

**The Society of American Archivists
Publications Sales
Fiscal 2012 - 2015**

<u>Item #</u>	<u>Item/Title</u>	<u>Copyright</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>4-Year Total</u>	<u>Average</u>	<u>2015 vs Average</u>
BOOKSAA-AFS0458	Arranging & Describing Archives and Mss (AFS II)	2005	530	619	918	780	2,847	711.75	(181.75)
BOOKSAA-AFS0483	Understanding Archives and Manuscripts (Archival Fu	2006	251	284	555	671	1,761	440.25	(189.25)
BOOKSAA-0436	Describing Archives: A Content Standard (2007)	2007	238	564	154	734	1,690	422.50	(184.50)
BOOKSAA-AFS05	Preserving Archives and Manuscripts (2nd ed)	2010	241	344	497	492	1,574	393.50	(152.50)
BOOKSAA-AFS0459	Providing Reference Services f or Archives and Manu	2005	160	336	513	432	1,441	360.25	(200.25)
BOOKSAA-0481	Photographs: Archival Care and Management	2006	262	299	386	215	1,162	290.50	(28.50)
BOOKSAA-0584	Archival Arrangement and Description (print)	2013	337	289	531	-	1,157	289.25	47.75
BOOKSAA-AFS0457	Selecting & Appraising Archives & Manuscripts (AFS	2005	205	254	343	345	1,147	286.75	(81.75)
BOOKSAA-0580	The Lone Arranger: Succeeding in a Small Repository	2012	88	100	222	605	1,015	253.75	(165.75)
BOOKSAA-AFS0437	Managing Archival and Manuscript Repositories (AFS	2004	114	175	289	347	925	231.25	(117.25)
BOOKSAA-0576	A Different Kind of Web: New Connections Between...	2011	19	34	108	549	710	177.50	(158.50)
BOOKSAA-0587	Exhibits in Archives and Special Collections Libraries	2013	149	426	-	-	575	143.75	5.25
BOOKSAA-0594	Rights in the Digital Era (print)	2015	571	-	-	-	571	142.75	428.25
BOOKSAA-0578	I, Digital: Personal Collections in the Digital Era	2011	40	43	88	316	487	121.75	(81.75)
BOOKSAA-0572	Controlling the Past: Documenting Society and Institutions	2011	55	113	143	126	437	109.25	(54.25)
BOOKSAA-0581	How to Manage Processing in Archives and Special Collections	2012	77	104	253	-	434	108.50	(31.50)
BOOKSAA-0435	Museum Archives: An Introduction (2nd ed.) (2004)	2004	74	99	111	123	407	101.75	(27.75)
BOOKSAA-0556	Archives Power: Memory, Accountability, and Social Justice	2009	39	81	105	170	395	98.75	(59.75)
BOOKSAA-0588	Perspectives on Women's Archives	2013	48	323	-	-	371	92.75	(44.75)
BOOKSAA-0570	The Ethical Archivist	2010	53	81	104	116	354	88.50	(35.50)
BOOKSAA-0568	Many Happy Returns: Advocacy and the Development...	2011	41	77	109	124	351	87.75	(46.75)
BOOKSAA-0590	Conceptualizing 21st-Century Archives (print)	2014	194	155	-	-	349	87.25	106.75
BOOKSAA-0575	Waldo Gifford Leland and the Origins of the American ...	2011	6	12	29	242	289	72.25	(66.25)
BOOKSAA-0538	Archival and Special Collections Facilities: Guidelines	2009	66	71	67	40	244	61.00	5.00
BOOKSAA-0395	American Archival Studies: Readings in Theory and P	2000	29	71	72	69	241	60.25	(31.25)
BOOKSAA-0523	Planning New and Remodeled Archival Facilities (200	2007	32	69	48	80	229	57.25	(25.25)
BOOKSAA-0482	Architectural Records: Managing Design and Construc	2006	28	50	83	59	220	55.00	(27.00)
BOOKSAA-0589	Through the Archival Looking Glass: A Reader on Diversity	2014	133	73	-	-	206	51.50	81.50
BOOKSAA-0253	Protecting Your Collections: A Manual of Archival S	1995	41	42	58	60	201	50.25	(9.25)
BOOKSAA-0530	Navigating Legal Issues in Archives	2008	46	53	61	40	200	50.00	(4.00)
BOOKSAA-0331	Records of American Business, The	1997	11	42	56	43	152	38.00	(27.00)
BOOKSAA-0461	Privacy & Confidentiality Perspectives: Archivists	2005	19	41	47	41	148	37.00	(18.00)
BOOKSAA-0531	Archival Internships: A Guide for Faculty, Supervis	2008	41	51	22	28	142	35.50	5.50
BOOKSAA-0521	Archives and Justice: A South African Perspective (2007	-	-	37	97	134	33.50	(33.50)
BOOKSAA-0532	College and University Archives: Readings in Theory	2008	19	49	30	31	129	32.25	(13.25)
BOOKRES-0566	Currents of Archival Thinking	2009	18	21	27	42	108	27.00	(9.00)
BOOKSAA-0243	Donating Personal or Family Papers to a Repository	1994	15	54	17	18	104	26.00	(11.00)
BOOKSAA-0480	Political Pressure and the Archival Record	2005	16	24	38	24	102	25.50	(9.50)

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BOOKRES-0567	Archives: Principles and Practices	2010	19	11	35	34	99	24.75	(5.75)
BOOKRES-0329	Developing and Maintaining Practical Archives: A Ho	2003	-	19	35	40	94	23.50	(23.50)
BOOKRES-0110	Appraising the Records of Modern Science and Techno	1985	21	27	25	17	90	22.50	(1.50)
BOOKRES-0449	Film Preservation Guide: The Basics for Archives, L	2004	16	26	27	21	90	22.50	(6.50)
BOOKJNT-0577	Public Relations and Marketing for Archives		12	12	19	43	86	21.50	(9.50)
BOOKSAA-0248	Oral History Cataloging Manual	1995	5	15	17	48	85	21.25	(16.25)
BOOKSAA-0535	Managing Congressional Collections	2008	25	11	26	22	84	21.00	4.00
BOOKSAA-0346	Guide to Deeds of Gift Brochure	1998	14	52	9	6	81	20.25	(6.25)
BOOKRES-0573	Better Off Forgetting? Essays on Archives...		11	16	17	32	76	19.00	(8.00)
BOOKSAA-0260	Donating Your Organizational Records to a Repositor	1994	13	38	7	11	69	17.25	(4.25)
BOOKSAA-0593	Copyright and Unpublished Material (Brochure)	2014	68	-	-	-	68	17.00	51.00
BOOKSAA-0522	Film Preservation: Competing Definitions of Value,	2007	10	20	18	20	68	17.00	(7.00)
BOOKSAA-0571	How to Keep Union Records	2010	17	29	7	14	67	16.75	0.25
BOOKSAA-ACS0121	Norton on Archives: The Writings of Margaret Cross	2003	15	11	16	25	67	16.75	(1.75)
BOOKRES-0557	Electronic Records in the Manuscript Repository	2009	15	13	17	18	63	15.75	(0.75)
BOOKRES-0561	Copyright and Cultural Institutions: Guidelines for Digitization	2009	13	12	9	24	58	14.50	(1.50)
BOOKSAA-AFS0460	A Glossary of Archival and Records Terminology (Arc	2005	-	2	-	54	56	14.00	(14.00)
BOOKRES-0450	Organizing Archival Records: A Practical Method of	2003	17	20	12	5	54	13.50	3.50
BOOKRES-0569	Processing the Past: Contesting Authorities...		10	15	10	19	54	13.50	(3.50)
BOOKJNT-0196	Varsity Letters: Documenting Modern Colleges and Un	1992	7	9	12	21	49	12.25	(5.25)
BOOKSAA-0598	Module 8: Becoming a Trusted Digital Repository	2015	48	-	-	-	48	12.00	36.00
BOOKRES-0247	Oral History Manual, The	2010	8	18	7	12	45	11.25	(3.25)
BOOKSAA-0120	Archives and Manuscripts: Surveys (1977)	1977	-	-	-	44	44	11.00	(11.00)
BOOKRES-0169	Modern Archives Reader: Basic Readings on Archival	1984	-	9	11	23	43	10.75	(10.75)
AABACKISSUE	American Archivist - Single Issue		11	9	10	12	42	10.50	0.50
BOOKRES-0552	Leading and Managing Archives and Records Programs	2008	6	4	16	15	41	10.25	(4.25)
BOOKRES-0445	No Innocent Deposits: Forming Archives by Rethinkin	2004	7	8	15	9	39	9.75	(2.75)
BOOKJNT-0137	AMIA Compendium of Moving Image Cataloging Practice	2001	-	20	13	5	38	9.50	(9.50)
BOOKRES-0527	Archives and the Digital Library	2007	12	12	10	4	38	9.50	2.50
BOOKRES-0586	Archives and Societal Provenance: Australian Essays		1	30	4	-	35	8.75	(7.75)
BOOKSAA-ACS0484	Archives and the Public Interest: Selected Essays o	2006	5	12	6	11	34	8.50	(3.50)
BOOKSAA-ACS0455	Lester J. Cappon and the Relationship of History, A	2004	5	9	5	13	32	8.00	(3.00)
BOOKSAA-0176	Sample Forms for Archival & Records Management	2002	-	-	18	14	32	8.00	(8.00)
BOOKRES-0189	Encoded Archival Description on the Internet	2002	-	5	8	17	30	7.50	(7.50)
BOOKRES-0443	Managing Electronic Records 4th ed.	2009	5	5	12	8	30	7.50	(2.50)
BOOKRES-0486	Archives: Recordkeeping in Society (2005)	2005	-	-	17	10	27	6.75	(6.75)
BOOKRES-0476	Creating EAD-Compatible Finding Guides on Paper	2005	4	10	6	7	27	6.75	(2.75)
BOOKRES-0263	Doing Oral History: A Practical Guide (2nd ed.)	2003	1	10	6	9	26	6.50	(5.50)

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BOOKRES-0565	Web 2.0 Tools and Strategies for Archives...	2010	-	1	7	18	26	6.50	(6.50)
BOOKRES-0564	The Story Behind The Book: Preserving Authors'...	2009	5	7	3	9	24	6.00	(1.00)
BOOKRES-0179	An Ounce of Prevention: Integrated Disaster Plannin	2002	2	3	5	13	23	5.75	(3.75)
BOOKSAA-ACS0415	Selected Writings of Sir Hilary Jenkinson	2003	5	5	5	7	22	5.50	(0.50)
BOOKRES-0551	Understanding Data and Information Systems	2008	-	5	5	12	22	5.50	(5.50)
BOOKRES-0451	Introduction to Imaging	2003	-	4	6	11	21	5.25	(5.25)
BOOKJNT-0245	Starting an Archives	1994	6	4	3	8	21	5.25	0.75
BOOKRES-0528	Curating Oral Histories: From Interview to Archive	2006	-	5	5	9	19	4.75	(4.75)
BOOKRES-0563	Personal Archives and a New Archival Calling	2009	-	1	7	11	19	4.75	(4.75)
BOOKRES-0447	Archival Appraisal: Theory and Practice	2004	2	4	7	5	18	4.50	(2.50)
BOOKRES-0216	Creating a Winning Online Exhibition: A Guide for L	2003	-	3	5	10	18	4.50	(4.50)
BOOKRES-0582	Managing the Next Generation of College and University...		-	16	2	-	18	4.50	(4.50)
BOOKRES-0452	Guide to Preventive Conservati on of Photo Collecti	2003	-	1	8	8	17	4.25	(4.25)
BOOKJNT-0416	Imagining Archives: Essays and Reflections by Hugh	2003	3	6	4	4	17	4.25	(1.25)
BOOKRES-0224	Moving Archives: The Experiences of Eleven Archivis	2002	1	3	6	7	17	4.25	(3.25)
BOOKJNT-0162	The Management of College and University Archives	1992	4	6	1	6	17	4.25	(0.25)
BOOKRES-0558	An American Political Archives Reader	2009	4	4	5	3	16	4.00	-
CD-0618	Electronic Records...The Next Step!		1	4	3	8	16	4.00	(3.00)
BOOKRES-0485	Archives, Documentation, and Institutions of Social	2006	-	-	1	14	15	3.75	(3.75)
BOOKRES-0193	Archive Fever: A Freudian Impression	1998	-	4	3	7	14	3.50	(3.50)
BOOKRES-0208	Creating Digital Audio Resources: A Guide to Good P	2002	-	3	6	5	14	3.50	(3.50)
BOOKRES-0592	Tribal Libraries, Archives & Museums: Preserving Our Language	2011	4	10	-	-	14	3.50	0.50
BOOKJNT-0197	Without Consent: The Ethics of Disclosing Personal	1992	5	5	2	2	14	3.50	1.50
BOOKSAA-ACS0257	Manual for the Arrangement and Description of Archi	2003	-	-	-	13	13	3.25	(3.25)
BOOKRES-0560	Respect for Authority: Authority, Control, Context Control...	2008	-	5	4	4	13	3.25	(3.25)
BOOKRES-0591	Archivists, Collectors, Dealers, and Replevin: Case Studies	2012	6	6	-	-	12	3.00	3.00
CD-0616	Basics of Managing Electronic Records...	2010	-	-	5	7	12	3.00	(3.00)
BOOKRES-0478	Managing Records: A Handbook of Principles and Prac	2002	-	-	5	7	12	3.00	(3.00)
BOOKJNT-0246	Advocating Archives: An Introduction to Public Rela	1994	2	2	3	4	11	2.75	(0.75)
BOOKJNT-0278	Documenting Localities	1996	-	-	4	7	11	2.75	(2.75)
BOOKSAA-0417	Ethics and the Archival Profession: Introduction an	2003	-	-	2	9	11	2.75	(2.75)
BOOKRES-0574	Future of Archives		-	3	6	2	11	2.75	(2.75)
BOOKSAA-0620	Guia para donar sus documentos personales o familia	2007	-	1	2	7	10	2.50	(2.50)
BOOKRES-0427	Thirty Years of Electronic Records	2003	-	3	-	7	10	2.50	(2.50)
BOOKRES-0227	Appraising Moving Images: Assessing the Archival an	2002	-	4	3	2	9	2.25	(2.25)
BOOKRES-0562	Community Archives: The Shaping of Memory	2009	-	1	2	6	9	2.25	(2.25)
BOOKRES-0175	Preservation and Storage of Sound Recordings	1991	-	-	-	9	9	2.25	(2.25)
BOOKRES-0464	Archives and Archivists in the Information Age (200	2005	-	1	1	6	8	2.00	(2.00)

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CD-0615	Becoming an Archives Consultant...	2009	1	1	2	4	8	2.00	(1.00)
BOOKRES-0553	Cataloging Cultural Objects: Guide to Describing Cu	2006	-	1	2	5	8	2.00	(2.00)
BOOKSAA-0541	Guia para donar los registros de su organizacion a un deposito	2009	-	-	1	7	8	2.00	(2.00)
BOOKRES-0338	MARC Manual: Understanding and Using MARC Records (1997	-	4	3	1	8	2.00	(2.00)
BOOKRES-0550	Returned from Russia: Nazi Archival Plunder in West	2007	-	-	-	8	8	2.00	(2.00)
CD-0620	Standards for Digital Archives (DAS)	2012	2	2	2	1	7	1.75	0.25
CD-0609	Thinking Digital . . . A Practical Session to Help	2007	-	2	-	5	7	1.75	(1.75)
CD-0610	A Beginner's Guide to Metadata!	2008	1	2	1	2	6	1.50	(0.50)
CD-0613	Archival Content Management Systems	2009	-	2	2	2	6	1.50	(1.50)
BOOKRES-0513	Archiving Websites (2006)	2006	-	-	3	3	6	1.50	(1.50)
CD-0608	Electronic Records: Preservation Options of PDF	2007	-	2	-	4	6	1.50	(1.50)
CD-0612	Green Is Great: Planning and Developing an Environmentally...	2009	2	1	1	2	6	1.50	0.50
BOOKRES-0267	Local History Collections in Libraries	1995	-	-	-	6	6	1.50	(1.50)
BOOKRES-0487	Oral History Reader, The (2006)	2006	-	-	2	4	6	1.50	(1.50)
BOOKRES-0524	Preserving Archives (2007)	2007	-	-	1	5	6	1.50	(1.50)
BOOKRES-0234	Public Records and Archives in Classical Athens	1999	-	-	-	6	6	1.50	(1.50)
BOOKRES-0518	Recordkeeping in a Hybrid Environment	2006	-	-	-	6	6	1.50	(1.50)
BOOKJNT-0319	Research and the Manuscript Tradition	1997	-	1	1	4	6	1.50	(1.50)
BOOKRES-0517	Archive Stories: Facts, Fictions, and the Writing o	2005	-	-	-	5	5	1.25	(1.25)
BOOKRES-0559	Documenting: Lighting Design	2007	-	-	-	5	5	1.25	(1.25)
BOOKRES-0424	Owning Memory: How a Caribbean Community Lost Its A	2003	-	2	3	-	5	1.25	(1.25)
BOOKRES-0583	Records Management for Museums and Galleries		-	-	5	-	5	1.25	(1.25)
BOOKRES-0525	Archives and Archivists (Holland & Manning)	2007	1	1	-	2	4	1.00	-
BOOKRES-0519	Building a Successful Archival Programme	2006	-	-	-	4	4	1.00	(1.00)
BOOKRES-0146	Creating and Documenting Electronic Texts	2000	-	-	-	4	4	1.00	(1.00)
BOOKRES-0554	Managing the Crowd: Rethinking Records Management f	2008	-	-	2	2	4	1.00	(1.00)
BOOKRES-0412	Preservation of the Integrity of Electronic Records	2002	-	-	-	4	4	1.00	(1.00)
CD-0611	Privacy and Health Information	2008	-	2	1	1	4	1.00	(1.00)
CD-0617	What is EAC-CPF?	2010	-	2	1	1	4	1.00	(1.00)
CD-0606	Ethical Problem Solving: When Inst Compete for Coll	2003	-	2	1	-	3	0.75	(0.75)
BOOKRES-0520	Ethics, Accountability and Recordkeeping in Dangero	2006	-	-	3	-	3	0.75	(0.75)
BOOKRES-0131	Managing Records as Evidence and Information	2001	1	1	1	-	3	0.75	0.25
CD-619	Train the Trainer: Building a Successful Continuing Education		-	1	-	2	3	0.75	(0.75)
CD-0622	Using and Understanding PDF		-	2	1	-	3	0.75	(0.75)
BOOKRES-0334	Administration of Television Newsfilm and Videotape	1997	-	-	1	1	2	0.50	(0.50)
PDF-1004	Archival Arrangement and Description (PDF)	2013	-	1	1	-	2	0.50	(0.50)
BOOKRES-0229	Corporate Archives and History: Making the Past Wor	1993	-	-	-	2	2	0.50	(0.50)
BOOKRES-0439	Digitizing Collections: Strategic Issues for the In	2004	-	-	-	2	2	0.50	(0.50)

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CD-0607	EAD Tips & Tricks: Converting Data MARC & EAD - CD	2005	-	2	-	-	2	0.50	(0.50)
CD-0614	Introduction to Web 2.0 in Archives...	2009	-	2	-	-	2	0.50	(0.50)
BOOKRES-0514	Preservation Management for Libraries, Archives, Mu	2006	-	-	-	2	2	0.50	(0.50)
BOOKSAA-0585	Two-Fer Special (print): Arrangement and Description		-	2	-	-	2	0.50	(0.50)
BOOKRES-0220	Archives and the Public Good: Accountability and Re	2002	-	-	-	1	1	0.25	(0.25)
CD-0621	Change Management...what you should know		-	1	-	-	1	0.25	(0.25)
BOOKRES-0473	Final Acts: Guide to Preserving the Recs of Truth C	2005	-	-	-	1	1	0.25	(0.25)
BOOKRES-0292	Preservation Microfilming: A Guide for Librarians a	1995	-	1	-	-	1	0.25	(0.25)
BOOKRES-0392	Preserving Digital Information: A How-To-Do-It Manu	2000	-	-	-	1	1	0.25	(0.25)

Totals

-	-	-
4,785	6,589	7,631
8,128	27,133	6,783
(1,998)		