

**Society of American Archivists Foundation
Board of Directors Meeting
April 20, 2021
Virtual Meeting**

**Financial Review: July 1, 2020 – February 28, 2021
(Prepared by Peter Carlson)**

Overview

For the eight months ending February 28, the SAA Foundation posted a net gain of \$389,353. With unrealized gains on investments amounting to \$252,176, the operational net gain for the eight months ending February 28, was \$137,177.

Balance Sheet

Cash and Investments balances have grown by 21.89% since February 28, 2020.

Income Statement

The Foundation's net gain of \$155,109.83 during the eight months ending February 28 is due to the following:

- Net unrealized investment gains were more than \$252,000.
- Donation revenues amounted to more than \$106,000, including \$34,000 in in-kind contributions from SAA..
- Interest, dividends, and realized gains revenues amounted to \$134,807.
- Quarterly investment management fees totaled almost \$10,850.
- AWEF grants totaled \$40,825.
- Various travel awards and prizes totaling \$4,268 were awarded in conjunction with the SAA Virtual Annual Meeting, and \$3,200 was expended for the NAAS Webinar grant..
- The National Disaster Recovery Fund for Archives awarded two grants of \$5,000, totaling \$10,000.
- Administrative expenses related to SAA Foundation operations amounted to more than \$34,000. These expenses were offset by in-kind donations from SAA.

**Society of American Archivists
Balance Sheet - SAA Foundation
Sunday, February 28, 2021**

| | <u>Fiscal 2021</u> | <u>Fiscal 2020</u> | <u>\$ Variance</u> | <u>% Variance</u> |
|---|----------------------------|----------------------------|--------------------------|----------------------|
| Assets | | | | |
| Cash & Investments | \$2,458,287.53 | \$2,016,748.48 | \$441,539.05 | 21.89% |
| Accounts Receivable | | | | (100.00%) |
| Equipment | | | | (100.00%) |
| Deposits | | | | (100.00%) |
| Inventory | | | | (100.00%) |
| Prepaid Expenses | | | | (100.00%) |
| Due From Operations | 66,199.31 | 70,382.92 | (4,183.61) | (5.94%) |
| Due From Foundation | 1,700,628.33 | 1,544,511.58 | 156,116.75 | 10.11% |
| Cash Clearing | | | | (100.00%) |
| Suspense | | | | (100.00%) |
| Total Assets | <u><u>4,225,115.17</u></u> | <u><u>3,631,642.98</u></u> | <u><u>593,472.19</u></u> | <u><u>16.34%</u></u> |
| Liabilities | | | | |
| Accounts Payable | | | | (100.00%) |
| Salaries and Wages Payable | | | | (100.00%) |
| Deferred Revenues | | | | |
| Annual Meeting | | | | (100.00%) |
| Subscriptions | | | | (100.00%) |
| Membership | | | | (100.00%) |
| Education | | | | (100.00%) |
| Postage | | | | (100.00%) |
| Sponsors | | | | (100.00%) |
| Advertising | | | | (100.00%) |
| Exhibitors | | | | (100.00%) |
| Consultants | | | | (100.00%) |
| Publication Pre-Sales | | | | (100.00%) |
| Total Deferred Revenues | | | | (100.00%) |
| Due to Council-Directed Funds | | | | (100.00%) |
| Due to Operations | 477,647.40 | 470,703.32 | 6,944.08 | 1.48% |
| Due To Foundation | 1,700,628.33 | 1,544,511.58 | 156,116.75 | 10.11% |
| Deferred Rent | | | | (100.00%) |
| Council-Directed Funds | | | | (100.00%) |
| Other Funds | | | | (100.00%) |
| Total Liabilities | <u><u>2,178,275.73</u></u> | <u><u>2,015,214.90</u></u> | <u><u>163,060.83</u></u> | <u><u>8.09%</u></u> |
| Net Assets | | | | |
| Fund Balance | 1,657,486.57 | 1,581,084.10 | 76,402.47 | 4.83% |
| Net Gain or Loss | 389,352.87 | 35,343.98 | 354,008.89 | 1,001.61% |
| Total Net Assets | <u><u>2,046,839.44</u></u> | <u><u>1,616,428.08</u></u> | <u><u>430,411.36</u></u> | <u><u>26.63%</u></u> |
| Total Liabilities and Net Assets | <u><u>4,225,115.17</u></u> | <u><u>3,631,642.98</u></u> | <u><u>593,472.19</u></u> | <u><u>16.34%</u></u> |

**Society of American Archivists
Balance Sheet - Administration
Sunday, February 28, 2021**

| | <u>Fiscal 2021</u> | <u>Fiscal 2020</u> | <u>\$ Variance</u> | <u>% Variance</u> |
|---|---------------------|---------------------|--------------------|-------------------|
| Assets | | | | |
| Cash & Investments | \$2,314,840.47 | \$1,886,095.98 | \$428,744.49 | 22.73% |
| Due From Operations | 13,603.18 | 7,434.22 | 6,168.96 | 82.98% |
| Due From Foundation | 6,000.00 | | 6,000.00 | (100.00%) |
| Total Assets | <u>2,334,443.65</u> | <u>1,893,530.20</u> | <u>440,913.45</u> | <u>23.29%</u> |
| Liabilities | | | | |
| Deferred Revenues | | | | |
| Total Deferred Revenues | | | | (100.00%) |
| Due to Operations | 452,072.40 | 449,917.67 | 2,154.73 | 0.48% |
| Due To Foundation | 1,694,628.33 | 1,544,511.58 | 150,116.75 | 9.72% |
| Total Liabilities | <u>2,146,700.73</u> | <u>1,994,429.25</u> | <u>152,271.48</u> | <u>7.63%</u> |
| Net Assets | | | | |
| Fund Balance | (63,669.34) | (53,296.21) | (10,373.13) | 19.46% |
| Net Gain or Loss | 251,412.26 | (47,602.84) | 299,015.10 | (628.15%) |
| Total Net Assets | <u>187,742.92</u> | <u>(100,899.05)</u> | <u>288,641.97</u> | <u>(286.07%)</u> |
| Total Liabilities and Net Assets | <u>2,334,443.65</u> | <u>1,893,530.20</u> | <u>440,913.45</u> | <u>23.29%</u> |

**Society of American Archivists
Balance Sheet - Norton Fund
Sunday, February 28, 2021**

| | <u>Fiscal 2021</u> | <u>Fiscal 2020</u> | <u>\$ Variance</u> | <u>% Variance</u> |
|---|-----------------------------|-----------------------------|-----------------------------|---------------------|
| Assets | | | | |
| Due From Operations | \$500.00 | \$817.00 | (\$317.00) | (38.80%) |
| Due From Foundation | <u>242,125.72</u> | <u>222,092.92</u> | <u>20,032.80</u> | <u>9.02%</u> |
| Total Assets | <u><u>242,625.72</u></u> | <u><u>222,909.92</u></u> | <u><u>19,715.80</u></u> | <u><u>8.84%</u></u> |
| Liabilities | | | | |
| Deferred Revenues | | | | |
| Total Deferred Revenues | | | | (100.00%) |
| Total Liabilities | <u> </u> | <u> </u> | <u> </u> | <u>(100.00%)</u> |
| Net Assets | | | | |
| Fund Balance | 228,012.22 | 215,199.34 | 12,812.88 | 5.95% |
| Net Gain or Loss | <u>14,613.50</u> | <u>7,710.58</u> | <u>6,902.92</u> | <u>89.53%</u> |
| Total Net Assets | <u><u>242,625.72</u></u> | <u><u>222,909.92</u></u> | <u><u>19,715.80</u></u> | <u><u>8.84%</u></u> |
| Total Liabilities and Net Assets | <u><u>242,625.72</u></u> | <u><u>222,909.92</u></u> | <u><u>19,715.80</u></u> | <u><u>8.84%</u></u> |

**Society of American Archivists
Balance Sheet - Spacesaver Fund
Sunday, February 28, 2021**

| | <u>Fiscal 2021</u> | <u>Fiscal 2020</u> | <u>\$ Variance</u> | <u>% Variance</u> |
|---|------------------------|------------------------|--------------------|---------------------|
| Assets | | | | |
| Due From Operations | | | | (100.00%) |
| Due From Foundation | <u>1,001.63</u> | <u>1,001.63</u> | | <u>0.00%</u> |
| Total Assets | <u><u>1,001.63</u></u> | <u><u>1,001.63</u></u> | | <u><u>0.00%</u></u> |
| Liabilities | | | | |
| Deferred Revenues | | | | |
| Total Deferred Revenues | | | | (100.00%) |
| Total Liabilities | <u></u> | <u></u> | | <u>(100.00%)</u> |
| Net Assets | | | | |
| Fund Balance | <u>1,001.63</u> | <u>1,001.63</u> | | <u>0.00%</u> |
| Net Gain or Loss | | | | (100.00%) |
| Total Net Assets | <u><u>1,001.63</u></u> | <u><u>1,001.63</u></u> | | <u><u>0.00%</u></u> |
| Total Liabilities and Net Assets | <u><u>1,001.63</u></u> | <u><u>1,001.63</u></u> | | <u><u>0.00%</u></u> |

**Society of American Archivists
Balance Sheet - Mosaic Scholarship Fund Sunday,
February 28, 2021**

| | <u>Fiscal 2021</u> | <u>Fiscal 2020</u> | <u>\$ Variance</u> | <u>% Variance</u> |
|---|-------------------------|-------------------------|-------------------------|----------------------|
| Assets | | | | |
| Due From Operations | \$8,903.00 | \$9,368.00 | (\$465.00) | (4.96%) |
| Due From Foundation | <u>66,875.89</u> | <u>52,666.23</u> | <u>14,209.66</u> | <u>26.98%</u> |
| Total Assets | <u><u>75,778.89</u></u> | <u><u>62,034.23</u></u> | <u><u>13,744.66</u></u> | <u><u>22.16%</u></u> |
| Liabilities | | | | |
| Deferred Revenues | | | | |
| Total Deferred Revenues | | | | (100.00%) |
| Due to Operations | <u></u> | <u>5,000.00</u> | <u>(5,000.00)</u> | <u>(100.00%)</u> |
| Total Liabilities | <u></u> | <u>5,000.00</u> | <u>(5,000.00)</u> | <u>(100.00%)</u> |
| Net Assets | | | | |
| Fund Balance | 59,152.63 | 51,031.54 | 8,121.09 | 15.91% |
| Net Gain or Loss | <u>16,626.26</u> | <u>6,002.69</u> | <u>10,623.57</u> | <u>176.98%</u> |
| Total Net Assets | <u><u>75,778.89</u></u> | <u><u>57,034.23</u></u> | <u><u>18,744.66</u></u> | <u><u>32.87%</u></u> |
| Total Liabilities and Net Assets | <u><u>75,778.89</u></u> | <u><u>62,034.23</u></u> | <u><u>13,744.66</u></u> | <u><u>22.16%</u></u> |

**Society of American Archivists
Balance Sheet - Linda J. Henry Estate
Sunday, February 28, 2021**

| | <u>Fiscal 2021</u> | <u>Fiscal 2020</u> | <u>\$ Variance</u> | <u>% Variance</u> |
|---|-----------------------------|-----------------------------|-----------------------------|---------------------|
| Assets | | | | |
| Due From Operations | \$1,175.00 | \$755.00 | \$420.00 | 55.63% |
| Due From Foundation | <u>774,421.69</u> | <u>720,145.90</u> | <u>54,275.79</u> | <u>7.54%</u> |
| Total Assets | <u><u>775,596.69</u></u> | <u><u>720,900.90</u></u> | <u><u>54,695.79</u></u> | <u><u>7.59%</u></u> |
| Liabilities | | | | |
| Deferred Revenues | | | | |
| Total Deferred Revenues | | | | (100.00%) |
| Total Liabilities | <u> </u> | <u> </u> | <u> </u> | <u>(100.00%)</u> |
| Net Assets | | | | |
| Fund Balance | 728,919.49 | 697,793.16 | 31,126.33 | 4.46% |
| Net Gain or Loss | <u>46,677.20</u> | <u>23,107.74</u> | <u>23,569.46</u> | <u>102.00%</u> |
| Total Net Assets | <u><u>775,596.69</u></u> | <u><u>720,900.90</u></u> | <u><u>54,695.79</u></u> | <u><u>7.59%</u></u> |
| Total Liabilities and Net Assets | <u><u>775,596.69</u></u> | <u><u>720,900.90</u></u> | <u><u>54,695.79</u></u> | <u><u>7.59%</u></u> |

**Society of American Archivists
Balance Sheet - Strategic Growth Fund
Sunday, February 28, 2021**

| | <u>Fiscal 2021</u> | <u>Fiscal 2020</u> | <u>\$ Variance</u> | <u>% Variance</u> |
|---|--------------------------|--------------------------|--------------------------|----------------------|
| Assets | | | | |
| Due From Operations | \$16,911.09 | \$31,996.19 | (\$15,085.10) | (47.15%) |
| Due From Foundation | <u>325,028.54</u> | <u>205,249.98</u> | <u>119,778.56</u> | <u>58.36%</u> |
| Total Assets | <u><u>341,939.63</u></u> | <u><u>237,246.17</u></u> | <u><u>104,693.46</u></u> | <u><u>44.13%</u></u> |
| Liabilities | | | | |
| Deferred Revenues | | | | |
| Total Deferred Revenues | | | | (100.00%) |
| Due to Operations | 3,000.00 | 200.00 | 2,800.00 | 1,400.00% |
| Due To Foundation | <u>6,000.00</u> | | <u>6,000.00</u> | <u>(100.00%)</u> |
| Total Liabilities | <u>9,000.00</u> | <u>200.00</u> | <u>8,800.00</u> | <u>4,400.00%</u> |
| Net Assets | | | | |
| Fund Balance | 299,990.66 | 198,879.18 | 101,111.48 | 50.84% |
| Net Gain or Loss | <u>32,948.97</u> | <u>38,166.99</u> | <u>(5,218.02)</u> | <u>(13.67%)</u> |
| Total Net Assets | <u><u>332,939.63</u></u> | <u><u>237,046.17</u></u> | <u><u>95,893.46</u></u> | <u><u>40.45%</u></u> |
| Total Liabilities and Net Assets | <u><u>341,939.63</u></u> | <u><u>237,246.17</u></u> | <u><u>104,693.46</u></u> | <u><u>44.13%</u></u> |

**Society of American Archivists
Balance Sheet - Awards
Sunday, February 28, 2021**

| | <u>Fiscal 2021</u> | <u>Fiscal 2020</u> | <u>\$ Variance</u> | <u>% Variance</u> |
|---|--------------------|--------------------|--------------------|-------------------|
| Assets | | | | |
| Due From Operations | | \$1,095.00 | (\$1,095.00) | (100.00%) |
| Due From Foundation | | 94,466.11 | (94,466.11) | (100.00%) |
| Total Assets | | <u>95,561.11</u> | <u>(95,561.11)</u> | <u>(100.00%)</u> |
| Liabilities | | | | |
| Deferred Revenues | | | | |
| Total Deferred Revenues | | | | (100.00%) |
| Due to Operations | | 3,625.27 | (3,625.27) | (100.00%) |
| Total Liabilities | | <u>3,625.27</u> | <u>(3,625.27)</u> | <u>(100.00%)</u> |
| Net Assets | | | | |
| Fund Balance | | 91,533.98 | (91,533.98) | (100.00%) |
| Net Gain or Loss | | 401.86 | (401.86) | (100.00%) |
| Total Net Assets | | <u>91,935.84</u> | <u>(91,935.84)</u> | <u>(100.00%)</u> |
| Total Liabilities and Net Assets | | <u>95,561.11</u> | <u>(95,561.11)</u> | <u>(100.00%)</u> |

**Society of American Archivists
Balance Sheet - Archival Worker's Emergency Fund
Sunday, February 28, 2021**

| | <u>Fiscal 2021</u> | <u>Fiscal 2020</u> | <u>\$ Variance</u> | <u>% Variance</u> |
|---|-------------------------|--------------------|-------------------------|-------------------------|
| Assets | | | | |
| Due From Operations | \$13,073.53 | | \$13,073.53 | (100.00%) |
| Due From Foundation | <u>9,350.89</u> | <u></u> | <u>9,350.89</u> | <u>(100.00%)</u> |
| Total Assets | <u><u>22,424.42</u></u> | <u><u></u></u> | <u><u>22,424.42</u></u> | <u><u>(100.00%)</u></u> |
| Liabilities | | | | |
| Deferred Revenues | | | | |
| Total Deferred Revenues | | | | (100.00%) |
| Due to Operations | <u>17,575.00</u> | <u></u> | <u>17,575.00</u> | <u>(100.00%)</u> |
| Total Liabilities | <u>17,575.00</u> | <u></u> | <u>17,575.00</u> | <u>(100.00%)</u> |
| Net Assets | | | | |
| Fund Balance | 18,361.39 | | 18,361.39 | (100.00%) |
| Net Gain or Loss | <u>(13,511.97)</u> | <u></u> | <u>(13,511.97)</u> | <u>(100.00%)</u> |
| Total Net Assets | <u>4,849.42</u> | <u></u> | <u>4,849.42</u> | <u>(100.00%)</u> |
| Total Liabilities and Net Assets | <u><u>22,424.42</u></u> | <u><u></u></u> | <u><u>22,424.42</u></u> | <u><u>(100.00%)</u></u> |

Society of American Archivists
Balance Sheet - Harold T. Pinkett Student of Color Award
Sunday, February 28, 2021

| | <u>Fiscal 2021</u> | <u>Fiscal 2020</u> | <u>\$ Variance</u> | <u>% Variance</u> |
|---|--------------------------|--------------------------|-------------------------|----------------------|
| Assets | | | | |
| Due From Operations | \$1,995.00 | \$2,888.00 | (\$893.00) | (30.92%) |
| Due From Foundation | <u>131,066.77</u> | <u>117,896.98</u> | <u>13,169.79</u> | <u>11.17%</u> |
| Total Assets | <u><u>133,061.77</u></u> | <u><u>120,784.98</u></u> | <u><u>12,276.79</u></u> | <u><u>10.16%</u></u> |
| Liabilities | | | | |
| Deferred Revenues | | | | |
| Total Deferred Revenues | | | | (100.00%) |
| Due to Operations | <u></u> | <u>407.18</u> | <u>(407.18)</u> | <u>(100.00%)</u> |
| Total Liabilities | <u></u> | <u>407.18</u> | <u>(407.18)</u> | <u>(100.00%)</u> |
| Net Assets | | | | |
| Fund Balance | 122,664.33 | 114,237.54 | 8,426.79 | 7.38% |
| Net Gain or Loss | <u>10,397.44</u> | <u>6,140.26</u> | <u>4,257.18</u> | <u>69.33%</u> |
| Total Net Assets | <u><u>133,061.77</u></u> | <u><u>120,377.80</u></u> | <u><u>12,683.97</u></u> | <u><u>10.54%</u></u> |
| Total Liabilities and Net Assets | <u><u>133,061.77</u></u> | <u><u>120,784.98</u></u> | <u><u>12,276.79</u></u> | <u><u>10.16%</u></u> |

Society of American Archivists
Balance Sheet - Donald Peterson Student Scholarship Award
Sunday, February 28, 2021

| | <u>Fiscal 2021</u> | <u>Fiscal 2020</u> | <u>\$ Variance</u> | <u>% Variance</u> |
|---|-------------------------|-------------------------|------------------------|---------------------|
| Assets | | | | |
| Due From Operations | \$355.00 | \$1,322.00 | (\$967.00) | (73.15%) |
| Due From Foundation | <u>57,054.80</u> | <u>52,733.21</u> | <u>4,321.59</u> | <u>8.20%</u> |
| Total Assets | <u><u>57,409.80</u></u> | <u><u>54,055.21</u></u> | <u><u>3,354.59</u></u> | <u><u>6.21%</u></u> |
| Liabilities | | | | |
| Deferred Revenues | | | | |
| Total Deferred Revenues | | | | (100.00%) |
| Due to Operations | <u></u> | <u>1,053.20</u> | <u>(1,053.20)</u> | <u>(100.00%)</u> |
| Total Liabilities | <u></u> | <u>1,053.20</u> | <u>(1,053.20)</u> | <u>(100.00%)</u> |
| Net Assets | | | | |
| Fund Balance | 53,654.34 | 51,096.42 | 2,557.92 | 5.01% |
| Net Gain or Loss | <u>3,755.46</u> | <u>1,905.59</u> | <u>1,849.87</u> | <u>97.08%</u> |
| Total Net Assets | <u><u>57,409.80</u></u> | <u><u>53,002.01</u></u> | <u><u>4,407.79</u></u> | <u><u>8.32%</u></u> |
| Total Liabilities and Net Assets | <u><u>57,409.80</u></u> | <u><u>54,055.21</u></u> | <u><u>3,354.59</u></u> | <u><u>6.21%</u></u> |

Society of American Archivists
Balance Sheet - National Disaster Recovery Fund for Archives
Sunday, February 28, 2021

| | <u>Fiscal 2021</u> | <u>Fiscal 2020</u> | <u>\$ Variance</u> | <u>% Variance</u> |
|---|-------------------------|-------------------------|------------------------|-------------------------|
| Assets | | | | |
| Due From Operations | \$3,724.00 | \$8,198.00 | (\$4,474.00) | (54.57%) |
| Due From Foundation | <u>80,069.11</u> | <u>70,526.08</u> | <u>9,543.03</u> | <u>13.53%</u> |
| Total Assets | <u><u>83,793.11</u></u> | <u><u>78,724.08</u></u> | <u><u>5,069.03</u></u> | <u><u>6.44%</u></u> |
| Liabilities | | | | |
| Deferred Revenues | | | | |
| Total Deferred Revenues | | | | (100.00%) |
| Due to Operations | <u>5,000.00</u> | | <u>5,000.00</u> | <u>(100.00%)</u> |
| Total Liabilities | <u><u>5,000.00</u></u> | | <u><u>5,000.00</u></u> | <u><u>(100.00%)</u></u> |
| Net Assets | | | | |
| Fund Balance | 80,416.28 | 69,349.55 | 11,066.73 | 15.96% |
| Net Gain or Loss | <u>(1,623.17)</u> | <u>9,374.53</u> | <u>(10,997.70)</u> | <u>(117.31%)</u> |
| Total Net Assets | <u><u>78,793.11</u></u> | <u><u>78,724.08</u></u> | <u><u>69.03</u></u> | <u><u>0.09%</u></u> |
| Total Liabilities and Net Assets | <u><u>83,793.11</u></u> | <u><u>78,724.08</u></u> | <u><u>5,069.03</u></u> | <u><u>6.44%</u></u> |

Society of American Archivists
Balance Sheet - Japan-US Friendship Commission
Sunday, February 28, 2021

| | <u>Fiscal 2021</u> | <u>Fiscal 2020</u> | <u>\$ Variance</u> | <u>% Variance</u> |
|---|------------------------|------------------------|--------------------|---------------------|
| Assets | | | | |
| Due From Operations | <u>\$5,341.51</u> | <u>\$5,341.51</u> | | <u>0.00%</u> |
| Total Assets | <u><u>5,341.51</u></u> | <u><u>5,341.51</u></u> | | <u><u>0.00%</u></u> |
| Liabilities | | | | |
| Deferred Revenues | | | | |
| Total Deferred Revenues | | | | <u>(100.00%)</u> |
| Total Liabilities | | | | <u>(100.00%)</u> |
| Net Assets | | | | |
| Fund Balance | <u>5,341.51</u> | <u>5,341.51</u> | | <u>0.00%</u> |
| Net Gain or Loss | | | | <u>(100.00%)</u> |
| Total Net Assets | <u><u>5,341.51</u></u> | <u><u>5,341.51</u></u> | | <u><u>0.00%</u></u> |
| Total Liabilities and Net Assets | <u><u>5,341.51</u></u> | <u><u>5,341.51</u></u> | | <u><u>0.00%</u></u> |

**Society of American Archivists
Balance Sheet - Hamer Kegan
Sunday, February 28, 2021**

| | <u>Fiscal 2021</u> | <u>Fiscal 2020</u> | <u>\$ Variance</u> | <u>% Variance</u> |
|---|------------------------|------------------------|------------------------|-----------------------|
| Assets | | | | |
| Due From Operations | \$25.00 | \$250.00 | (\$225.00) | (90.00%) |
| Due From Foundation | <u>7,633.29</u> | <u>7,732.54</u> | <u>(99.25)</u> | <u>(1.28%)</u> |
| Total Assets | <u><u>7,658.29</u></u> | <u><u>7,982.54</u></u> | <u><u>(324.25)</u></u> | <u><u>(4.06%)</u></u> |
| Liabilities | | | | |
| Deferred Revenues | | | | |
| Total Deferred Revenues | | | | (100.00%) |
| Due to Operations | <u></u> | <u>500.00</u> | <u>(500.00)</u> | <u>(100.00%)</u> |
| Total Liabilities | <u></u> | <u>500.00</u> | <u>(500.00)</u> | <u>(100.00%)</u> |
| Net Assets | | | | |
| Fund Balance | 7,117.08 | 7,492.48 | (375.40) | (5.01%) |
| Net Gain or Loss | <u>541.21</u> | <u>(9.94)</u> | <u>551.15</u> | <u>(5,544.77%)</u> |
| Total Net Assets | <u><u>7,658.29</u></u> | <u><u>7,482.54</u></u> | <u><u>175.75</u></u> | <u><u>2.35%</u></u> |
| Total Liabilities and Net Assets | <u><u>7,658.29</u></u> | <u><u>7,982.54</u></u> | <u><u>(324.25)</u></u> | <u><u>(4.06%)</u></u> |

Society of American Archivists
Balance Sheet - F. Gerald and Elsie Ham Scholarship
Sunday, February 28, 2021

| | <u>Fiscal 2021</u> | <u>Fiscal 2020</u> | <u>\$ Variance</u> | <u>% Variance</u> |
|---|--------------------------|--------------------------|-------------------------|----------------------|
| Assets | | | | |
| Cash & Investments | \$143,447.06 | \$130,652.50 | \$12,794.56 | 9.79% |
| Due From Operations | <u>593.00</u> | <u>918.00</u> | <u>(325.00)</u> | <u>(35.40%)</u> |
| Total Assets | <u><u>144,040.06</u></u> | <u><u>131,570.50</u></u> | <u><u>12,469.56</u></u> | <u><u>9.48%</u></u> |
| Liabilities | | | | |
| Deferred Revenues | | | | |
| Total Deferred Revenues | | | | (100.00%) |
| Due to Operations | <u></u> | <u>10,000.00</u> | <u>(10,000.00)</u> | <u>(100.00%)</u> |
| Total Liabilities | <u></u> | <u>10,000.00</u> | <u>(10,000.00)</u> | <u>(100.00%)</u> |
| Net Assets | | | | |
| Fund Balance | 116,524.35 | 131,423.98 | (14,899.63) | (11.34%) |
| Net Gain or Loss | <u>27,515.71</u> | <u>(9,853.48)</u> | <u>37,369.19</u> | <u>(379.25%)</u> |
| Total Net Assets | <u><u>144,040.06</u></u> | <u><u>121,570.50</u></u> | <u><u>22,469.56</u></u> | <u><u>18.48%</u></u> |
| Total Liabilities and Net Assets | <u><u>144,040.06</u></u> | <u><u>131,570.50</u></u> | <u><u>12,469.56</u></u> | <u><u>9.48%</u></u> |

SOCIETY OF AMERICAN ARCHIVISTS
SAA Foundation
For the Eight Months Ending Sunday, February 28, 2021

| | <u>Year-To-Date</u> <u>2/28/2021</u> | <u>Year-To-Date</u> <u>2/29/2020</u> | <u>Budget</u> <u>2/28/2021</u> | <u>This Year Vs. Last Year</u> <u>\$ Variance</u> | <u>% Variance</u> | <u>This Year Vs. Budget</u> <u>\$ Variance</u> | <u>% Variance</u> |
|--|---|---|-----------------------------------|--|-------------------|---|-------------------|
| Income | | | | | | | |
| Dues | | | | | 0.00% | | 0.00% |
| Subscriptions & Advertising | | | | | 0.00% | | 0.00% |
| Workshops | | | | | 0.00% | | 0.00% |
| Annual Meeting | | | | | 0.00% | | 0.00% |
| Publications & CD Sales | | | | | 0.00% | | 0.00% |
| Contributions | 106,314.68 | 85,587.43 | 90,659.09 | 20,727.25 | 24.22% | 15,655.59 | 17.27% |
| Investments | 386,982.97 | 15,037.49 | 24,037.32 | 371,945.48 | 2,473.45% | 362,945.65 | 1,509.93% |
| Shipping, Handling, & Other | 50.96 | 43.41 | | 7.55 | 17.39% | 50.96 | 0.00% |
| Total Income | <u>493,348.61</u> | <u>100,668.33</u> | <u>114,696.41</u> | <u>392,680.28</u> | <u>390.07%</u> | <u>378,652.20</u> | <u>330.13%</u> |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | 28,293.80 | 22,649.70 | 25,032.83 | 5,644.10 | 24.92% | 3,260.97 | 13.03% |
| Office Occupancy & Utilities | 2,818.34 | 2,394.00 | 2,793.57 | 424.34 | 17.73% | 24.77 | 0.89% |
| Services | 72,553.01 | 36,461.93 | 50,093.47 | 36,091.08 | 98.98% | 22,459.54 | 44.84% |
| Supplies | | 844.52 | 152.46 | (844.52) | (100.00%) | (152.46) | (100.00%) |
| Travel | | 2,712.32 | | (2,712.32) | (100.00%) | | 0.00% |
| Leases, Rentals, & Licenses | 330.59 | 246.88 | 301.42 | 83.71 | 33.91% | 29.17 | 9.68% |
| Taxes, Dues, & Subscriptions | | 15.00 | | (15.00) | (100.00%) | | 0.00% |
| Depreciation, Cost of Goods Sold & Other | | | | | 0.00% | | 0.00% |
| Total Expenses | <u>103,995.74</u> | <u>65,324.35</u> | <u>78,373.75</u> | <u>38,671.39</u> | <u>59.20%</u> | <u>25,621.99</u> | <u>32.69%</u> |
| Net Gain or (Loss) | <u>389,352.87</u> | <u>35,343.98</u> | <u>36,322.66</u> | <u>354,008.89</u> | <u>1,001.61%</u> | <u>353,030.21</u> | <u>971.93%</u> |

SOCIETY OF AMERICAN ARCHIVISTS
Administration
For the Eight Months Ending Sunday, February 28, 2021

| | <u>Year-To-Date</u> <u>2/28/2021</u> | <u>Year-To-Date</u> <u>2/29/2020</u> | <u>Budget</u> <u>2/28/2021</u> | <u>This Year Vs. Last Year</u> <u>\$ Variance</u> | <u>% Variance</u> | <u>This Year Vs. Budget</u> <u>\$ Variance</u> | <u>% Variance</u> |
|--|---|---|-----------------------------------|--|--------------------|---|--------------------|
| Income | | | | | | | |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops | | | | | | | |
| Annual Meeting | | | | | | | |
| Publications & CD Sales | | | | | | | |
| Contributions | 34,038.51 | 29,025.24 | 28,566.09 | 5,013.27 | 17.27% | 5,472.42 | 19.16% |
| Investments | 252,176.16 | (41,680.81) | | 293,856.97 | (705.02%) | 252,176.16 | 0.00% |
| Shipping, Handling, & Other | 50.96 | 43.41 | | 7.55 | 17.39% | 50.96 | 0.00% |
| Total Income | <u>286,265.63</u> | <u>(12,612.16)</u> | <u>28,566.09</u> | <u>298,877.79</u> | <u>(2,369.76%)</u> | <u>257,699.54</u> | <u>902.12%</u> |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | 28,293.80 | 22,649.70 | 25,032.83 | 5,644.10 | 24.92% | 3,260.97 | 13.03% |
| Office Occupancy & Utilities | 2,818.34 | 2,394.00 | 2,793.57 | 424.34 | 17.73% | 24.77 | 0.89% |
| Services | 3,410.63 | 6,128.26 | 9,735.83 | (2,717.63) | (44.35%) | (6,325.20) | (64.97%) |
| Supplies | | 844.52 | 152.46 | (844.52) | (100.00%) | (152.46) | (100.00%) |
| Travel | | 2,712.32 | | (2,712.32) | (100.00%) | | 0.00% |
| Leases, Rentals, & Licenses | 330.59 | 246.88 | 301.42 | 83.71 | 33.91% | 29.17 | 9.68% |
| Taxes, Dues, & Subscriptions | | 15.00 | | (15.00) | (100.00%) | | 0.00% |
| Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | <u>34,853.36</u> | <u>34,990.68</u> | <u>38,016.11</u> | <u>(137.32)</u> | <u>(0.39%)</u> | <u>(3,162.75)</u> | <u>(8.32%)</u> |
| Net Gain or (Loss) | <u>251,412.27</u> | <u>(47,602.84)</u> | <u>(9,450.02)</u> | <u>299,015.11</u> | <u>(628.15%)</u> | <u>260,862.29</u> | <u>(2,760.44%)</u> |

SOCIETY OF AMERICAN ARCHIVISTS
Norton Fund
For the Eight Months Ending Sunday, February 28, 2021

| | <u>Year-To-Date</u> <u>2/28/2021</u> | <u>Year-To-Date</u> <u>2/29/2020</u> | <u>Budget</u> <u>2/28/2021</u> | <u>This Year Vs. Last Year</u> <u>\$ Variance</u> | <u>% Variance</u> | <u>This Year Vs. Budget</u> <u>\$ Variance</u> | <u>% Variance</u> |
|--|---|---|-----------------------------------|--|-------------------|---|-------------------|
| Income | | | | | | | |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops | | | | | | | |
| Annual Meeting | | | | | | | |
| Publications & CD Sales | | | | | | | |
| Contributions | 650.00 | 817.00 | 1,978.00 | (167.00) | (20.44%) | (1,328.00) | (67.14%) |
| Investments | 15,432.96 | 8,175.74 | 3,235.36 | 7,257.22 | 88.77% | 12,197.60 | 377.01% |
| Shipping, Handling, & Other | | | | | | | |
| Total Income | <u>16,082.96</u> | <u>8,992.74</u> | <u>5,213.36</u> | <u>7,090.22</u> | <u>78.84%</u> | <u>10,869.60</u> | <u>208.50%</u> |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | | | | | | | |
| Office Occupancy & Utilities | | | | | | | |
| Services | 1,469.46 | 1,282.16 | 1,265.44 | 187.30 | 14.61% | 204.02 | 16.12% |
| Supplies | | | | | | | |
| Travel | | | | | | | |
| Leases, Rentals, & Licenses | | | | | | | |
| Taxes, Dues, & Subscriptions | | | | | | | |
| Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | <u>1,469.46</u> | <u>1,282.16</u> | <u>1,265.44</u> | <u>187.30</u> | <u>14.61%</u> | <u>204.02</u> | <u>16.12%</u> |
| Net Gain or (Loss) | <u>14,613.50</u> | <u>7,710.58</u> | <u>3,947.92</u> | <u>6,902.92</u> | <u>89.53%</u> | <u>10,665.58</u> | <u>270.16%</u> |

SOCIETY OF AMERICAN ARCHIVISTS
Mosaic Scholarship Fund
For the Eight Months Ending Sunday, February 28, 2021

| | <u>Year-To-Date</u> <u>2/28/2021</u> | <u>Year-To-Date</u> <u>2/29/2020</u> | <u>Budget</u> <u>2/28/2021</u> | <u>This Year Vs. Last Year</u> <u>\$ Variance</u> | <u>% Variance</u> | <u>This Year Vs. Budget</u> <u>\$ Variance</u> | <u>% Variance</u> |
|--|---|---|-----------------------------------|--|-------------------|---|-------------------|
| Income | | | | | | | |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops | | | | | | | |
| Annual Meeting | | | | | | | |
| Publications & CD Sales | | | | | | | |
| Contributions | 13,315.00 | 9,368.00 | 9,830.00 | 3,947.00 | 42.13% | 3,485.00 | 35.45% |
| Investments | 3,659.72 | 1,938.75 | 767.32 | 1,720.97 | 88.77% | 2,892.40 | 376.95% |
| Shipping, Handling, & Other | | | | | | | |
| Total Income | <u>16,974.72</u> | <u>11,306.75</u> | <u>10,597.32</u> | <u>5,667.97</u> | <u>50.13%</u> | <u>6,377.40</u> | <u>60.18%</u> |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | | | | | | | |
| Office Occupancy & Utilities | | | | | | | |
| Services | 348.46 | 5,304.06 | 300.08 | (4,955.60) | (93.43%) | 48.38 | 16.12% |
| Supplies | | | | | | | |
| Travel | | | | | | | |
| Leases, Rentals, & Licenses | | | | | | | |
| Taxes, Dues, & Subscriptions | | | | | | | |
| Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | <u>348.46</u> | <u>5,304.06</u> | <u>300.08</u> | <u>(4,955.60)</u> | <u>(93.43%)</u> | <u>48.38</u> | <u>16.12%</u> |
| Net Gain or (Loss) | <u>16,626.26</u> | <u>6,002.69</u> | <u>10,297.24</u> | <u>10,623.57</u> | <u>176.98%</u> | <u>6,329.02</u> | <u>61.46%</u> |

SOCIETY OF AMERICAN ARCHIVISTS
Linda J. Henry Estate
For the Eight Months Ending Sunday, February 28, 2021

| | <u>Year-To-Date 2/28/2021</u> | <u>Year-To-Date 2/29/2020</u> | <u>Budget 2/28/2021</u> | <u>This Year Vs. Last Year \$ Variance</u> | <u>% Variance</u> | <u>This Year Vs. Budget \$ Variance</u> | <u>% Variance</u> |
|--|-----------------------------------|-----------------------------------|-----------------------------|--|-------------------|---|-------------------|
| Income | | | | | | | |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops | | | | | | | |
| Annual Meeting | | | | | | | |
| Publications & CD Sales | | | | | | | |
| Contributions | 1,400.00 | 755.00 | 775.00 | 645.00 | 85.43% | 625.00 | 80.65% |
| Investments | 50,042.00 | 26,510.16 | 10,500.00 | 23,531.84 | 88.77% | 39,542.00 | 376.59% |
| Shipping, Handling, & Other | | | | | | | |
| Total Income | <u>51,442.00</u> | <u>27,265.16</u> | <u>11,275.00</u> | <u>24,176.84</u> | <u>88.67%</u> | <u>40,167.00</u> | <u>356.25%</u> |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | | | | | | | |
| Office Occupancy & Utilities | | | | | | | |
| Services | 4,764.80 | 4,157.42 | 4,103.44 | 607.38 | 14.61% | 661.36 | 16.12% |
| Supplies | | | | | | | |
| Travel | | | | | | | |
| Leases, Rentals, & Licenses | | | | | | | |
| Taxes, Dues, & Subscriptions | | | | | | | |
| Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | <u>4,764.80</u> | <u>4,157.42</u> | <u>4,103.44</u> | <u>607.38</u> | <u>14.61%</u> | <u>661.36</u> | <u>16.12%</u> |
| Net Gain or (Loss) | <u>46,677.20</u> | <u>23,107.74</u> | <u>7,171.56</u> | <u>23,569.46</u> | <u>102.00%</u> | <u>39,505.64</u> | <u>550.87%</u> |

SOCIETY OF AMERICAN ARCHIVISTS
Strategic Growth Fund
For the Eight Months Ending Sunday, February 28, 2021

| | <u>Year-To-Date</u> <u>2/28/2021</u> | <u>Year-To-Date</u> <u>2/29/2020</u> | <u>Budget</u> <u>2/28/2021</u> | <u>This Year Vs. Last Year</u> <u>\$ Variance</u> | <u>% Variance</u> | <u>This Year Vs. Budget</u> <u>\$ Variance</u> | <u>% Variance</u> |
|--|---|---|-----------------------------------|--|-------------------|---|-------------------|
| Income | | | | | | | |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops | | | | | | | |
| Annual Meeting | | | | | | | |
| Publications & CD Sales | | | | | | | |
| Contributions | 21,573.14 | 31,996.19 | 23,750.00 | (10,423.05) | (32.58%) | (2,176.86) | (9.17%) |
| Investments | 20,826.88 | 7,555.71 | 4,325.36 | 13,271.17 | 175.64% | 16,501.52 | 381.51% |
| Shipping, Handling, & Other | | | | | | | |
| Total Income | <u>42,400.02</u> | <u>39,551.90</u> | <u>28,075.36</u> | <u>2,848.12</u> | <u>7.20%</u> | <u>14,324.66</u> | <u>51.02%</u> |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | | | | | | | |
| Office Occupancy & Utilities | | | | | | | |
| Services | 9,451.05 | 1,384.91 | 11,708.08 | 8,066.14 | 582.43% | (2,257.03) | (19.28%) |
| Supplies | | | | | | | |
| Travel | | | | | | | |
| Leases, Rentals, & Licenses | | | | | | | |
| Taxes, Dues, & Subscriptions | | | | | | | |
| Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | <u>9,451.05</u> | <u>1,384.91</u> | <u>11,708.08</u> | <u>8,066.14</u> | <u>582.43%</u> | <u>(2,257.03)</u> | <u>(19.28%)</u> |
| Net Gain or (Loss) | <u>32,948.97</u> | <u>38,166.99</u> | <u>16,367.28</u> | <u>(5,218.02)</u> | <u>(13.67%)</u> | <u>16,581.69</u> | <u>101.31%</u> |

SOCIETY OF AMERICAN ARCHIVISTS
Awards
For the Eight Months Ending Sunday, February 28, 2021

| | <u>Year-To-Date</u> <u>2/28/2021</u> | <u>Year-To-Date</u> <u>2/29/2020</u> | <u>Budget</u> <u>2/28/2021</u> | <u>This Year Vs. Last Year</u> <u>\$ Variance</u> | <u>% Variance</u> | <u>This Year Vs. Budget</u> <u>\$ Variance</u> | <u>% Variance</u> |
|--|---|---|-----------------------------------|--|-------------------|---|-------------------|
| Income | | | | | | | |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops | | | | | | | |
| Annual Meeting | | | | | | | |
| Publications & CD Sales | | | | | | | |
| Contributions | | 1,095.00 | | (1,095.00) | (100.00%) | | 0.00% |
| Investments | | 3,477.48 | | (3,477.48) | (100.00%) | | 0.00% |
| Shipping, Handling, & Other | | | | | | | |
| Total Income | | <u>4,572.48</u> | | <u>(4,572.48)</u> | <u>(100.00%)</u> | | <u>0.00%</u> |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | | | | | | | |
| Office Occupancy & Utilities | | | | | | | |
| Services | | 4,170.62 | | (4,170.62) | (100.00%) | | 0.00% |
| Supplies | | | | | | | |
| Travel | | | | | | | |
| Leases, Rentals, & Licenses | | | | | | | |
| Taxes, Dues, & Subscriptions | | | | | | | |
| Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | | <u>4,170.62</u> | | <u>(4,170.62)</u> | <u>(100.00%)</u> | | <u>0.00%</u> |
| Net Gain or (Loss) | | <u>401.86</u> | | <u>(401.86)</u> | <u>(100.00%)</u> | | <u>0.00%</u> |

SOCIETY OF AMERICAN ARCHIVISTS
Archival Worker's Emergency Fund
For the Eight Months Ending Sunday, February 28, 2021

| | <u>Year-To-Date</u> <u>2/28/2021</u> | <u>Year-To-Date</u> <u>2/29/2020</u> | <u>Budget</u> <u>2/28/2021</u> | <u>This Year Vs. Last Year</u> <u>\$ Variance</u> | <u>% Variance</u> | <u>This Year Vs. Budget</u> <u>\$ Variance</u> | <u>% Variance</u> |
|--|---|---|-----------------------------------|--|-------------------|---|-------------------|
| Income | | | | | | | |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops | | | | | | | |
| Annual Meeting | | | | | | | |
| Publications & CD Sales | | | | | | | |
| Contributions | 27,313.03 | | 16,666.64 | 27,313.03 | 0.00% | 10,646.39 | 63.88% |
| Investments | | | | | | | |
| Shipping, Handling, & Other | | | | | | | |
| Total Income | <u>27,313.03</u> | | <u>16,666.64</u> | <u>27,313.03</u> | <u>0.00%</u> | <u>10,646.39</u> | <u>63.88%</u> |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | | | | | | | |
| Office Occupancy & Utilities | | | | | | | |
| Services | 40,825.00 | | 16,666.64 | 40,825.00 | 0.00% | 24,158.36 | 144.95% |
| Supplies | | | | | | | |
| Travel | | | | | | | |
| Leases, Rentals, & Licenses | | | | | | | |
| Taxes, Dues, & Subscriptions | | | | | | | |
| Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | <u>40,825.00</u> | | <u>16,666.64</u> | <u>40,825.00</u> | <u>0.00%</u> | <u>24,158.36</u> | <u>144.95%</u> |
| Net Gain or (Loss) | <u>(13,511.97)</u> | | | <u>(13,511.97)</u> | <u>0.00%</u> | <u>(13,511.97)</u> | <u>0.00%</u> |

SOCIETY OF AMERICAN ARCHIVISTS
Harold T. Pinkett Student of Color Award
For the Eight Months Ending Sunday, February 28, 2021

| | <u>Year-To-Date 2/28/2021</u> | <u>Year-To-Date 2/29/2020</u> | <u>Budget 2/28/2021</u> | <u>This Year Vs. Last Year \$ Variance</u> | <u>% Variance</u> | <u>This Year Vs. Budget \$ Variance</u> | <u>% Variance</u> |
|--|-----------------------------------|-----------------------------------|-----------------------------|--|-------------------|---|-------------------|
| Income | | | | | | | |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops | | | | | | | |
| Annual Meeting | | | | | | | |
| Publications & CD Sales | | | | | | | |
| Contributions | 2,985.00 | 2,888.00 | 2,260.00 | 97.00 | 3.36% | 725.00 | 32.08% |
| Investments | 8,192.50 | 4,340.05 | 1,716.00 | 3,852.45 | 88.77% | 6,476.50 | 377.42% |
| Shipping, Handling, & Other | | | | | | | |
| Total Income | <u>11,177.50</u> | <u>7,228.05</u> | <u>3,976.00</u> | <u>3,949.45</u> | <u>54.64%</u> | <u>7,201.50</u> | <u>181.12%</u> |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | | | | | | | |
| Office Occupancy & Utilities | | | | | | | |
| Services | 780.06 | 1,087.79 | 671.44 | (307.73) | (28.29%) | 108.62 | 16.18% |
| Supplies | | | | | | | |
| Travel | | | | | | | |
| Leases, Rentals, & Licenses | | | | | | | |
| Taxes, Dues, & Subscriptions | | | | | | | |
| Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | <u>780.06</u> | <u>1,087.79</u> | <u>671.44</u> | <u>(307.73)</u> | <u>(28.29%)</u> | <u>108.62</u> | <u>16.18%</u> |
| Net Gain or (Loss) | <u>10,397.44</u> | <u>6,140.26</u> | <u>3,304.56</u> | <u>4,257.18</u> | <u>69.33%</u> | <u>7,092.88</u> | <u>214.64%</u> |

SOCIETY OF AMERICAN ARCHIVISTS
Donald Peterson Student Scholarship Award
For the Eight Months Ending Sunday, February 28, 2021

| | <u>Year-To-Date</u> <u>2/28/2021</u> | <u>Year-To-Date</u> <u>2/29/2020</u> | <u>Budget</u> <u>2/28/2021</u> | <u>This Year Vs. Last Year</u> <u>\$ Variance</u> | <u>% Variance</u> | <u>This Year Vs. Budget</u> <u>\$ Variance</u> | <u>% Variance</u> |
|--|---|---|-----------------------------------|--|-------------------|---|-------------------|
| Income | | | | | | | |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops | | | | | | | |
| Annual Meeting | | | | | | | |
| Publications & CD Sales | | | | | | | |
| Contributions | 440.00 | 1,322.00 | 820.00 | (882.00) | (66.72%) | (380.00) | (46.34%) |
| Investments | 3,664.36 | 1,941.21 | 768.00 | 1,723.15 | 88.77% | 2,896.36 | 377.13% |
| Shipping, Handling, & Other | | | | | | | |
| Total Income | <u>4,104.36</u> | <u>3,263.21</u> | <u>1,588.00</u> | <u>841.15</u> | <u>25.78%</u> | <u>2,516.36</u> | <u>158.46%</u> |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | | | | | | | |
| Office Occupancy & Utilities | | | | | | | |
| Services | 348.90 | 1,357.62 | 300.08 | (1,008.72) | (74.30%) | 48.82 | 16.27% |
| Supplies | | | | | | | |
| Travel | | | | | | | |
| Leases, Rentals, & Licenses | | | | | | | |
| Taxes, Dues, & Subscriptions | | | | | | | |
| Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | <u>348.90</u> | <u>1,357.62</u> | <u>300.08</u> | <u>(1,008.72)</u> | <u>(74.30%)</u> | <u>48.82</u> | <u>16.27%</u> |
| Net Gain or (Loss) | <u>3,755.46</u> | <u>1,905.59</u> | <u>1,287.92</u> | <u>1,849.87</u> | <u>97.08%</u> | <u>2,467.54</u> | <u>191.59%</u> |

SOCIETY OF AMERICAN ARCHIVISTS
National Disaster Recovery Fund for Archives
For the Eight Months Ending Sunday, February 28, 2021

| | <u>Year-To-Date 2/28/2021</u> | <u>Year-To-Date 2/29/2020</u> | <u>Budget 2/28/2021</u> | <u>This Year Vs. Last Year \$ Variance</u> | <u>% Variance</u> | <u>This Year Vs. Budget \$ Variance</u> | <u>% Variance</u> |
|--|-----------------------------------|-----------------------------------|-----------------------------|--|-------------------|---|-------------------|
| Income | | | | | | | |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops | | | | | | | |
| Annual Meeting | | | | | | | |
| Publications & CD Sales | | | | | | | |
| Contributions | 3,877.00 | 7,153.00 | 5,304.00 | (3,276.00) | (45.80%) | (1,427.00) | (26.90%) |
| Investments | 4,973.38 | 2,634.70 | 1,144.00 | 2,338.68 | 88.76% | 3,829.38 | 334.74% |
| Shipping, Handling, & Other | | | | | | | |
| Total Income | <u>8,850.38</u> | <u>9,787.70</u> | <u>6,448.00</u> | <u>(937.32)</u> | <u>(9.58%)</u> | <u>2,402.38</u> | <u>37.26%</u> |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | | | | | | | |
| Office Occupancy & Utilities | | | | | | | |
| Services | 10,473.55 | 413.17 | 4,678.44 | 10,060.38 | 2,434.93% | 5,795.11 | 123.87% |
| Supplies | | | | | | | |
| Travel | | | | | | | |
| Leases, Rentals, & Licenses | | | | | | | |
| Taxes, Dues, & Subscriptions | | | | | | | |
| Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | <u>10,473.55</u> | <u>413.17</u> | <u>4,678.44</u> | <u>10,060.38</u> | <u>2,434.93%</u> | <u>5,795.11</u> | <u>123.87%</u> |
| Net Gain or (Loss) | <u>(1,623.17)</u> | <u>9,374.53</u> | <u>1,769.56</u> | <u>(10,997.70)</u> | <u>(117.31%)</u> | <u>(3,392.73)</u> | <u>(191.73%)</u> |

SOCIETY OF AMERICAN ARCHIVISTS
Hamer Kegan
For the Eight Months Ending Sunday, February 28, 2021

| | <u>Year-To-Date</u> <u>2/28/2021</u> | <u>Year-To-Date</u> <u>2/29/2020</u> | <u>Budget</u> <u>2/28/2021</u> | <u>This Year Vs. Last Year</u> <u>\$ Variance</u> | <u>% Variance</u> | <u>This Year Vs. Budget</u> <u>\$ Variance</u> | <u>% Variance</u> |
|--|---|---|-----------------------------------|--|--------------------|---|-------------------|
| Income | | | | | | | |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops | | | | | | | |
| Annual Meeting | | | | | | | |
| Publications & CD Sales | | | | | | | |
| Contributions | 55.00 | 250.00 | 150.00 | (195.00) | (78.00%) | (95.00) | (63.33%) |
| Investments | 537.35 | 284.69 | 112.64 | 252.66 | 88.75% | 424.71 | 377.05% |
| Shipping, Handling, & Other | | | | | | | |
| Total Income | <u>592.35</u> | <u>534.69</u> | <u>262.64</u> | <u>57.66</u> | <u>10.78%</u> | <u>329.71</u> | <u>125.54%</u> |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | | | | | | | |
| Office Occupancy & Utilities | | | | | | | |
| Services | 51.15 | 544.63 | 44.00 | (493.48) | (90.61%) | 7.15 | 16.25% |
| Supplies | | | | | | | |
| Travel | | | | | | | |
| Leases, Rentals, & Licenses | | | | | | | |
| Taxes, Dues, & Subscriptions | | | | | | | |
| Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | <u>51.15</u> | <u>544.63</u> | <u>44.00</u> | <u>(493.48)</u> | <u>(90.61%)</u> | <u>7.15</u> | <u>16.25%</u> |
| Net Gain or (Loss) | <u>541.20</u> | <u>(9.94)</u> | <u>218.64</u> | <u>551.14</u> | <u>(5,544.67%)</u> | <u>322.56</u> | <u>147.53%</u> |

SOCIETY OF AMERICAN ARCHIVISTS
F. Gerald and Elsie Ham Scholarship
For the Eight Months Ending Sunday, February 28, 2021

| | <u>Year-To-Date 2/28/2021</u> | <u>Year-To-Date 2/29/2020</u> | <u>Budget 2/28/2021</u> | <u>This Year Vs. Last Year \$ Variance</u> | <u>% Variance</u> | <u>This Year Vs. Budget \$ Variance</u> | <u>% Variance</u> |
|--|-----------------------------------|-----------------------------------|-----------------------------|--|-------------------|---|-------------------|
| Income | | | | | | | |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops | | | | | | | |
| Annual Meeting | | | | | | | |
| Publications & CD Sales | | | | | | | |
| Contributions | 668.00 | 918.00 | 559.36 | (250.00) | (27.23%) | 108.64 | 19.42% |
| Investments | 27,477.66 | (140.19) | 1,468.64 | 27,617.85 | (19,700.30%) | 26,009.02 | 1,770.96% |
| Shipping, Handling, & Other | | | | | | | |
| Total Income | <u>28,145.66</u> | <u>777.81</u> | <u>2,028.00</u> | <u>27,367.85</u> | <u>3,518.58%</u> | <u>26,117.66</u> | <u>1,287.85%</u> |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | | | | | | | |
| Office Occupancy & Utilities | | | | | | | |
| Services | 629.95 | 10,631.29 | 620.00 | (10,001.34) | (94.07%) | 9.95 | 1.60% |
| Supplies | | | | | | | |
| Travel | | | | | | | |
| Leases, Rentals, & Licenses | | | | | | | |
| Taxes, Dues, & Subscriptions | | | | | | | |
| Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | <u>629.95</u> | <u>10,631.29</u> | <u>620.00</u> | <u>(10,001.34)</u> | <u>(94.07%)</u> | <u>9.95</u> | <u>1.60%</u> |
| Net Gain or (Loss) | <u>27,515.71</u> | <u>(9,853.48)</u> | <u>1,408.00</u> | <u>37,369.19</u> | <u>(379.25%)</u> | <u>26,107.71</u> | <u>1,854.24%</u> |

SOCIETY OF AMERICAN ARCHIVISTS
SAA Foundation
For the Eight Months Ending Sunday, February 28, 2021

| | <u>Year-To-Date</u> <u>2/28/2021</u> | <u>Year-To-Date</u> <u>2/29/2020</u> | <u>Budget</u> <u>2/28/2021</u> | <u>This Year Vs. Last Year</u> <u>\$ Variance</u> | <u>% Variance</u> | <u>This Year Vs. Budget</u> <u>\$ Variance</u> | <u>% Variance</u> |
|--|---|---|-----------------------------------|--|-------------------|---|-------------------|
| Contributions: | | | | | | | |
| Administration - Contributions | 34,038.51 | 29,025.24 | 28,566.09 | 5,013.27 | 17.27% | 5,472.42 | 19.16% |
| Norton Fund - Contributions | 650.00 | 817.00 | 1,978.00 | (167.00) | (20.44%) | (1,328.00) | (67.14%) |
| Spotlight Award - Contributions | | | | | | | |
| Fellows Fund - Contributions | | | | | | | |
| Spacesaver Fund - Contributions | | | | | | | |
| Minority Student Scholarship Fund - Contributions | 13,315.00 | 9,368.00 | 9,830.00 | 3,947.00 | 42.13% | 3,485.00 | 35.45% |
| Linda J. Henry Estate - Contributions | 1,400.00 | 755.00 | 775.00 | 645.00 | 85.43% | 625.00 | 80.65% |
| Strategic Growth Fund - Contributions | 21,573.14 | 31,996.19 | 23,750.00 | (10,423.05) | (32.58%) | (2,176.86) | (9.17%) |
| Awards - Contributions | | 1,095.00 | | (1,095.00) | (100.00%) | | 0.00% |
| Archival Worker's Emergency Fund - Contributions | 27,313.03 | | 16,666.64 | 27,313.03 | 0.00% | 10,646.39 | 63.88% |
| Fellows Posner - Contributions | | | | | | | |
| Coker Award - Contributions | | | | | | | |
| Pinkett - Contributions | 2,985.00 | 2,888.00 | 2,260.00 | 97.00 | 3.36% | 725.00 | 32.08% |
| Pease Award - Contributions | | | | | | | |
| Peterson Scholar - Contributions | 440.00 | 1,322.00 | 820.00 | (882.00) | (66.72%) | (380.00) | (46.34%) |
| National Disaster Recovery Fund for Archives - Contributions | 3,877.00 | 7,153.00 | 5,304.00 | (3,276.00) | (45.80%) | (1,427.00) | (26.90%) |
| Japan-US Friendship Commission - Contributions | | | | | | | |
| Sloan Grant - Contributions | | | | | | | |
| Leland Award - Contributions | | | | | | | |
| Holmes Award - Contributions | | | | | | | |
| Hamer Kegan - Contributions | 55.00 | 250.00 | 150.00 | (195.00) | (78.00%) | (95.00) | (63.33%) |
| Ham Scholarship - Contributions | 668.00 | 918.00 | 559.36 | (250.00) | (27.23%) | 108.64 | 19.42% |
| Total Contributions | <u>106,314.68</u> | <u>85,587.43</u> | <u>90,659.09</u> | <u>20,727.25</u> | <u>24.22%</u> | <u>15,655.59</u> | <u>17.27%</u> |

Gifts by Fund Jul 2020 -- Feb 2021

| Fund | Amount |
|--|---------------------|
| Archival Workers Emergency Fund | \$ 27,313.03 |
| Strategic Growth Fund | 21,443.39 |
| Mosaic Scholarship | 13,315.00 |
| National Disaster Recovery Fund for Archives | 3,877.00 |
| Harold T. Pinkett Student of Color Award | 2,985.00 |
| Linda J. Henry Fund | 1,400.00 |
| F. Gerald and Elsie Ham Scholarship | 668.00 |
| Margaret Cross Norton Fund | 650.00 |
| Donald Peterson Student Scholarship Award | 440.00 |
| The Awards Fund | 100.00 |
| Philip Hamer & Elizabeth Hamer-Kegan Award | 55.00 |
| Grand Total | \$ 72,246.42 |

