As of January 31, SAA membership totaled 5,606, a decrease of 208 (3.58%) from the same time last year. 51% of the total decline since January 2021 reflect complimentary memberships for AWEF recipients or Bridge rate memberships. Approximately 49% of the decline in membership during this period comes from declines in ID1, ID4, and ID5 individual memberships. Individual membership less students totals 3,987; our all-time high was 4,608 in February 2015. We continue to see declines in the ID1 through ID5 categories, though the ID6, ID7, and ID8 categories remain steady. See the table on the next page for details by membership category, January 2020 to January 2022.

Of note in overall membership trends for 2021 to 2022 is the decrease in IDs 4, 5, and 6. These three categories account for a total decrease in individual membership of 118.IDs 2, 3, and 7 all showed increases during this period, while ID8 was the same year over year. Again, 51% of 2021 to 2022 decline is a result of AWEF recipients or Bridge rate membership; however, when compared to 2020, prior to the pandemic, membership is stagnant.

Since the pandemic started, we have seen a decline in Regular Institutional memberships and this is the first period that we saw growth in this important category (up 3 or 0.27%). It is clear that pro-active staff monitoring of lapsed institutional memberships has begun to have the desired result. Our campaign to convert institutional members to the Sustaining category has been effective, resulting in an increase of 14 (18.18%). It is clear that members returning to the office and SAA’s intentional outreach is having a positive impact on institutional member reinstatement.

The Mentoring Program Subcommittee was excited to share with the membership an update to the 1-to-1 mentoring model. Effective January 1, 2022, the duration for 1-to-1 mentoring relationships will be for six months, as opposed to the current duration of one year. This change is due to two factors, each with the goal of better meeting participants’ needs and making a more administratively sustainable program.

The Career Development Subcommittee announced a call for volunteers for the 2022-23 cohort of SAA Career Counselors. SAA Career Counselors offer guidance and support to emerging and developing professionals and offer flexible monthly schedules. Designed in response to the continued success of the Career Center at the SAA Annual Meeting, the Career Services
Commons is a permanent online space for SAA members to access and offer career advising sessions, resume review services, and mock interviews.

<table>
<thead>
<tr>
<th>Dues Category</th>
<th>Dues Category</th>
<th>Dues</th>
<th>Jan-20</th>
<th>Jan-21</th>
<th>Jan-22</th>
<th>Change (2021-22)</th>
<th>% Change (2021-22)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Associate Domestic</td>
<td>$115</td>
<td>131</td>
<td>133</td>
<td>124</td>
<td>(9)</td>
<td>(0)</td>
<td></td>
</tr>
<tr>
<td>Associate International</td>
<td>$145</td>
<td>39</td>
<td>37</td>
<td>39</td>
<td>2</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Complimentary</td>
<td>$0</td>
<td>0</td>
<td>151</td>
<td>35</td>
<td>(116)</td>
<td>(76.82%)</td>
<td></td>
</tr>
<tr>
<td>Bridge</td>
<td>$55</td>
<td>54</td>
<td>18</td>
<td>8</td>
<td>(10)</td>
<td>(1)</td>
<td></td>
</tr>
<tr>
<td>ID1 (part-time)</td>
<td>$80</td>
<td>717</td>
<td>720</td>
<td>702</td>
<td>(18)</td>
<td>(2.50%)</td>
<td></td>
</tr>
<tr>
<td>ID2 ($20-$29k/yr)</td>
<td>$105</td>
<td>249</td>
<td>225</td>
<td>232</td>
<td>7</td>
<td>3.11%</td>
<td></td>
</tr>
<tr>
<td>ID3 ($30-$39k/yr)</td>
<td>$140</td>
<td>298</td>
<td>259</td>
<td>262</td>
<td>3</td>
<td>1.16%</td>
<td></td>
</tr>
<tr>
<td>ID4 ($40-$49k/yr)</td>
<td>$174</td>
<td>578</td>
<td>499</td>
<td>474</td>
<td>(25)</td>
<td>(5.01%)</td>
<td></td>
</tr>
<tr>
<td>ID5 ($50-$59k/yr)</td>
<td>$218</td>
<td>610</td>
<td>595</td>
<td>523</td>
<td>(72)</td>
<td>(12.10%)</td>
<td></td>
</tr>
<tr>
<td>ID6 ($60-$74k/yr)</td>
<td>$250</td>
<td>613</td>
<td>653</td>
<td>632</td>
<td>(21)</td>
<td>(3.22%)</td>
<td></td>
</tr>
<tr>
<td>ID7 ($75-$89k/yr)</td>
<td>$285</td>
<td>305</td>
<td>304</td>
<td>314</td>
<td>10</td>
<td>3.29%</td>
<td></td>
</tr>
<tr>
<td>ID8 (&gt;$90k/yr)</td>
<td>$325</td>
<td>355</td>
<td>362</td>
<td>361</td>
<td>(1)</td>
<td>(0.28%)</td>
<td></td>
</tr>
<tr>
<td>Lifetime</td>
<td>-</td>
<td>11</td>
<td>10</td>
<td>10</td>
<td>-</td>
<td>0.00%</td>
<td></td>
</tr>
<tr>
<td>Honorary</td>
<td>$0</td>
<td>1</td>
<td>1</td>
<td>2</td>
<td>1</td>
<td>100.00%</td>
<td></td>
</tr>
<tr>
<td>Retired</td>
<td>$77</td>
<td>243</td>
<td>253</td>
<td>269</td>
<td>16</td>
<td>6.32%</td>
<td></td>
</tr>
<tr>
<td>Student</td>
<td>$55</td>
<td>915</td>
<td>1,100</td>
<td>1,103</td>
<td>3</td>
<td>0.27%</td>
<td></td>
</tr>
<tr>
<td><strong>Total Individuals</strong></td>
<td></td>
<td>5,119</td>
<td>5,320</td>
<td>5,090</td>
<td>(230)</td>
<td>(4.32%)</td>
<td></td>
</tr>
<tr>
<td>Regular</td>
<td>$340</td>
<td>480</td>
<td>417</td>
<td>425</td>
<td>8</td>
<td>1.92%</td>
<td></td>
</tr>
<tr>
<td>Sustaining</td>
<td>$595</td>
<td>76</td>
<td>77</td>
<td>91</td>
<td>14</td>
<td>18.18%</td>
<td></td>
</tr>
<tr>
<td><strong>Total Institutions</strong></td>
<td></td>
<td>556</td>
<td>494</td>
<td>516</td>
<td>22</td>
<td>4.45%</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL MEMBERS</strong></td>
<td></td>
<td>5,675</td>
<td>5,814</td>
<td>5,606</td>
<td>(208)</td>
<td>(3.58%)</td>
<td></td>
</tr>
</tbody>
</table>