

Society of American Archivists
Consolidated Statement of Activities
For the Six Months Ending Monday, December 31, 2018

	<u>Year-To-Date</u> <u>12/31/2018</u>	<u>Year-To-Date</u> <u>12/31/2017</u>	<u>Budget</u> <u>12/31/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
Income							
Dues	\$518,582.74	\$498,849.72	\$505,926.81	\$19,733.02	3.96%	\$12,655.93	2.50%
Subscriptions & Advertising	119,562.36	107,957.13	101,440.88	11,605.23	10.75%	18,121.48	17.86%
Workshops	272,917.06	239,119.97	266,280.04	33,797.09	14.13%	6,637.02	2.49%
Annual Meeting	1,016,067.09	767,080.49	878,121.05	248,986.60	32.46%	137,946.04	15.71%
Publications & CD Sales	81,797.57	94,686.29	106,582.40	(12,888.72)	(13.61%)	(24,784.83)	(23.25%)
Contributions					0.00%		0.00%
Investments	14,405.83	8,666.29	13,435.00	5,739.54	66.23%	970.83	7.23%
Shipping, Handling, & Other	22,592.62	14,024.80	18,747.52	8,567.82	61.09%	3,845.10	20.51%
Total Income	<u>2,045,925.27</u>	<u>1,730,384.69</u>	<u>1,890,533.70</u>	<u>315,540.58</u>	<u>18.24%</u>	<u>155,391.57</u>	<u>8.22%</u>
Expenses							
Salaries, Wages, & Benefits	564,458.76	519,438.06	557,418.90	45,020.70	8.67%	7,039.86	1.26%
Office Occupancy & Utilities	55,221.15	54,244.21	58,082.08	976.94	1.80%	(2,860.93)	(4.93%)
Services	792,622.14	607,067.93	748,890.38	185,554.21	30.57%	43,731.76	5.84%
Supplies	19,242.50	7,179.25	5,584.61	12,063.25	168.03%	13,657.89	244.56%
Travel	84,703.30	80,513.84	114,772.52	4,189.46	5.20%	(30,069.22)	(26.20%)
Leases, Rentals, & Licenses	11,723.00	15,282.42	52,334.89	(3,559.42)	(23.29%)	(40,611.89)	(77.60%)
Taxes, Dues, & Subscriptions	9,758.16	(14,108.92)	15,550.00	23,867.08	(169.16%)	(5,791.84)	(37.25%)
Depreciation, Cost of Goods Sold & Other	227,414.73	199,705.86	226,943.05	27,708.87	13.87%	471.68	0.21%
Total Expenses	<u>1,765,143.74</u>	<u>1,469,322.65</u>	<u>1,779,576.43</u>	<u>295,821.09</u>	<u>20.13%</u>	<u>(14,432.69)</u>	<u>(0.81%)</u>
Net Gain or (Loss)	<u>280,781.53</u>	<u>261,062.04</u>	<u>110,957.27</u>	<u>19,719.49</u>	<u>7.55%</u>	<u>169,824.26</u>	<u>153.05%</u>

**Society of American Archivists
Publications
For the Six Months Ending Monday, December 31, 2018**

	<u>Year-To-Date 12/31/2018</u>	<u>Year-To-Date 12/31/2017</u>	<u>Budget 12/31/2018</u>	<u>This Year Vs. Last Year \$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget \$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales	81,730.57	94,686.29	106,582.40	(12,955.72)	(13.68%)	(24,851.83)	(23.32%)
Contributions							
Investments							
Shipping, Handling, & Other	<u>15,116.06</u>	<u>11,662.81</u>	<u>15,097.52</u>	<u>3,453.25</u>	<u>29.61%</u>	<u>18.54</u>	<u>0.12%</u>
Total Income	<u>96,846.63</u>	<u>106,349.10</u>	<u>121,679.92</u>	<u>(9,502.47)</u>	<u>(8.94%)</u>	<u>(24,833.29)</u>	<u>(20.41%)</u>
Expenses							
Salaries, Wages, & Benefits	50,984.13	43,139.71	50,275.90	7,844.42	18.18%	708.23	1.41%
Office Occupancy & Utilities	4,797.85	4,139.33	5,073.87	658.52	15.91%	(276.02)	(5.44%)
Services	55,456.33	47,512.48	51,938.81	7,943.85	16.72%	3,517.52	6.77%
Supplies	366.32	2,201.57	281.73	(1,835.25)	(83.36%)	84.59	30.03%
Travel	2,795.16	3,379.37	4,230.00	(584.21)	(17.29%)	(1,434.84)	(33.92%)
Leases, Rentals, & Licenses	2,141.28	2,438.61	2,943.31	(297.33)	(12.19%)	(802.03)	(27.25%)
Taxes, Dues, & Subscriptions	1,634.99	17.72	1,617.27	1,617.27	9,126.81%	1,634.99	0.00%
Depreciation, Cost of Goods Sold & Other	<u>25,244.87</u>	<u>36,741.23</u>	<u>48,553.88</u>	<u>(11,496.36)</u>	<u>(31.29%)</u>	<u>(23,309.01)</u>	<u>(48.01%)</u>
Total Expenses	<u>143,420.93</u>	<u>139,570.02</u>	<u>163,297.50</u>	<u>3,850.91</u>	<u>2.76%</u>	<u>(19,876.57)</u>	<u>(12.17%)</u>
Net Gain or (Loss)	<u>(46,574.30)</u>	<u>(33,220.92)</u>	<u>(41,617.58)</u>	<u>(13,353.38)</u>	<u>40.20%</u>	<u>(4,956.72)</u>	<u>11.91%</u>