FY 2018 Total Sales Revenue

| <u>Item/Title</u> | <u>July</u> | August | September | October | November | December | January |
|----------------------------------------------------------------------------|-------------|---------------|------------------|----------------|-----------------|-----------------|----------------|
| 3 Mini Notebooks | 848.00 | - | - | = | - | = | - |
| A Different Kind of Web: New Connections Between | 140.00 | - | 99.90 | = | 119.90 | 49.95 | = |
| A Glossary of Archival and Records Terminology (Arc | - | - | - | = | - | = | - |
| A Guide to Deeds of Gift Brochure | - | 100.00 | - | 120.00 | 40.00 | 20.00 | 20.00 |
| American Archival Studies: Readings in Theory and P | 80.00 | - | 314.55 | - | 34.95 | 80.91 | 34.95 |
| American Archivist - Single Issue | - | - | - | = | 418.00 | - | 458.00 |
| An American Political Archives Reader | - | - | - | 89.00 | - | - | - |
| Appraisal and Acquisition Strategies (print) | 846.34 | 284.93 | 124.95 | 257.91 | 514.85 | 62.98 | 482.40 |
| Appraising the Records of Modern Science and Techno | - | 8.00 | - | - | - | - | - |
| Architectural Records: Managing Design and Construc | 782.00 | 262.00 | 169.00 | - | 175.00 | 152.00 | 152.00 |
| Archival and Special Collections Facilities: Guidelines | 535.00 | 90.00 | 85.00 | 25.00 | 50.00 | 35.00 | 25.00 |
| Archival Arrangement and Description (print) | 623.62 | 1,382.08 | 765.78 | 149.94 | 154.95 | 864.88 | 1,967.44 |
| Archival Internships: A Guide for Faculty, Supervis | 139.95 | - | - | 24.95 | - | 24.95 | - |
| Archives and the Digital Library | - | - | - | 69.00 | - | - | - |
| Archives and the Public Interest: Selected Essays o | 60.00 | - | - | 71.03 | 106.03 | 70.00 | - |
| Archives in Libraries: What Librarians and Archivists Need to Know (print) | 465.86 | 479.60 | 183.90 | 105.02 | 533.50 | 310.00 | 429.65 |
| Archives Power: Memory, Accountability, and Social Justice | 620.00 | 106.00 | 264.00 | 69.00 | 177.00 | 376.00 | 324.80 |
| Archives: Principles and Practices | - | - | - | 79.00 | 79.00 | 167.00 | - |
| Archivists, Collectors, Dealers, and Replevin: Case Studies | - | 53.00 | - | 124.00 | - | - | - |
| Arranging & Describing Archives and Mss (AFS II) | 348.00 | 3,470.00 | 1,845.00 | 336.00 | 631.00 | 1,034.00 | 4,492.28 |
| College and University Archives: Readings in Theory | 249.95 | - | - | - | 55.00 | 91.54 | 44.04 |
| Conceptualizing 21st-Century Archives (print) | 525.00 | 1,568.90 | 729.45 | - | 99.90 | 339.70 | 301.77 |
| Controlling the Past: Documenting Society and Institutions | 300.00 | 50.00 | 44.80 | 56.00 | 39.95 | 559.00 | 135.90 |
| Copyright and Cultural Institutions: Guidelines for Digitization | 39.95 | - | - | 39.95 | - | = | - |
| Copyright and Unpublished Material (Brochure) | - | - | - | - | 100.00 | 20.00 | 70.00 |
| Currents of Archival Thinking | - | 45.00 | - | - | - | - | - |
| Describing Archives: A Content Standard (2007) | 439.05 | 464.30 | 89.85 | 288.46 | 294.66 | 337.23 | 272.06 |
| Digital Preservation Essentials | 1,504.83 | 535.88 | 135.96 | 287.90 | 454.87 | 197.93 | 478.44 |
| Donating Personal or Family Papers to a Repository | 10.00 | 100.00 | - | 20.00 | 120.00 | 20.00 | 60.00 |
| Donating Your Organizational Records to a Repositor | 10.00 | - | - | 20.00 | 80.00 | ı | 60.00 |
| Donors and Archives: A Guidebook for Successful Programs | - | 53.00 | - | - | - | - | - |
| Electronic Records in the Manuscript Repository | - | - | 47.00 | - | - | - | - |
| Encoded Archival Description Tag Library - Version EAD3 | 150.00 | 164.70 | - | - | 95.90 | 133.23 | 24.95 |

| Exhibits in Archives and Special Collections Libraries | 500.00 | 362.77 | 588.28 | 149.85 | 282.95 | 497.45 | 331.72 |
|------------------------------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| How to Keep Union Records | 35.00 | - | _ | 49.00 | _ | - | _ |
| How to Manage Processing in Archives and Special Collections | 725.00 | 319.75 | 69.95 | 49.95 | 137.95 | 461.49 | 69.95 |
| I, Digital: Personal Collections in the Digital Era | 199.95 | 399.60 | 354.82 | _ | _ | - | 1,399.00 |
| Leading and Managing Archives and Records Programs | 30.00 | 72.00 | 72.00 | _ | _ | 72.00 | - |
| Leading the Historical Enterprise: Strategic Creativity, Planning & Advocacy | - | - | 35.00 | 35.00 | 35.00 | - | - |
| Lester J. Cappon and the Relationship of History, A | 25.00 | - | - | - | 15.00 | - | - |
| Managing Archival and Manuscript Repositories (AFS | 767.00 | 473.00 | 189.00 | 238.00 | 122.20 | 278.00 | 738.59 |
| Managing Congressional Collections | 70.00 | - | - | 19.95 | - | - | 59.85 |
| Managing Electronic Records 4th ed. | - | - | - | 76.00 | - | - | - |
| Managing Local Government Archives | - | - | 40.00 | 40.00 | 40.00 | - | - |
| Many Happy Returns: Advocacy and the Development | 170.00 | 667.89 | 159.80 | 56.00 | - | 54.00 | - |
| Module 8: Becoming a Trusted Digital Repository | 357.70 | 208.41 | - | 73.97 | 149.95 | - | 49.98 |
| Moving Image and Sound Collections for Archivists (print) | \$ 3,320.53 | \$ 3,222.07 | \$ 1,449.88 | \$ 5,490.92 | \$ 1,764.74 | \$ 2,686.62 | \$ 2,681.78 |
| Navigating Legal Issues in Archives | 369.95 | 20.00 | 279.60 | 796.31 | 169.85 | 603.54 | 174.97 |
| Norton on Archives: The Writings of Margaret Cross | 50.00 | - | 315.00 | 70.00 | 35.00 | 45.00 | 38.59 |
| Organizing Archival Records: A Practical Method of | - | - | - | 40.00 | - | - | - |
| Perspectives on Women's Archives | 220.00 | - | - | - | 149.85 | - | 309.75 |
| Photographs: Archival Care and Management | 1,074.90 | 2,597.07 | 902.15 | 324.75 | 457.81 | 696.16 | 319.85 |
| Planning New and Remodeled Archival Facilities (200 | 284.00 | 70.00 | 105.00 | 84.00 | - | 35.00 | 49.00 |
| Political Pressure and the Archival Record | 150.00 | - | - | 42.00 | 44.95 | 45.00 | 71.95 |
| Preservation Microfilming: A Guide for Librarians a | 40.00 | - | - | ı | - | - | - |
| Preserving Archives and Manuscripts (2nd ed) | 430.63 | 1,109.69 | 518.00 | 324.00 | 841.40 | 484.40 | 3,920.54 |
| Privacy & Confidentiality Perspectives: Archivists | 130.00 | - | - | 40.00 | - | = | - |
| Protecting Your Collections: A Manual of Archival S | - | 1.00 | - | ı | - | = | - |
| Providing Reference Services f or Archives and Manu | 110.00 | 745.00 | 448.00 | 280.00 | 233.20 | 242.00 | 752.00 |
| Putting Descriptive Standards to Work (print) | 1,627.02 | 1,129.08 | 427.41 | 3,191.36 | 649.81 | 199.94 | 259.93 |
| Rights in the Digital Era (print) | 1,023.27 | 281.38 | 251.94 | 221.93 | 74.98 | 39.99 | 69.98 |
| Selected Writings of Sir Hilary Jenkinson | 50.00 | - | 45.00 | I | 15.00 | - | - |
| Selecting & Appraising Archives & Manuscripts (AFS | 75.00 | 371.00 | 168.00 | 154.00 | 170.20 | 736.50 | 1,494.59 |
| Teaching With Primary Sources | 1,048.10 | 380.33 | 113.97 | 252.91 | 84.97 | 62.98 | 288.50 |
| The Ethical Archivist | 534.00 | 110.00 | 73.59 | 70.00 | 105.00 | 831.00 | 146.64 |
| The Lone Arranger: Succeeding in a Small Repository | 740.62 | 75.00 | - | 69.95 | 221.90 | 446.98 | 557.70 |
| Through the Archival Looking Glass: A Reader on Diversity | 1,698.88 | 600.46 | 241.77 | 551.52 | 169.85 | 135.86 | 974.86 |
| Understanding Archives and Manuscripts (Archival Fu | 297.00 | 3,868.00 | 2,086.00 | 287.00 | 146.20 | 1,238.00 | 1,935.59 |
| Varsity Letters: Documenting Modern Colleges and Un | - | - | - | 55.00 | - | 55.00 | 55.00 |
| Waldo Gifford Leland and the Origins of the American | 50.00 | - | - | ı | - | - | - |
| Without Consent: The Ethics of Disclosing Personal | - | - | - | 45.00 | - | - | - |
| | \$ 24,921.10 | \$ 26,300.89 | \$ 13,833.30 | \$ 15,410.53 | \$ 10,492.22 | \$ 14,893.21 | \$ 26,583.99 |

FY2018 Quantity Sold

| <u>Item/Title</u> | June 30 (| ost Ju | ul <u>y</u> | August | <u>Sept</u> | <u>Oct</u> | Nov | <u>Dec</u> | <u>Jan</u> | <u>Feb</u> | March | <u>April</u> | <u>May</u> | <u>June</u> |
|-----------------------------------------------------------------------|-----------|--------|-------------|--------|-------------|------------|-----|------------|------------|------------|-------|--------------|------------|-------------|
| 3 Mini Notebooks | \$ 3 | 62 | 123 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| A Different Kind of Web: New Connections Between | \$ 8 | 86 | 7 | 0 | 2 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| A Guide to Deeds of Gift Brochure | \$ 3 | 78 | 0 | 5 | 0 | 4 | 2 | 1 | 1 | 0 | 0 | 0 | 0 | 0 |
| American Archival Studies: Readings in Theory and P | \$ 13 | 47 | 4 | 0 | 9 | 0 | | 2 | 1 | 0 | 0 | 0 | 0 | 0 |
| Appraisal and Acquisition Strategies (print) | \$ 21 | 29 | 37 | 11 | 5 | 9 | 15 | 2 | 16 | 0 | 0 | 0 | 0 | 0 |
| Appraising the Records of Modern Science and Techno | \$ 6 | 50 | 77 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Architectural Records: Managing Design and Construc | \$ 16 | 09 | 27 | 7 | 3 | 0 | 5 | 3 | 3 | 0 | 0 | 0 | 0 | 0 |
| Archival and Special Collections Facilities: Guidelines | \$ 4 | 57 | 33 | 4 | 3 | 1 | 2 | 1 | 1 | 0 | 0 | 0 | 0 | 0 |
| Archival Arrangement and Description (print) | \$ 5 | 11 | 31 | 46 | 23 | 6 | 5 | 28 | 63 | 0 | 0 | 0 | 0 | 0 |
| Archival Internships: A Guide for Faculty, Supervis | \$ 6 | 65 | 12 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| Archives and the Public Interest: Selected Essays o | \$ 15 | 00 | 7 | 0 | 0 | 7 | 8 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |
| Archives in Libraries: What Librarians and Archivists Need to Know (p | \$ 15 | 03 | 12 | 8 | 3 | 2 | 11 | 8 | 7 | 0 | 0 | 0 | 0 | 0 |
| Archives Power: Memory, Accountability, and Social Justice | \$ 5 | 64 | 24 | 3 | 11 | 2 | 5 | 9 | 7 | 0 | 0 | 0 | 0 | 0 |
| Archives: Principles and Practices | \$ 62 | 93 | 0 | 0 | 0 | 1 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |
| Archivists, Collectors, Dealers, and Replevin: Case Studies | \$ 46 | 70 | 0 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Arranging & Describing Archives and Mss (AFS II) | \$ 3 | 97 | 12 | 80 | 51 | 8 | 17 | 39 | 99 | 0 | 0 | 0 | 0 | 0 |
| College and University Archives: Readings in Theory | \$ 13 | 06 | 22 | 0 | 0 | 0 | 4 | 6 | 1 | 0 | 0 | 0 | 0 | 0 |
| Conceptualizing 21st-Century Archives (print) | \$ 5 | 77 | 25 | 24 | 11 | 0 | 2 | 6 | 5 | 0 | 0 | 0 | 0 | 0 |
| Controlling the Past: Documenting Society and Institutions | \$ 18 | 90 | 12 | 2 | 1 | 1 | 1 | 15 | 3 | 0 | 0 | 0 | 0 | 0 |
| Copyright and Cultural Institutions: Guidelines for Digitization | \$ 25 | 51 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Copyright and Unpublished Material (Brochure) | \$ 8 | 16 | 0 | 0 | 0 | 0 | 5 | 1 | 3 | 0 | 0 | 0 | 0 | 0 |
| Describing Archives: A Content Standard (2007) | \$ 5 | 75 | 37 | 21 | 3 | 11 | 15 | 28 | 10 | 0 | 0 | 0 | 0 | 0 |
| Digital Preservation Essentials | \$ 8 | 79 | 72 | 21 | 5 | 10 | 13 | 7 | 15 | 0 | 0 | 0 | 0 | 0 |
| Donating Personal or Family Papers to a Repository | \$ 3 | 78 | 1 | 5 | 0 | 1 | 6 | 1 | 3 | 0 | 0 | 0 | 0 | 0 |
| Donating Your Organizational Records to a Repositor | \$ 3 | 78 | 1 | 0 | 0 | 1 | 4 | 0 | 3 | 0 | 0 | 0 | 0 | 0 |
| Donors and Archives: A Guidebook for Successful Programs | \$ 43 | 95 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Electronic Records in the Manuscript Repository | \$ 34 | 70 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Encoded Archival Description Tag Library - Version EAD3 | \$ 12 | 04 | 14 | 6 | 0 | 0 | | 11 | 1 | 0 | 0 | 0 | 0 | 0 |
| Exhibits in Archives and Special Collections Libraries | \$ 11 | 22 | 20 | 10 | 16 | 3 | 6 | 12 | 6 | 0 | 0 | 0 | 0 | 0 |
| How to Keep Union Records | \$ 27 | 88 | 1 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| How to Manage Processing in Archives and Special Collections | \$ 2 | 90 | 29 | 7 | 1 | 1 | 3 | 13 | 1 | 0 | 0 | 0 | 0 | 0 |
| I, Digital: Personal Collections in the Digital Era | | 36 | 7 | 8 | 6 | 0 | 0 | 0 | 20 | 0 | 0 | 0 | 0 | 0 |
| Leading and Managing Archives and Records Programs | \$ 58 | 73 | 1 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |

| Leading the Historical Enterprise: Strategic Creativity, Planning & Advoc | \$ 29.25 | 0 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|---------------------------------------------------------------------------|-------------|-----|----|----|-----|----|----|----|---|---|---|---|---|
| Lester J. Cappon and the Relationship of History, A | \$ 4.70 | 5 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Managing Archival and Manuscript Repositories (AFS | \$ 5.04 | 23 | 11 | 5 | 6 | 4 | 10 | 19 | 0 | 0 | 0 | 0 | 0 |
| Managing Congressional Collections | \$ 5.64 | 7 | 0 | 0 | 1 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 |
| Managing Electronic Records 4th ed. | \$ 59.40 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Managing Local Government Archives | \$ 34.04 | 0 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Many Happy Returns: Advocacy and the Development | \$ 23.60 | 12 | 13 | 4 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |
| Module 8: Becoming a Trusted Digital Repository | \$ 6.75 | 19 | 11 | 0 | 3 | 5 | 0 | 2 | 0 | 0 | 0 | 0 | 0 |
| Moving Image and Sound Collections for Archivists (print) | \$ 39.23 | 78 | 58 | 25 | 108 | 27 | 50 | 51 | 0 | 0 | 0 | 0 | 0 |
| Navigating Legal Issues in Archives | \$ 3.65 | 17 | 1 | 8 | 26 | 3 | 11 | 3 | 0 | 0 | 0 | 0 | 0 |
| Norton on Archives: The Writings of Margaret Cross | \$ 8.51 | 10 | 0 | 9 | 2 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 |
| Organizing Archival Records: A Practical Method of | \$ 31.50 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Perspectives on Women's Archives | \$ 9.13 | 11 | 0 | 0 | 0 | 3 | 0 | 5 | 0 | 0 | 0 | 0 | 0 |
| Photographs: Archival Care and Management | \$ 13.72 | 44 | 48 | 21 | 5 | 11 | 23 | 6 | 0 | 0 | 0 | 0 | 0 |
| Planning New and Remodeled Archival Facilities (200 | \$ 8.80 | 22 | 2 | 3 | 2 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 |
| Political Pressure and the Archival Record | \$ 18.74 | 15 | 0 | 0 | 1 | 2 | 3 | 2 | 0 | 0 | 0 | 0 | 0 |
| Preservation Microfilming: A Guide for Librarians a | \$ 96.67 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Preserving Archives and Manuscripts (2nd ed) | \$ 8.36 | 16 | 23 | 14 | 6 | 22 | 13 | 87 | 0 | 0 | 0 | 0 | 0 |
| Privacy & Confidentiality Perspectives: Archivists | \$ 21.89 | 13 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Protecting Your Collections: A Manual of Archival S | \$ 7.17 | 120 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Providing Reference Services f or Archives and Manu | \$ 6.30 | 4 | 19 | 10 | 6 | 7 | 9 | 17 | 0 | 0 | 0 | 0 | 0 |
| Putting Descriptive Standards to Work (print) | \$ 20.48 | 59 | 42 | 15 | 120 | 19 | 6 | 7 | 0 | 0 | 0 | 0 | 0 |
| Rights in the Digital Era (print) | \$ 4.38 | 42 | 10 | 8 | 7 | 2 | 1 | 2 | 0 | 0 | 0 | 0 | 0 |
| Selected Writings of Sir Hilary Jenkinson | \$ 13.24 | 10 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Selecting & Appraising Archives & Manuscripts (AFS | \$ 4.17 | 3 | 9 | 4 | 4 | 6 | 23 | 38 | 0 | 0 | 0 | 0 | 0 |
| Teaching With Primary Sources | \$ 13.37 | 44 | 15 | 4 | 9 | 3 | 2 | 9 | 0 | 0 | 0 | 0 | 0 |
| The Ethical Archivist | \$ 7.61 | 20 | 4 | 2 | 2 | 3 | 19 | 3 | 0 | 0 | 0 | 0 | 0 |
| The Lone Arranger: Succeeding in a Small Repository | \$ 4.97 | 30 | 3 | 0 | 1 | 5 | 12 | 13 | 0 | 0 | 0 | 0 | 0 |
| Through the Archival Looking Glass: A Reader on Diversity | \$ 5.33 | 62 | 12 | 5 | 10 | 3 | 3 | 23 | 0 | 0 | 0 | 0 | 0 |
| Understanding Archives and Manuscripts (Archival Fu | \$ 4.60 | 9 | 86 | 48 | 7 | 5 | 33 | 43 | 0 | 0 | 0 | 0 | 0 |
| Varsity Letters: Documenting Modern Colleges and Un | \$ 41.60 | 0 | 0 | 0 | 1 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 |
| Waldo Gifford Leland and the Origins of the American | \$ 39.18 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Without Consent: The Ethics of Disclosing Personal | \$ 36.14 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

1351 644 346 409 274 423 607 0 0 0 0