

**Society of American Archivists Foundation
Board of Directors Meeting
November 4-5, 2018
Chicago, Illinois**

**FY 2019 Financial Review: September 2018
(Prepared by Amy Fitch and Peter Carlson)**

Overview

As of the month ending September 30, 2018, the SAA Foundation posted a net gain of \$39,833. With unrealized gains on investments amounting to \$32,996, the operational net gain for the three months ending September 30, 2018, was \$6,837.

Balance Sheet

Cash and Investments balances have grown by 3.3% since September 30, 2017.

Income Statement

The Foundation's net gain of \$39,833 during the first fiscal quarter of FY 2019 is due to the following:

- Net unrealized investment gains of more than \$32,996.
- Contribution revenues were \$24,067, exceeding FY 2018 contributions by \$4,307 (21.80%).
- Interest, dividends, and realized gains revenues amounted to \$21,410.
- Investment management fees totaled more than \$3,357.
- Various travel awards, grants, and prizes totaling \$28,597 were awarded.
- Administrative expenses related to SAA operations amounted to more than \$8,200. These expenses were offset by in-kind donations from SAA.

**Society of American Archivists
Balance Sheet - SAA Foundation
Sunday, September 30, 2018**

	<u>Fiscal 2019</u>	<u>Fiscal 2018</u>	<u>\$ Variance</u>	<u>% Variance</u>
Assets				
Cash & Investments	\$1,920,657.54	\$1,859,378.61	\$61,278.93	3.30%
Accounts Receivable				(100.00%)
Equipment				(100.00%)
Deposits				(100.00%)
Inventory				(100.00%)
Prepaid Expenses				(100.00%)
Due From Operations	30,385.08	62,874.96	(32,489.88)	(51.67%)
Due From Foundation	1,441,995.66	1,350,031.10	91,964.56	6.81%
Cash Clearing				(100.00%)
Suspense				(100.00%)
Total Assets	<u><u>3,393,038.28</u></u>	<u><u>3,272,284.67</u></u>	<u><u>120,753.61</u></u>	<u><u>3.69%</u></u>
Liabilities				
Accounts Payable				(100.00%)
Salaries and Wages Payable				(100.00%)
Deferred Revenues				
Annual Meeting				(100.00%)
Subscriptions				(100.00%)
Membership				(100.00%)
Education				(100.00%)
Postage				(100.00%)
Sponsors				(100.00%)
Advertising				(100.00%)
Exhibitors				(100.00%)
Consultants				(100.00%)
Total Deferred Revenues				(100.00%)
Due to Council-Directed Funds				(100.00%)
Due to Operations	451,135.92	459,684.74	(8,548.82)	(1.86%)
Due To Foundation	1,441,995.66	1,350,031.10	91,964.56	6.81%
Deferred Rent				(100.00%)
Council-Directed Funds				(100.00%)
Other Funds				(100.00%)
Total Liabilities	<u><u>1,893,131.58</u></u>	<u><u>1,809,715.84</u></u>	<u><u>83,415.74</u></u>	<u><u>4.61%</u></u>
Net Assets				
Fund Balance	1,460,073.77	1,425,123.81	34,949.96	2.45%
Net Gain or Loss	39,832.93	37,445.02	2,387.91	6.38%
Total Net Assets	<u><u>1,499,906.70</u></u>	<u><u>1,462,568.83</u></u>	<u><u>37,337.87</u></u>	<u><u>2.55%</u></u>
Total Liabilities and Net Assets	<u><u>3,393,038.28</u></u>	<u><u>3,272,284.67</u></u>	<u><u>120,753.61</u></u>	<u><u>3.69%</u></u>

	Fiscal 2019						
	SAAF	Admin	Norton	Spacesaver	Mosaic	Henry	Strategic Growth
Assets							
Cash & Investments	\$1,920,657.54	\$1,782,615.60					
Due From Operations	30,385.08	7,329.63	275.00	900.45	3,118.00	1,421.00	4,642.49
Due From Foundation	1,441,995.66		212,409.97	101.18	41,048.04	687,914.38	177,748.76
Total Assets	3,393,038.28	1,789,945.23	212,684.97	1,001.63	44,166.04	689,335.38	182,391.25
Liabilities							
Deferred Revenues							
Due to Operations	451,135.92	422,538.81			5,204.00		3,000.00
Due To Foundation	1,441,995.66	1,441,995.66					
Total Liabilities	1,893,131.58	1,864,534.47			5,204.00		3,000.00
Net Assets							
Fund Balance	1,460,073.77	(104,065.54)	209,783.39	1,001.63	40,540.46	679,407.90	175,550.78
Net Gain or Loss	39,832.93	29,476.30	2,901.58		(1,578.42)	9,927.48	3,840.47
Total Net Assets	1,499,906.70	(74,589.24)	212,684.97	1,001.63	38,962.04	689,335.38	179,391.25
Total Liabilities and Net Assets	3,393,038.28	1,789,945.23	212,684.97	1,001.63	44,166.04	689,335.38	182,391.25
Key Income Statement Activity							
Contributions	24,066.73	8,298.24	275.00		3,118.00	1,421.00	4,642.49
Awards	28,597.11				5,204.00		3,000.00
Investment Fees	3,356.72		447.88		86.55	1,450.51	374.79

	Fiscal 2019						
	SAAF	Awards	Pinkett	Peterson	NDREA	Japan	Hamer Kegan
Assets							
Cash & Investments	\$1,920,657.54						
Due From Operations	30,385.08	203.00	445.00	120.00	6,106.00	5,341.51	173.00
Due From Foundation	1,441,995.66	96,027.91	114,534.66	51,261.53	53,595.75		7,353.48
Total Assets	3,393,038.28	96,230.91	114,979.66	51,381.53	59,701.75	5,341.51	7,526.48
Liabilities							
Deferred Revenues							
Due to Operations	451,135.92	4,580.00	3,586.74	1,497.37			500.00
Due To Foundation	1,441,995.66						
Total Liabilities	1,893,131.58	4,580.00	3,586.74	1,497.37			500.00
Net Assets							
Fund Balance	1,460,073.77	94,832.45	113,113.38	50,627.66	53,529.94	5,341.51	7,262.57
Net Gain or Loss	39,832.93	(3,181.54)	(1,720.46)	(743.50)	6,171.81		(236.09)
Total Net Assets	1,499,906.70	91,650.91	111,392.92	49,884.16	59,701.75	5,341.51	7,026.48
Total Liabilities and Net Assets	3,393,038.28	96,230.91	114,979.66	51,381.53	59,701.75	5,341.51	7,526.48
Key Income Statement Activity							
Contributions	24,066.73	203.00	445.00	120.00	5,061.00		173.00
Awards	28,597.11	4,580.00	3,586.74	1,497.37			500.00
Investment Fees	3,356.72	203.85	242.35	108.09	189.42		15.52

	Fiscal 2019	
	SAAF	Ham
Assets		
Cash & Investments	\$1,920,657.54	\$138,041.94
Due From Operations	30,385.08	310.00
Due From Foundation	1,441,995.66	
Total Assets	3,393,038.28	138,351.94
Liabilities		
Deferred Revenues		
Due to Operations	451,135.92	10,229.00
Due To Foundation	1,441,995.66	
Total Liabilities	1,893,131.58	10,229.00
Net Assets		
Fund Balance	1,460,073.77	133,147.64
Net Gain or Loss	39,832.93	(5,024.70)
Total Net Assets	1,499,906.70	128,122.94
Total Liabilities and Net Assets	3,393,038.28	138,351.94
Key Income Statement Activity		
Contributions	24,066.73	310.00
Awards	28,597.11	10,229.00
Investment Fees	3,356.72	237.76

SOCIETY OF AMERICAN ARCHIVISTS
SAA Foundation
For the Three Months Ending Sunday, September 30, 2018

	<u>Year-To-Date</u> <u>9/30/2018</u>	<u>Year-To-Date</u> <u>9/30/2017</u>	<u>Budget</u> <u>9/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
Income							
Dues					0.00%		0.00%
Subscriptions & Advertising					0.00%		0.00%
Workshops					0.00%		0.00%
Annual Meeting					0.00%		0.00%
Publications & CD Sales					0.00%		0.00%
Contributions	24,066.73	19,759.39	18,746.12	4,307.34	21.80%	5,320.61	28.38%
Investments	59,538.44	55,322.44	9,440.33	4,216.00	7.62%	50,098.11	530.68%
Shipping, Handling, & Other					0.00%		0.00%
Total Income	<u>83,605.17</u>	<u>75,081.83</u>	<u>28,186.45</u>	<u>8,523.34</u>	<u>11.35%</u>	<u>55,418.72</u>	<u>196.61%</u>
Expenses							
Salaries, Wages, & Benefits	6,838.23	5,491.20	6,294.92	1,347.03	24.53%	543.31	8.63%
Office Occupancy & Utilities	566.36	624.97	637.44	(58.61)	(9.38%)	(71.08)	(11.15%)
Services	34,908.30	29,481.02	31,601.58	5,427.28	18.41%	3,306.72	10.46%
Supplies	530.59		35.40	530.59	0.00%	495.19	1,398.84%
Travel	824.52	1,974.01	6,000.00	(1,149.49)	(58.23%)	(5,175.48)	(86.26%)
Leases, Rentals, & Licenses	104.24	65.61	73.02	38.63	58.88%	31.22	42.76%
Taxes, Dues, & Subscriptions					0.00%		0.00%
Depreciation, Cost of Goods Sold & Other					0.00%		0.00%
Total Expenses	<u>43,772.24</u>	<u>37,636.81</u>	<u>44,642.36</u>	<u>6,135.43</u>	<u>16.30%</u>	<u>(870.12)</u>	<u>(1.95%)</u>
Net Gain or (Loss)	<u>39,832.93</u>	<u>37,445.02</u>	<u>(16,455.91)</u>	<u>2,387.91</u>	<u>6.38%</u>	<u>56,288.84</u>	<u>(342.06%)</u>

SOCIETY OF AMERICAN ARCHIVISTS
Administration
For the Three Months Ending Sunday, September 30, 2018

	<u>Year-To-Date</u> <u>9/30/2018</u>	<u>Year-To-Date</u> <u>9/30/2017</u>	<u>Budget</u> <u>9/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	8,298.24	6,577.39	7,118.62	1,720.85	26.16%	1,179.62	16.57%
Investments	32,996.47	40,269.51		(7,273.04)	(18.06%)	32,996.47	0.00%
Shipping, Handling, & Other							
Total Income	<u>41,294.71</u>	<u>46,846.90</u>	<u>7,118.62</u>	<u>(5,552.19)</u>	<u>(11.85%)</u>	<u>34,176.09</u>	<u>480.09%</u>
Expenses							
Salaries, Wages, & Benefits	6,838.23	5,491.20	6,294.92	1,347.03	24.53%	543.31	8.63%
Office Occupancy & Utilities	566.36	624.97	637.44	(58.61)	(9.38%)	(71.08)	(11.15%)
Services	2,954.47	1,260.38	4,550.84	1,694.09	134.41%	(1,596.37)	(35.08%)
Supplies	530.59		35.40	530.59	0.00%	495.19	1,398.84%
Travel	824.52	1,974.01	6,000.00	(1,149.49)	(58.23%)	(5,175.48)	(86.26%)
Leases, Rentals, & Licenses	104.24	65.61	73.02	38.63	58.88%	31.22	42.76%
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>11,818.41</u>	<u>9,416.17</u>	<u>17,591.62</u>	<u>2,402.24</u>	<u>25.51%</u>	<u>(5,773.21)</u>	<u>(32.82%)</u>
Net Gain or (Loss)	<u>29,476.30</u>	<u>37,430.73</u>	<u>(10,473.00)</u>	<u>(7,954.43)</u>	<u>(21.25%)</u>	<u>39,949.30</u>	<u>(381.45%)</u>

SOCIETY OF AMERICAN ARCHIVISTS
SAA Foundation
For the Three Months Ending Sunday, September 30, 2018

	<u>Year-To-Date</u> <u>9/30/2018</u>	<u>Year-To-Date</u> <u>9/30/2017</u>	<u>Budget</u> <u>9/30/2018</u>	<u>This Year</u> <u>\$ Variance</u>	<u>Vs. Last Year</u> <u>% Variance</u>	<u>This Year</u> <u>\$ Variance</u>	<u>Vs. Budget</u> <u>% Variance</u>
Contributions:							
Administration - Contributions	8,298.24	6,577.39	7,118.62	1,720.85	26.16%	1,179.62	16.57%
Norton Fund - Contributions	275.00	75.00	450.00	200.00	266.67%	(175.00)	(38.89%)
Spotlight Award - Contributions							
Fellows Fund - Contributions							
Spacesaver Fund - Contributions							
Minority Student Scholarship Fund - Contributions	3,118.00	3,003.00	1,215.00	115.00	3.83%	1,903.00	156.63%
Linda J. Henry Estate - Contributions	1,421.00	455.00	640.00	966.00	212.31%	781.00	122.03%
Strategic Growth Fund - Contributions	4,642.49	3,139.00	3,150.00	1,503.49	47.90%	1,492.49	47.38%
Awards - Contributions	203.00	415.00	735.00	(212.00)	(51.08%)	(532.00)	(72.38%)
Fellows Posner - Contributions							
Coker Award - Contributions							
Pinkett - Contributions	445.00	513.00		(68.00)	(13.26%)	445.00	0.00%
Pease Award - Contributions							
Peterson Scholar - Contributions	120.00	141.00	185.00	(21.00)	(14.89%)	(65.00)	(35.14%)
National Disaster Recovery Fund for Archives - Contributions	5,061.00	4,631.00	4,500.00	430.00	9.29%	561.00	12.47%
Japan-US Friendship Commission - Contributions							
Sloan Grant - Contributions							
Leland Award - Contributions							
Holmes Award - Contributions							
Hamer Kegan - Contributions	173.00	110.00	112.50	63.00	57.27%	60.50	53.78%
Ham Scholarship - Contributions	310.00	700.00	640.00	(390.00)	(55.71%)	(330.00)	(51.56%)
Total Contributions	<u>24,066.73</u>	<u>19,759.39</u>	<u>18,746.12</u>	<u>4,307.34</u>	<u>21.80%</u>	<u>5,320.61</u>	<u>28.38%</u>

SOCIETY OF AMERICAN ARCHIVISTS
SAA Foundation
For the Three Months Ending Sunday, September 30, 2018

	<u>Year-To-Date</u> <u>9/30/2018</u>	<u>Year-To-Date</u> <u>9/30/2017</u>	<u>Budget</u> <u>9/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>This Year Vs. Last Year</u> <u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>This Year Vs. Budget</u> <u>% Variance</u>
Investments:							
Administration - Investments	32,996.47	40,269.51		(7,273.04)	(18.06%)	32,996.47	0.00%
Norton Fund - Investments	3,074.46	1,401.30	1,250.01	1,673.16	119.40%	1,824.45	145.95%
Spotlight Award - Investments							
Fellows Fund - Investments							
Spacesaver Fund - Investments							
Minority Student Scholarship Fund - Investments	594.13	291.95	275.01	302.18	103.50%	319.12	116.04%
Linda J. Henry Estate - Investments	9,956.99	4,556.04	4,077.51	5,400.95	118.54%	5,879.48	144.19%
Strategic Growth Fund - Investments	2,572.77	1,255.51	1,125.00	1,317.26	104.92%	1,447.77	128.69%
Awards - Investments	1,399.31	644.32	576.00	754.99	117.18%	823.31	142.94%
Fellows Posner - Investments							
Coker Award - Investments							
Pinkett - Investments	1,663.63	743.04	675.00	920.59	123.90%	988.63	146.46%
Pease Award - Investments							
Peterson Scholar - Investments	741.96	334.32	300.00	407.64	121.93%	441.96	147.32%
National Disaster Recovery Fund for Archives - Investments	1,300.23	520.98	455.00	779.25	149.57%	845.23	185.76%
Japan-US Friendship Commission - Investments							
Sloan Grant - Investments							
Leland Award - Investments							
Holmes Award - Investments							
Hamer Kegan - Investments	106.43	48.92	49.80	57.51	117.56%	56.63	113.71%
Ham Scholarship - Investments	5,132.06	5,256.55	657.00	(124.49)	(2.37%)	4,475.06	681.14%
Total Investments	<u>59,538.44</u>	<u>55,322.44</u>	<u>9,440.33</u>	<u>4,216.00</u>	<u>7.62%</u>	<u>50,098.11</u>	<u>530.68%</u>

SOCIETY OF AMERICAN ARCHIVISTS
Norton Fund
For the Three Months Ending Sunday, September 30, 2018

	<u>Year-To-Date</u> <u>9/30/2018</u>	<u>Year-To-Date</u> <u>9/30/2017</u>	<u>Budget</u> <u>9/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	275.00	75.00	450.00	200.00	266.67%	(175.00)	(38.89%)
Investments	3,074.46	1,401.30	1,250.01	1,673.16	119.40%	1,824.45	145.95%
Shipping, Handling, & Other							
Total Income	<u>3,349.46</u>	<u>1,476.30</u>	<u>1,700.01</u>	<u>1,873.16</u>	<u>126.88%</u>	<u>1,649.45</u>	<u>97.03%</u>
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	447.88	423.44		24.44	5.77%	447.88	0.00%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>447.88</u>	<u>423.44</u>		<u>24.44</u>	<u>5.77%</u>	<u>447.88</u>	<u>0.00%</u>
Net Gain or (Loss)	<u>2,901.58</u>	<u>1,052.86</u>	<u>1,700.01</u>	<u>1,848.72</u>	<u>175.59%</u>	<u>1,201.57</u>	<u>70.68%</u>

SOCIETY OF AMERICAN ARCHIVISTS
Minority Student Scholarship Fund
For the Three Months Ending Sunday, September 30, 2018

	<u>Year-To-Date</u> <u>9/30/2018</u>	<u>Year-To-Date</u> <u>9/30/2017</u>	<u>Budget</u> <u>9/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	3,118.00	3,003.00	1,215.00	115.00	3.83%	1,903.00	156.63%
Investments	594.13	291.95	275.01	302.18	103.50%	319.12	116.04%
Shipping, Handling, & Other							
Total Income	<u>3,712.13</u>	<u>3,294.95</u>	<u>1,490.01</u>	<u>417.18</u>	<u>12.66%</u>	<u>2,222.12</u>	<u>149.13%</u>
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	5,290.55	10,483.38	5,300.00	(5,192.83)	(49.53%)	(9.45)	(0.18%)
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>5,290.55</u>	<u>10,483.38</u>	<u>5,300.00</u>	<u>(5,192.83)</u>	<u>(49.53%)</u>	<u>(9.45)</u>	<u>(0.18%)</u>
Net Gain or (Loss)	<u>(1,578.42)</u>	<u>(7,188.43)</u>	<u>(3,809.99)</u>	<u>5,610.01</u>	<u>(78.04%)</u>	<u>2,231.57</u>	<u>(58.57%)</u>

SOCIETY OF AMERICAN ARCHIVISTS
Linda J. Henry Estate
For the Three Months Ending Sunday, September 30, 2018

	<u>Year-To-Date</u> <u>9/30/2018</u>	<u>Year-To-Date</u> <u>9/30/2017</u>	<u>Budget</u> <u>9/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	1,421.00	455.00	640.00	966.00	212.31%	781.00	122.03%
Investments	9,956.99	4,556.04	4,077.51	5,400.95	118.54%	5,879.48	144.19%
Shipping, Handling, & Other							
Total Income	<u>11,377.99</u>	<u>5,011.04</u>	<u>4,717.51</u>	<u>6,366.95</u>	<u>127.06%</u>	<u>6,660.48</u>	<u>141.19%</u>
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	1,450.51	1,371.65		78.86	5.75%	1,450.51	0.00%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>1,450.51</u>	<u>1,371.65</u>		<u>78.86</u>	<u>5.75%</u>	<u>1,450.51</u>	<u>0.00%</u>
Net Gain or (Loss)	<u>9,927.48</u>	<u>3,639.39</u>	<u>4,717.51</u>	<u>6,288.09</u>	<u>172.78%</u>	<u>5,209.97</u>	<u>110.44%</u>

SOCIETY OF AMERICAN ARCHIVISTS
Strategic Growth Fund
For the Three Months Ending Sunday, September 30, 2018

	<u>Year-To-Date</u> <u>9/30/2018</u>	<u>Year-To-Date</u> <u>9/30/2017</u>	<u>Budget</u> <u>9/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	4,642.49	3,139.00	3,150.00	1,503.49	47.90%	1,492.49	47.38%
Investments	2,572.77	1,255.51	1,125.00	1,317.26	104.92%	1,447.77	128.69%
Shipping, Handling, & Other							
Total Income	<u>7,215.26</u>	<u>4,394.51</u>	<u>4,275.00</u>	<u>2,820.75</u>	<u>64.19%</u>	<u>2,940.26</u>	<u>68.78%</u>
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	3,374.79	1,378.04		1,996.75	144.90%	3,374.79	0.00%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>3,374.79</u>	<u>1,378.04</u>		<u>1,996.75</u>	<u>144.90%</u>	<u>3,374.79</u>	<u>0.00%</u>
Net Gain or (Loss)	<u>3,840.47</u>	<u>3,016.47</u>	<u>4,275.00</u>	<u>824.00</u>	<u>27.32%</u>	<u>(434.53)</u>	<u>(10.16%)</u>

SOCIETY OF AMERICAN ARCHIVISTS
Awards
For the Three Months Ending Sunday, September 30, 2018

	<u>Year-To-Date</u> <u>9/30/2018</u>	<u>Year-To-Date</u> <u>9/30/2017</u>	<u>Budget</u> <u>9/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	203.00	415.00	735.00	(212.00)	(51.08%)	(532.00)	(72.38%)
Investments	1,399.31	644.32	576.00	754.99	117.18%	823.31	142.94%
Shipping, Handling, & Other							
Total Income	<u>1,602.31</u>	<u>1,059.32</u>	<u>1,311.00</u>	<u>542.99</u>	<u>51.26%</u>	<u>291.31</u>	<u>22.22%</u>
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	4,783.85	2,220.65	6,500.00	2,563.20	115.43%	(1,716.15)	(26.40%)
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>4,783.85</u>	<u>2,220.65</u>	<u>6,500.00</u>	<u>2,563.20</u>	<u>115.43%</u>	<u>(1,716.15)</u>	<u>(26.40%)</u>
Net Gain or (Loss)	<u>(3,181.54)</u>	<u>(1,161.33)</u>	<u>(5,189.00)</u>	<u>(2,020.21)</u>	<u>173.96%</u>	<u>2,007.46</u>	<u>(38.69%)</u>

SOCIETY OF AMERICAN ARCHIVISTS
Pinkett
For the Three Months Ending Sunday, September 30, 2018

	<u>Year-To-Date</u> <u>9/30/2018</u>	<u>Year-To-Date</u> <u>9/30/2017</u>	<u>Budget</u> <u>9/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	445.00	513.00		(68.00)	(13.26%)	445.00	0.00%
Investments	1,663.63	743.04	675.00	920.59	123.90%	988.63	146.46%
Shipping, Handling, & Other							
Total Income	<u>2,108.63</u>	<u>1,256.04</u>	<u>675.00</u>	<u>852.59</u>	<u>67.88%</u>	<u>1,433.63</u>	<u>212.39%</u>
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	3,829.09	781.54	2,200.00	3,047.55	389.94%	1,629.09	74.05%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>3,829.09</u>	<u>781.54</u>	<u>2,200.00</u>	<u>3,047.55</u>	<u>389.94%</u>	<u>1,629.09</u>	<u>74.05%</u>
Net Gain or (Loss)	<u>(1,720.46)</u>	<u>474.50</u>	<u>(1,525.00)</u>	<u>(2,194.96)</u>	<u>(462.58%)</u>	<u>(195.46)</u>	<u>12.82%</u>

SOCIETY OF AMERICAN ARCHIVISTS
Peterson Scholar
For the Three Months Ending Sunday, September 30, 2018

	<u>Year-To-Date</u> <u>9/30/2018</u>	<u>Year-To-Date</u> <u>9/30/2017</u>	<u>Budget</u> <u>9/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	120.00	141.00	185.00	(21.00)	(14.89%)	(65.00)	(35.14%)
Investments	741.96	334.32	300.00	407.64	121.93%	441.96	147.32%
Shipping, Handling, & Other							
Total Income	<u>861.96</u>	<u>475.32</u>	<u>485.00</u>	<u>386.64</u>	<u>81.34%</u>	<u>376.96</u>	<u>77.72%</u>
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	1,605.46	101.32	2,100.00	1,504.14	1,484.54%	(494.54)	(23.55%)
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>1,605.46</u>	<u>101.32</u>	<u>2,100.00</u>	<u>1,504.14</u>	<u>1,484.54%</u>	<u>(494.54)</u>	<u>(23.55%)</u>
Net Gain or (Loss)	<u>(743.50)</u>	<u>374.00</u>	<u>(1,615.00)</u>	<u>(1,117.50)</u>	<u>(298.80%)</u>	<u>871.50</u>	<u>(53.96%)</u>

SOCIETY OF AMERICAN ARCHIVISTS
National Disaster Recovery Fund for Archives
For the Three Months Ending Sunday, September 30, 2018

	<u>Year-To-Date</u> <u>9/30/2018</u>	<u>Year-To-Date</u> <u>9/30/2017</u>	<u>Budget</u> <u>9/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	5,061.00	4,631.00	4,500.00	430.00	9.29%	561.00	12.47%
Investments	1,300.23	520.98	455.00	779.25	149.57%	845.23	185.76%
Shipping, Handling, & Other							
Total Income	<u>6,361.23</u>	<u>5,151.98</u>	<u>4,955.00</u>	<u>1,209.25</u>	<u>23.47%</u>	<u>1,406.23</u>	<u>28.38%</u>
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	189.42	697.08		(507.66)	(72.83%)	189.42	0.00%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>189.42</u>	<u>697.08</u>		<u>(507.66)</u>	<u>(72.83%)</u>	<u>189.42</u>	<u>0.00%</u>
Net Gain or (Loss)	<u>6,171.81</u>	<u>4,454.90</u>	<u>4,955.00</u>	<u>1,716.91</u>	<u>38.54%</u>	<u>1,216.81</u>	<u>24.56%</u>

SOCIETY OF AMERICAN ARCHIVISTS
Hamer Kegan
For the Three Months Ending Sunday, September 30, 2018

	<u>Year-To-Date</u> <u>9/30/2018</u>	<u>Year-To-Date</u> <u>9/30/2017</u>	<u>Budget</u> <u>9/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	173.00	110.00	112.50	63.00	57.27%	60.50	53.78%
Investments	106.43	48.92	49.80	57.51	117.56%	56.63	113.71%
Shipping, Handling, & Other							
Total Income	<u>279.43</u>	<u>158.92</u>	<u>162.30</u>	<u>120.51</u>	<u>75.83%</u>	<u>117.13</u>	<u>72.17%</u>
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	515.52	514.50	500.00	1.02	0.20%	15.52	3.10%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>515.52</u>	<u>514.50</u>	<u>500.00</u>	<u>1.02</u>	<u>0.20%</u>	<u>15.52</u>	<u>3.10%</u>
Net Gain or (Loss)	<u>(236.09)</u>	<u>(355.58)</u>	<u>(337.70)</u>	<u>119.49</u>	<u>(33.60%)</u>	<u>101.61</u>	<u>(30.09%)</u>

SOCIETY OF AMERICAN ARCHIVISTS
Ham Scholarship
For the Three Months Ending Sunday, September 30, 2018

	<u>Year-To-Date</u> <u>9/30/2018</u>	<u>Year-To-Date</u> <u>9/30/2017</u>	<u>Budget</u> <u>9/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	310.00	700.00	640.00	(390.00)	(55.71%)	(330.00)	(51.56%)
Investments	5,132.06	5,256.55	657.00	(124.49)	(2.37%)	4,475.06	681.14%
Shipping, Handling, & Other							
Total Income	<u>5,442.06</u>	<u>5,956.55</u>	<u>1,297.00</u>	<u>(514.49)</u>	<u>(8.64%)</u>	<u>4,145.06</u>	<u>319.59%</u>
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	10,466.76	10,249.04	10,450.74	217.72	2.12%	16.02	0.15%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>10,466.76</u>	<u>10,249.04</u>	<u>10,450.74</u>	<u>217.72</u>	<u>2.12%</u>	<u>16.02</u>	<u>0.15%</u>
Net Gain or (Loss)	<u>(5,024.70)</u>	<u>(4,292.49)</u>	<u>(9,153.74)</u>	<u>(732.21)</u>	<u>17.06%</u>	<u>4,129.04</u>	<u>(45.11%)</u>