

**Society of American Archivists Foundation
Board of Directors Meeting
August 13, 2020
Virtual Meeting**

**Financial Review: Year-End FY 2020
(Preliminary Close, June 30, 2020)
(Prepared by Amy Fitch and Peter Carlson)**

Overview

For the fiscal year ending June 30, 2020, the SAA Foundation posted a net gain of \$81,402. With unrealized gains on investments amounting to \$14,201, the operational net gain for the twelve months ending June 30, 2019, was \$67,202.

Balance Sheet

Cash and Investments balances have grown by 10.73% since June 30, 2019.

Income Statement

The Foundation's net gain of \$81,402 during Fiscal Year 2020 is due to the following:

- Net unrealized investment gains of more than \$14,000.
- Contribution revenues were \$212,935, up by \$77,825 (57.6%) from FY 2019.
- Interest, dividends, and realized gains revenues amounted to \$83,049.
- Investment management fees totaled \$14,195.
- Various travel awards, grants, and prizes totaling \$165,269 were paid.
- Scholarship disbursements for the Ham Graduate Student Scholarship and the Mosaic Scholarship amounted to \$30,253. Please note that this figure includes Scholarships from two years, as we booked expenses when awards were made, consistent with GAAP requirements. (In past years, this was not always done, but will be going forward.)
- Administrative expenses related to SAA operations amounted to more than \$41,857. These expenses are offset by in-kind donations from SAA.

**Society of American Archivists
Balance Sheet - SAA Foundation
Tuesday, June 30, 2020**

	<u>Fiscal 2020</u>	<u>Fiscal 2019</u>	<u>\$ Variance</u>	<u>% Variance</u>
Assets				
Cash & Investments	\$2,187,979.39	\$1,975,901.81	\$212,077.58	10.73%
Accounts Receivable				(100.00%)
Equipment				(100.00%)
Deposits				(100.00%)
Inventory				(100.00%)
Prepaid Expenses				(100.00%)
Due From Operations	48,697.73	107,287.63	(58,589.90)	(54.61%)
Due From Foundation	1,687,445.04	1,452,247.62	235,197.42	16.20%
Cash Clearing				(100.00%)
Suspense				(100.00%)
Total Assets	<u><u>3,924,122.16</u></u>	<u><u>3,535,437.06</u></u>	<u><u>388,685.10</u></u>	<u><u>10.99%</u></u>
Liabilities				
Accounts Payable				(100.00%)
Salaries and Wages Payable				(100.00%)
Deferred Revenues				
Annual Meeting				(100.00%)
Subscriptions				(100.00%)
Membership				(100.00%)
Education				(100.00%)
Postage				(100.00%)
Sponsors				(100.00%)
Advertising				(100.00%)
Exhibitors				(100.00%)
Consultants				(100.00%)
Publication Pre-Sales				(100.00%)
Total Deferred Revenues				(100.00%)
Due to Council-Directed Funds				(100.00%)
Due to Operations	574,190.55	502,105.34	72,085.21	14.36%
Due To Foundation	1,687,445.04	1,452,247.62	235,197.42	16.20%
Deferred Rent				(100.00%)
Council-Directed Funds				(100.00%)
Other Funds				(100.00%)
Total Liabilities	<u><u>2,261,635.59</u></u>	<u><u>1,954,352.96</u></u>	<u><u>307,282.63</u></u>	<u><u>15.72%</u></u>
Net Assets				
Fund Balance	1,581,084.10	1,460,073.77	121,010.33	8.29%
Net Gain or Loss	81,402.47	121,010.33	(39,607.86)	(32.73%)
Total Net Assets	<u><u>1,662,486.57</u></u>	<u><u>1,581,084.10</u></u>	<u><u>81,402.47</u></u>	<u><u>5.15%</u></u>
Total Liabilities and Net Assets	<u><u>3,924,122.16</u></u>	<u><u>3,535,437.06</u></u>	<u><u>388,685.10</u></u>	<u><u>10.99%</u></u>

Society of American Archivists Foundation
Balance Sheet - June 30, 2020

	Fiscal 2020					
	SAAF	Admin	Norton	Spacesaver	Mosaic	Henry
Assets						
Cash & Investments	\$2,187,979.39	\$2,061,481.04				
Due From Operations	48,697.73	13,552.22	100.00		1,265.00	73.00
Due From Foundation	1,687,445.04		227,912.22	1,001.63	63,091.63	728,846.49
Total Assets	3,924,122.16	2,075,033.26	228,012.22	1,001.63	64,356.63	728,919.49
Liabilities						
Deferred Revenues						
Due to Operations	574,190.55	451,257.55			5,204.00	
Due To Foundation	1,687,445.04	1,687,445.04				
Total Liabilities	2,261,635.59	2,138,702.59			5,204.00	
Net Assets						
Fund Balance	1,581,084.10	(70,608.01)	215,199.34	1,001.63	53,343.34	697,793.16
Net Gain or Loss	81,402.47	6,938.68	12,812.88		5,809.29	31,126.33
Total Net Assets	1,662,486.57	(63,669.33)	228,012.22	1,001.63	59,152.63	728,919.49
Total Liabilities and Net Assets	3,924,122.16	2,075,033.26	228,012.22	1,001.63	64,356.63	728,919.49
Key Income Statement Activity						
Contributions	212,935	41,857	3,492		13,803	903
Awards	165,269				10,204	
Investment Fees	14,195		1,909		453	6,189

Society of American Archivists Foundation
Balance Sheet - June 30, 2020

	Fiscal 2020					
	SAAF	Strategic Growth	Awards	Archival Worker's Emergency Fund	Pinkett	Peterson
Assets						
Cash & Investments	\$2,187,979.39					
Due From Operations	48,697.73	310.00		25,516.00	625.00	75.00
Due From Foundation	1,687,445.04	239,514.38	93,143.28	71,895.39	122,143.33	53,628.34
Total Assets	3,924,122.16	239,824.38	93,143.28	97,411.39	122,768.33	53,703.34
Liabilities						
Deferred Revenues						
Due to Operations	574,190.55	18,200.00	3,777.00	85,050.00	104.00	49.00
Due To Foundation	1,687,445.04					
Total Liabilities	2,261,635.59	18,200.00	3,777.00	85,050.00	104.00	49.00
Net Assets						
Fund Balance	1,581,084.10	198,879.18	91,533.98	15,000.00	114,237.54	51,096.42
Net Gain or Loss	81,402.47	22,745.20	(2,167.70)	(2,638.61)	8,426.79	2,557.92
Total Net Assets	1,662,486.57	221,624.38	89,366.28	12,361.39	122,664.33	53,654.34
Total Liabilities and Net Assets	3,924,122.16	239,824.38	93,143.28	97,411.39	122,768.33	53,703.34
Key Income Statement Activity						
Contributions	212,935	32,531	1,270	104,161	3,990	1,447
Awards	165,269	18,200	7,402	106,800	511	1,102
Investment Fees	14,195	1,764	812		1,013	453

Society of American Archivists Foundation
Balance Sheet - June 30, 2020

	Fiscal 2020				
	SAAF	NDRFA	Japan	Hamer Kegan	Ham
Assets					
Cash & Investments	\$2,187,979.39				\$126,498.35
Due From Operations	48,697.73	1,740.00	5,341.51	25.00	75.00
Due From Foundation	1,687,445.04	78,676.28		7,592.07	
Total Assets	3,924,122.16	80,416.28	5,341.51	7,617.07	126,573.35
Liabilities					
Deferred Revenues					
Due to Operations	574,190.55			500.00	10,049.00
Due To Foundation	1,687,445.04				
Total Liabilities	2,261,635.59			500.00	10,049.00
Net Assets					
Fund Balance	1,581,084.10	69,349.55	5,341.51	7,492.48	131,423.98
Net Gain or Loss	81,402.47	11,066.73		(375.41)	(14,899.63)
Total Net Assets	1,662,486.57	80,416.28	5,341.51	7,117.07	116,524.35
Total Liabilities and Net Assets	3,924,122.16	80,416.28	5,341.51	7,617.07	126,573.35
Key Income Statement Activity					
Contributions	212,935	8,063		300	1,118
Awards	165,269			1,000	20,049
Investment Fees	14,195	615		66	922

SOCIETY OF AMERICAN ARCHIVISTS
SAA Foundation
For the Twelve Months Ending Tuesday, June 30, 2020

	<u>Year-To-Date 6/30/2020</u>	<u>Year-To-Date 6/30/2019</u>	<u>Budget 6/30/2020</u>	<u>This Year Vs. Last Year \$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget \$ Variance</u>	<u>% Variance</u>
Income							
Dues					0.00%		0.00%
Subscriptions & Advertising					0.00%		0.00%
Workshops					0.00%		0.00%
Annual Meeting					0.00%		0.00%
Publications & CD Sales					0.00%		0.00%
Contributions	212,935.14	135,110.55	131,092.79	77,824.59	57.60%	81,842.35	62.43%
Investments	97,249.72	123,352.47	44,625.00	(26,102.75)	(21.16%)	52,624.72	117.93%
Shipping, Handling, & Other	43.41	77.48		(34.07)	(43.97%)	43.41	0.00%
Total Income	<u>310,228.27</u>	<u>258,540.50</u>	<u>175,717.79</u>	<u>51,687.77</u>	<u>19.99%</u>	<u>134,510.48</u>	<u>76.55%</u>
Expenses							
Salaries, Wages, & Benefits	33,502.80	34,749.91	35,859.10	(1,247.11)	(3.59%)	(2,356.30)	(6.57%)
Office Occupancy & Utilities	3,459.70	3,330.49	3,541.35	129.21	3.88%	(81.65)	(2.31%)
Services	187,930.17	86,218.54	105,927.86	101,711.63	117.97%	82,002.31	77.41%
Supplies	844.52	560.20	193.68	284.32	50.75%	650.84	336.04%
Travel	2,712.32	12,300.79	4,228.00	(9,588.47)	(77.95%)	(1,515.68)	(35.85%)
Leases, Rentals, & Licenses	361.29	370.24	378.71	(8.95)	(2.42%)	(17.42)	(4.60%)
Taxes, Dues, & Subscriptions	15.00			15.00	0.00%	15.00	0.00%
Depreciation, Cost of Goods Sold & Other					0.00%		0.00%
Total Expenses	<u>228,825.80</u>	<u>137,530.17</u>	<u>150,128.70</u>	<u>91,295.63</u>	<u>66.38%</u>	<u>78,697.10</u>	<u>52.42%</u>
Net Gain or (Loss)	<u>81,402.47</u>	<u>121,010.33</u>	<u>25,589.09</u>	<u>(39,607.86)</u>	<u>(32.73%)</u>	<u>55,813.38</u>	<u>218.11%</u>

SOCIETY OF AMERICAN ARCHIVISTS
Administration
For the Twelve Months Ending Tuesday, June 30, 2020

	<u>Year-To-Date 6/30/2020</u>	<u>Year-To-Date 6/30/2019</u>	<u>Budget 6/30/2020</u>	<u>This Year Vs. Last Year \$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget \$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	41,856.56	42,829.69	40,417.79	(973.13)	(2.27%)	1,438.77	3.56%
Investments	14,200.58	74,335.05		(60,134.47)	(80.90%)	14,200.58	0.00%
Shipping, Handling, & Other	43.41	77.48		(34.07)	(43.97%)	43.41	0.00%
Total Income	<u>56,100.55</u>	<u>117,242.22</u>	<u>40,417.79</u>	<u>(61,141.67)</u>	<u>(52.15%)</u>	<u>15,682.76</u>	<u>38.80%</u>
Expenses							
Salaries, Wages, & Benefits	33,502.80	34,749.91	35,859.10	(1,247.11)	(3.59%)	(2,356.30)	(6.57%)
Office Occupancy & Utilities	3,459.70	3,330.49	3,541.35	129.21	3.88%	(81.65)	(2.31%)
Services	8,266.25	15,161.28	35,044.86	(6,895.03)	(45.48%)	(26,778.61)	(76.41%)
Supplies	844.52	560.20	193.68	284.32	50.75%	650.84	336.04%
Travel	2,712.32	12,300.79	4,228.00	(9,588.47)	(77.95%)	(1,515.68)	(35.85%)
Leases, Rentals, & Licenses	361.29	370.24	378.71	(8.95)	(2.42%)	(17.42)	(4.60%)
Taxes, Dues, & Subscriptions	15.00			15.00	0.00%	15.00	0.00%
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>49,161.88</u>	<u>66,472.91</u>	<u>79,245.70</u>	<u>(17,311.03)</u>	<u>(26.04%)</u>	<u>(30,083.82)</u>	<u>(37.96%)</u>
Net Gain or (Loss)	<u>6,938.67</u>	<u>50,769.31</u>	<u>(38,827.91)</u>	<u>(43,830.64)</u>	<u>(86.33%)</u>	<u>45,766.58</u>	<u>(117.87%)</u>

SOCIETY OF AMERICAN ARCHIVISTS
SAA Foundation
For the Twelve Months Ending Tuesday, June 30, 2020

	<u>Year-To-Date</u> <u>6/30/2020</u>	<u>Year-To-Date</u> <u>6/30/2019</u>	<u>Budget</u> <u>6/30/2020</u>	<u>This Year Vs. Last Year</u>		<u>This Year Vs. Budget</u>	
				<u>\$ Variance</u>	<u>% Variance</u>	<u>\$ Variance</u>	<u>% Variance</u>
Contributions:							
Administration - Contributions	41,856.56	42,829.69	40,417.79	(973.13)	(2.27%)	1,438.77	3.56%
Norton Fund - Contributions	3,492.00	1,317.19	1,300.00	2,174.81	165.11%	2,192.00	168.62%
Spotlight Award - Contributions							
Fellows Fund - Contributions					0.00%		0.00%
Spacesaver Fund - Contributions							
Minority Student Scholarship Fund - Contributions	13,803.00	15,107.00	15,000.00	(1,304.00)	(8.63%)	(1,197.00)	(7.98%)
Linda J. Henry Estate - Contributions	903.00	5,111.00	5,000.00	(4,208.00)	(82.33%)	(4,097.00)	(81.94%)
Strategic Growth Fund - Contributions	32,531.19	49,533.49	48,500.00	(17,002.30)	(34.32%)	(15,968.81)	(32.93%)
Awards - Contributions	1,270.00	1,099.00	1,000.00	171.00	15.56%	270.00	27.00%
Archival Worker's Emergency Fund - Contributions	104,161.39			104,161.39	0.00%	104,161.39	0.00%
Fellows Posner - Contributions					0.00%		0.00%
Coker Award - Contributions							
Pinkett - Contributions	3,990.00	2,901.00	2,800.00	1,089.00	37.54%	1,190.00	42.50%
Pease Award - Contributions							
Peterson Scholar - Contributions	1,447.00	1,126.00	1,125.00	321.00	28.51%	322.00	28.62%
National Disaster Recovery Fund for Archives - Contributions	8,063.00	14,086.18	14,000.00	(6,023.18)	(42.76%)	(5,937.00)	(42.41%)
Japan-US Friendship Commission - Contributions							
Sloan Grant - Contributions							
Leland Award - Contributions							
Holmes Award - Contributions							
Hamer Kegan - Contributions	300.00	588.00	550.00	(288.00)	(48.98%)	(250.00)	(45.45%)
Ham Scholarship - Contributions	1,118.00	1,412.00	1,400.00	(294.00)	(20.82%)	(282.00)	(20.14%)
Total Contributions	212,935.14	135,110.55	131,092.79	77,824.59	57.60%	81,842.35	62.43%

SOCIETY OF AMERICAN ARCHIVISTS
SAA Foundation
For the Twelve Months Ending Tuesday, June 30, 2020

	<u>Year-To-Date</u> <u>6/30/2020</u>	<u>Year-To-Date</u> <u>6/30/2019</u>	<u>Budget</u> <u>6/30/2020</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
Investments:							
Administration - Investments	14,200.58	74,335.05		(60,134.47)	(80.90%)	14,200.58	0.00%
Norton Fund - Investments	11,229.53	5,864.02	6,225.00	5,365.51	91.50%	5,004.53	80.39%
Spotlight Award - Investments							
Fellows Fund - Investments							
Spacesaver Fund - Investments							
Minority Student Scholarship Fund - Investments	2,662.91	1,133.21	1,150.00	1,529.70	134.99%	1,512.91	131.56%
Linda J. Henry Estate - Investments	36,412.19	18,991.28	19,000.00	17,420.91	91.73%	17,412.19	91.64%
Strategic Growth Fund - Investments	10,377.90	4,907.12	5,000.00	5,470.78	111.49%	5,377.90	107.56%
Awards - Investments	4,776.40	2,668.96	2,800.00	2,107.44	78.96%	1,976.40	70.59%
Archival Worker's Emergency Fund - Investments							
Fellows Posner - Investments							
Coker Award - Investments							
Pinkett - Investments	5,961.15	3,173.11	3,200.00	2,788.04	87.86%	2,761.15	86.29%
Pease Award - Investments							
Peterson Scholar - Investments	2,666.28	1,415.16	1,500.00	1,251.12	88.41%	1,166.28	77.75%
National Disaster Recovery Fund for Archives - Investments	3,618.79	2,479.98	2,550.00	1,138.81	45.92%	1,068.79	41.91%
Japan-US Friendship Commission - Investments							
Sloan Grant - Investments							
Leland Award - Investments							
Holmes Award - Investments							
Hamer Kegan - Investments	391.05	203.05	200.00	188.00	92.59%	191.05	95.53%
Ham Scholarship - Investments	4,952.94	8,181.53	3,000.00	(3,228.59)	(39.46%)	1,952.94	65.10%
Total Investments	<u>97,249.72</u>	<u>123,352.47</u>	<u>44,625.00</u>	<u>(26,102.75)</u>	<u>(21.16%)</u>	<u>52,624.72</u>	<u>117.93%</u>

SOCIETY OF AMERICAN ARCHIVISTS
Norton Fund
For the Twelve Months Ending Tuesday, June 30, 2020

	<u>Year-To-Date 6/30/2020</u>	<u>Year-To-Date 6/30/2019</u>	<u>Budget 6/30/2020</u>	<u>This Year Vs. Last Year \$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget \$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	3,492.00	1,317.19	1,300.00	2,174.81	165.11%	2,192.00	168.62%
Investments	11,229.53	5,864.02	6,225.00	5,365.51	91.50%	5,004.53	80.39%
Shipping, Handling, & Other							
Total Income	<u>14,721.53</u>	<u>7,181.21</u>	<u>7,525.00</u>	<u>7,540.32</u>	<u>105.00%</u>	<u>7,196.53</u>	<u>95.63%</u>
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	1,908.65	1,765.26		143.39	8.12%	1,908.65	0.00%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>1,908.65</u>	<u>1,765.26</u>	<u></u>	<u>143.39</u>	<u>8.12%</u>	<u>1,908.65</u>	<u>0.00%</u>
Net Gain or (Loss)	<u>12,812.88</u>	<u>5,415.95</u>	<u>7,525.00</u>	<u>7,396.93</u>	<u>136.58%</u>	<u>5,287.88</u>	<u>70.27%</u>

SOCIETY OF AMERICAN ARCHIVISTS
Minority Student Scholarship Fund
For the Twelve Months Ending Tuesday, June 30, 2020

	<u>Year-To-Date</u> <u>6/30/2020</u>	<u>Year-To-Date</u> <u>6/30/2019</u>	<u>Budget</u> <u>6/30/2020</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	13,803.00	15,107.00	15,000.00	(1,304.00)	(8.63%)	(1,197.00)	(7.98%)
Investments	2,662.91	1,133.21	1,150.00	1,529.70	134.99%	1,512.91	131.56%
Shipping, Handling, & Other							
Total Income	<u>16,465.91</u>	<u>16,240.21</u>	<u>16,150.00</u>	<u>225.70</u>	<u>1.39%</u>	<u>315.91</u>	<u>1.96%</u>
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	10,656.62	5,749.13	5,300.00	4,907.49	85.36%	5,356.62	101.07%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>10,656.62</u>	<u>5,749.13</u>	<u>5,300.00</u>	<u>4,907.49</u>	<u>85.36%</u>	<u>5,356.62</u>	<u>101.07%</u>
Net Gain or (Loss)	<u>5,809.29</u>	<u>10,491.08</u>	<u>10,850.00</u>	<u>(4,681.79)</u>	<u>(44.63%)</u>	<u>(5,040.71)</u>	<u>(46.46%)</u>

SOCIETY OF AMERICAN ARCHIVISTS
Linda J. Henry Estate
For the Twelve Months Ending Tuesday, June 30, 2020

	<u>Year-To-Date 6/30/2020</u>	<u>Year-To-Date 6/30/2019</u>	<u>Budget 6/30/2020</u>	<u>This Year Vs. Last Year \$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget \$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	903.00	5,111.00	5,000.00	(4,208.00)	(82.33%)	(4,097.00)	(81.94%)
Investments	36,412.19	18,991.28	19,000.00	17,420.91	91.73%	17,412.19	91.64%
Shipping, Handling, & Other							
Total Income	<u>37,315.19</u>	<u>24,102.28</u>	<u>24,000.00</u>	<u>13,212.91</u>	<u>54.82%</u>	<u>13,315.19</u>	<u>55.48%</u>
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	6,188.86	5,717.02		471.84	8.25%	6,188.86	0.00%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>6,188.86</u>	<u>5,717.02</u>	<u></u>	<u>471.84</u>	<u>8.25%</u>	<u>6,188.86</u>	<u>0.00%</u>
Net Gain or (Loss)	<u>31,126.33</u>	<u>18,385.26</u>	<u>24,000.00</u>	<u>12,741.07</u>	<u>69.30%</u>	<u>7,126.33</u>	<u>29.69%</u>

SOCIETY OF AMERICAN ARCHIVISTS
Strategic Growth Fund
For the Twelve Months Ending Tuesday, June 30, 2020

	<u>Year-To-Date</u> <u>6/30/2020</u>	<u>Year-To-Date</u> <u>6/30/2019</u>	<u>Budget</u> <u>6/30/2020</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	32,531.19	49,533.49	48,500.00	(17,002.30)	(34.32%)	(15,968.81)	(32.93%)
Investments	10,377.90	4,907.12	5,000.00	5,470.78	111.49%	5,377.90	107.56%
Shipping, Handling, & Other							
Total Income	<u>42,909.09</u>	<u>54,440.61</u>	<u>53,500.00</u>	<u>(11,531.52)</u>	<u>(21.18%)</u>	<u>(10,590.91)</u>	<u>(19.80%)</u>
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	20,163.89	31,112.21	33,300.00	(10,948.32)	(35.19%)	(13,136.11)	(39.45%)
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>20,163.89</u>	<u>31,112.21</u>	<u>33,300.00</u>	<u>(10,948.32)</u>	<u>(35.19%)</u>	<u>(13,136.11)</u>	<u>(39.45%)</u>
Net Gain or (Loss)	<u>22,745.20</u>	<u>23,328.40</u>	<u>20,200.00</u>	<u>(583.20)</u>	<u>(2.50%)</u>	<u>2,545.20</u>	<u>12.60%</u>

SOCIETY OF AMERICAN ARCHIVISTS
Awards
For the Twelve Months Ending Tuesday, June 30, 2020

	<u>Year-To-Date 6/30/2020</u>	<u>Year-To-Date 6/30/2019</u>	<u>Budget 6/30/2020</u>	<u>This Year Vs. Last Year \$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget \$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	1,270.00	1,099.00	1,000.00	171.00	15.56%	270.00	27.00%
Investments	4,776.40	2,668.96	2,800.00	2,107.44	78.96%	1,976.40	70.59%
Shipping, Handling, & Other							
Total Income	<u>6,046.40</u>	<u>3,767.96</u>	<u>3,800.00</u>	<u>2,278.44</u>	<u>60.47%</u>	<u>2,246.40</u>	<u>59.12%</u>
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	8,214.10	7,066.43	6,500.00	1,147.67	16.24%	1,714.10	26.37%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>8,214.10</u>	<u>7,066.43</u>	<u>6,500.00</u>	<u>1,147.67</u>	<u>16.24%</u>	<u>1,714.10</u>	<u>26.37%</u>
Net Gain or (Loss)	<u>(2,167.70)</u>	<u>(3,298.47)</u>	<u>(2,700.00)</u>	<u>1,130.77</u>	<u>(34.28%)</u>	<u>532.30</u>	<u>(19.71%)</u>

SOCIETY OF AMERICAN ARCHIVISTS
Archival Worker's Emergency Fund
For the Twelve Months Ending Tuesday, June 30, 2020

	<u>Year-To-Date</u> <u>6/30/2020</u>	<u>Year-To-Date</u> <u>6/30/2019</u>	<u>Budget</u> <u>6/30/2020</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	104,161.39			104,161.39	0.00%	104,161.39	0.00%
Investments							
Shipping, Handling, & Other							
Total Income	<u>104,161.39</u>			<u>104,161.39</u>	<u>0.00%</u>	<u>104,161.39</u>	<u>0.00%</u>
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	106,800.00			106,800.00	0.00%	106,800.00	0.00%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>106,800.00</u>			<u>106,800.00</u>	<u>0.00%</u>	<u>106,800.00</u>	<u>0.00%</u>
Net Gain or (Loss)	<u>(2,638.61)</u>			<u>(2,638.61)</u>	<u>0.00%</u>	<u>(2,638.61)</u>	<u>0.00%</u>

SOCIETY OF AMERICAN ARCHIVISTS
Pinkett
For the Twelve Months Ending Tuesday, June 30, 2020

	<u>Year-To-Date 6/30/2020</u>	<u>Year-To-Date 6/30/2019</u>	<u>Budget 6/30/2020</u>	<u>This Year Vs. Last Year \$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget \$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	3,990.00	2,901.00	2,800.00	1,089.00	37.54%	1,190.00	42.50%
Investments	5,961.15	3,173.11	3,200.00	2,788.04	87.86%	2,761.15	86.29%
Shipping, Handling, & Other							
Total Income	<u>9,951.15</u>	<u>6,074.11</u>	<u>6,000.00</u>	<u>3,877.04</u>	<u>63.83%</u>	<u>3,951.15</u>	<u>65.85%</u>
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	1,524.36	4,949.95	4,000.00	(3,425.59)	(69.20%)	(2,475.64)	(61.89%)
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>1,524.36</u>	<u>4,949.95</u>	<u>4,000.00</u>	<u>(3,425.59)</u>	<u>(69.20%)</u>	<u>(2,475.64)</u>	<u>(61.89%)</u>
Net Gain or (Loss)	<u>8,426.79</u>	<u>1,124.16</u>	<u>2,000.00</u>	<u>7,302.63</u>	<u>649.61%</u>	<u>6,426.79</u>	<u>321.34%</u>

SOCIETY OF AMERICAN ARCHIVISTS
Peterson Scholar
For the Twelve Months Ending Tuesday, June 30, 2020

	<u>Year-To-Date 6/30/2020</u>	<u>Year-To-Date 6/30/2019</u>	<u>Budget 6/30/2020</u>	<u>This Year Vs. Last Year \$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget \$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	1,447.00	1,126.00	1,125.00	321.00	28.51%	322.00	28.62%
Investments	2,666.28	1,415.16	1,500.00	1,251.12	88.41%	1,166.28	77.75%
Shipping, Handling, & Other							
Total Income	<u>4,113.28</u>	<u>2,541.16</u>	<u>2,625.00</u>	<u>1,572.12</u>	<u>61.87%</u>	<u>1,488.28</u>	<u>56.70%</u>
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	1,555.36	2,072.40	2,100.00	(517.04)	(24.95%)	(544.64)	(25.94%)
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>1,555.36</u>	<u>2,072.40</u>	<u>2,100.00</u>	<u>(517.04)</u>	<u>(24.95%)</u>	<u>(544.64)</u>	<u>(25.94%)</u>
Net Gain or (Loss)	<u>2,557.92</u>	<u>468.76</u>	<u>525.00</u>	<u>2,089.16</u>	<u>445.68%</u>	<u>2,032.92</u>	<u>387.22%</u>

SOCIETY OF AMERICAN ARCHIVISTS
National Disaster Recovery Fund for Archives
For the Twelve Months Ending Tuesday, June 30, 2020

	<u>Year-To-Date</u> <u>6/30/2020</u>	<u>Year-To-Date</u> <u>6/30/2019</u>	<u>Budget</u> <u>6/30/2020</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	8,063.00	14,086.18	14,000.00	(6,023.18)	(42.76%)	(5,937.00)	(42.41%)
Investments	3,618.79	2,479.98	2,550.00	1,138.81	45.92%	1,068.79	41.91%
Shipping, Handling, & Other							
Total Income	<u>11,681.79</u>	<u>16,566.16</u>	<u>16,550.00</u>	<u>(4,884.37)</u>	<u>(29.48%)</u>	<u>(4,868.21)</u>	<u>(29.42%)</u>
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	615.06	746.55	7,800.00	(131.49)	(17.61%)	(7,184.94)	(92.11%)
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>615.06</u>	<u>746.55</u>	<u>7,800.00</u>	<u>(131.49)</u>	<u>(17.61%)</u>	<u>(7,184.94)</u>	<u>(92.11%)</u>
Net Gain or (Loss)	<u>11,066.73</u>	<u>15,819.61</u>	<u>8,750.00</u>	<u>(4,752.88)</u>	<u>(30.04%)</u>	<u>2,316.73</u>	<u>26.48%</u>

SOCIETY OF AMERICAN ARCHIVISTS
Hamer Kegan
For the Twelve Months Ending Tuesday, June 30, 2020

	<u>Year-To-Date 6/30/2020</u>	<u>Year-To-Date 6/30/2019</u>	<u>Budget 6/30/2020</u>	<u>This Year Vs. Last Year \$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget \$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	300.00	588.00	550.00	(288.00)	(48.98%)	(250.00)	(45.45%)
Investments	391.05	203.05	200.00	188.00	92.59%	191.05	95.53%
Shipping, Handling, & Other							
Total Income	<u>691.05</u>	<u>791.05</u>	<u>750.00</u>	<u>(100.00)</u>	<u>(12.64%)</u>	<u>(58.95)</u>	<u>(7.86%)</u>
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	1,066.45	561.12	500.00	505.33	90.06%	566.45	113.29%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>1,066.45</u>	<u>561.12</u>	<u>500.00</u>	<u>505.33</u>	<u>90.06%</u>	<u>566.45</u>	<u>113.29%</u>
Net Gain or (Loss)	<u>(375.40)</u>	<u>229.93</u>	<u>250.00</u>	<u>(605.33)</u>	<u>(263.27%)</u>	<u>(625.40)</u>	<u>(250.16%)</u>

SOCIETY OF AMERICAN ARCHIVISTS
Ham Scholarship
For the Twelve Months Ending Tuesday, June 30, 2020

	<u>Year-To-Date 6/30/2020</u>	<u>Year-To-Date 6/30/2019</u>	<u>Budget 6/30/2020</u>	<u>This Year Vs. Last Year \$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget \$ Variance</u>	<u>% Variance</u>
Income							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	1,118.00	1,412.00	1,400.00	(294.00)	(20.82%)	(282.00)	(20.14%)
Investments	4,952.94	8,181.53	3,000.00	(3,228.59)	(39.46%)	1,952.94	65.10%
Shipping, Handling, & Other							
Total Income	<u>6,070.94</u>	<u>9,593.53</u>	<u>4,400.00</u>	<u>(3,522.59)</u>	<u>(36.72%)</u>	<u>1,670.94</u>	<u>37.98%</u>
Expenses							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	20,970.57	11,317.19	11,383.00	9,653.38	85.30%	9,587.57	84.23%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
Total Expenses	<u>20,970.57</u>	<u>11,317.19</u>	<u>11,383.00</u>	<u>9,653.38</u>	<u>85.30%</u>	<u>9,587.57</u>	<u>84.23%</u>
Net Gain or (Loss)	<u>(14,899.63)</u>	<u>(1,723.66)</u>	<u>(6,983.00)</u>	<u>(13,175.97)</u>	<u>764.42%</u>	<u>(7,916.63)</u>	<u>113.37%</u>