

Print Book Sales FY 2021 (July 1, 2020 - June 30, 2021)

Product: Product Name ↑	Qty Moved	Total COGS	Revenue
"All Shook Up": The Archival Legacy of Terry Cook	246	\$7,564.50	\$8,480.25
"All Shook Up": The Archival Legacy of Terry Cook (PRE-ORDER)	6	\$0.00	\$234.00
Advancing Preservation for Archives and Manuscripts (AFS III, Vol. 5)	367	\$15,450.70	\$20,053.59
Advocacy and Awareness for Archivists (AFS III, Vol. 3)	72	\$2,183.04	\$4,076.83
American Archival Studies: Readings in Theory and Practice	23	\$309.81	\$821.11
Appraisal and Acquisition Strategies	67	\$267.33	\$1,870.33
Architectural Records: Managing Design and Construction Records	34	\$501.50	\$1,478.45
Archival Accessioning	45	\$1,133.55	\$1,276.03
Archival and Special Collections Facilities: Guidelines	34	\$137.36	\$905.04
Archival Arrangement and Description	135	\$756.00	\$4,135.87
Archival Internships: A Guide for Faculty, Supervisors, and Students	50	\$332.50	\$927.10
Archival Values: Essays in Honor of Mark A. Greene	44	\$112.20	\$1,697.00
Archives and the Public Interest: Selected Essays by Ernst Posner	12	\$172.80	\$274.00
Archives in Libraries: What Librarians and Archivists Need to Know...	26	\$115.96	\$892.12
Archives Power: Memory, Accountability, and Social Justice	24	\$205.44	\$713.00
Arranging and Describing Archives and Manuscripts (AFS III, Vol. 2)	421	\$3,279.17	\$25,897.76
Becoming a Trusted Digital Repository	64	\$432.00	\$1,366.34
College and University Archives: Readings in Theory and Practice	25	\$326.50	\$753.55
Conceptualizing 21st-Century Archives	35	\$165.55	\$1,715.06
Controlling the Past: Documenting Society and Institutions	64	\$1,051.16	\$2,874.95
Copyright and Unpublished Material (25 Brochures)	1	\$8.16	\$20.00
Creating Family Archives: A Step-by-Step Guide to Saving Your Memories . . .	528	\$2,323.20	\$12,477.76
Defining a Discipline: Archival Research and Practice in the 21st Century	95	\$2,552.65	\$4,267.28
Describing Archives: A Content Standard (DACS) 2nd Ed.	33	\$208.89	\$579.30
A Different Kind of Web: New Connections Between Archives and Our Users	15	\$132.90	\$375.00
Digital Preservation Essentials	103	\$311.06	\$2,956.37
Donating Your Organization's Records to a Repository (25 Brochures)	2	\$7.56	\$60.00
Donating Your Personal or Family Records to a Repository (25 Brochures)	1	\$3.78	\$20.00
Encoded Archival Description Tag Library - Version EAD3	19	\$228.76	\$354.55
Engagement in the Digital Era	233	\$4,534.18	\$5,767.55
The Ethical Archivist	29	\$134.85	\$894.65
Exhibits in Archives and Special Collections Libraries	25	\$259.00	\$1,330.80
A Guide to Deeds of Gift (25 Brochures)	4	\$15.12	\$90.00
How to Keep Union Records	7	\$195.16	\$95.00
How to Manage Processing in Archives and Special Collections	61	\$234.85	\$2,179.25
Leading and Managing Archives and Manuscripts Programs (AFS III, Vol. 1)	82	\$1,823.70	\$4,738.44
Lester J. Cappon and the Relationship of History, Archives, and Scholarship	18	\$84.60	\$399.70
The Lone Arranger: Succeeding in a Small Repository	94	\$563.39	\$3,269.10
Making Your Tools Work for You	197	\$5,415.53	\$7,098.98
Many Happy Returns: Advocacy and the Development of Archives	38	\$896.80	\$1,822.00
A Matter of Facts: The Value of Evidence in an Information Age	106	\$3,005.10	\$4,286.56
Moving Image and Sound Collections for Archivists	56	\$853.44	\$2,921.61
Navigating Legal Issues in Archives	15	\$54.75	\$829.25
Norton on Archives: The Writings of Margaret Cross Norton	7	\$30.10	\$235.00
Perspectives on Women's Archives	11	\$120.34	\$503.75
Political Pressure and the Archival Record	10	\$187.40	\$298.49
Preserving Archives and Manuscripts (2nd Ed.) (AFS II)	154	\$1,442.68	\$7,665.58
Protecting Your Collections: A Manual of Archival Security	18	\$129.06	\$215.00
Providing Reference Services Archives and Manuscripts (AFS II)	6	\$37.80	\$224.00
Putting Descriptive Standards to Work	29	\$593.92	\$915.71
Reference and Access for Archives and Manuscripts (AFS III, Vol. 4)	253	\$10,160.48	\$12,762.80
Rights in the Digital Era	57	\$249.66	\$1,710.43
Selected Writings of Sir Hilary Jenkinson	11	\$145.64	\$221.00
Selecting and Appraising Archives and Manuscripts (AFS II)	93	\$320.98	\$3,521.73
Teaching With Primary Sources	34	\$125.80	\$845.66
Through the Archival Looking Glass: A Reader on Diversity and Inclusion	41	\$169.74	\$1,474.30
Understanding Archives and Manuscripts (AFS II)	98	\$476.28	\$4,091.91

Waldo Gifford Leland and the Origins of the American Archival Profession	14	\$110.74	\$276.91
2021 Industry Partner Sponsor	1	\$0.00	\$1,000.00
2021 Mini-Theater (30-minute)	1	\$0.00	\$750.00
3 Mini Notebooks	7	\$0.00	\$70.00
Total	4559	\$72,645.12	\$182,802.98
