

**Society of American Archivists Foundation  
Board of Directors Meeting  
January 12, 2022  
Virtual Meeting**

**President's Report  
(Prepared by Margery Sly, President)**

**Updates:**

Since our last meeting, Lisa Mangiafico, Jackie Price Osafo, and I met with Jean Tickell and Betsy Murray of Schultz & Williams (S&W) to discuss their interest in contracting to provide funds development support for the second half of this fiscal year (January-June 2022). This could include:

- Review gift acceptance policy, provide recommendations.
- Suggest social media strategies (Facebook fundraisers).
- Develop spring appeal, summer appeal timing and messaging.
- Review annual appeal language to plan ahead for 2022.
- Start work on “Case for Support” document – dependent on SAAF strategic plan development.

S&W had many helpful suggestions and will be submitting a proposal with a scope of services that reflects our near-term priorities as well as providing a description of Staff Solutions (Chicago area) as a possible interim step for the SAA Foundation.

**Grant Review Committee**

The Grant Review Committee read nineteen letters of interest and met on December 15, 2021, to discuss them. We sent responses in late December asking for full proposals from nine applicants. The proposals represent a range of projects that could contribute to building the diversity of the historical record and enhancing archives work and best practices. Full applications are due on February 1, 2022.