## Society of American Archivists Foundation Board of Directors Meeting November 19, 2021 Virtual Meeting

Financial Review: September 2021 (FY 2022)
(Prepared by Peter Carlson)

#### Overview

For the quarter ending September 30, 2021, the SAA Foundation posted a net loss of \$31,992. With unrealized losses on investments totaling \$74,986, the operational net gain for the three months ending September 30, 2021, was \$42,994.

#### **Balance Sheet**

Cash and Investments balances have grown by 12.96% since September 30, 2020.

#### **Income Statement**

The Foundation's net loss of \$31,992 during the first quarter of Fiscal Year 2022 is due to the following:

- Net unrealized investment losses of \$74,986.
- Contribution revenues were \$33,606.38, lower by \$3,570 (9.6%) from FY 2021.
- Interest, dividends, and realized gains revenues amounted to \$45,886.
- Investment management fees totaled \$4,063.
- SAA-administered grant expenses totaled \$4,368.
- AWEF disbursements totaled \$4,500.
- Administrative expenses related to SAA Foundation operations amounted to \$13,234. These expenses are offset by in-kind donations from SAA.

### Society of American Archivists Balance Sheet - SAA Foundation Thursday, September 30, 2021

	Fiscal 2022	Fiscal 2021	\$ Variance	% Variance
Assets Cash & Investments Accounts Receivable	\$2,605,858.44	\$2,306,876.80	\$298,981.64	12.96% (100.00%)
Equipment Deposits				(100.00%) (100.00%)
Inventory				(100.00%)
Prepaid Expenses Due From Operations	55,990.66	72,538.63	(16,547.97)	(100.00%) (22.81%)
Due From Foundation	1,791,693.79	1,720,644.23	71,049.56	4.13%
Cash Clearing			,	(100.00%)
Suspense	4 452 542 90	4 100 050 ((	252 492 22	(100.00%)
<b>Total Assets</b>	4,453,542.89	4,100,059.66	353,483.23	8.62%
Liabilities				
Accounts Payable				(100.00%)
Salaries and Wages Payable				(100.00%)
Deferred Revenues Annual Meeting				(100.00%)
Subscriptions				(100.00%)
Membership				(100.00%)
Education				(100.00%)
Postage				(100.00%)
Sponsors				(100.00%)
Advertising Exhibitors				(100.00%) (100.00%)
Consultants				(100.00%)
Publication Pre-Sales				(100.00%)
<b>Total Deferred Revenues</b>				(100.00%)
<b>Due to Council-Directed Funds</b>				(100.00%)
Due to Operations	505,679.49	611,908.55	(106,229.06)	(17.36%)
Due To Foundation	1,791,693.79	1,720,644.23	71,049.56	4.13%
Deferred Rent				(100.00%)
Council-Directed Funds				(100.00%)
Other Funds	2 205 252 20	2 222 552 50	(25.450.50)	(100.00%)
Total Liabilities	2,297,373.28	2,332,552.78	(35,179.50)	(1.51%)
Net Assets	2 100 161 22	1 657 406 57	520 674 76	22.020/
Fund Balance Net Gain or Loss	2,188,161.33 (31,991.72)	1,657,486.57 110,020.31	530,674.76 (142,012.03)	32.02% (129.08%)
Total Net Assets	2,156,169.61	1,767,506.88	388,662.73	21.99%
Total Liabilities and Net Assets	4,453,542.89	4,100,059.66	353,483.23	8.62%
			-	

#### **SAA Foundation**

	Year-To-Date	Year-To-Date	Budget	This Year Vs		This Year	
Income	9/30/2021	9/30/2020	9/30/2021	\$ Variance	% Variance	<b>\$ Variance</b>	% Variance
Dues					0.00%		0.00%
Subscriptions & Advertising					0.00%		0.00%
Workshops					0.00%		0.00%
Annual Meeting					0.00%		0.00%
Publications & CD Sales					0.00%		0.00%
Contributions	33,606.38	37,176.86	33,173.64	(3,570.48)	(9.60%)	432.74	1.30%
Investments	(29,099.26)	121,752.00	8,025.03	(150,851.26)	(123.90%)	(37,124.29)	(462.61%)
Shipping, Handling, & Other	58.52	13.65		44.87	328.72%	58.52	0.00%
Total Income	4,565.64	158,942.51	41,198.67	(154,376.87)	(97.13%)	(36,633.03)	(88.92%)
Expenses							
Salaries, Wages, & Benefits	11,162.40	10,461.61	10,883.70	700.79	6.70%	278.70	2.56%
Office Occupancy & Utilities	1,150.82	849.19	1,191.93	301.63	35.52%	(41.11)	(3.45%)
Services	24,121.77	37,503.32	11,116.81	(13,381.55)	(35.68%)	13,004.96	116.98%
Supplies			63.45		0.00%	(63.45)	(100.00%)
Travel					0.00%		0.00%
Leases, Rentals, & Licenses	122.37	108.08	118.93	14.29	13.22%	3.44	2.89%
Taxes, Dues, & Subscriptions					0.00%		0.00%
Depreciation, Cost of Goods Sold & Other					<u>0.00%</u> _		0.00%
Total Expenses	36,557.36	48,922.20	23,374.82	(12,364.84)	(25.27%)	13,182.54	56.40%
Net Gain or (Loss)	(31,991.72)	110,020.31	17,823.85	(142,012.03)	(129.08%)	(49,815.57)	(279.49%)

#### Administration

	Year-To-Date	Year-To-Date	Budget	This Year Vs			Vs. Budget
	9/30/2021	9/30/2020	9/30/2021	<b>\$ Variance</b>	% Variance	<b>\$ Variance</b>	% Variance
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
<b>Publications &amp; CD Sales</b>							
Contributions	13,234.26	12,229.96	12,316.47	1,004.30	8.21%	917.79	7.45%
Investments	(74,985.62)	89,589.59		(164,575.21)	(183.70%)	(74,985.62)	0.00%
Shipping, Handling, & Other	58.52	13.65		44.87	328.72%	58.52	0.00%
<b>Total Income</b>	(61,692.84)	101,833.20	12,316.47	(163,526.04)	(160.58%)	(74,009.31)	(600.90%)
Expenses							
Salaries, Wages, & Benefits	11,162.40	10,461.61	10,883.70	700.79	6.70%	278.70	2.56%
Office Occupancy & Utilities	1,150.82	849.19	1,191.93	301.63	35.52%	(41.11)	(3.45%)
Services	10,937.26	811.08	4,308.47	10,126.18	1,248.48%	6,628.79	153.85%
Supplies			63.45		0.00%	(63.45)	(100.00%)
Travel							
Leases, Rentals, & Licenses	122.37	108.08	118.93	14.29	13.22%	3.44	2.89%
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
<b>Total Expenses</b>	23,372.85	12,229.96	16,566.48	11,142.89	91.11%	6,806.37	41.09%
Net Gain or (Loss)	(85,065.69)	89,603.24	(4,250.01)	(174,668.93)	(194.94%)	(80,815.68)	1,901.54%

#### **SAA Foundation**

	Year-To-Date	Year-To-Date	Budget	This Year V			Vs. Budget
	9/30/2021	9/30/2020	9/30/2021	\$ Variance	% Variance	<b>\$ Variance</b>	<u>% Variance</u>
Contributions:							
Administration - Contributions	13,234.26	12,229.96	12,316.47	1,004.30	8.21%	917.79	7.45%
Norton Fund - Contributions	150.00	150.00	187.50		0.00%	(37.50)	(20.00%)
Spotlight Award - Contributions							
Fellows Fund - Contributions							
Spacesaver Fund - Contributions							
Minority Student Scholarship Fund - Contributions	2,263.50	4,412.00	5,500.00	(2,148.50)	(48.70%)	(3,236.50)	(58.85%)
Linda J. Henry Estate - Contributions	150.00	225.00	393.00	(75.00)	(33.33%)	(243.00)	(61.83%)
Strategic Growth Fund - Contributions	10,876.00	3,542.40	8,576.16	7,333.60	207.02%	2,299.84	26.82%
Awards - Contributions					0.00%		0.00%
Archival Worker's Emergency Fund - Contributions	3,537.12	14,239.50	3,000.00	(10,702.38)	(75.16%)	537.12	17.90%
Fellows Posner - Contributions							
Coker Award - Contributions							
Pinkett - Contributions	1,022.50	990.00	920.01	32.50	3.28%	102.49	11.14%
Pease Award - Contributions							
Peterson Scholar - Contributions	148.00	85.00	125.01	63.00	74.12%	22.99	18.39%
National Disaster Recovery Fund for Archives - Contributions	1,685.00	1,198.00	1,607.49	487.00	40.65%	77.51	4.82%
Japan-US Friendship Commission - Contributions							
Sloan Grant - Contributions							
Leland Award - Contributions							
Holmes Award - Contributions							
Hamer Kegan - Contributions	85.00	30.00	20.00	55.00	183.33%	65.00	325.00%
Ham Scholarship - Contributions	455.00	75.00	528.00	380.00	506.67%	(73.00)	(13.83%)
<b>Total Contributions</b>	33,606.38	37,176.86	33,173.64	(3,570.48)	(9.60%)	432.74	1.30%

#### **SAA Foundation**

	Year-To-Date Year-To		Budget	This Year Vs		· · · · · · · · · · · · · · · · · · ·		
	9/30/2021	9/30/2020	9/30/2021	\$ Variance	% Variance	<b>\$ Variance</b>	% Variance	
Investments:								
Administration - Investments	(74,985.62)	89,589.59		(164,575.21)	(183.70%)	(74,985.62)	0.00%	
Norton Fund - Investments	6,976.54	3,425.47	1,112.49	3,551.07	103.67%	5,864.05	527.11%	
Spotlight Award - Investments								
Fellows Fund - Investments								
Spacesaver Fund - Investments								
Minority Student Scholarship Fund - Investments	1,809.91	812.31	275.01	997.60	122.81%	1,534.90	558.13%	
Linda J. Henry Estate - Investments	22,275.32	11,107.23	3,652.50	11,168.09	100.55%	18,622.82	509.87%	
Strategic Growth Fund - Investments	9,270.72	4,622.69	1,520.01	4,648.03	100.55%	7,750.71	509.91%	
Awards - Investments					0.00%		0.00%	
Archival Worker's Emergency Fund - Investments								
Fellows Posner - Investments								
Coker Award - Investments								
Pinkett - Investments	3,646.75	1,818.40	597.51	1,828.35	100.55%	3,049.24	510.32%	
Pease Award - Investments								
Peterson Scholar - Investments	1,631.13	813.32	267.51	817.81	100.55%	1,363.62	509.75%	
National Disaster Recovery Fund for Archives - Investments	2,213.81	1,103.88	362.49	1,109.93	100.55%	1,851.32	510.72%	
Japan-US Friendship Commission - Investments								
Sloan Grant - Investments								
Leland Award - Investments								
Holmes Award - Investments								
Hamer Kegan - Investments	239.19	119.27	38.76	119.92	100.54%	200.43	517.11%	
Ham Scholarship - Investments	(2,177.01)	8,339.84	198.75	(10,516.85)	(126.10%)	(2,375.76)	(1,195.35%)	
<b>Total Investments</b>	(29,099.26)	121,752.00	8,025.03	(150,851.26)	(123.90%)	(37,124.29)	(462.61%)	

#### **Norton Fund**

	Year-To-Date 9/30/2021	Year-To-Date 9/30/2020	Budget 9/30/2021	This Year V \$ Variance	/s. Last Year % Variance	This Year \$ Variance	Vs. Budget <u>% Variance</u>
Income	7/30/2021	7/30/2020	7/30/2021	<del>\$\psi\$ variance</del>	<u></u>	ψ variance	/
Dues							
Subscriptions & Advertising							
Workshops Annual Meeting							
Publications & CD Sales							
Contributions	150.00	150.00	187.50		0.00%	(37.50)	(20.00%)
Investments	6,976.54	3,425.47	1,112.49	3,551.07	103.67%	5,864.05	527.11%
Shipping, Handling, & Other	7.126.54	2 575 47	1 200 00	2 551 07	00.220/		449 200/
Total Income	7,126.54	3,575.47	1,299.99	3,551.07	99.32%	5,826.55	448.20%
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	589.81	538.21	589.89	51.60	9.59%	(0.08)	(0.01%)
Supplies Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
<b>Total Expenses</b>	589.81	538.21	589.89	51.60	9.59%	(0.08)	(0.01%)
Net Gain or (Loss)	6,536.73	3,037.26	710.10	3,499.47	115.22%	5,826.63	820.54%

Minority Student Scholarship Fund For the Three Months Ending Thursday, September 30, 2021

	Year-To-Date 9/30/2021	Year-To-Date 9/30/2020	Budget 9/30/2021	This Year V \$ Variance	Vs. Last Year % Variance	This Year \$ Variance	Vs. Budget % Variance
Income	<i>)</i> /30/2021	7/30/2020	<u> </u>	y arrance	<u> </u>	\$ variance	70 variance
Dues							
Subscriptions & Advertising Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	2,263.50	4,412.00	5,500.00	(2,148.50)	(48.70%)	(3,236.50)	(58.85%)
Investments	1,809.91	812.31	275.01	997.60	122.81%	1,534.90	558.13%
Shipping, Handling, & Other							
Total Income	4,073.41	5,224.31	5,775.01	(1,150.90)	(22.03%)	(1,701.60)	(29.46%)
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	153.01	127.63	153.15	25.38	19.89%	(0.14)	(0.09%)
Supplies							
Travel							
Leases, Rentals, & Licenses Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	153.01	127.63	153.15	25.38	19.89%	(0.14)	(0.09%)
-							
Net Gain or (Loss)	3,920.40	5,096.68	<u>5,621.86</u>	(1,176.28)	(23.08%)	(1,701.46)	(30.27%)

#### Linda J. Henry Estate For the Three Months Ending Thursday, September 30, 2021

	Year-To-Date	Year-To-Date	Budget		Vs. Last Year		Vs. Budget
Income	9/30/2021	9/30/2020	9/30/2021	\$ Variance	% Variance	<b>\$ Variance</b>	% Variance
Dues							
<b>Subscriptions &amp; Advertising</b>							
Workshops							
Annual Meeting							
Publications & CD Sales Contributions	150.00	225.00	393.00	(75.00)	(22 220/)	(242.00)	(61 920/)
Investments	22,275.32	11,107.23	3,652.50	(75.00) 11,168.09	(33.33%) 100.55%	(243.00) 18,622.82	(61.83%) 509.87%
Shipping, Handling, & Other	22,273.32	11,107.23	3,032.30	11,100.09	100.33 /0	10,022.02	307.07 /0
Total Income	22,425.32	11,332.23	4,045.50	11,093.09	97.89%	18,379.82	454.33%
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	1,883.22	1,745.19	1,877.98	138.03	7.91%	5.24	0.28%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other	1 002 02	1.545.10	1.055.00	120.02			0.200/
Total Expenses	1,883.22	1,745.19	<u>1,877.98</u>	138.03	7.91%	5.24	0.28%
Net Gain or (Loss)	20,542.10	9,587.04	2,167.52	10,955.06	114.27%	18,374.58	847.72%

Strategic Growth Fund For the Three Months Ending Thursday, September 30, 2021

	Year-To-Date	Year-To-Date	Budget		s. Last Year	This Year	Vs. Budget
	9/30/2021	9/30/2020	9/30/2021	<b>\$ Variance</b>	% Variance	<b>\$ Variance</b>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
<b>Publications &amp; CD Sales</b>							
Contributions	10,876.00	3,542.40	8,576.16	7,333.60	207.02%	2,299.84	26.82%
Investments	9,270.72	4,622.69	1,520.01	4,648.03	100.55%	7,750.71	509.91%
Shipping, Handling, & Other							
<b>Total Income</b>	20,146.72	8,165.09	10,096.17	11,981.63	146.74%	10,050.55	99.55%
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	5,151.27	5,194.33	783.66	(43.06)	(0.83%)	4,367.61	557.33%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
<b>Total Expenses</b>	5,151.27	5,194.33	783.66	(43.06)	(0.83%)	4,367.61	557.33%
Net Gain or (Loss)	14,995.45	2,970.76	9,312.51	12,024.69	404.77%	5,682.94	61.02%

#### **Archival Worker's Emergency Fund**

	Year-To-Date 9/30/2021	Year-To-Date 9/30/2020	Budget 9/30/2021	This Year V \$ Variance	s. Last Year % Variance	This Year \$ Variance	Vs. Budget % Variance
Income	<u> </u>	<u> </u>	<u> </u>	\$ variance	70 variance	5 variance	70 variance
Dues							
Subscriptions & Advertising Workshops							
Annual Meeting							
Publications & CD Sales	2 525 12	14 220 50	2 000 00	(10.702.20)	( <b>55.1</b> (0/)	525 12	15 000/
Contributions Investments	3,537.12	14,239.50	3,000.00	(10,702.38)	(75.16%)	537.12	17.90%
Shipping, Handling, & Other							
Total Income	3,537.12	14,239.50	3,000.00	(10,702.38)	(75.16%)	537.12	17.90%
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities	4.500.00	22 250 00	2 500 00	(10.750.00)	(00 (50/)	2 000 00	00.000/
Services Supplies	4,500.00	23,250.00	2,500.00	(18,750.00)	(80.65%)	2,000.00	80.00%
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions Depreciation, Cost of Goods Sold & Other							
Total Expenses	4,500.00	23,250.00	2,500.00	(18,750.00)	(80.65%)	2,000.00	80.00%
Net Gain or (Loss)	(962.88)	(9,010.50)	500.00	8,047.62	(89.31%)	(1,462.88)	(292.58%)

#### Pinkett

	Year-To-Date	Year-To-Date	Budget			This Year Vs. Budget	
	9/30/2021	9/30/2020	9/30/2021	<b>\$ Variance</b>	% Variance	<b>\$ Variance</b>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	1,022.50	990.00	920.01	32.50	3.28%	102.49	11.14%
Investments	3,646.75	1,818.40	597.51	1,828.35	100.55%	3,049.24	510.32%
Shipping, Handling, & Other							
Total Income	4,669.25	2,808.40	1,517.52	1,860.85	66.26%	3,151.73	207.69%
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	308.31	285.71	308.34	22.60	7.91%	(0.03)	(0.01%)
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
<b>Total Expenses</b>	308.31	285.71	308.34	22.60	7.91%	(0.03)	(0.01%)
Net Gain or (Loss)	4,360.94	2,522.69	1,209.18	1,838.25	72.87%	3,151.76	260.65%

#### Peterson Scholar For the Three Months Ending Thursday, September 30, 2021

	Year-To-Date	Year-To-Date	Budget		s. Last Year		Vs. Budget
Income	9/30/2021	9/30/2020	9/30/2021	\$ Variance	% Variance	<b>\$ Variance</b>	% Variance
income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales Contributions	148.00	85.00	125.01	63.00	74.12%	22.99	18.39%
Investments	1,631.13	813.32	267.51	817.81	100.55%	1,363.62	509.75%
Shipping, Handling, & Other	1,051.15	015.52	207.31	017.01	100.33 / 0	1,505.02	307.7370
Total Income	1,779.13	898.32	392.52	880.81	98.05%	1,386.61	353.26%
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	137.90	127.79	137.73	10.11	7.91%	0.17	0.12%
Supplies							
Travel							
Leases, Rentals, & Licenses Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	137.90	127.79	137.73	10.11	7.91%	0.17	0.12%
10th Expenses	1000						0.12/0
Net Gain or (Loss)	1,641.23	770.53	254.79	870.70	113.00%	1,386.44	544.15%

#### National Disaster Recovery Fund for Archives For the Three Months Ending Thursday, September 30, 2021

	Year-To-Date	Year-To-Date	Budget	This Year Vs. Last Year		This Year Vs. Budget	
I	9/30/2021	9/30/2020	9/30/2021	<b>\$ Variance</b>	% Variance	<b>\$ Variance</b>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales	1 (05 00	1 100 00	1 (05 10	405.00	40.650/	88 F1	4.020/
Contributions	1,685.00	1,198.00	1,607.49	487.00	40.65%	77.51	4.82% 510.72%
Investments Shipping, Handling, & Other	2,213.81	1,103.88	362.49	1,109.93	100.55%	1,851.32	510.72%
Total Income	3,898.81	2,301.88	1,969.98	1,596.93	69.38%	1,928.83	97.91%
Total Income	3,070.01	2,301.00	1,707.70	1,370.73	07.56 / 0	1,720.03	77.71 /0
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	187.16	5,173.44	187.29	(4,986.28)	(96.38%)	(0.13)	(0.07%)
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other	107.16		105.20	(4.00(.20)	(0.6.2007)	(0.12)	(0.050/)
<b>Total Expenses</b>	187.16	5,173.44	187.29	(4,986.28)	(96.38%)	(0.13)	(0.07%)
Net Gain or (Loss)	3,711.65	(2,871.56)	1,782.69	6,583.21	(229.26%)	1,928.96	108.21%

	Year-To-Date 9/30/2021	Year-To-Date 9/30/2020	Budget 9/30/2021	This Year Vs. Last Year \$ Variance		This Year Vs. Budget \$ Variance % Variance	
Income	<i>31</i> <b>3</b> 07 <b>2</b> 0 <b>2</b> 1		<u> </u>	<u> </u>		<u> </u>	
Dues							
Subscriptions & Advertising Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	85.00	30.00	20.00	55.00	183.33%	65.00	325.00%
Investments	239.19	119.27	38.76	119.92	100.54%	200.43	517.11%
Shipping, Handling, & Other	224.10	140.25		174.00	117 100/	265.42	451 500/
Total Income	324.19	149.27	<u>58.76</u>	174.92	117.18%	265.43	451.72%
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	20.21	18.73	20.31	1.48	7.90%	(0.10)	(0.49%)
Supplies							
Travel Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
<b>Total Expenses</b>	20.21	18.73	20.31	1.48	7.90%	(0.10)	(0.49%)
Net Gain or (Loss)	303.98	130.54	38.45	<u>173.44</u>	132.86%	<u>265.53</u>	690.59%

#### Ham Scholarship

	Year-To-Date	Year-To-Date	Budget	This Year Vs. Last Year \$ Variance % Variance		This Year Vs. Budget \$ Variance% Variance	
Income	9/30/2021	9/30/2020	9/30/2021	\$ Variance	70 variance	<b>\$ Variance</b>	70 variance
Dues							
Subscriptions & Advertising							
Workshops Annual Meeting							
Publications & CD Sales							
Contributions	455.00	75.00	528.00	380.00	506.67%	(73.00)	(13.83%)
Investments	(2,177.01)	8,339.84	198.75	(10,516.85)	(126.10%)	(2,375.76)	(1,195.35%)
Shipping, Handling, & Other							
Total Income	(1,722.01)	8,414.84	726.75	(10,136.85)	(120.46%)	(2,448.76)	(336.95%)
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	253.62	231.21	249.99	22.41	9.69%	3.63	1.45%
Supplies							
Travel Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
<b>Total Expenses</b>	253.62	231.21	249.99	22.41	9.69%	3.63	1.45%
Net Gain or (Loss)	(1,975.63)	8,183.63	476.76	(10,159.26)	(124.14%)	(2,452.39)	(514.39%)

# Ham Scholarship For the Three Months Ending Thursday, September 30, 2021

Income	Year-To-Date 	Year-To-Date 9/30/2020	Budget 9/30/2021	This Year V \$ Variance	s. Last Year <u>% Variance</u>	This Year \$ Variance	Vs. Budget _% Variance_
Dues Subscriptions & Advertising Workshops Annual Meeting Publications & CD Sales							
Contributions: 93-100-4690 Endowment - Permanently Restricted	455.00	75.00	528.00	380.00	506.67%	(73.00)	(13.83%)
<b>Total Contributions</b>	455.00	75.00	528.00	380.00	506.67%	(73.00)	(13.83%)
Investments: 93-100-4700 Interest & Dividends 93-100-4715 Realized Gain/Loss Ham 93-100-4720 Unrealized Gain (Loss)  Total Investments Shipping, Handling, & Other Total Income	266.94 2,571.68 (5,015.63) (2,177.01) (1,722.01)	357.93 1,177.81 6,804.10 8,339.84 8,414.84	198.75 ————————————————————————————————————	(90.99) 1,393.87 (11,819.73) (10,516.85) (10,136.85)	(25.42%) 118.34% (173.71%) (126.10%)	68.19 2,571.68 (5,015.63) (2,375.76) (2,448.76)	34.31% 0.00% 0.00% (1,195.35%) (336.95%)
Expenses							
Salaries, Wages, & Benefits Office Occupancy & Utilities							
Services: 93-100-5230 Ham Investment Fees	253.62	231.21	249.99	22.41	9.69%	3.63	1.45%
Total Services Supplies Travel Leases, Rentals, & Licenses Taxes, Dues, & Subscriptions Depreciation, Cost of Goods Sold & Other	253.62	231.21	249.99	22.41	9.69%	3.63	1.45%
Total Expenses	253.62	231.21	249.99	22.41	9.69%	3.63	1.45%