

Appendix A

Society of American Archivists  
Consolidated Statement of Activities  
For the Six Months Ending Sunday, December 31, 2017

	<u>Year-To-Date</u> 12/31/2017	<u>Year-To-Date</u> 12/31/2016	<u>Budget</u> 12/31/2017	<u>This Year Vs. Last Year</u> \$ Variance	<u>% Variance</u>	<u>This Year Vs. Budget</u> \$ Variance	<u>% Variance</u>
<b>Income</b>							
Dues	\$498,849.72	\$467,880.53	\$479,324.86	\$30,969.19	6.62%	\$19,524.86	4.07%
Subscriptions & Advertising	107,957.13	108,269.99	98,896.29	(312.86)	(0.29%)	9,060.84	9.16%
Workshops	239,119.97	251,047.38	293,895.52	(11,927.41)	(4.75%)	(54,775.55)	(18.64%)
Annual Meeting	767,080.49	672,240.28	625,514.17	94,840.21	14.11%	141,566.32	22.63%
Publications Sales	94,686.29	106,459.77	110,410.49	(11,773.48)	(11.06%)	(15,724.20)	(14.24%)
Contributions		20.00		(20.00)	(100.00%)		0.00%
Investments	8,666.29	6,239.21	6,699.00	2,427.08	38.90%	1,967.29	29.37%
Shipping, Handling, & Other	14,024.80	43,273.45	19,341.59	(29,248.65)	(67.59%)	(5,316.79)	(27.49%)
Total Income	<u>1,730,384.69</u>	<u>1,655,430.61</u>	<u>1,634,081.92</u>	<u>74,954.08</u>	<u>4.53%</u>	<u>96,302.77</u>	<u>5.89%</u>
<b>Expenses</b>							
Salaries, Wages, & Benefits	519,438.06	530,198.88	543,438.51	(10,760.82)	(2.03%)	(24,000.45)	(4.42%)
Office Occupancy & Utilities	54,244.21	52,386.27	56,677.67	1,857.94	3.55%	(2,433.46)	(4.29%)
Services	607,067.93	646,312.84	620,360.59	(39,244.91)	(6.07%)	(13,292.66)	(2.14%)
Supplies	7,179.25	12,226.70	5,903.49	(5,047.45)	(41.28%)	1,275.76	21.61%
Travel	80,513.84	80,621.68	113,202.48	(107.84)	(0.13%)	(32,688.64)	(28.88%)
Leases, Rentals, & Licenses	15,282.42	24,042.01	26,688.04	(8,759.59)	(36.43%)	(11,405.62)	(42.74%)
Taxes, Dues, & Subscriptions	(14,108.92)	42,258.00	12,500.00	(56,366.92)	(133.39%)	(26,608.92)	(212.87%)
Depreciation, Cost of Goods Sold & Other	199,705.86	175,759.71	208,595.74	23,946.15	13.62%	(8,889.88)	(4.26%)
Total Expenses	<u>1,469,322.65</u>	<u>1,563,806.09</u>	<u>1,587,366.52</u>	<u>(94,483.44)</u>	<u>(6.04%)</u>	<u>(118,043.87)</u>	<u>(7.44%)</u>
Net Gain or (Loss)	<u>261,062.04</u>	<u>91,624.52</u>	<u>46,715.40</u>	<u>169,437.52</u>	<u>184.93%</u>	<u>214,346.64</u>	<u>458.84%</u>