

SOCIETY OF AMERICAN ARCHIVISTS
Balance Sheet -- SAA Foundation
For the Three Months Ending September 30, 2016

	<u>Fiscal 2017</u>	<u>Fiscal 2016</u>	<u>\$ Variance</u>	<u>% Variance</u>
Assets				
Cash & Investments	\$1,649,720.16	\$1,505,013.15	\$144,707.01	9.61%
Accounts Receivable				
Equipment				
Deposits				
Inventory				
Prepaid Expenses				
Due From Operations	27,152.94	41,910.93	(14,757.99)	(35.21%)
Due From Foundation	1,036,450.45	922,896.48	113,553.97	12.30%
Total Assets	<u>2,713,323.55</u>	<u>2,469,820.56</u>	<u>243,502.99</u>	<u>9.86%</u>
Liabilities				
Due to Council-Directed Funds				
Due to Operations	409,387.47	444,892.00	(35,504.53)	(7.98%)
Due To Foundation	1,036,450.44	922,896.48	113,553.96	12.30%
Deferred Rent				
Council-Directed Funds				
Other Funds				
Total Liabilities	<u>1,445,837.91</u>	<u>1,367,788.48</u>	<u>78,049.43</u>	<u>5.71%</u>
Net Assets				
Fund Balance	1,255,422.99	1,190,617.16	64,805.83	5.44%
Net Gain or Loss	12,062.65	(88,585.08)	100,647.73	113.62%
Total Net Assets	<u>1,267,485.64</u>	<u>1,102,032.08</u>	<u>165,453.56</u>	<u>15.01%</u>
Total Liabilities and Net Assets	<u>2,713,323.55</u>	<u>2,469,820.56</u>	<u>243,502.99</u>	<u>9.86%</u>

SOCIETY OF AMERICAN ARCHIVISTS
SAA Foundation
For the Three Months Ending September 30, 2016

	<u>Year-To-Date</u> <u>9/30/2016</u>	<u>Year-To-Date</u> <u>9/30/2015</u>	<u>Budget</u> <u>9/30/2016</u>	<u>This Year Vs. Last Year</u>		<u>This Year Vs. Budget</u>	
				<u>\$ Variance</u>	<u>% Variance</u>	<u>\$ Variance</u>	<u>% Variance</u>
Income							
Contributions	\$17,989.45	\$20,433.20	\$18,543.23	(\$2,443.75)	(11.96%)	(\$553.78)	(2.99%)
Investments	27,050.45	(76,733.45)	14,079.60	103,783.90	(135.25%)	12,970.85	92.13%
Shipping, Handling, & Other	999.10			999.10	0.00%	999.10	0.00%
Total Income	<u>46,039.00</u>	<u>(56,300.25)</u>	<u>32,622.83</u>	<u>102,339.25</u>	<u>(181.77%)</u>	<u>13,416.17</u>	<u>41.13%</u>
Expenses							
Salaries, Wages, & Benefits	5,288.06	4,655.20	5,086.69	632.86	13.59%	201.37	3.96%
Office Occupancy & Utilities	491.01	452.06	527.19	38.95	8.62%	(36.18)	(6.86%)
Services	26,160.72	26,512.03	45,575.05	(351.31)	(1.33%)	(19,414.33)	(42.60%)
Supplies	82.86	6.87	31.84	75.99	1,106.11%	51.02	160.24%
Travel	1,890.39	577.39	9,100.00	1,313.00	227.40%	(7,209.61)	(79.23%)
Leases, Rentals, & Licenses	63.31	81.28	63.50	(17.97)	(22.11%)	(0.19)	(0.30%)
Total Expenses	<u>33,976.35</u>	<u>32,284.83</u>	<u>60,384.27</u>	<u>1,691.52</u>	<u>5.24%</u>	<u>(26,407.92)</u>	<u>(43.73%)</u>
Net Gain or (Loss)	<u>12,062.65</u>	<u>(88,585.08)</u>	<u>(27,761.44)</u>	<u>100,647.73</u>	<u>(113.62%)</u>	<u>39,824.09</u>	<u>(143.45%)</u>

SOCIETY OF AMERICAN ARCHIVISTS
Administration
For the Three Months Ending September 30, 2016

	<u>Year-To-Date 9/30/2016</u>	<u>Year-To-Date 9/30/2015</u>	<u>Budget 9/30/2016</u>	<u>This Year Vs. Last Year</u>		<u>This Year Vs. Budget</u>	
				<u>\$ Variance</u>	<u>% Variance</u>	<u>\$ Variance</u>	<u>% Variance</u>
Income							
Contributions	\$6,428.45	\$5,510.20	\$5,764.27	\$918.25	16.66%	\$664.18	11.52%
Investments	7,057.86	(106,198.19)		113,256.05	(106.65%)	7,057.86	0.00%
Shipping, Handling, & Other	999.10			999.10	0.00%	999.10	0.00%
Total Income	<u>14,485.41</u>	<u>(100,687.99)</u>	<u>5,764.27</u>	<u>115,173.40</u>	<u>(114.39%)</u>	<u>8,721.14</u>	<u>151.30%</u>
Expenses							
Salaries, Wages, & Benefits	5,288.06	4,655.20	5,086.69	632.86	13.59%	201.37	3.96%
Office Occupancy & Utilities	491.01	452.06	527.19	38.95	8.62%	(36.18)	(6.86%)
Services	1,476.54	464.65	9,455.11	1,011.89	217.77%	(7,978.57)	(84.38%)
Supplies	82.86	6.87	31.84	75.99	1,106.11%	51.02	160.24%
Travel	1,890.39	577.39	9,100.00	1,313.00	227.40%	(7,209.61)	(79.23%)
Leases, Rentals, & Licenses	63.31	81.28	63.50	(17.97)	(22.11%)	(0.19)	(0.30%)
Total Expenses	<u>9,292.17</u>	<u>6,237.45</u>	<u>24,264.33</u>	<u>3,054.72</u>	<u>48.97%</u>	<u>(14,972.16)</u>	<u>(61.70%)</u>
Net Gain or (Loss)	<u>5,193.24</u>	<u>(106,925.44)</u>	<u>(18,500.06)</u>	<u>112,118.68</u>	<u>(104.86%)</u>	<u>23,693.30</u>	<u>(128.07%)</u>

SOCIETY OF AMERICAN ARCHIVISTS
SAA Foundation
For the Three Months Ending September 30, 2016

	<u>Year-To-Date</u> <u>9/30/2016</u>	<u>Year-To-Date</u> <u>9/30/2015</u>	<u>Budget</u> <u>9/30/2016</u>	<u>This Year</u> <u>\$ Variance</u>	<u>Vs. Last Year</u> <u>% Variance</u>	<u>This Year</u> <u>\$ Variance</u>	<u>Vs. Budget</u> <u>% Variance</u>
Contributions:							
Administration - Contributions	6,428.45	5,510.20	5,764.27	918.25	16.66%	664.18	11.52%
Norton Fund - Contributions	327.00	961.00	1,445.50	(634.00)	(65.97%)	(1,118.50)	(77.38%)
Spotlight Award - Contributions	50.00	260.00	100.00	(210.00)	(80.77%)	(50.00)	(50.00%)
Minority Student Scholarship Fund - Contributions	3,283.00	1,710.00	5,364.75	1,573.00	91.99%	(2,081.75)	(38.80%)
Linda J. Henry Estate - Contributions	175.00	841.00	500.00	(666.00)	(79.19%)	(325.00)	(65.00%)
Strategic Growth Fund - Contributions	3,143.00	6,452.00	2,375.91	(3,309.00)	(51.29%)	767.09	32.29%
Fellows Posner - Contributions	25.00	1.00		24.00	2,400.00%	25.00	0.00%
Coker Award - Contributions	27.00	30.00	23.00	(3.00)	(10.00%)	4.00	17.39%
Pinkett - Contributions	1,243.00	780.00		463.00	59.36%	1,243.00	0.00%
Pease Award - Contributions	105.00	55.00	23.00	50.00	90.91%	82.00	356.52%
Peterson Scholar - Contributions	50.00	530.00	141.60	(480.00)	(90.57%)	(91.60)	(64.69%)
National Disaster Recovery Fund for Archives - Contributions	2,704.00	3,093.00	2,482.00	(389.00)	(12.58%)	222.00	8.94%
Leland Award - Contributions	50.00			50.00	0.00%	50.00	0.00%
Holmes Award - Contributions	107.00	20.00	165.00	87.00	435.00%	(58.00)	(35.15%)
Ham Scholarship - Contributions	272.00	190.00	158.20	82.00	43.16%	113.80	71.93%
Total Contributions	<u>17,989.45</u>	<u>20,433.20</u>	<u>18,543.23</u>	<u>(2,443.75)</u>	<u>(11.96%)</u>	<u>(553.78)</u>	<u>(2.99%)</u>

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	Year-To-Date 9/30/2016	Year-To-Date 9/30/2015	Budget 9/30/2016	This Year Vs. Last Year \$ Variance	This Year Vs. Last Year % Variance	This Year Vs. Budget \$ Variance	This Year Vs. Budget % Variance
Investments:							
Administration - Investments	7,057.86	(106,198.19)		113,256.05	(106.65%)	7,057.86	0.00%
Norton Fund - Investments	2,225.44	6,228.88	1,380.50	(4,003.44)	(64.27%)	844.94	61.21%
Spotlight Award - Investments		75.16		(75.16)	(100.00%)		0.00%
Fellows Fund - Investments		7.93	2.00	(7.93)	(100.00%)	(2.00)	(100.00%)
Spacesaver Fund - Investments							
Minority Student Scholarship Fund - Investments	398.00		69.15	398.00	0.00%	328.85	475.56%
Linda J. Henry Estate - Investments	7,350.96	21,204.73	7,050.39	(13,853.77)	(65.33%)	300.57	4.26%
Strategic Growth Fund - Investments	1,712.33	4,326.49	1,438.56	(2,614.16)	(60.42%)	273.77	19.03%
Awards - Investments	1,049.12			1,049.12	0.00%	1,049.12	0.00%
Fellows Posner - Investments		462.41	153.75	(462.41)	(100.00%)	(153.75)	(100.00%)
Coker Award - Investments		488.94	162.57	(488.94)	(100.00%)	(162.57)	(100.00%)
Pinkett - Investments	1,171.97	3,372.02	1,121.22	(2,200.05)	(65.24%)	50.75	4.53%
Pease Award - Investments		247.37	82.25	(247.37)	(100.00%)	(82.25)	(100.00%)
Peterson Scholar - Investments	553.01	1,598.99	531.66	(1,045.98)	(65.42%)	21.35	4.02%
National Disaster Recovery Fund for Archives - Investments	760.67	2,072.09	688.98	(1,311.42)	(63.29%)	71.69	10.41%
Japan-US Friendship Commission - Investments							
Sloan Grant - Investments							
Leland Award - Investments		1,296.94	431.25	(1,296.94)	(100.00%)	(431.25)	(100.00%)
Holmes Award - Investments		549.41	182.67	(549.41)	(100.00%)	(182.67)	(100.00%)
Hamer Kegan - Investments	81.03	249.28	82.89	(168.25)	(67.49%)	(1.86)	(2.24%)
Ham Scholarship - Investments	4,690.06	(12,715.90)	701.76	17,405.96	(136.88%)	3,988.30	568.33%
Total Investments	27,050.45	(76,733.45)	14,079.60	103,783.90	(135.25%)	12,970.85	92.13%

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				\$ Variance	% Variance	\$ Variance	% Variance
Services:							
Administration - Services	1,476.54	464.65	9,455.11	1,011.89	217.77%	(7,978.57)	(84.38%)
Norton Fund - Services	384.14	723.36	290.01	(339.22)	(46.90%)	94.13	32.46%
Spotlight Award - Services		8.73	632.99	(8.73)	(100.00%)	(632.99)	(100.00%)
Fellows Fund - Services		0.92	0.36	(0.92)	(100.00%)	(0.36)	(100.00%)
Minority Student Scholarship Fund - Services	5,068.69	5,000.00	5,396.43	68.69	1.37%	(327.74)	(6.07%)
Linda J. Henry Estate - Services	1,268.85	2,462.50	954.00	(1,193.65)	(48.47%)	314.85	33.00%
Strategic Growth Fund - Services	295.57	502.43	3,726.50	(206.86)	(41.17%)	(3,430.93)	(92.07%)
Awards - Services	181.08			181.08	0.00%	181.08	0.00%
Fellows Posner - Services	1,000.00	803.70	868.35	196.30	24.42%	131.65	15.16%
Coker Award - Services		806.78	627.00	(806.78)	(100.00%)	(627.00)	(100.00%)
Pinkett - Services	2,231.58	1,263.00	2,355.37	968.58	76.69%	(123.79)	(5.26%)
Pease Award - Services	250.00	128.73	410.16	121.27	94.20%	(160.16)	(39.05%)
Peterson Scholar - Services	1,136.92	909.64	3,742.18	227.28	24.99%	(2,605.26)	(69.62%)
National Disaster Recovery Fund for Archives - Services	131.30	240.63	2,101.04	(109.33)	(45.43%)	(1,969.74)	(93.75%)
Leland Award - Services	1,000.00	1,150.61	2,456.52	(150.61)	(13.09%)	(1,456.52)	(59.29%)
Holmes Award - Services	1,000.00	1,063.80	1,624.48	(63.80)	(6.00%)	(624.48)	(38.44%)
Hamer Kegan - Services	513.97	378.95	460.56	135.02	35.63%	53.41	11.60%
Ham Scholarship - Services	10,222.08	10,603.60	10,473.99	(381.52)	(3.60%)	(251.91)	(2.41%)
Total Services	26,160.72	26,512.03	45,575.05	(351.31)	(1.33%)	(19,414.33)	(42.60%)