

6RFLHW\ RI \$PHULFDQ \$UFKLYLVWV )P  
%RDUG RI 'LUHFWRUV 0HHWLQJ  
\$XJXVW  
:DVKLQJWRQ '&

)LQDQFLDO 5H(YQGLZ) <<H DU  
3UHOLPLQDU\ &ORVH -XQH  
3UHSDUHG E\ &KHUDQSDUHG O&DUOVRQ

2YHUYLHZ

)RU WKHIDU HQGLQJ -XQH WKH 6\$\$ )RXQGDWLRQ S  
:LWK XQUHDOLJHG ORVVHV RQ LQYHVWPHQWV DPRX  
QHW JDLQHIDUHWKZV HQGLQJ -XQH ZDV

%DODQFH 6KHHW

&DVK DQG ,QYHVWPHQWV EDODQKWH KDYH JURZQ E\

,QFRPH 6WDWHPHQW

7KH )RXQGDWLRQ V QHW JDLQ RI LV GXG XWRQWK)LVROORZ  
• 1HW XQUHDOLJHG V UHVIWPHUHWK DQ  
• &RQWULEXWLRQ UHYHQGXZQZE\ )< IURP  
\$OO RI WKLV GHFUDYXNLQWUHEXVWRM IURP 6\$\$  
UHIOHFWLQJ VDODU\ VDYLQJV DQG UHGXFHG DOORFD  
• ,QWHUHVW GLYLGHQGV DQG UHDOLJHG JDLQV UHYH  
• ,QYHVWPHQW PDQDJPHUWKIDQV WRWDOHG  
• 9DULRXV WUDYHO DZDUGV JUDQWV DQG SULJHV WRV  
• 6FKRODUVKLS GLVEXUVHPHQWV IRU WKH +DP \*UDGXD  
ORVDFL 6FKPRXQWKLS WR  
• \$GPLQLVWUDWLYH H[SHQVHV UHODWHG WR 6\$\$ RSHUD  
7KHVH H[SHQVHV NZHQGRIDHWL REQVQURP 6\$\$

**Society of American Archivists  
Balance Sheet - SAA Foundation  
Saturday, June 30, 2018**

Agenda Item IV.C.

	<u>Fiscal 2018</u>	<u>Fiscal 2017</u>	<u>\$ Variance</u>	<u>% Variance</u>
<b>Assets</b>				
Cash & Investments	\$1,924,167.77	\$1,807,258.64	\$116,909.13	6.47%
Accounts Receivable				(100.00%)
Equipment				(100.00%)
Deposits				(100.00%)
Inventory				(100.00%)
Prepaid Expenses				(100.00%)
Due From Operations	32,596.20	49,692.96	(17,096.76)	(34.40%)
Due From Foundation	1,483,905.20	1,343,186.19	140,719.01	10.48%
Cash Clearing				(100.00%)
Suspense				(100.00%)
<b>Total Assets</b>	<u><u>3,440,669.17</u></u>	<u><u>3,200,137.79</u></u>	<u><u>240,531.38</u></u>	<u><u>7.52%</u></u>
<b>Liabilities</b>				
Accounts Payable				(100.00%)
Salaries and Wages Payable				(100.00%)
Deferred Revenues				
Annual Meeting				(100.00%)
Subscriptions				(100.00%)
Membership				(100.00%)
Education				(100.00%)
Postage				(100.00%)
Sponsors				(100.00%)
Advertising				(100.00%)
Exhibitors				(100.00%)
Consultants				(100.00%)
<b>Total Deferred Revenues</b>				(100.00%)
Due to Council-Directed Funds				(100.00%)
Due to Operations	496,684.71	431,829.66	64,855.05	15.02%
Due To Foundation	1,483,905.20	1,343,186.19	140,719.01	10.48%
Deferred Rent				(100.00%)
Council-Directed Funds				(100.00%)
Other Funds				(100.00%)
<b>Total Liabilities</b>	<u><u>1,980,589.91</u></u>	<u><u>1,775,015.85</u></u>	<u><u>205,574.06</u></u>	<u><u>11.58%</u></u>
<b>Net Assets</b>				
Fund Balance	1,425,123.81	1,255,421.81	169,702.00	13.52%
Net Gain or Loss	34,955.45	169,700.13	(134,744.68)	(79.40%)
<b>Total Net Assets</b>	<u><u>1,460,079.26</u></u>	<u><u>1,425,121.94</u></u>	<u><u>34,957.32</u></u>	<u><u>2.45%</u></u>
<b>Total Liabilities and Net Assets</b>	<u><u>3,440,669.17</u></u>	<u><u>3,200,137.79</u></u>	<u><u>240,531.38</u></u>	<u><u>7.52%</u></u>

	<b>Fiscal 2018</b>						
	<b>SAAF</b>	<b>Admin</b>	<b>Norton</b>	<b>Spacesaver</b>	<b>Mosaic</b>	<b>Henry</b>	<b>Strategic Growth</b>
<b>Assets</b>							
Cash & Investments	\$1,924,167.77	\$1,791,528.64					
Due From Operations	32,596.20	7,329.63	530.00	900.45	3,640.00	420.00	6,565.00
Due From Foundation	1,483,905.20		209,253.40	101.18	37,302.45	678,987.91	210,008.89
<b>Total Assets</b>	<b>\$ 3,440,669.17</b>	<b>\$ 1,798,858.27</b>	<b>\$ 209,783.40</b>	<b>\$ 1,001.63</b>	<b>\$ 40,942.45</b>	<b>\$ 679,407.91</b>	<b>\$ 216,573.89</b>
<b>Liabilities</b>							
Deferred Revenues							
Due to Operations	496,684.71	419,018.64			402.00		41,023.10
Due To Foundation	1,483,905.20	1,483,905.20					
<b>Total Liabilities</b>	<b>1,980,589.91</b>	<b>1,902,923.84</b>			<b>402.00</b>		<b>41,023.10</b>
<b>Net Assets</b>							
Fund Balance	1,425,123.81	(72,227.71)	194,624.76	1,001.63	38,979.73	634,230.68	174,774.47
Net Gain or Loss	34,955.45	(31,837.86)	15,158.64		1,560.72	45,177.23	776.32
<b>Total Net Assets</b>	<b>1,460,079.26</b>	<b>(104,065.57)</b>	<b>209,783.40</b>	<b>1,001.63</b>	<b>40,540.45</b>	<b>679,407.91</b>	<b>175,550.79</b>
<b>Total Liabilities and Net Assets</b>	<b>\$ 3,440,669.17</b>	<b>\$ 1,798,858.27</b>	<b>\$ 209,783.40</b>	<b>\$ 1,001.63</b>	<b>\$ 40,942.45</b>	<b>\$ 679,407.91</b>	<b>\$ 216,573.89</b>
<b>Key Income Statement</b>							
Contributions	\$ 102,492.17	\$ 33,634.78	\$ 2,092.00		\$ 9,589.50	\$ 2,599.00	\$ 31,066.20
Awards	104,582.67				10,800.00		42,023.10
Investment Fees	13,264.20		1,753.08		367.46	5,704.62	1,572.08

	<b>Fiscal 2018</b>							
	<b>SAAF</b>	<b>Awards</b>	<b>Pinkett</b>	<b>Peterson</b>	<b>NDRFA</b>	<b>Japan</b>	<b>Hamer Kegan</b>	<b>Ham</b>
<b>Assets</b>								
Cash & Investments	\$1,924,167.77							\$132,639.13
Due From Operations	32,596.20	486.61	1,371.00	401.00	4,851.00	5,341.51	246.00	514.00
Due From Foundation	1,483,905.20	94,993.94	112,145.39	50,226.65	83,868.83		7,016.56	
<b>Total Assets</b>	<b>\$ 3,440,669.17</b>	<b>\$ 95,480.55</b>	<b>\$ 113,516.39</b>	<b>\$ 50,627.65</b>	<b>\$ 88,719.83</b>	<b>\$ 5,341.51</b>	<b>\$ 7,262.56</b>	<b>\$ 133,153.13</b>
<b>Liabilities</b>								
Deferred Revenues								
Due to Operations	496,684.71	648.09	403.00		35,189.88			
Due To Foundation	1,483,905.20							
<b>Total Liabilities</b>	<b>1,980,589.91</b>	<b>648.09</b>	<b>403.00</b>		<b>35,189.88</b>			
<b>Net Assets</b>								
Fund Balance	1,425,123.81	88,779.79	103,435.21	46,539.00	72,523.23	5,341.51	6,807.30	130,314.21
Net Gain or Loss	34,955.45	6,052.67	9,678.18	4,088.65	(18,993.28)		455.26	2,838.92
<b>Total Net Assets</b>	<b>1,460,079.26</b>	<b>94,832.46</b>	<b>113,113.39</b>	<b>50,627.65</b>	<b>53,529.95</b>	<b>5,341.51</b>	<b>7,262.56</b>	<b>133,153.13</b>
<b>Total Liabilities and Net Assets</b>	<b>\$ 3,440,669.17</b>	<b>\$ 95,480.55</b>	<b>\$ 113,516.39</b>	<b>\$ 50,627.65</b>	<b>\$ 88,719.83</b>	<b>\$ 5,341.51</b>	<b>\$ 7,262.56</b>	<b>\$ 133,153.13</b>
<b>Key Income Statement</b>								
Contributions	\$ 102,492.17	\$ 2,762.61	\$ 3,695.00	\$ 965.00	\$ 13,764.08		\$ 498.00	\$ 1,826.00
Awards	104,582.67	2,673.09	960.60		37,625.88		500.00	10,000.00
Investment Fees	13,264.20	802.20	930.58	419.27	652.56		61.01	1,001.34

**SOCIETY OF AMERICAN ARCHIVISTS**  
**SAA Foundation**  
**For the Twelve Months Ending Saturday, June 30, 2018**

	<u>Year-To-Date</u> <u>6/30/2018</u>	<u>Year-To-Date</u> <u>6/30/2017</u>	<u>Budget</u> <u>6/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
<b>Income</b>							
Dues					0.00%		0.00%
Subscriptions & Advertising					0.00%		0.00%
Workshops					0.00%		0.00%
Annual Meeting					0.00%		0.00%
Publications & CD Sales					0.00%		0.00%
Contributions	102,492.17	107,866.25	101,456.43	(5,374.08)	(4.98%)	1,035.74	1.02%
Investments	100,702.99	166,476.57	46,350.00	(65,773.58)	(39.51%)	54,352.99	117.27%
Shipping, Handling, & Other	18.64	1,021.45		(1,002.81)	(98.18%)	18.64	0.00%
<b>Total Income</b>	<u>203,213.80</u>	<u>275,364.27</u>	<u>147,806.43</u>	<u>(72,150.47)</u>	<u>(26.20%)</u>	<u>55,407.37</u>	<u>37.49%</u>
<b>Expenses</b>							
Salaries, Wages, & Benefits	27,999.68	34,867.29	28,973.07	(6,867.61)	(19.70%)	(973.39)	(3.36%)
Office Occupancy & Utilities	3,061.62	3,296.32	2,895.54	(234.70)	(7.12%)	166.08	5.74%
Services	124,301.64	53,793.51	83,304.57	70,508.13	131.07%	40,997.07	49.21%
Supplies	777.84	82.86	164.37	694.98	838.74%	613.47	373.23%
Travel	11,764.10	13,195.71	13,000.00	(1,431.61)	(10.85%)	(1,235.90)	(9.51%)
Leases, Rentals, & Licenses	353.47	428.45	343.87	(74.98)	(17.50%)	9.60	2.79%
Taxes, Dues, & Subscriptions					0.00%		0.00%
Depreciation, Cost of Goods Sold & Other					0.00%		0.00%
<b>Total Expenses</b>	<u>168,258.35</u>	<u>105,664.14</u>	<u>128,681.42</u>	<u>62,594.21</u>	<u>59.24%</u>	<u>39,576.93</u>	<u>30.76%</u>
<b>Net Gain or (Loss)</b>	<u>34,955.45</u>	<u>169,700.13</u>	<u>19,125.01</u>	<u>(134,744.68)</u>	<u>(79.40%)</u>	<u>15,830.44</u>	<u>82.77%</u>

**SOCIETY OF AMERICAN ARCHIVISTS**  
**Administration**  
**For the Twelve Months Ending Saturday, June 30, 2018**

	<u>Year-To-Date</u> <u>6/30/2018</u>	<u>Year-To-Date</u> <u>6/30/2017</u>	<u>Budget</u> <u>6/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
<b>Income</b>							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	33,634.78	41,083.09	32,706.43	(7,448.31)	(18.13%)	928.35	2.84%
Investments	(15,079.83)	(155,105.53)		140,025.70	(90.28%)	(15,079.83)	0.00%
Shipping, Handling, & Other	18.64	1,021.45		(1,002.81)	(98.18%)	18.64	0.00%
<b>Total Income</b>	<u>18,573.59</u>	<u>(113,000.99)</u>	<u>32,706.43</u>	<u>131,574.58</u>	<u>(116.44%)</u>	<u>(14,132.84)</u>	<u>(43.21%)</u>
<b>Expenses</b>							
Salaries, Wages, & Benefits	27,999.68	34,867.29	28,973.07	(6,867.61)	(19.70%)	(973.39)	(3.36%)
Office Occupancy & Utilities	3,061.62	3,296.32	2,895.54	(234.70)	(7.12%)	166.08	5.74%
Services	6,454.77	13,859.67	20,379.57	(7,404.90)	(53.43%)	(13,924.80)	(68.33%)
Supplies	777.84	82.86	164.37	694.98	838.74%	613.47	373.23%
Travel	11,764.10	13,195.71	13,000.00	(1,431.61)	(10.85%)	(1,235.90)	(9.51%)
Leases, Rentals, & Licenses	353.47	428.45	343.87	(74.98)	(17.50%)	9.60	2.79%
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
<b>Total Expenses</b>	<u>50,411.48</u>	<u>65,730.30</u>	<u>65,756.42</u>	<u>(15,318.82)</u>	<u>(23.31%)</u>	<u>(15,344.94)</u>	<u>(23.34%)</u>
<b>Net Gain or (Loss)</b>	<u>(31,837.89)</u>	<u>(178,731.29)</u>	<u>(33,049.99)</u>	<u>146,893.40</u>	<u>(82.19%)</u>	<u>1,212.10</u>	<u>(3.67%)</u>

**SOCIETY OF AMERICAN ARCHIVISTS**  
**SAA Foundation**  
**For the Twelve Months Ending Saturday, June 30, 2018**

	<u>Year-To-Date</u> <u>6/30/2018</u>	<u>Year-To-Date</u> <u>6/30/2017</u>	<u>Budget</u> <u>6/30/2018</u>	<u>This Year</u> <u>\$ Variance</u>	<u>Vs. Last Year</u> <u>% Variance</u>	<u>This Year</u> <u>\$ Variance</u>	<u>Vs. Budget</u> <u>% Variance</u>
<b>Contributions:</b>							
Administration - Contributions	33,634.78	41,083.09	32,706.43	(7,448.31)	(18.13%)	928.35	2.84%
Norton Fund - Contributions	2,092.00	3,258.50	3,500.00	(1,166.50)	(35.80%)	(1,408.00)	(40.23%)
Spotlight Award - Contributions					0.00%		0.00%
Fellows Fund - Contributions							
Spacesaver Fund - Contributions							
Minority Student Scholarship Fund - Contributions	9,589.50	12,068.50	12,500.00	(2,479.00)	(20.54%)	(2,910.50)	(23.28%)
Linda J. Henry Estate - Contributions	2,599.00	2,118.00	2,300.00	481.00	22.71%	299.00	13.00%
Strategic Growth Fund - Contributions	31,066.20	32,530.00	34,000.00	(1,463.80)	(4.50%)	(2,933.80)	(8.63%)
Awards - Contributions	2,762.61	1,817.00	1,300.00	945.61	52.04%	1,462.61	112.51%
Fellows Posner - Contributions					0.00%		0.00%
Coker Award - Contributions					0.00%		0.00%
Pinkett - Contributions	3,695.00	5,008.00	5,000.00	(1,313.00)	(26.22%)	(1,305.00)	(26.10%)
Pease Award - Contributions					0.00%		0.00%
Peterson Scholar - Contributions	965.00	1,024.00	1,150.00	(59.00)	(5.76%)	(185.00)	(16.09%)
National Disaster Recovery Fund for Archives - Contributions	13,764.08	7,113.16	7,200.00	6,650.92	93.50%	6,564.08	91.17%
Japan-US Friendship Commission - Contributions							
Sloan Grant - Contributions							
Leland Award - Contributions					0.00%		0.00%
Holmes Award - Contributions					0.00%		0.00%
Hamer Kegan - Contributions	498.00	343.00	300.00	155.00	45.19%	198.00	66.00%
Ham Scholarship - Contributions	1,826.00	1,503.00	1,500.00	323.00	21.49%	326.00	21.73%
<b>Total Contributions</b>	<u>102,492.17</u>	<u>107,866.25</u>	<u>101,456.43</u>	<u>(5,374.08)</u>	<u>(4.98%)</u>	<u>1,035.74</u>	<u>1.02%</u>

**SOCIETY OF AMERICAN ARCHIVISTS**  
**SAA Foundation**  
**For the Twelve Months Ending Saturday, June 30, 2018**

	<u>Year-To-Date</u> <u>6/30/2018</u>	<u>Year-To-Date</u> <u>6/30/2017</u>	<u>Budget</u> <u>6/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>Last Year</u> <u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>Budget</u> <u>% Variance</u>
<b>Investments:</b>							
Administration - Investments	(15,079.83)	(155,105.53)		140,025.70	(90.28%)	(15,079.83)	0.00%
Norton Fund - Investments	14,819.72	44,256.15	6,200.00	(29,436.43)	(66.51%)	8,619.72	139.03%
Spotlight Award - Investments							
Fellows Fund - Investments							
Spacesaver Fund - Investments							
Minority Student Scholarship Fund - Investments	3,138.70	7,914.81	1,200.00	(4,776.11)	(60.34%)	1,938.70	161.56%
Linda J. Henry Estate - Investments	48,282.86	146,184.92	21,000.00	(97,902.06)	(66.97%)	27,282.86	129.92%
Strategic Growth Fund - Investments	13,305.29	34,052.34	5,000.00	(20,747.05)	(60.93%)	8,305.29	166.11%
Awards - Investments	6,765.37	20,863.25	2,950.00	(14,097.88)	(67.57%)	3,815.37	129.33%
Fellows Posner - Investments							
Coker Award - Investments							
Pinkett - Investments	7,874.36	23,306.53	3,300.00	(15,432.17)	(66.21%)	4,574.36	138.62%
Pease Award - Investments							
Peterson Scholar - Investments	3,542.93	10,997.66	1,600.00	(7,454.73)	(67.78%)	1,942.93	121.43%
National Disaster Recovery Fund for Archives - Investments	5,521.08	15,126.96	2,200.00	(9,605.88)	(63.50%)	3,321.08	150.96%
Japan-US Friendship Commission - Investments							
Sloan Grant - Investments							
Leland Award - Investments							
Holmes Award - Investments							
Hamer Kegan - Investments	518.25	1,610.75	250.00	(1,092.50)	(67.83%)	268.25	107.30%
Ham Scholarship - Investments	12,014.26	17,268.73	2,650.00	(5,254.47)	(30.43%)	9,364.26	353.37%
<b>Total Investments</b>	<u>100,702.99</u>	<u>166,476.57</u>	<u>46,350.00</u>	<u>(65,773.58)</u>	<u>(39.51%)</u>	<u>54,352.99</u>	<u>117.27%</u>



**SOCIETY OF AMERICAN ARCHIVISTS**  
**Norton Fund**  
**For the Twelve Months Ending Saturday, June 30, 2018**

	<u>Year-To-Date</u> <u>6/30/2018</u>	<u>Year-To-Date</u> <u>6/30/2017</u>	<u>Budget</u> <u>6/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
<b>Income</b>							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	2,092.00	3,258.50	3,500.00	(1,166.50)	(35.80%)	(1,408.00)	(40.23%)
Investments	14,819.72	44,256.15	6,200.00	(29,436.43)	(66.51%)	8,619.72	139.03%
Shipping, Handling, & Other							
<b>Total Income</b>	<u>16,911.72</u>	<u>47,514.65</u>	<u>9,700.00</u>	<u>(30,602.93)</u>	<u>(64.41%)</u>	<u>7,211.72</u>	<u>74.35%</u>
<b>Expenses</b>							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	1,753.08	1,580.89	1,632.00	172.19	10.89%	121.08	7.42%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
<b>Total Expenses</b>	<u>1,753.08</u>	<u>1,580.89</u>	<u>1,632.00</u>	<u>172.19</u>	<u>10.89%</u>	<u>121.08</u>	<u>7.42%</u>
<b>Net Gain or (Loss)</b>	<u>15,158.64</u>	<u>45,933.76</u>	<u>8,068.00</u>	<u>(30,775.12)</u>	<u>(67.00%)</u>	<u>7,090.64</u>	<u>87.89%</u>

**SOCIETY OF AMERICAN ARCHIVISTS**  
**Minority Student Scholarship Fund**  
**For the Twelve Months Ending Saturday, June 30, 2018**

	<u>Year-To-Date</u> <u>6/30/2018</u>	<u>Year-To-Date</u> <u>6/30/2017</u>	<u>Budget</u> <u>6/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
<b>Income</b>							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	9,589.50	12,068.50	12,500.00	(2,479.00)	(20.54%)	(2,910.50)	(23.28%)
Investments	3,138.70	7,914.81	1,200.00	(4,776.11)	(60.34%)	1,938.70	161.56%
Shipping, Handling, & Other							
<b>Total Income</b>	<u>12,728.20</u>	<u>19,983.31</u>	<u>13,700.00</u>	<u>(7,255.11)</u>	<u>(36.31%)</u>	<u>(971.80)</u>	<u>(7.09%)</u>
<b>Expenses</b>							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	11,167.46	5,282.70	10,324.00	5,884.76	111.40%	843.46	8.17%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
<b>Total Expenses</b>	<u>11,167.46</u>	<u>5,282.70</u>	<u>10,324.00</u>	<u>5,884.76</u>	<u>111.40%</u>	<u>843.46</u>	<u>8.17%</u>
<b>Net Gain or (Loss)</b>	<u>1,560.74</u>	<u>14,700.61</u>	<u>3,376.00</u>	<u>(13,139.87)</u>	<u>(89.38%)</u>	<u>(1,815.26)</u>	<u>(53.77%)</u>

**SOCIETY OF AMERICAN ARCHIVISTS**  
**Linda J. Henry Estate**  
**For the Twelve Months Ending Saturday, June 30, 2018**

	<u>Year-To-Date</u> <u>6/30/2018</u>	<u>Year-To-Date</u> <u>6/30/2017</u>	<u>Budget</u> <u>6/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
<b>Income</b>							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	2,599.00	2,118.00	2,300.00	481.00	22.71%	299.00	13.00%
Investments	48,282.86	146,184.92	21,000.00	(97,902.06)	(66.97%)	27,282.86	129.92%
Shipping, Handling, & Other							
<b>Total Income</b>	<u>50,881.86</u>	<u>148,302.92</u>	<u>23,300.00</u>	<u>(97,421.06)</u>	<u>(65.69%)</u>	<u>27,581.86</u>	<u>118.38%</u>
<b>Expenses</b>							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	5,704.62	5,221.87	5,172.00	482.75	9.24%	532.62	10.30%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
<b>Total Expenses</b>	<u>5,704.62</u>	<u>5,221.87</u>	<u>5,172.00</u>	<u>482.75</u>	<u>9.24%</u>	<u>532.62</u>	<u>10.30%</u>
<b>Net Gain or (Loss)</b>	<u>45,177.24</u>	<u>143,081.05</u>	<u>18,128.00</u>	<u>(97,903.81)</u>	<u>(68.43%)</u>	<u>27,049.24</u>	<u>149.21%</u>

**SOCIETY OF AMERICAN ARCHIVISTS**  
**Strategic Growth Fund**  
**For the Twelve Months Ending Saturday, June 30, 2018**

	<u>Year-To-Date</u> <u>6/30/2018</u>	<u>Year-To-Date</u> <u>6/30/2017</u>	<u>Budget</u> <u>6/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
<b>Income</b>							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	31,066.20	32,530.00	34,000.00	(1,463.80)	(4.50%)	(2,933.80)	(8.63%)
Investments	13,305.29	34,052.34	5,000.00	(20,747.05)	(60.93%)	8,305.29	166.11%
Shipping, Handling, & Other							
<b>Total Income</b>	<u>44,371.49</u>	<u>66,582.34</u>	<u>39,000.00</u>	<u>(22,210.85)</u>	<u>(33.36%)</u>	<u>5,371.49</u>	<u>13.77%</u>
<b>Expenses</b>							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	43,595.18	6,216.38	16,200.00	37,378.80	601.30%	27,395.18	169.11%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
<b>Total Expenses</b>	<u>43,595.18</u>	<u>6,216.38</u>	<u>16,200.00</u>	<u>37,378.80</u>	<u>601.30%</u>	<u>27,395.18</u>	<u>169.11%</u>
<b>Net Gain or (Loss)</b>	<u>776.31</u>	<u>60,365.96</u>	<u>22,800.00</u>	<u>(59,589.65)</u>	<u>(98.71%)</u>	<u>(22,023.69)</u>	<u>(96.60%)</u>

**SOCIETY OF AMERICAN ARCHIVISTS**  
**Awards**  
**For the Twelve Months Ending Saturday, June 30, 2018**

	<u>Year-To-Date</u> <u>6/30/2018</u>	<u>Year-To-Date</u> <u>6/30/2017</u>	<u>Budget</u> <u>6/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
<b>Income</b>							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	2,762.61	1,817.00	1,300.00	945.61	52.04%	1,462.61	112.51%
Investments	6,765.37	20,863.25	2,950.00	(14,097.88)	(67.57%)	3,815.37	129.33%
Shipping, Handling, & Other							
<b>Total Income</b>	<u>9,527.98</u>	<u>22,680.25</u>	<u>4,250.00</u>	<u>(13,152.27)</u>	<u>(57.99%)</u>	<u>5,277.98</u>	<u>124.19%</u>
<b>Expenses</b>							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	3,475.29	3,995.23	7,244.00	(519.94)	(13.01%)	(3,768.71)	(52.03%)
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
<b>Total Expenses</b>	<u>3,475.29</u>	<u>3,995.23</u>	<u>7,244.00</u>	<u>(519.94)</u>	<u>(13.01%)</u>	<u>(3,768.71)</u>	<u>(52.03%)</u>
<b>Net Gain or (Loss)</b>	<u>6,052.69</u>	<u>18,685.02</u>	<u>(2,994.00)</u>	<u>(12,632.33)</u>	<u>(67.61%)</u>	<u>9,046.69</u>	<u>(302.16%)</u>

**SOCIETY OF AMERICAN ARCHIVISTS**  
**Pinkett**  
**For the Twelve Months Ending Saturday, June 30, 2018**

	<u>Year-To-Date</u> <u>6/30/2018</u>	<u>Year-To-Date</u> <u>6/30/2017</u>	<u>Budget</u> <u>6/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
<b>Income</b>							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	3,695.00	5,008.00	5,000.00	(1,313.00)	(26.22%)	(1,305.00)	(26.10%)
Investments	7,874.36	23,306.53	3,300.00	(15,432.17)	(66.21%)	4,574.36	138.62%
Shipping, Handling, & Other							
<b>Total Income</b>	<u>11,569.36</u>	<u>28,314.53</u>	<u>8,300.00</u>	<u>(16,745.17)</u>	<u>(59.14%)</u>	<u>3,269.36</u>	<u>39.39%</u>
<b>Expenses</b>							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	1,891.18	3,183.77	3,079.00	(1,292.59)	(40.60%)	(1,187.82)	(38.58%)
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
<b>Total Expenses</b>	<u>1,891.18</u>	<u>3,183.77</u>	<u>3,079.00</u>	<u>(1,292.59)</u>	<u>(40.60%)</u>	<u>(1,187.82)</u>	<u>(38.58%)</u>
<b>Net Gain or (Loss)</b>	<u>9,678.18</u>	<u>25,130.76</u>	<u>5,221.00</u>	<u>(15,452.58)</u>	<u>(61.49%)</u>	<u>4,457.18</u>	<u>85.37%</u>

**SOCIETY OF AMERICAN ARCHIVISTS**  
**Peterson Scholar**  
**For the Twelve Months Ending Saturday, June 30, 2018**

	<u>Year-To-Date</u> <u>6/30/2018</u>	<u>Year-To-Date</u> <u>6/30/2017</u>	<u>Budget</u> <u>6/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
<b>Income</b>							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	965.00	1,024.00	1,150.00	(59.00)	(5.76%)	(185.00)	(16.09%)
Investments	3,542.93	10,997.66	1,600.00	(7,454.73)	(67.78%)	1,942.93	121.43%
Shipping, Handling, & Other							
<b>Total Income</b>	<u>4,507.93</u>	<u>12,021.66</u>	<u>2,750.00</u>	<u>(7,513.73)</u>	<u>(62.50%)</u>	<u>1,757.93</u>	<u>63.92%</u>
<b>Expenses</b>							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	419.27	2,434.32	2,519.00	(2,015.05)	(82.78%)	(2,099.73)	(83.36%)
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
<b>Total Expenses</b>	<u>419.27</u>	<u>2,434.32</u>	<u>2,519.00</u>	<u>(2,015.05)</u>	<u>(82.78%)</u>	<u>(2,099.73)</u>	<u>(83.36%)</u>
<b>Net Gain or (Loss)</b>	<u>4,088.66</u>	<u>9,587.34</u>	<u>231.00</u>	<u>(5,498.68)</u>	<u>(57.35%)</u>	<u>3,857.66</u>	<u>1,669.98%</u>

**SOCIETY OF AMERICAN ARCHIVISTS**  
**National Disaster Recovery Fund for Archives**  
**For the Twelve Months Ending Saturday, June 30, 2018**

	<u>Year-To-Date 6/30/2018</u>	<u>Year-To-Date 6/30/2017</u>	<u>Budget 6/30/2018</u>	<u>This Year Vs. Last Year \$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget \$ Variance</u>	<u>% Variance</u>
<b>Income</b>							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	13,764.08	7,113.16	7,200.00	6,650.92	93.50%	6,564.08	91.17%
Investments	5,521.08	15,126.96	2,200.00	(9,605.88)	(63.50%)	3,321.08	150.96%
Shipping, Handling, & Other							
<b>Total Income</b>	<u>19,285.16</u>	<u>22,240.12</u>	<u>9,400.00</u>	<u>(2,954.96)</u>	<u>(13.29%)</u>	<u>9,885.16</u>	<u>105.16%</u>
<b>Expenses</b>							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	38,278.44	540.35	5,070.00	37,738.09	6,984.01%	33,208.44	655.00%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
<b>Total Expenses</b>	<u>38,278.44</u>	<u>540.35</u>	<u>5,070.00</u>	<u>37,738.09</u>	<u>6,984.01%</u>	<u>33,208.44</u>	<u>655.00%</u>
<b>Net Gain or (Loss)</b>	<u>(18,993.28)</u>	<u>21,699.77</u>	<u>4,330.00</u>	<u>(40,693.05)</u>	<u>(187.53%)</u>	<u>(23,323.28)</u>	<u>(538.64%)</u>



**SOCIETY OF AMERICAN ARCHIVISTS**  
**Hamer Kegan**  
**For the Twelve Months Ending Saturday, June 30, 2018**

	<u>Year-To-Date</u> <u>6/30/2018</u>	<u>Year-To-Date</u> <u>6/30/2017</u>	<u>Budget</u> <u>6/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
<b>Income</b>							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	498.00	343.00	300.00	155.00	45.19%	198.00	66.00%
Investments	518.25	1,610.75	250.00	(1,092.50)	(67.83%)	268.25	107.30%
Shipping, Handling, & Other							
<b>Total Income</b>	<u>1,016.25</u>	<u>1,953.75</u>	<u>550.00</u>	<u>(937.50)</u>	<u>(47.98%)</u>	<u>466.25</u>	<u>84.77%</u>
<b>Expenses</b>							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	561.01	557.53	560.00	3.48	0.62%	1.01	0.18%
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
<b>Total Expenses</b>	<u>561.01</u>	<u>557.53</u>	<u>560.00</u>	<u>3.48</u>	<u>0.62%</u>	<u>1.01</u>	<u>0.18%</u>
<b>Net Gain or (Loss)</b>	<u>455.24</u>	<u>1,396.22</u>	<u>(10.00)</u>	<u>(940.98)</u>	<u>(67.39%)</u>	<u>465.24</u>	<u>(4,652.40%)</u>

**SOCIETY OF AMERICAN ARCHIVISTS**  
**Ham Scholarship**  
**For the Twelve Months Ending Saturday, June 30, 2018**

	<u>Year-To-Date</u> <u>6/30/2018</u>	<u>Year-To-Date</u> <u>6/30/2017</u>	<u>Budget</u> <u>6/30/2018</u>	<u>This Year Vs. Last Year</u> <u>\$ Variance</u>	<u>% Variance</u>	<u>This Year Vs. Budget</u> <u>\$ Variance</u>	<u>% Variance</u>
<b>Income</b>							
Dues							
Subscriptions & Advertising							
Workshops							
Annual Meeting							
Publications & CD Sales							
Contributions	1,826.00	1,503.00	1,500.00	323.00	21.49%	326.00	21.73%
Investments	12,014.26	17,268.73	2,650.00	(5,254.47)	(30.43%)	9,364.26	353.37%
Shipping, Handling, & Other							
<b>Total Income</b>	<u>13,840.26</u>	<u>18,771.73</u>	<u>4,150.00</u>	<u>(4,931.47)</u>	<u>(26.27%)</u>	<u>9,690.26</u>	<u>233.50%</u>
<b>Expenses</b>							
Salaries, Wages, & Benefits							
Office Occupancy & Utilities							
Services	11,001.34	10,920.80	11,125.00	80.54	0.74%	(123.66)	(1.11%)
Supplies							
Travel							
Leases, Rentals, & Licenses							
Taxes, Dues, & Subscriptions							
Depreciation, Cost of Goods Sold & Other							
<b>Total Expenses</b>	<u>11,001.34</u>	<u>10,920.80</u>	<u>11,125.00</u>	<u>80.54</u>	<u>0.74%</u>	<u>(123.66)</u>	<u>(1.11%)</u>
<b>Net Gain or (Loss)</b>	<u>2,838.92</u>	<u>7,850.93</u>	<u>(6,975.00)</u>	<u>(5,012.01)</u>	<u>(63.84%)</u>	<u>9,813.92</u>	<u>(140.70%)</u>