Society of American Archivists Foundation Board of Directors Meeting February 20, 2023 Virtual Meeting

Financial Review: December 31, 2022 (Prepared by Director of Operations)

Overview

For the period ending December 31, 2022, the SAA Foundation posted a net gain of \$30,389.96. With unrealized losses on investments amounting to \$4861.84, the operational net loss for the period ending December 31, 2022, was \$25,528.

Balance Sheet

Cash and Investments balances have decreased by 17.57% since December 31, 2021, reflecting volatile markets and a decrease in contributions.

Income Statement

The Foundation's net gain of \$30,390 during the period ended December 31, 2022, is due to the following:

- Net unrealized investment losses totaling \$4861.84.
- Contribution revenues of \$76,747. Administrative expenses related to SAA operations amounted to \$28,980. These expenses are contributed as in-kind donations to the Foundation from SAA.
- Interest, dividends, and realized gains revenues amounted to \$79,106.82.
- Investment management fees totaled \$7,175.52.
- \$11,489 in Strategic Growth awards and grant expenses; \$10,000 in NDRFA grants; and \$6400 in prior year Annual Meeting travel awards.

Society of American Archivists Balance Sheet - SAA Foundation Saturday, December 31, 2022

| | Fiscal 2023 | Fiscal 2022 | \$ Variance | % Variance |
|--|----------------|----------------|---------------------|-------------------------------|
| Assets | 62 210 144 02 | 63 (00 1/5 70 | (04(0.030.00) | (17.450/) |
| Cash & Investments | \$2,219,144.82 | \$2,688,165.70 | (\$469,020.88) | (17.45%) |
| Accounts Receivable | | | | (100.00%) |
| Equipment Deposits | | | | (100.00%) |
| Inventory | | | | (100.00%) |
| • | | | | (100.00%) (100.00%) |
| Prepaid Expenses Due From Operations | 73,769.79 | 113,794.13 | (40,024,34) | (35.17%) |
| Due From Operations Due From Foundation | 1,891,848.65 | · · | (40,024.34) | 1.93% |
| Cash Clearing | 1,091,040.03 | 1,855,956.42 | 35,892.23 | |
| 8 | | | | (100.00%) |
| Suspense | 4 104 5(2 2) | A (FF 01 (25 | (452 152 00) | (100.00%) |
| Total Assets | 4,184,763.26 | 4,657,916.25 | <u>(473,152.99)</u> | (10.16%) |
| Liabilities | | | | |
| Accounts Payable | | | | (100.00%) |
| Salaries and Wages Payable | | | | (100.00%) |
| Deferred Revenues | | | | |
| Annual Meeting | | | | (100.00%) |
| Subscriptions | | | | (100.00%) |
| Membership | | | | (100.00%) |
| Education | | | | (100.00%) |
| Postage | | | | (100.00%) |
| Sponsors | | | | (100.00%) |
| Advertising | | | | (100.00%) |
| Exhibitors | | | | (100.00%) |
| Consultants | | | | (100.00%) |
| Publication Pre-Sales | | | | (100.00%) |
| Total Deferred Revenues | | | | (100.00%) |
| Due to Council-Directed Funds | | | | (100.00%) |
| Due to Operations | 512,776.97 | 515,858.39 | (3,081.42) | (0.60%) |
| Due To Foundation | 1,891,848.65 | 1,855,956.42 | 35,892.23 | 1.93% |
| Deferred Rent | | | | (100.00%) |
| Council-Directed Funds | | | | (100.00%) |
| Other Funds | | | | (100.00%) |
| Total Liabilities | 2,404,625.62 | 2,371,814.81 | 32,810.81 | 1.38% |
| Net Assets | | | | |
| Fund Balance | 1,749,747.68 | 2,188,161.33 | (438,413.65) | (20.04%) |
| Net Gain or Loss | 30,389.96 | 97,940.11 | (67,550.15) | (68.97%) |
| Total Net Assets | 1,780,137.64 | 2,286,101.44 | (505,963.80) | $\frac{(00.5770)}{(22.13\%)}$ |
| | | | | |
| Total Liabilities and Net Assets | 4,184,763.26 | 4,657,916.25 | (473,152.99) | (10.16%) |

Society of American Archivists Balance Sheet - Administration Saturday, December 31, 2022

| | Fiscal 2023 | Fiscal 2022 | \$ Variance | % Variance |
|---|----------------|----------------|--------------------|------------|
| Assets | | | | |
| Cash & Investments | \$2,085,251.88 | \$2,529,609.29 | (\$444,357.41) | (17.57%) |
| Due From Operations | 19,616.28 | 18,236.48 | 1,379.80 | 7.57% |
| Due From Foundation | 6,000.00 | 6,000.00 | | 0.00% |
| Total Assets | 2,110,868.16 | 2,553,845.77 | (442,977.61) | (17.35%) |
| Liabilities | | | | |
| Deferred Revenues | | | | |
| Total Deferred Revenues | | | | (100.00%) |
| Due to Operations | 489,174.21 | 473,358.39 | 15,815.82 | 3.34% |
| Due To Foundation | 1,885,848.65 | 1,849,956.42 | 35,892.23 | 1.94% |
| Total Liabilities | 2,375,022.86 | 2,323,314.81 | 51,708.05 | 2.23% |
| Net Assets | | | | |
| Fund Balance | (259,215.05) | 303,762.85 | (562,977.90) | (185.33%) |
| Net Gain or Loss | (4,939.65) | (73,231.89) | 68,292.24 | (93.25%) |
| Total Net Assets | (264,154.70) | 230,530.96 | (494,685.66) | (214.59%) |
| Total Liabilities and Net Assets | 2,110,868.16 | 2,553,845.77 | (442,977.61) | (17.35%) |

SAA Foundation

| | Year-To-Date 12/31/2022 | Year-To-Date 12/31/2021 | Budget 12/31/2022 | This Year V \$ Variance | s. Last Year % Variance | This Year S | Vs. Budget % Variance |
|--|-------------------------|----------------------------|----------------------|----------------------------|----------------------------|-------------|--------------------------|
| Income | 12/31/2022 | 12/31/2021 | 12/31/2022 | 5 variance | 70 Variance | 5 variance | 70 Variance |
| Dues | | | | | 0.00% | | 0.00% |
| Subscriptions & Advertising | | | | | 0.00% | | 0.00% |
| Workshops | | | | | 0.00% | | 0.00% |
| Annual Meeting | | | | | 0.00% | | 0.00% |
| Publications & CD Sales | | | | | 0.00% | | 0.00% |
| Contributions | 76,747.47 | 99,956.89 | 62,099.83 | (23,209.42) | (23.22%) | 14,647.64 | 23.59% |
| Investments | 13,967.93 | 57,502.20 | 24,416.52 | (43,534.27) | (75.71%) | (10,448.59) | (42.79%) |
| Shipping, Handling, & Other | 1,312.22 | 4,476.12 | | (3,163.90) | (70.68%) | 1,312.22 | 0.00% |
| Total Income | 92,027.62 | 161,935.21 | 86,516.35 | (69,907.59) | (43.17%) | 5,511.27 | 6.37% |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | 23,863.04 | 22,319.88 | 67,828.92 | 1,543.16 | 6.91% | (43,965.88) | (64.82%) |
| Office Occupancy & Utilities | 2,198.23 | 2,374.74 | 2,497.02 | (176.51) | (7.43%) | (298.79) | (11.97%) |
| Services | 35,379.01 | 39,047.86 | 41,998.88 | (3,668.85) | (9.40%) | (6,619.87) | (15.76%) |
| Supplies | | | 129.36 | , | 0.00% | (129.36) | (100.00%) |
| Travel | | | 7,200.00 | | 0.00% | (7,200.00) | (100.00%) |
| Leases, Rentals, & Licenses | 197.38 | 252.62 | 1,735.73 | (55.24) | (21.87%) | (1,538.35) | (88.63%) |
| Taxes, Dues, & Subscriptions | | | | | 0.00% | | 0.00% |
| Depreciation, Cost of Goods Sold & Other | | | | | 0.00% | | 0.00% |
| Total Expenses | 61,637.66 | 63,995.10 | 121,389.91 | (2,357.44) | (3.68%) | (59,752.25) | (49.22%) |
| Net Gain or (Loss) | 30,389.96 | 97,940.11 | (34,873.56) | (67,550.15) | (68.97%) | 65,263.52 | (187.14%) |

Administration

| | Year-To-Date | Year-To-Date | Budget | This Year V | | This Year | |
|--|--------------|--------------|-------------|--------------------|------------|--------------------|------------|
| _ | 12/31/2022 | 12/31/2021 | 12/31/2022 | \$ Variance | % Variance | \$ Variance | % Variance |
| Income | | | | | | | |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops | | | | | | | |
| Annual Meeting | | | | | | | |
| Publications & CD Sales | | | | | | | |
| Contributions | 28,980.47 | 26,198.90 | 29,053.71 | 2,781.57 | 10.62% | (73.24) | (0.25%) |
| Investments | (4,861.84) | (62,872.99) | | 58,011.15 | (92.27%) | (4,861.84) | 0.00% |
| Shipping, Handling, & Other | 1,312.22 | 4,476.12 | | (3,163.90) | (70.68%) | 1,312.22 | 0.00% |
| Total Income | 25,430.85 | (32,197.97) | 29,053.71 | 57,628.82 | (178.98%) | (3,622.86) | (12.47%) |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | 23,863.04 | 22,319.88 | 67,828.92 | 1,543.16 | 6.91% | (43,965.88) | (64.82%) |
| Office Occupancy & Utilities | 2,198.23 | 2,374.74 | 2,497.02 | (176.51) | (7.43%) | (298.79) | (11.97%) |
| Services | 4,111.82 | 16,086.65 | 28,029.26 | (11,974.83) | (74.44%) | (23,917.44) | (85.33%) |
| Supplies | | | 129.36 | | 0.00% | (129.36) | (100.00%) |
| Travel | | | 7,200.00 | | 0.00% | (7,200.00) | (100.00%) |
| Leases, Rentals, & Licenses | 197.38 | 252.62 | 1,735.73 | (55.24) | (21.87%) | (1,538.35) | (88.63%) |
| Taxes, Dues, & Subscriptions | | | | | | | |
| Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | 30,370.47 | 41,033.89 | 107,420.29 | (10,663.42) | (25.99%) | (77,049.82) | (71.73%) |
| Net Gain or (Loss) | (4,939.62) | (73,231.86) | (78,366.58) | 68,292.24 | (93.25%) | 73,426.96 | (93.70%) |

SAA Foundation

| | Year-To-Date | Year-To-Date | Budget | This Year Vs | | | Vs. Budget |
|--|--------------|--------------|------------|--------------|------------|--------------------|------------|
| | 12/31/2022 | 12/31/2021 | 12/31/2022 | \$ Variance | % Variance | \$ Variance | % Variance |
| Contributions: | 20,000,45 | 26 100 00 | 20.052.51 | 2 501 55 | 10 (20/ | (52.24) | (0.250/) |
| Administration - Contributions | 28,980.47 | 26,198.90 | 29,053.71 | 2,781.57 | 10.62% | (73.24) | (0.25%) |
| Norton Fund - Contributions | 6,925.00 | 3,525.00 | 2,190.00 | 3,400.00 | 96.45% | 4,735.00 | 216.21% |
| Spotlight Award - Contributions | | | | | | | |
| Fellows Fund - Contributions | | | | | | | |
| Spacesaver Fund - Contributions | 14.270.00 | 0.5(1.50 | 7 250 52 | 5 500 50 | (((00/ | (011.40 | 02.020/ |
| Minority Student Scholarship Fund - Contributions | 14,270.00 | 8,561.50 | 7,358.52 | 5,708.50 | 66.68% | 6,911.48 | 93.92% |
| Linda J. Henry Estate - Contributions | 700.00 | 1,150.00 | 1,024.02 | (450.00) | (39.13%) | (324.02) | (31.64%) |
| Strategic Growth Fund - Contributions | 11,921.00 | 21,833.00 | 17,765.52 | (9,912.00) | (45.40%) | (5,844.52) | (32.90%) |
| Awards - Contributions | | | | ((2 (0 00) | (100.000/) | | 0.000/ |
| Archival Worker's Emergency Fund - Contributions | | 6,268.99 | | (6,268.99) | (100.00%) | | 0.00% |
| Fellows Posner - Contributions | | | | | | | |
| Coker Award - Contributions | | | | | | | |
| Pinkett - Contributions | 4,389.00 | 2,282.50 | 2,092.02 | 2,106.50 | 92.29% | 2,296.98 | 109.80% |
| Pease Award - Contributions | | | | | | | |
| Peterson Scholar - Contributions | 225.00 | 348.00 | 505.00 | (123.00) | (35.34%) | (280.00) | (55.45%) |
| National Disaster Recovery Fund for Archives - Contributions | 7,477.00 | 3,424.00 | 2,977.02 | 4,053.00 | 118.37% | 4,499.98 | 151.16% |
| Japan-US Friendship Commission - Contributions | | | | | | | |
| Sloan Grant - Contributions | | | | | | | |
| Leland Award - Contributions | | | | | | | |
| Holmes Award - Contributions | | | | | | | |
| Hamer Kegan - Contributions | 475.00 | 110.00 | 101.52 | 365.00 | 331.82% | 373.48 | 367.89% |
| Ham Scholarship - Contributions | 1,385.00 | 26,255.00 | (967.50) | (24,870.00) | (94.72%) | 2,352.50 | (243.15%) |
| Total Contributions | 76,747.47 | 99,956.89 | 62,099.83 | (23,209.42) | (23.22%) | 14,647.64 | 23.59% |

SAA Foundation

| | Year-To-Date 12/31/2022 | Year-To-Date 12/31/2021 | Budget 12/31/2022 | This Year V | s. Last Year % Variance | This Year V \$ Variance | Vs. Budget <u>% Variance</u> |
|--|-------------------------|----------------------------|----------------------|-------------|----------------------------|----------------------------|------------------------------|
| Investments: | | | 12/01/2022 | <u> </u> | | <u> </u> | |
| Administration - Investments | (4,861.84) | (62,872.99) | | 58,011.15 | (92.27%) | (4,861.84) | 0.00% |
| Norton Fund - Investments | 2,652.88 | 16,891.16 | 3,421.02 | (14,238.28) | (84.29%) | (768.14) | (22.45%) |
| Spotlight Award - Investments | | | | | | | |
| Fellows Fund - Investments | | | | | | | |
| Spacesaver Fund - Investments | | | | | | | |
| Minority Student Scholarship Fund - Investments | 688.22 | 4,382.01 | 887.52 | (3,693.79) | (84.29%) | (199.30) | (22.46%) |
| Linda J. Henry Estate - Investments | 8,470.33 | 53,931.51 | 10,923.00 | (45,461.18) | (84.29%) | (2,452.67) | (22.45%) |
| Strategic Growth Fund - Investments | 3,525.25 | 22,445.67 | 3,978.00 | (18,920.42) | (84.29%) | (452.75) | (11.38%) |
| Awards - Investments | | | | | | | |
| Archival Worker's Emergency Fund - Investments | | | | | | | |
| Fellows Posner - Investments | | | | | | | |
| Coker Award - Investments | | | | | | | |
| Pinkett - Investments | 1,386.71 | 8,829.27 | 1,788.48 | (7,442.56) | (84.29%) | (401.77) | (22.46%) |
| Pease Award - Investments | | | | | | | |
| Peterson Scholar - Investments | 620.24 | 3,949.18 | 799.98 | (3,328.94) | (84.29%) | (179.74) | (22.47%) |
| National Disaster Recovery Fund for Archives - Investments | 841.81 | 5,359.94 | 1,085.52 | (4,518.13) | (84.29%) | (243.71) | (22.45%) |
| Japan-US Friendship Commission - Investments | | | | | | | |
| Sloan Grant - Investments | | | | | | | |
| Leland Award - Investments | | | | | | | |
| Holmes Award - Investments | | | | | | | |
| Hamer Kegan - Investments | 90.97 | 579.11 | 117.48 | (488.14) | (84.29%) | (26.51) | (22.57%) |
| Ham Scholarship - Investments | 553.36 | 4,007.34 | 1,415.52 | (3,453.98) | (86.19%) | (862.16) | (60.91%) |
| Total Investments | 13,967.93 | 57,502.20 | 24,416.52 | (43,534.27) | (75.71%) | (10,448.59) | (42.79%) |

Norton Fund

| | Year-To-Date | Year-To-Date | Budget | This Year Vs. Last Year | | This Year Vs. Budget | |
|--|--------------|--------------|------------|-------------------------|------------|----------------------|---------------|
| Income | 12/31/2022 | 12/31/2021 | 12/31/2022 | \$ Variance | % Variance | \$ Variance | % Variance |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops Annual Meeting | | | | | | | |
| Publications & CD Sales | | | | | | | |
| Contributions | 6,925.00 | 3,525.00 | 2,190.00 | 3,400.00 | 96.45% | 4,735.00 | 216.21% |
| Investments | 2,652.88 | 16,891.16 | 3,421.02 | (14,238.28) | (84.29%) | (768.14) | (22.45%) |
| Shipping, Handling, & Other | 0.577.00 | 20.416.16 | 5 (11 02 | (10.020.20) | (52,000/) | 2.066.96 | 70.700/ |
| Total Income | 9,577.88 | 20,416.16 | 5,611.02 | (10,838.28) | (53.09%) | 3,966.86 | <u>70.70%</u> |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | | | | | | | |
| Office Occupancy & Utilities | | | | | | | |
| Services | 1,041.13 | 1,176.50 | 1,167.06 | (135.37) | (11.51%) | (125.93) | (10.79%) |
| Supplies | | | | | | | |
| Travel Leases, Rentals, & Licenses | | | | | | | |
| Taxes, Dues, & Subscriptions | | | | | | | |
| Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | 1,041.13 | 1,176.50 | 1,167.06 | (135.37) | (11.51%) | (125.93) | (10.79%) |
| Net Gain or (Loss) | 8,536.75 | 19,239.66 | 4,443.96 | (10,702.91) | (55.63%) | 4,092.79 | 92.10% |

SOCIETY OF AMERICAN ARCHIVISTS Minority Student Scholarship Fund For the Six Months Ending Saturday, December 31, 2022

| | Year-To-Date | Year-To-Date | Budget | This Year Vs. Last Year | | This Year Vs. Budget | |
|--|--------------|--------------|------------|-------------------------|------------|----------------------|------------|
| Income | 12/31/2022 | 12/31/2021 | 12/31/2022 | \$ Variance | % Variance | \$ Variance | % Variance |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops | | | | | | | |
| Annual Meeting Publications & CD Sales | | | | | | | |
| Contributions | 14,270.00 | 8,561.50 | 7,358.52 | 5,708.50 | 66.68% | 6,911.48 | 93.92% |
| Investments | 688.22 | 4,382.01 | 887.52 | (3,693.79) | (84.29%) | (199.30) | (22.46%) |
| Shipping, Handling, & Other | | | | | | | |
| Total Income | 14,958.22 | 12,943.51 | 8,246.04 | 2,014.71 | 15.57% | 6,712.18 | 81.40% |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | | | | | | | |
| Office Occupancy & Utilities | | | | | | | |
| Services | 270.09 | 305.21 | 303.00 | (35.12) | (11.51%) | (32.91) | (10.86%) |
| Supplies | | | | | | | |
| Travel Leases, Rentals, & Licenses | | | | | | | |
| Taxes, Dues, & Subscriptions | | | | | | | |
| Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | 270.09 | 305.21 | 303.00 | (35.12) | (11.51%) | (32.91) | (10.86%) |
| Net Gain or (Loss) | 14,688.13 | 12,638.30 | 7,943.04 | 2,049.83 | 16.22% | 6,745.09 | 84.92% |

Linda J. Henry Estate For the Six Months Ending Saturday, December 31, 2022

| | Year-To-Date | Year-To-Date | Budget | This Year V | s. Last Year % Variance | This Year Vs. Budget | |
|--|--------------|--------------|------------|-------------|----------------------------|----------------------|------------|
| Income | 12/31/2022 | 12/31/2021 | 12/31/2022 | \$ Variance | 76 variance | \$ Variance | % Variance |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops | | | | | | | |
| Annual Meeting Publications & CD Sales | | | | | | | |
| Contributions | 700.00 | 1,150.00 | 1,024.02 | (450.00) | (39.13%) | (324.02) | (31.64%) |
| Investments | 8,470.33 | 53,931.51 | 10,923.00 | (45,461.18) | (84.29%) | (2,452.67) | (22.45%) |
| Shipping, Handling, & Other | | | | | | | |
| Total Income | 9,170.33 | 55,081.51 | 11,947.02 | (45,911.18) | (83.35%) | (2,776.69) | (23.24%) |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | | | | | | | |
| Office Occupancy & Utilities | | | | | | | |
| Services | 3,324.18 | 3,756.45 | 3,725.40 | (432.27) | (11.51%) | (401.22) | (10.77%) |
| Supplies | | | | | | | |
| Travel Leases, Rentals, & Licenses | | | | | | | |
| Taxes, Dues, & Subscriptions | | | | | | | |
| Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | 3,324.18 | 3,756.45 | 3,725.40 | (432.27) | (11.51%) | (401.22) | (10.77%) |
| Net Gain or (Loss) | 5,846.15 | 51,325.06 | 8,221.62 | (45,478.91) | (88.61%) | (2,375.47) | (28.89%) |

SOCIETY OF AMERICAN ARCHIVISTS Strategic Growth Fund For the Six Months Ending Saturday, December 31, 2022

| | Year-To-Date | Year-To-Date | Budget | This Year Vs. Last Year | | This Year Vs. Budget | |
|--|--------------|--------------|------------|-------------------------|------------|----------------------|---------------------------------------|
| | 12/31/2022 | 12/31/2021 | 12/31/2022 | \$ Variance | % Variance | \$ Variance | % Variance |
| Income | | | | | | | |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops | | | | | | | |
| Annual Meeting | | | | | | | |
| Publications & CD Sales | | | | | | | |
| Contributions | 11,921.00 | 21,833.00 | 17,765.52 | (9,912.00) | (45.40%) | (5,844.52) | (32.90%) |
| Investments | 3,525.25 | 22,445.67 | 3,978.00 | (18,920.42) | (84.29%) | (452.75) | (11.38%) |
| Shipping, Handling, & Other | | | | | , | , , | · · · · · · · · · · · · · · · · · · · |
| Total Income | 15,446.25 | 44,278.67 | 21,743.52 | (28,832.42) | (65.12%) | (6,297.27) | (28.96%) |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | | | | | | | |
| Office Occupancy & Utilities | | | | | | | |
| Services | 11,489.48 | 6,413.38 | 1,550.46 | 5,076.10 | 79.15% | 9,939.02 | 641.04% |
| Supplies | | | | | | | |
| Travel | | | | | | | |
| Leases, Rentals, & Licenses | | | | | | | |
| Taxes, Dues, & Subscriptions | | | | | | | |
| Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | 11,489.48 | 6,413.38 | 1,550.46 | 5,076.10 | 79.15% | 9,939.02 | 641.04% |
| Net Gain or (Loss) | 3,956.77 | 37,865.29 | 20,193.06 | (33,908.52) | (89.55%) | (16,236.29) | (80.41%) |

Archival Worker's Emergency Fund For the Six Months Ending Saturday, December 31, 2022

| | Year-To-Date 12/31/2022 | Year-To-Date 12/31/2021 | Budget 12/31/2022 | This Year V \$ Variance | Vs. Last Year <u>% Variance</u> | This Year \$ Variance | Vs. Budget <u>% Variance</u> |
|---|-------------------------|----------------------------|----------------------|----------------------------|---------------------------------|--------------------------|------------------------------|
| Income | | | | | | | |
| Dues | | | | | | | |
| Subscriptions & Advertising Workshops | | | | | | | |
| Annual Meeting | | | | | | | |
| Publications & CD Sales Contributions | | 6,268.99 | | (6,268.99) | (100.00%) | | 0.00% |
| Investments | | 0,200055 | | (0,200) | (10000070) | | 0,007,0 |
| Shipping, Handling, & Other | | (2(0.00 | | ((2(0,00) | (100,000/) | | 0.000/ |
| Total Income | | 6,268.99 | | (6,268.99) | (100.00%) | | 0.00% |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | | | | | | | |
| Office Occupancy & Utilities Services | | 0.500.00 | | (0.500.00) | (100 000/) | | 0.00% |
| Supplies Supplies | | 9,500.00 | | (9,500.00) | (100.00%) | | 0.00% |
| Travel | | | | | | | |
| Leases, Rentals, & Licenses | | | | | | | |
| Taxes, Dues, & Subscriptions Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | | 9,500.00 | | (9,500.00) | (100.00%) | | 0.00% |
| Net Gain or (Loss) | | (3,231.01) | | 3,231.01 | (100.00%) | | 0.00% |

Pinkett

| | Year-To-Date | Year-To-Date | Budget | This Year Vs. Last Year | | This Year Vs. Budget | |
|--|--------------|--------------|------------|-------------------------|------------|----------------------|------------|
| Income | 12/31/2022 | 12/31/2021 | 12/31/2022 | \$ Variance | % Variance | \$ Variance | % Variance |
| | | | | | | | |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops Annual Meeting | | | | | | | |
| Publications & CD Sales | | | | | | | |
| Contributions | 4,389.00 | 2,282.50 | 2,092.02 | 2,106.50 | 92.29% | 2,296.98 | 109.80% |
| Investments | 1,386.71 | 8,829.27 | 1,788.48 | (7,442.56) | (84.29%) | (401.77) | (22.46%) |
| Shipping, Handling, & Other | | | | | | | |
| Total Income | 5,775.71 | 11,111.77 | 3,880.50 | (5,336.06) | (48.02%) | 1,895.21 | 48.84% |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | | | | | | | |
| Office Occupancy & Utilities | | | | | | | |
| Services | 1,457.70 | 614.98 | 610.02 | 842.72 | 137.03% | 847.68 | 138.96% |
| Supplies | | | | | | | |
| Travel | | | | | | | |
| Leases, Rentals, & Licenses Taxes, Dues, & Subscriptions | | | | | | | |
| Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | 1,457.70 | 614.98 | 610.02 | 842.72 | 137.03% | 847.68 | 138.96% |
| Net Gain or (Loss) | 4,318.01 | 10,496.79 | 3,270.48 | (6,178.78) | (58.86%) | 1,047.53 | 32.03% |

Peterson Scholar

| | Year-To-Date | Year-To-Date | Budget | This Year Vs. Last Year | | This Year Vs. Budget \$ Variance % Variance | |
|--|--------------|--------------|------------|-------------------------|--------------|--|---------------|
| Income | 12/31/2022 | 12/31/2021 | 12/31/2022 | \$ Variance | % Variance | \$ Variance | % variance |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops | | | | | | | |
| Annual Meeting Publications & CD Sales | | | | | | | |
| Contributions & CD Sales | 225.00 | 348.00 | 505.00 | (123.00) | (35.34%) | (280.00) | (55.45%) |
| Investments | 620.24 | 3,949.18 | 799.98 | (3,328.94) | (84.29%) | (179.74) | (22.47%) |
| Shipping, Handling, & Other | | 2,5 3,5 3,5 | | (0,0-000-1) | (0 11_5 / 1) | (= : > : :) | (=====, , , , |
| Total Income | 845.24 | 4,297.18 | 1,304.98 | (3,451.94) | (80.33%) | (459.74) | (35.23%) |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | | | | | | | |
| Office Occupancy & Utilities | | | | | | | |
| Services | 2,826.70 | 275.07 | 272.46 | 2,551.63 | 927.63% | 2,554.24 | 937.47% |
| Supplies | | | | | | | |
| Travel Leases, Rentals, & Licenses | | | | | | | |
| Taxes, Dues, & Subscriptions | | | | | | | |
| Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | 2,826.70 | 275.07 | 272.46 | 2,551.63 | 927.63% | 2,554.24 | 937.47% |
| Net Gain or (Loss) | (1,981.46) | 4,022.11 | 1,032.52 | (6,003.57) | (149.26%) | (3,013.98) | (291.91%) |

SOCIETY OF AMERICAN ARCHIVISTS National Disaster Recovery Fund for Archives For the Six Months Ending Saturday, December 31, 2022

| | Year-To-Date | Year-To-Date | Budget | This Year Vs. Last Year | | This Year Vs. Budget | |
|--|--------------|--------------|------------|-------------------------|------------|----------------------|------------|
| _ | 12/31/2022 | 12/31/2021 | 12/31/2022 | \$ Variance | % Variance | \$ Variance | % Variance |
| Income | | | | | | | |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops | | | | | | | |
| Annual Meeting | | | | | | | |
| Publications & CD Sales | | | | | | | |
| Contributions | 7,477.00 | 3,424.00 | 2,977.02 | 4,053.00 | 118.37% | 4,499.98 | 151.16% |
| Investments | 841.81 | 5,359.94 | 1,085.52 | (4,518.13) | (84.29%) | (243.71) | (22.45%) |
| Shipping, Handling, & Other | | | | | | | |
| Total Income | 8,318.81 | 8,783.94 | 4,062.54 | (465.13) | (5.30%) | 4,256.27 | 104.77% |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | | | | | | | |
| Office Occupancy & Utilities | | | | | | | |
| Services | 10,330.38 | 373.33 | 6,808.50 | 9,957.05 | 2,667.09% | 3,521.88 | 51.73% |
| Supplies | | | | | | | |
| Travel | | | | | | | |
| Leases, Rentals, & Licenses | | | | | | | |
| Taxes, Dues, & Subscriptions | | | | | | | |
| Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | 10,330.38 | 373.33 | 6,808.50 | 9,957.05 | 2,667.09% | 3,521.88 | 51.73% |
| Net Gain or (Loss) | (2,011.57) | 8,410.61 | (2,745.96) | (10,422.18) | (123.92%) | 734.39 | (26.74%) |

SOCIETY OF AMERICAN ARCHIVISTS Hamer Kegan For the Six Months Ending Saturday, December 31, 2022

| | Year-To-Date | Year-To-Date | Budget | This Year Vs. Last Year | | This Year Vs. Budget | |
|--|--------------|--------------|---------------|-------------------------|------------|----------------------|------------|
| | 12/31/2022 | 12/31/2021 | 12/31/2022 | \$ Variance | % Variance | \$ Variance | % Variance |
| Income | | | | | | | |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops | | | | | | | |
| Annual Meeting | | | | | | | |
| Publications & CD Sales | | | | | | | |
| Contributions | 475.00 | 110.00 | 101.52 | 365.00 | 331.82% | 373.48 | 367.89% |
| Investments | 90.97 | 579.11 | 117.48 | (488.14) | (84.29%) | (26.51) | (22.57%) |
| Shipping, Handling, & Other | | | | | | | |
| Total Income | 565.97 | 689.11 | 219.00 | (123.14) | (17.87%) | 346.97 | 158.43% |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | | | | | | | |
| Office Occupancy & Utilities | | | | | | | |
| Services | 35.67 | 40.32 | 40.20 | (4.65) | (11.53%) | (4.53) | (11.27%) |
| Supplies | | | | | | | |
| Travel | | | | | | | |
| Leases, Rentals, & Licenses | | | | | | | |
| Taxes, Dues, & Subscriptions | | | | | | | |
| Depreciation, Cost of Goods Sold & Other | | | | | | | |
| Total Expenses | 35.67 | 40.32 | 40.20 | (4.65) | (11.53%) | (4.53) | (11.27%) |
| Net Gain or (Loss) | 530.30 | 648.79 | <u>178.80</u> | (118.49) | (18.26%) | 351.50 | 196.59% |

Ham Scholarship For the Six Months Ending Saturday, December 31, 2022

| | Year-To-Date 12/31/2022 | Year-To-Date 12/31/2021 | Budget 12/31/2022 | This Year Vs. Last Year \$ Variance % Variance | | This Year Vs. Budget \$ Variance % Variance | |
|--|-------------------------|-------------------------|----------------------|---|---------------|--|-------------|
| Income | 12/31/2022 | 12/31/2021 | 12/31/2022 | 5 variance | 70 v ar ianec | 5 variance | 70 variance |
| Dues | | | | | | | |
| Subscriptions & Advertising | | | | | | | |
| Workshops Annual Meeting | | | | | | | |
| Publications & CD Sales | | | | | | | |
| Contributions | 1,385.00 | 26,255.00 | (967.50) | (24,870.00) | (94.72%) | 2,352.50 | (243.15%) |
| Investments Shipping, Handling, & Other | 553.36 | 4,007.34 | 1,415.52 | (3,453.98) | (86.19%) | (862.16) | (60.91%) |
| Total Income | 1,938.36 | 30,262.34 | 448.02 | (28,323.98) | (93.59%) | 1,490.34 | 332.65% |
| P | | | | | | | |
| Expenses | | | | | | | |
| Salaries, Wages, & Benefits | | | | | | | |
| Office Occupancy & Utilities | | | | | | | |
| Services | 491.86 | 505.97 | (507.48) | (14.11) | (2.79%) | 999.34 | (196.92%) |
| Supplies Travel | | | | | | | |
| Leases, Rentals, & Licenses | | | | | | | |
| Taxes, Dues, & Subscriptions | | | | | | | |
| Depreciation, Cost of Goods Sold & Other | 401.06 | | (505.40) | (1.1.1) | (2.500/) | | (106.020/) |
| Total Expenses | 491.86 | 505.97 | (507.48) | (14.11) | (2.79%) | 999.34 | (196.92%) |
| Net Gain or (Loss) | 1,446.50 | 29,756.37 | 955.50 | (28,309.87) | (95.14%) | 491.00 | 51.39% |