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This report is an expanded version of "Part 3, Highlights of the General Data Analysis," in the Special Section on A*CENSUS (Archival Census & Education Needs Survey in the United States, published in the *American Archivist* (Fall/Winter 2006): 327-348. Available online at http://www.archivists.org/a-census/

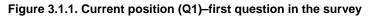
1: Current Position

The A*CENSUS sought responses from the entire spectrum of individuals who are paid to work with historical records in the United States. Earlier surveys had indicated that many people working in archives are actually members of other professions, including librarians, museum curators, and records managers. Institutions in which these professionals usually work—libraries, museums, corporations, and nonprofit organizations—often contain archival records in addition to the books, artifacts, or active files that comprise the core of their holdings. For example, of the 2,050 individuals who responded to a 1999 national survey on archival continuing education, just 641 (31.3%) identified themselves as archivists; 423 (20.6%) were librarians, and 180 (8.8%) were museum professionals.

Knowing that archival records are cared for by people with a variety of professional backgrounds, the A*CENSUS Working Group decided that the only way to begin to understand and define the bounds of the archival profession would be to examine the characteristics of everyone who is paid to work with archival records in any capacity. Within that framework, it became important to establish at the outset how individuals responding to the survey identified

¹ Paul Conway, in his report on the 1985 census of archival institutions, notes that "the most basic finding of the study...was that widely diverse institutions call themselves archives." There were 15 distinct types of organizations among the respondents he studied. Paul Conway, "Perspectives on Archival Resources: The 1985 Census of Archival Institutions," *American Archivist* (Spring 1987): 177-78. A 1999-2000 survey by the Council of State Historical Records Coordinators (COSHRC, now known as the Council of State Archivists or CoSA) found substantial numbers of public libraries with archival collections. Victoria Irons Walch, "The Archival Landscape," in *Where History Begins: A Report on Historical Records Repositories in the United States* (May 1998): 30-32. http://www.statarchivists.org/reports/HRRS/hrrsdocs.html.

² This survey was conducted in advance of the National Forum on Archival Continuing Education (NFACE) which was sponsored by the Council of State Historical Records Coordinators (now known as the Council of State Archivists or CoSA). Survey results can be found on the CoSA website at http://www.statearchivists.org/reports/NFACE/IndivEducSurvey/indivsurvsumm.htm.



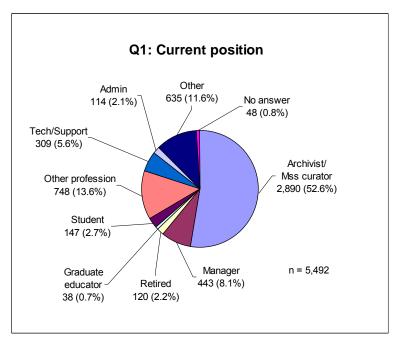


Table 3.1.1. Current position, all respondents

Option #	Please indicate if you are:	Count	Percent
1	Archivist or manuscript curator	2,890	52.6%
2	Managing a program that employs archivists	443	8.1%
3	Retired from employment as an archivist	120	2.2%
4	Teaching in a graduate archival education program	38	0.7%
5	Studying to be an archivist	147	2.7%
6	Working in another profession or occupation, but with archives-related responsibilities	748	13.6%
7	Working as a technical or support staff member with archives- related responsibilities	309	5.6%
8	Administering a program serving archival interests but not working directly with archival records	114	2.1%
9	Other	635	11.6%
10	Rather not say/no answer	48	0.8%
	Total	5,492	100%

Source question: Q1 (current position)

the relationship between their own work and the archival profession as a whole. Therefore, the very first question in the survey offered A*CENSUS respondents ten choices from which to choose the one that best described their current position. Of the 5,620 people who responded to the A*CENSUS, only slightly more than half (52.6%) chose "archivist or manuscript curator" (Figure 3.1.1 and Table 3.1.1). More than 13% indicated that although they work with archival records, they actually are members of another profession or occupation.

Anyone choosing "Other" in this opening question was asked to provide a description of his or her position. While the open-ended responses are difficult to classify precisely, a significant number of these appear to be people working in related professions or occupations or individuals whose jobs are a mix of archival work with one or more other substantive nonarchival responsibilities. Those individuals probably should have chosen option 6, "working in another profession or occupation" (approximately 240 or 37%). More than 40 of the comments suggested that the respondents should have selected option 2, "managing a program," and 31 said they were retired, so they should probably have chosen option 3. Of the 635 who chose "Other" in Q1, 176 or 28% did not provide any further explanation.

It is also important to note that a significant number of responses to the 1999 continuing education survey cited earlier came from volunteers (357 or 17.4%). While recognizing that many archival records are cared for by volunteers, the A*CENSUS survey focused on individuals who are paid for their work and so did not seek to collect data from volunteers. Despite this, 118 (2.2%) of A*CENSUS respondents identified themselves as volunteers.

Distribution of Individuals in Specific Positions by Region

Among A*CENSUS respondents, the proportion of archivists and manuscript curators to those working in the field in another capacity varied somewhat by region of the United States. In the West, Southwest, and Northwest, the percentage of A*CENSUS respondents who identified themselves as archivists and manuscript curators actually dropped below 50% and those indicating "Another profession" or "Other" rose (Tables 3.1.2, 3.1.3a-3.1.3d).

Table 3.1.2. Current position of all respondents in each region

	Total, all resp	Arch/ ms curator	Manag- ing	Retired	Teach- ing	Student	Another prof	Tech / support	Admin, not archivist	Other
New England	523	287	27	15	4	11	70	31	11	66
Upper Mid-Atlantic	864	468	63	16	7	28	115	33	24	102
Lower Mid-Atlantic	551	309	50	9	3	9	55	41	18	54
South Atlantic	575	315	47	15	6	12	82	25	10	60
Great Lakes	879	470	57	17	5	20	125	31	12	106
Plains	315	176	34	6	_	2	44	24	5	23
South Central	376	193	41	9	5	6	41	34	8	36
Mountain	218	115	18	1	_	2	39	14	6	22
Southwest	389	191	38	6	2	12	45	26	4	58
West	563	257	52	11	3	31	90	33	11	68
Northwest	202	95	11	5	1	12	30	14	4	29
All respondents	5,455	2,889	442	120	37	147	748	309	114	633

Table 3.1.3a. Percentage of each position type reported within each region, sorted from highest to lowest by the concentration of archivists/manuscript curators in each region

	Total, all resp	Arch/ ms curator	Manag- ing	Retired	Teach- ing	Study- ing	Another prof	Tech/ support	Admin, not archivist	Other
		2,889	442	120	37	147	748	309	114	633
All respondents	5,455	53.%	8.1%	2.2%	0.7%	2.7%	13.7%	5.7%	2.1%	11.6%
Nam England	F00	287	27	15	4	11	70	31	11	66
New England	523	54.9%	5.2%	2.9%	0.8%	2.1%	13.4%	5.9%	2.1%	12.6%
Compositions	88	55	2			1	13	6	2	8
Connecticut	1.6%	62.5%	2.3%			1.1%	14.8%	6.8%	2.3%	9.1%
	33	16	1	1			7	1	1	6
Maine	0.6%	48.5%	3.0%	3.0%			21.2%	3.0%	3.0%	18.2%
Managabusatta	301	168	19	13	3	10	28	19	6	35
Massachusetts	5.4%	55.8%	6.3%	4.3%	1.0%	3.3%	9.3%	6.3%	2.0%	11.6%
Name Hannach Inc	43	19	2				7	1	1	13
New Hampshire	0.7%	44.2%	4.7%				16.3%	2.3%	2.3%	30.2%
Dhadalaland	39	16	2		1		13	2	1	4
Rhode Island	0.6%	41.0%	5.1%		2.6%		33.3%	5.1%	2.6%	10.3%
Varmant	19	13	1	1			2	2		
Vermont	0.4%	68.4%	5.3%	5.3%			10.5%	10.5%		

Table 3.1.3b. Percentage of each position type reported within each region, sorted from highest to lowest by the concentration of archivists/manuscript curators in each region

	Total, all resp	Arch/ ms curator	Manag- ing	Retired	Teach- ing	Study- ing	Another prof	Tech/ support	Admin, not archivist	Other
All many and doubte	E 455	2,889	442	120	37	147	748	309	114	633
All respondents	5,455	53.%	8.1%	2.2%	0.7%	2.7%	13.7%	5.7%	2.1%	11.6%
Upper	864	468	63	16	7	28	115	33	24	102
Mid-Atlantic	004	57.5%	7.7%	2.%	0.9%	3.4%	14.1%	4.1%	2.9%	12.5%
New Jersey	82	36	7	6		2	17	4	1	6
New Jersey	1.5%	43.9%	8.5%	7.3%		2.4%	20.7%	4.9%	1.2%	7.3%
New York	551	291	39	7	4	23	76	18	21	71
New York	9.7%	52.8%	7.1%	1.3%	0.7%	4.2%	13.8%	3.3%	3.8%	12.9%
Dannardrania	231	141	17	3	3	3	22	11	2	25
Pennsylvania	4.1%	61.0%	7.4%	1.3%	1.3%	1.3%	9.5%	4.8%	0.9%	10.8%
Lower	554	309	50	9	3	9	55	41	18	54
Mid-Atlantic	551	58.5%	9.5%	1.7%	0.6%	1.7%	10.4%	7.8%	3.4%	10.2%
D-1	27	17	3				3	2		2
Delaware	0.5%	63.0%	11.1%				11.1%	7.4%		7.4%
Distrat Calamabia	220	126	16	7		1	27	13	11	18
Dist of Columbia	3.9%	57.3%	7.3%	3.2%		0.5%	12.3%	5.9%	5.0%	8.2%
	290	161	28	2	3	8	21	26	6	33
Maryland	5.2%	55.5%	9.7%	0.7%	1.0%	2.8%	7.2%	9.0%	2.1%	11.4%
144 435 11	14	5	3				4		1	1
West Virginia	0.3%	35.7%	21.4%				28.6%		7.1%	7.1%
0 11 111 11		315	47	15	6	12	82	25	10	60
South Atlantic	575	58.3%	8.7%	2.8%	1.1%	2.2%	15.2%	4.6%	1.9%	11.1%
	103	48	12	5	1	1	17	4	1	13
Florida	1.7%	46.6%	11.7%	4.9%	1.0%	1.0%	16.5%	3.9%	1.0%	12.6%
	116	57	10	4			22	6	6	11
Georgia	2.0%	49.1%	8.6%	3.4%			19.0%	5.2%	5.2%	9.5%
Name Canalin	121	75	6	4	2	8	8	8	2	7
North Carolina	2.2%	62.0%	5.0%	3.3%	1.7%	6.6%	6.6%	6.6%	1.7%	5.8%
December Disco	6	4	1							1
Puerto Rico	0.1%	66.7%	16.7%							16.7%
Orașile O. II	104	53	7	1	3	3	18	3		16
South Carolina	1.8%	51.0%	6.7%	1.0%	2.9%	2.9%	17.3%	2.9%		15.4%
	125	78	11	1			17	4	1	12
Virginia	2.3%	62.4%	8.8%	0.8%			13.6%	3.2%	0.8%	9.6%

Table 3.1.3c. Percentage of each position type reported within each region, sorted from highest to lowest by the concentration of archivists/manuscript curators in each region

	Total, all	Arch/ ms	Manag-		Teach-	Study-	Another	Tech/	Admin, not	
	resp	curator	ing	Retired	ing	ing	prof	support	archivist	Other
All respondents	5,455	2,889	442	120	37	147	748	309	114	633
		53.%	8.1%	2.2%	0.7%	2.7%	13.7%	5.7%	2.1%	11.6%
Great Lakes	879	470	57	17	5	20	125	31	12	106
		53.5%	6.5%	1.9%	0.6%	2.3%	14.2%	3.5%	1.4%	12.1%
Illinois	207	131	14	4			32	9	1	14
	3.7%	63.3%	6.8%	1.9%			15.5%	4.3%	0.5%	6.8%
Indiana	109	43	4 - 40/	1		2	9	3		16
	1.3%	54.4%	5.1%	1.3%		2.5%	11.4%	3.8%		20.3%
Michigan	148	69	13	4	3	8 5.40/	18	6	2.70/	23
	2.6%	46.6%	8.8%	2.7%	2.0%	5.4%	12.2%	4.1%	2.7%	15.5%
Minnesota	79	47	5	2			12	1		11
	1.4%	59.5%	6.3%	2.5%			15.2%	1.3%	-	13.9%
Ohio	200	112	12	2	1	4	29	5	5	29
	3.5%	56.0%	6.0%	1.0%	0.5%	2.0%	14.5%	2.5%	2.5%	14.5%
Wisconsin	136	68	9	4	1	6	25	7	2	13
	2.4%	50.0%	6.6%	2.9%	0.7%	4.4%	18.4%	5.1%	1.5%	9.6%
Plains	315	176	34	6	0	2	44	24	5	23
		55.9%	10.8%	1.9%	0.%	0.6%	14.%	7.6%	1.6%	7.3%
Iowa	48	34	5	1			4	2		2
	0.9%	70.8%	10.4%	2.1%			8.3%	4.2%		4.2%
Kansas	55	28	6	1		2	9	4	1	
	1.0%	50.9%	10.9%	1.8%		3.6%	16.4%	7.3%	1.8%	7.3%
Missouri	167	89	20	3			25	15	4	10
	3.1%	53.3%	12.0%	1.8%			15.0%	9.0%	2.4%	6.0%
Nebraska	21	8	1	1			4	3		40.00
	0.4%	38.1%	4.8%	4.8%			19.0%	14.3%		19.0%
North Dakota	10	5	2				2			10.00
	0.2%	50.0%	20.0%				20.0%			10.0%
South Dakota	14	12								2
	0.3%	85.7%			_	_				14.3%
South Central	376	193	41	9	5	6	41	34	8	36
	60	51.3%	10.9%	2.4%	1.3%	1.6%	10.9%	9.%	2.1%	9.6%
Alabama	63	34 54.0%	8 12 7 0/	3	2 20/	1 60/	4 6 39/	4 6 20/	1 69/	6 20/
	1.1%	54.0%	12.7%	4.8%	3.2%	1.6%	6.3%	6.3%	1.6%	6.3%
Arkansas	23	14	3	1			2			0.70
	0.4%	60.9%	13.0%	4.3%			8.7%	-		8.7%
Kentucky	87 1.69/	51 59.69/	8	1 10/		2	10	7	2	6.00/
	1.6%	58.6%	9.2%	1.1%	4	2.3%	11.5%	8.0%	2.3%	6.9%
Louisiana	72 4 20/	34 47 30/	9	1 40/	1	2	6	10	2	0.70/
	1.3%	47.2%	12.5%	1.4%	1.4%	2.8%	8.3%	13.9%	2.8%	9.7%
Mississippi	56	22	7	3			8	6		10
	1.0%	39.3%	12.5%	5.4%			14.3%	10.7%		17.9%
Tennessee	75	38	6		2	1 20%	11	7	3	0.00
	1.3%	50.7%	8.0%		2.7%	1.3%	14.7%	9.3%	4.0%	9.3%

Table 3.1.3d. Percentage of each position type reported within each region, sorted from highest to lowest by the concentration of archivists/manuscript curators in each region

	Total, all resp	Arch/ ms curator	Manag- ing	Retired	Teach- ing	Study- ing	Another prof	Tech/ support	Admin, not archivist	Other
	resp	2,889	442	120	37	147	748	309	114	633
All respondents	5,455	53.%	8.1%	2.2%	0.7%	2.7%	13.7%	5.7%	2.1%	11.6%
Manutain	240	115	18	1	0	2	39	14	6	22
Mountain	218	52.8%	8.3%	0.5%	0.%	0.9%	17.9%	6.4%	2.8%	10.1%
Colorado	86	44	5	1		1	17	6	2	10
Colorado	1.6%	51.2%	5.8%	1.2%		1.2%	19.8%	7.0%	2.3%	11.6%
Idaho	13	9	2				1			1
iuario	0.2%	69.2%	15.4%				7.7%			7.7%
Montana	22	11	2				3	2	2	2
Wontana	0.4%	50.0%	9.1%				13.6%	9.1%	9.1%	9.1%
Litob	57	33	7			1	8	2	2	4
Utah	1.0%	57.9%	12.3%			1.8%	14.0%	3.5%	3.5%	7.0%
Whening	40	18	2				10	4		5
Wyoming	0.7%	45.0%	5.0%				25.0%	10.0%		12.5%
Cauthurant	200	191	38	6	2	12	45	26	4	58
Southwest	389	49.1%	9.8%	1.5%	0.5%	3.1%	11.6%	6.7%	1.%	14.9%
A!	56	24	5			2	8	8	1	7
Arizona	0.9%	42.9%	8.9%			3.6%	14.3%	14.3%	1.8%	12.5%
	41	17	5	1			7	1	1	8
New Mexico	0.7%	41.5%	12.2%	2.4%			17.1%	2.4%	2.4%	19.5%
	42	17	2	1		1	6	3		8
Oklahoma	0.7%	40.5%	4.8%	2.4%		2.4%	14.3%	7.1%		19.0%
_	250	133	26	4	2	9	24	14	2	35
Texas	4.5%	53.2%	10.4%	1.6%	0.8%	3.6%	9.6%	5.6%	0.8%	14.0%
		257	52	11	3	31	90	33	11	68
West	563	45.6%	9.2%	2.%	0.5%	5.5%	16.%	5.9%	2.%	12.1%
Amer Comes	6	1			1	1	1			1
Amer Samoa	0.1%	16.7%			16.7%	16.7%	16.7%			16.7%
California	501	234	42	9	2	30	75	32	10	61
California	9.0%	46.7%	8.4%	1.8%	0.4%	6.0%	15.0%	6.4%	2.0%	12.2%
	28	14	3	2			5		1	3
Hawaii	0.5%	50.0%	10.7%	7.1%			17.9%		3.6%	10.7%
Navada	28	8	7				9	1		3
Nevada	0.5%	28.6%	25.0%				32.1%	3.6%		10.7%
Nandana	000	95	11	5	1	12	30	14	4	29
Northwest	202	47.%	5.4%	2.5%	0.5%	5.9%	14.9%	6.9%	2.%	14.4%
Alaska	32	17	1				4	3	1	6
Alaska	0.6%	53.1%	3.1%				12.5%	9.4%	3.1%	18.8%
	55	28	4	1		1	4	7	2	8
Oregon	1.0%	50.9%	7.3%	1.8%		1.8%	7.3%	12.7%	3.6%	14.5%
	115	50	6	4	1	11	22	4	1	15
Washington	2.1%	43.5%	5.2%	3.5%	0.9%	9.6%	19.1%	3.5%	0.9%	13.0%

A Second Question re: Current Position

Further into the survey, we asked a second question (Q27) about current position: "Please select which of the following best describes your current position (if retired, choose the category that best describes your last position)." It followed a number of other detailed employment-related questions. The categories matched those used by SAA in a membership survey it conducted in 1996. Very specific definitions were provided for each; all of the Q27 positions included "archivist" in the definition (Table 3.1.4).

Table 3.1.4. Categories offered in the second question regarding "current position"

- 1 Assistant Archivist. Works under close supervision on tasks of limited scope (generally by subject matter area) and complexity following established procedures. The position is entry level or in training. There is limited decision-making responsibility.
- Assistant Archivist Technical. Has extensive knowledge in a relevant technical area with a limited range of archival knowledge. Works under close supervision on tasks of limited scope (generally by subject matter area) and complexity following established procedures. The position is entry level or in training. There is limited decision-making responsibility.
- 3 Associate Archivist. Has a working knowledge of policies and procedures, works with limited supervision on complex tasks of broad scope. Has some contact outside the work group. Exercises more decision-making than an Assistant Archivist.
- 4 Associate Archivist Technical. Has extensive knowledge in a relevant technical area with a limited range of archival knowledge. Has a working knowledge of policies and procedures and works with limited supervision on complex tasks in the appropriate technical area. Examples would be a geographer, systems analyst, photographer, attorney, etc., working in the archives field.
- 5 Senior Archivist. Has extensive knowledge working independently with intermittent supervision and broad decision-making authority. May be responsible for training or assisting in the training of assistant and associate archivists. Has frequent outside contacts.
- 6 **Senior Archivist Technical.** Has all of the responsibilities of a full archivist plus significant specialization. The position requires knowledge gained by education or experience in additional media (e.g., electronic records), formats (e.g., visual collections), function (e.g., reference), or subject area (e.g., genealogy).
- 7 Supervisor. An archivist with extensive supervisory and training responsibility which may include hiring and firing.
- 8 **Manager.** An archivist with additional responsibility for staffing (including hiring and firing), budgeting, planning, evaluation, policy making and outside contacts. Represents the unit to others.
- 9 Archives Consultant. A self-employed, full-time or part-time archivist.
- 10 Some other archives-related position

Source question: Q27 (current position)

It is notable that Q27 responses included many more managers (1,335) than appeared in the survey's first question, Q1 (only 443). This might be because the definition of *manager* in Q27 was phrased in such a way that it could be interpreted to include "lone arrangers" who oversee

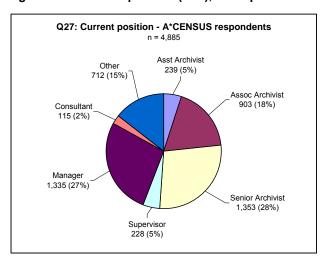
every aspect of their repositories' operations, although respondents may not have seen themselves as "managers" when presented with the initial list of positions in Q1. There were relatively few entry-level respondents in Q27—those at the Assistant Archivist level represented only 5% of the total—while nearly 46% of the respondents reported that they were either associate or senior archivists (Figure 3.1.2 and Table 3.1.5).

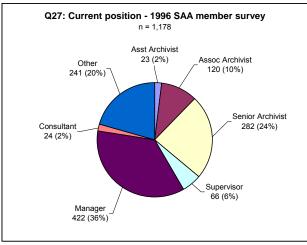
Table 3.1.5. Select which of the following best describes your current position

Current position	A*CEN All respo		1996 SAA member survey		
_	Count	Percent	Count	Percent	
Assistant Archivist	239	5.0%	23	2.0%	
Associate Archivist	903	18.9%	120	10.2%	
Senior Archivist	1,353	28.3%	282	23.9%	
Supervisor	228	4.8%	66	5.6%	
Manager	1,335	28.0%	422	35.8%	
Archives Consultant	115	2.4%	24	2.0%	
Some other archives-related position	600	12.6%	241	20.5%	
Total	4,773	100%	1,178	100%	

Source questions: Q27 (current position); 1996 SAA membership survey

Figure 3.1.2. Current position (Q27), all respondents Figure 3.1.3. Current position, 1996 SAA members





In the 1996 SAA membership survey that used these same definitions, proportionally half as many respondents identified themselves as belonging in the two lowest ranks, Assistant and Associate Archivists, while 36% of the SAA members said they were managers as compared with

only 27% of the A*CENSUS respondents. SAA members also had a much larger proportion who self-identified as "Other."

Employment Status

In addition to current position, A*CENSUS respondents were asked about their current employment status. Nearly four out of five of the respondents were employed full time with another 10% employed part time (Table 3.1.6). We also encouraged retirees to respond on the assumption that they once had been paid for their archives-related work and that their opinions on issues and professional involvement were important to include. Although 3% of the respondents identified themselves as retired, several of them told A*CENSUS staff that many of the questions in the survey were difficult to answer from the point of view of a retiree.

Table 3.1.6. Current employment status

	All respo	ndents
Employment status	Count	Percent
Employed, full-time	4,291	78.3%
Employed, part-time	561	10.2%
Unemployed, seeking full-time work	47	0.9%
Unemployed, seeking part-time work	9	0.2%
Retired	162	3.0%
Volunteer	118	2.2%
Student	100	1.8%
Other	171	3.1%
Rather not say/no answer	22	0.4%
Total	5,481	100%

Source question: Q20 (employment status)

2: Current Employer

The largest proportion of A*CENSUS respondents work in academic settings (36%). The second most common employer type is government (32%), which was a surprise (Figure 3.2.1 and Table 3.2.1). Most of the surveys of individual archivists done during the last two decades focused on members of various archival associations. Because these surveys heard from significantly fewer government archivists than academic archivists, it was easy to assume that they were a relatively

smaller cohort within the profession at large. What the A*CENSUS has shown is that government archivists simply do not affiliate at the same rate as do archivists working in other sectors, so these membership surveys simply did not reflect their overall numbers accurately (Figure 3.9.1). Among A*CENSUS respondents who also indicated that they were SAA members, the proportion was significantly weighted toward academic employers (43%) as compared to government employers (21.5%). Some 23% of the A*CENSUS respondents worked in nonprofits, while slightly more than 5% worked in for-profit organizations. Only 1.3% of the respondents were self-employed (Figures 3.2.1 and 3.2.2 and Table 3.2.1).

Figure 3.2.1. Current employer, all respondents

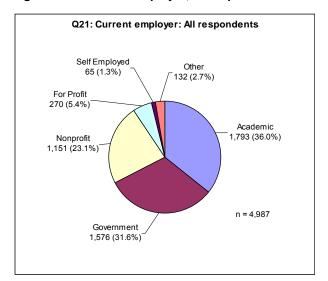


Figure 3.2.2. Current employer, SAA members

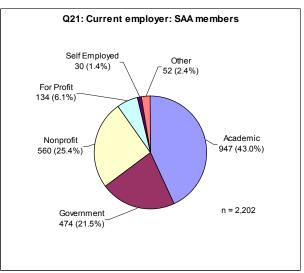


Table 3.2.1. Which of the following best describes your current employer?

	All respo	ndents	SAA mer	mbers
	Count	Percent	Count	Percent
Academic institution	1,793	36.0%	947	43.0%
Government agency	1,576	31.6%	474	21.5%
Nonprofit organization	1,151	23.1%	560	25.4%
For-profit organization	270	5.4%	134	6.1%
Self-employed	65	1.3%	30	1.4%
Other	132	2.6%	52	2.4%
Total	4,987	100.0%	2,202	100%

Source question: Q21 (current employer)

The low number of government archivists among SAA members is a distinct change from the first decades of the organization. Nicholas Burckel's 1997 presidential address presented a historical analysis of SAA, including the demographics of its membership over the years. He noted that in 1940, more than half of SAA's membership worked for the National Archives alone. As late as 1965, government archivists from state and federal agencies together still comprised more than half of SAA's membership. But by 1990, college and university archivists were the largest member sector (25%), followed by archivists from manuscript repositories (24%), with government archivists having dropped below 20% of SAA's membership. ³ This trend continues today and is part of a larger trend among government archivists to affiliate at a significantly lower rate than their peers with professional associations of any kind. This trend is discussed further in Section 9, *Professional Identity and Affiliation*.

The A*CENSUS also highlighted significant regional differences in the concentrations of archivists among various types of employers (Tables 3.2.2 and 3.2.3a–3.2.3d). Not surprisingly, regions that are home to National Archives and Records Administration (NARA) facilities had larger numbers of A*CENSUS respondents who were federal employees, but state governments also provide significant numbers of archival jobs in certain areas. As a result, regions that have large state programs plus a NARA-run record center or presidential library had higher concentrations of government archives employees, with the Mid-Atlantic, South Atlantic, and Plains states in the lead. The lowest proportion of government archivists was in the Great Lakes states. This may be explained in part by heavy staff reductions in state archives programs like those that have occurred in Ohio and Wisconsin over the last several years.

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³ Nicholas C. Burckel, "The Society: From Birth to Maturity," presidential address delivered August 28, 1997, Chicago, IL. http://www.archivists.org/governance/presidential/Burckel-2-1.asp.

Table 3.2.2. Current employer, by region, percentage of each employer type reported within each region Shaded areas indicate employer types constituting more than one-third of their respective regions.

				Current e	employer		
Region	Total, all responses	Academic institution	Govt agency	Nonprofit org	For-profit org	Self- employed	Other
n =	5,455	1,787	1,564	1,133	266	64	129
Mean, all respondents	100%	36.0%	31.5%	22.9%	5.4%	1.3%	2.6%
New England	523	41.3%	16.8%	22.9%	2.3%	2.7%	3.1%
Upper Mid-Atlantic	864	30.6%	17.0%	31.8%	6.6%	1.3%	2.7%
Lower Mid-Atlantic	551	12.2%	65.2%	10.7%	2.5%	1.1%	3.6%
South Atlantic	575	38.3%	33.2%	15.5%	4.0%	0.3%	1.7%
Great Lakes	879	35.0%	12.4%	28.4%	6.6%	1.1%	2.5%
Plains	315	31.7%	40.6%	18.4%	2.9%	0.6%	1.6%
South Central	376	37.2%	40.7%	12.2%	1.6%	1.1%	0.5%
Mountain	218	35.8%	33.0%	19.7%	3.7%	1.8%	1.4%
Southwest	389	38.0%	29.6%	14.7%	3.9%	1.3%	3.1%
West	563	32.5%	23.4%	18.5%	9.1%	1.1%	2.7%
Northwest	202	31.2%	34.7%	15.8%	6.4%	0.0%	0.5%

Individuals working in academic repositories generally accounted for about one-third of each region's respondents with a few exceptions. They were relatively more numerous in New England while accounting for a much smaller proportion of the total in the Lower Mid-Atlantic which, of course, is dominated by the National Archives headquarters in the District of Columbia and Maryland.

The proportion of archivists working for nonprofits, including religious organizations and museums, was highest in the Upper Mid-Atlantic (32%) and Great Lakes (28%) states. Archivists working in for-profit organizations were most common in the West (9%) and least common in the South Central region (less than 2%).

Table 3.2.3a. Current employer by state and region

	Total, all responses	Academic institution	Govt agency	Nonprofit org	For- profit org	Self- employed	Other	Don't know/ no ans
	5,455	1,787	1,564	1,133	266	64	129	15
All respondents	100%	36.0%	31.5%	22.9%	5.4%	1.3%	2.6%	0.3%
New England	523	216	88	120	12	14	16	0
New Lingianu	323	41.3%	16.8%	22.9%	2.3%	2.7%	3.1%	0.0%
Connecticut	88	48	4	23	3	2	4	
Connecticut	1.60%	54.5%	4.5%	26.1%	3.4%	2.3%	4.5%	0.0%
Maine	33	11	4	9		2	2	
Maine	0.60%	33.3%	12.1%	27.3%	0.0%	6.1%	6.1%	0.0%
Magazahuaatta	301	126	50	68	8	6	10	
Massachusetts	5.40%	41.9%	16.6%	22.6%	2.7%	2.0%	3.3%	0.0%
Now Homeshire	43	12	10	10		3		
New Hampshire	0.70%	27.9%	23.3%	23.3%	0.0%	7.0%	0.0%	0.0%
Dhe de Jeleu d	39	11	17	6				
Rhode Island	0.60%	28.2%	43.6%	15.4%	0.0%	0.0%	0.0%	0.0%
Vannaant	19	8	3	4	1	1		
Vermont	0.40%	42.1%	15.8%	21.1%	5.3%	5.3%	0.0%	0.0%
Hanna Mid Adame	004	264	147	275	57	11	23	4
Upper Mid-Atlantic	864	30.6%	17.0%	31.8%	6.6%	1.3%	2.7%	0.5%
Name dans and	82	31	20	19	3	2	1	
New Jersey	1.50%	37.8%	24.4%	23.2%	3.7%	2.4%	1.2%	1.2%
N. V. I	551	153	98	174	44	7	17	2
New York	9.70%	27.8%	17.8%	31.6%	8.0%	1.3%	3.1%	0.4%
	231	80	29	82	10	2	5	
Pennsylvania	4.10%	34.6%	12.6%	35.5%	4.3%	0.9%	2.2%	0.4%
0 4 44 4		220	191	89	23	2	10	
South Atlantic	575	38.3%	33.2%	15.5%	4.0%	0.3%	1.7%	0.0%
	103	35	34	23	3		1	
Florida	1.70%	34.0%	33.0%	22.3%	2.9%	0.0%	1.0%	0.0%
	116	46	37	17	8	1	4	
Georgia	2.00%	39.7%	31.9%	14.7%	6.9%	0.9%	3.4%	0.0%
	121	63	34	10	4		1	
North Carolina	2.20%	52.1%	28.1%	8.3%	3.3%	0.0%	0.8%	0.0%
	6	2	1	1				
Puerto Rico	0.10%	33.3%	16.7%	16.7%	0.0%	0.0%	0.0%	0.0%
	104	40	34	15	2		2	
South Carolina	1.80%	38.5%	32.7%	14.4%	1.9%	0.0%	1.9%	0.0%
	125	34	51	23	6	1	2	
Virginia	2.30%	27.2%	40.8%	18.4%	4.8%	0.8%	1.6%	0.0%

Table 3.2.3b. Current employer by state and region

	Total, all responses	Academic institution	Govt agency	Nonprofit org	For- profit org	Self- employed	Other	Don't know/ no ans
	5,455	1,787	1,564	1,133	266	64	129	15
All respondents	100%	36.0%	31.5%	22.9%	5.4%	1.3%	2.6%	0.3%
Great Lakes	879	308	109	250	58	10	22	4
Oroat Lanco		35.0%	12.4%	28.4%	6.6%	1.1%	2.5%	0.5%
Illinois	207	69	23	71	21	3	5	
	3.70%	33.3%	11.1%	34.3%	10.1%	1.4%	2.4%	0.0%
Indiana	109	41	6	18		2	1	
	1.30%	37.6%	5.5%	16.5%	0.0%	1.8%	0.9%	0.0%
Michigan	148	57	11	35	16	2	5	1
	2.60%	38.5%	7.4%	23.6%	10.8%	1.4%	3.4%	0.7%
Minnesota	79	33	8	24	5		2	1
	1.40%	41.8%	10.1%	30.4%	6.3%	0.0%	2.5%	1.3%
Ohio	200	63	30	69	6	2	6	2
	3.50%	31.5%	15.0%	34.5%	3.0%	1.0%	3.0%	1.0%
Wisconsin	136	45	31	33	10	1	3	
	2.40%	33.1%	22.8%	24.3%	7.4%	0.7%	2.2%	0.0%
Plains	315	100	128	58	9	2	5	(
		31.7%	40.6%	18.4%	2.9%	0.6%	1.6%	0.0%
lowa	48	19	14	10	1	1	1	
	0.90%	39.6%	29.2%	20.8%	2.1%	2.1%	2.1%	0.0%
Kansas	55	15	27	7				
ranouo	1.00%	27.3%	49.1%	12.7%	0.0%	0.0%	0.0%	0.0%
Missouri	167	44	70	40	6		4	
	3.10%	26.3%	41.9%	24.0%	3.6%	0.0%	2.4%	0.0%
Nebraska	21	9	10		1	1		
	0.40%	42.9%	47.6%	0.0%	4.8%	4.8%	0.0%	0.0%
North Dakota	10	6	2		1			
norm banota	0.20%	60.0%	20.0%	0.0%	10.0%	0.0%	0.0%	0.0%
South Dakota	14	7	5	1				
- Juniola	0.30%	50.0%	35.7%	7.1%	0.0%	0.0%	0.0%	0.0%
South Central	376	140	153	46	6	4	2	1
	0.0	37.2%	40.7%	12.2%	1.6%	1.1%	0.5%	0.3%
Alabama	63	22	31	5	1			
	1.10%	34.9%	49.2%	7.9%	1.6%	0.0%	0.0%	0.0%
Arkansas	23	9	10	2				
	0.40%	39.1%	43.5%	8.7%	0.0%	0.0%	0.0%	0.0%
Kentucky	87	36	26	13	3	1	1	
	1.60%	41.4%	29.9%	14.9%	3.4%	1.1%	1.1%	0.0%
Louisiana	72	32	19	14		2		
	1.30%	44.4%	26.4%	19.4%	0.0%	2.8%	0.0%	0.0%
Mississippi	56	18	34	2	1			•
олоопррі	1.00%	32.1%	60.7%	3.6%	1.8%	0.0%	0.0%	1.8%
Tennessee	75	23	33	10	1	1	1	
. 5111105506	1.30%	30.7%	44.0%	13.3%	1.3%	1.3%	1.3%	0.0%

Table 3.2.3c. Current employer by state and region

	Total, all responses	Academic institution	Govt agency	Nonprofit org	For- profit org	Self- employed	Other	Don't know/ no ans
Mountain	218	78	72	43	8	4	3	2
Wountain	210	35.8%	33.0%	19.7%	3.7%	1.8%	1.4%	0.9%
Colorado	86	21	30	18	7	3	2	1
Oolorado	1.60%	24.4%	34.9%	20.9%	8.1%	3.5%	2.3%	1.2%
Idaho	13	5	6	1				
idano	0.20%	38.5%	46.2%	7.7%	0.0%	0.0%	0.0%	0.0%
Montana	22	9	9	3				
WOIItalia	0.40%	40.9%	40.9%	13.6%	0.0%	0.0%	0.0%	0.0%
Utah	57	24	11	18		1	1	
Otali	1.00%	42.1%	19.3%	31.6%	0.0%	1.8%	1.8%	0.0%
Wyomina	40	19	16	3	1			1
Wyoming	0.70%	47.5%	40.0%	7.5%	2.5%	0.0%	0.0%	2.5%
Carrethurant	200	148	115	57	15	5	12	0
Southwest	389	38.0%	29.6%	14.7%	3.9%	1.3%	3.1%	0.0%
A:	56	23	21	4	2	1	3	
Arizona	0.90%	41.1%	37.5%	7.1%	3.6%	1.8%	5.4%	0.0%
New Mexico	41	14	18	4		1	2	
	0.70%	34.1%	43.9%	9.8%	0.0%	2.4%	4.9%	0.0%
Oldahama	42	15	9	11	2	1	1	
Oklahoma	0.70%	35.7%	21.4%	26.2%	4.8%	2.4%	2.4%	0.0%
T	250	96	67	38	11	2	6	
Texas	4.50%	38.4%	26.8%	15.2%	4.4%	0.8%	2.4%	0.0%
NA		183	132	104	51	6	15	1
West	563	32.5%	23.4%	18.5%	9.1%	1.1%	2.7%	0.2%
	6		2	1		1		
American Samoa	0.10%	0.0%	33.3%	16.7%	0.0%	16.7%	0.0%	0.0%
0-1161-	501	163	112	92	51	5	11	1
California	9.00%	32.5%	22.4%	18.4%	10.2%	1.0%	2.2%	0.2%
	28	12	6	7			1	
Hawaii	0.50%	42.9%	21.4%	25.0%	0.0%	0.0%	3.6%	0.0%
	28	8	12	4			3	
Nevada	0.50%	28.6%	42.9%	14.3%	0.0%	0.0%	10.7%	0.0%
		63	70	32	13	0	1	2
Northwest	202	31.2%	34.7%	15.8%	6.4%	0.0%	0.5%	1.0%
	32	15	10	5				
Alaska	0.60%	46.9%	31.3%	15.6%	0.0%	0.0%	0.0%	0.0%
	55	19	15	13	1			1
Oregon	1.00%	34.5%	27.3%	23.6%	1.8%	0.0%	0.0%	1.8%
	115	29	45	14	12		1	1
Washington	2.10%	25.2%	.5		٠.ـ		•	•

Most of the A*CENSUS respondents who indicated that they worked in academic settings were employed by colleges and universities (1,658 or 93%) and more than three-quarters of those (1,264) worked in archives and special collections (Table 3.2.4).

Table 3.2.4. Number of respondents working in each type of academic institution and the functional areas in which they work

	College or university	Seminary	Elementary or secondary school	Tribal school, college, university	Other academic institution	No answer	Total
Archives/special collections	1,264	12	20	2	35	1	1,334
Records management/ corporate							
archives	26	2	4	_	6	_	38
Other library unit	123	3	2	3	6	_	137
Faculty, library/information							
science	64	1	4	1	2	_	72
Faculty, history	21	1	1	_	_	_	23
Faculty, other	36	1	4	-	1	_	42
Administration	43	1	_	_	5	-	49
Other	78	1	6	-	1	-	86
Don't know	2	-	_	_	_	_	2
No answer	1		4			_	5
Total	1,658	22	45	6	56	1	1,788
Percent of total	92.7%	1.2%	2.5%	0.3%	3.1%	0.1%	100%

Source questions: Q22a1 (type of academic institution); Q22a2 (functional unit within academic institution)

The proportion of federal and state employees among all government workers was almost equal, with each comprising just over one-third of the total number of A*CENSUS respondents employed in government settings (Table 3.2.5). Most of these worked in archives, historical societies, or records management agencies, although relatively more federal employees were in museums.

Less than one-quarter of the government employees among A*CENSUS respondents worked for local governments at either the county or municipal level. Although only 156 A*CENSUS respondents indicated that they were employed by county or municipal libraries, the 1996-97 Historical Records Repositories Survey heard from a much larger number of public libraries holding historical records.⁴ It is likely that public librarians working with historical records were significantly under-represented among A*CENSUS respondents.

Table 3.2.5. Number of respondents working in each level of government

	Level of government							
_	Federal	State or territory	County or parish	Municipal	Tribal	Other level of govt	Don't know/no answer	Total
Archives, historical society, and/or records mgt agency	392	490	70	65	6	5	1	1,029
Library (including state and public libraries)	57	50	37	119	3	7	1	274
Museum	44	15	9	12	5	_	1	86
Historic site or house	7	5	1	3	2	_	_	18
Other type of agency	59	33	15	23	8	3	_	141
Don't know/ no answer	6	1	3	3	10	_	2	25
Total	565	594	135	225	34	15	5	1,573
Percent of total	35.9%	37.8%	8.6%	14.3%	2.2%	1.0%	0.3%	100%

Source questions: Q22b1 (level of government); Q22b2 (type of organization or agency)

The largest proportion of nonprofit employees among A*CENSUS respondents worked in religious organizations (Table 3.2.6). There were also significant numbers working in museums (history and other) and in libraries.

⁴ Walch, "Where History Begins" (1998). http://www.statearchivists.org/reports/HRRS/hrrsdocs.html. Of the 3,508 repositories responding to the Historical Records Repository Survey, 21.2% were public libraries.

Table 3.2.6. Number of respondents working for each type of nonprofit employer

	All res	spondents		nivists and ot curators only
Type of nonprofit employer	Count	Percent	Count	Percent
Historical society or archival repository	238	20.70%	158	22.40%
Library	120	10.40%	52	7.40%
Genealogical society	4	0.30%	2	0.30%
Museum, history	98	8.50%	49	6.90%
Museum, other	82	7.10%	48	6.80%
Historic site or house	13	1.10%	8	1.10%
Religious (e.g., diocese, synod, church, parish, congregation, order, community)	354	30.80%	264	37.40%
Foundation or grant-funding organization (nongovernmental)	28	2.40%	20	2.80%
Professional association	35	3.00%	20	2.80%
Conservation/preservation service provider	11	1.00%		
Medical institution, nonprofit (e.g., hospital, clinic, medical research facility)	19	1.70%	14	2.00%
Union	7	0.60%	6	0.80%
Other nonprofit	137	11.90%	62	8.80%
Don't know/no answer	5	0.50%	3	0.40%
Total	1,151	100%	706	100%

Source question: Q22c (type of nonprofit employer)

Among the A*CENSUS respondents working in for-profit companies, 18.5% of them were in archives-related organizations including consulting firms and service providers. Media and financial services companies represented the two largest sectors of other for-profit companies (Table 3.2.7).

Table 3.2.7. Number of respondents working for each type of for-profit employer

Туре о	f for-profit employer	Count	Percen of tota
Archiv	es-related organizations		
	Archival consulting firm/service provider	27	10.0%
	Conservation/preservation consulting firm/service provider	12	4.4%
	Records or information management consulting firm/service provider	3	1.1%
	Manufacturer/vendor/supplier of archival supplies or equipment	4	1.5%
	Other archives-related company	4	1.5%
Other f	for-profit organizations		
	Advertising, public relations	3	1.1%
	Agribusiness	1	0.4%
	Architecture	1	0.4%
	Automobile	8	3.0%
	Chemical	4	1.5%
-	Clothing, textiles	4	1.5%
	Consumer products	12	4.49
	Engineering	4	1.5%
	Financial services, banking, securities	31	11.5%
	Food service/manufacturing, beverage, restaurant	9	3.3%
-	Health care	7	2.6%
	Information technology, computers, software	12	4.49
	Insurance	12	4.4%
	Manufacturing	11	4.1%
	Media, publishing, entertainment	50	18.5%
-	Oil/gas	1	0.4%
	Telecommunications	7	2.6%
	Transportation, shipping	4	1.5%
	Utility, power/water	1	0.4%
	Wood/paper products	2	0.7%
-	Other	24	8.9%
	Don't know	11	4.1%
	No answer	1	0.4%
Total		270	100%

Source question: Q22d (type of for-profit employer)

3: Demographics

Gender

One of the most remarkable findings of the A*CENSUS is the gender shift that has occurred in the last half century. Of A*CENSUS respondents, 65% were female and 34% were male (1% chose not to respond to this question) (Figure 3.3.1 and Table 3.3.1).

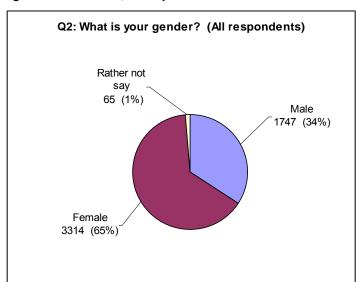


Figure 3.3.1. Gender, all respondents⁵

Table 3.3.1. Gender, all respondents

Gender	Count	Percent
Male	1,747	34.0%
Female	3,314	64.6%
Rather not say, no answer	73	1.4%
Total	5,134	100%

Source question: Q2 (Gender)

This profile almost exactly mirrors the proportions of men to women that Ernst Posner found in his 1956 survey of SAA members (Figure 3.3.2). Among the youngest entrants into the

⁵ While the "gender" question was assigned the number "Q2," it was actually one of the *last* questions asked in the survey. As a result, only 5,134 out of the 5,620 who started the survey reached this point and responded to the question.

field, the proportion is about 4:1 women to men (Figure 3.3.5), so the trend seems likely to continue or even increase over the next decade.⁶

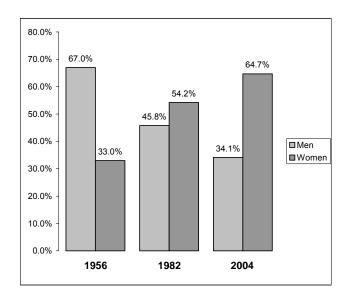


Figure 3.3.2. Gender proportions of respondents to surveys of archivists: Posner (1956), Bearman (1982), and A*CENSUS (2004)

While women outnumbered men in all employment sectors, their predominance was found to be less common in government settings and more common in nonprofit settings. Although the number of self-employed respondents was very small, those respondents were predominantly female (Table 3.3.2).

Table 3.3.2. Gender distribution by employer type

Employer type	All respondents	Men	Women	Ratio Female to Male
Academic	1,687	575	1,096	1.91
Government	1,485	606	849	1.40
Nonprofit	1,085	318	757	2.38
For-profit	236	84	146	1.74
Self-employed	63	18	45	2.50
Total	4,556	1,601	2,893	1.81

Source questions: Q2 (gender); Q21 (employer type)

There was some regional variation in gender distribution of respondents across the country (Tables 3.3.3, 3.3.4a–3.3.4c). The proportion of women respondents in New England was

⁶ Summaries of the findings of each of these earlier surveys are included in Appendix A.

higher (69% women; 24% men) while there was somewhat more balance in the Mountain states (except for Montana) and in the Lower Mid-Atlantic. The latter, of course, is home to the headquarters of the National Archives. Federal archival jobs are held by men at higher rates than those in other employment sectors.

Table 3.3.3. Number of respondents by region and gender

Region/State	All respondents	Male	Female	Ratio Female to Male
New England	494	125	363	2.90
Upper Mid-Atlantic	799	276	513	1.86
Lower Mid-Atlantic	519	222	289	1.30
South Atlantic	542	170	366	2.15
Great Lakes	797	252	538	2.13
Plains	300	109	186	1.71
South Central	349	138	208	1.51
Mountain	198	80	114	1.43
Southwest	374	121	248	2.05
West	519	174	336	1.93
Northwest	185	64	119	1.86
Total	5,076	1,731	3,280	1.89

Source questions: Q2 (gender); Q4 (state or territory)

Table 3.3.4a. Number of respondents by region, state, and gender

Region/State		Total, all responses	% of national total	Male	Female	Ratio Female to Male
New England		494	9.7%	125	363	2.90
	Connecticut	83	1.6%	20	61	3.05
	Maine	30	0.6%	6	23	3.83
	Massachusetts	283	5.6%	65	216	3.32
	New Hampshire	42	0.8%	16	25	1.56
	Rhode Island	37	0.7%	12	25	2.08
	Vermont	19	0.4%	6	13	2.17
Upper Mid-Atlantic		799	15.7%	276	513	1.86
	New Jersey	78	1.5%	27	49	1.81
	New York	512	10.1%	172	332	1.93
	Pennsylvania	209	4.1%	77	132	1.71

Table 3.3.4b. Number of respondents by region, state, and gender

Region/State		Total, all responses	% of national total	Male	Female	Ration Female to Male
Lower Mid-Atlantic		519	10.2%	222	289	1.30
	Delaware	25	0.5%	11	14	1.27
	District of Columbia	210	4.1%	78	127	1.63
	Maryland	271	5.3%	130	138	1.06
	West Virginia	13	0.3%	3	10	3.33
South Atlantic		542	10.7%	170	366	2.15
	Florida	99	2.0%	26	73	2.81
	Georgia	114	2.2%	28	86	3.07
	North Carolina	113	2.2%	40	72	1.80
	Puerto Rico	5	0.1%	3	2	0.67
	South Carolina	95	1.9%	40	54	1.35
	Virginia	116	2.3%	33	79	2.39
Great Lakes		797	15.7%	252	538	2.13
	Illinois	190	3.7%	64	126	1.97
	Indiana	75	1.5%	31	44	1.42
	Michigan	141	2.8%	44	95	2.16
	Minnesota	74	1.5%	20	51	2.55
	Ohio	191	3.8%	53	137	2.58
	Wisconsin	126	2.5%	40	85	2.13
Plains		300	5.9%	109	186	1.71
	Iowa	46	0.9%	17	29	1.71
	Kansas	51	1.0%	23	28	1.22
	Missouri	158	3.1%	52	103	1.98
	Nebraska	21	0.4%	5	15	3.00
	North Dakota	10	0.2%	7	3	0.43
	South Dakota	14	0.3%	5	8	1.60
South Central		349	6.9%	138	208	1.51
	Alabama	60	1.2%	27	32	1.19
	Arkansas	21	0.4%	9	12	1.33
	Kentucky	77	1.5%	34	42	1.24
	Louisiana	67	1.3%	23	44	1.91
	Mississippi	51	1.0%	16	34	2.13
	Tennessee	73	1.4%	29	44	1.52

Table 3.3.4c. Number of respondents by region, state, and gender

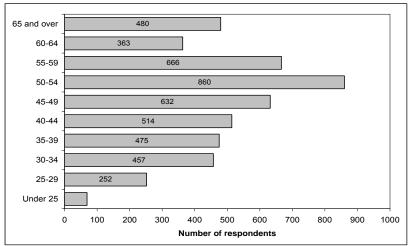
Region/State		Total, all responses	% of national total	Male	Female	Ratio Female to Male
Mountain		198	3.9%	80	114	1.43
	Colorado	72	1.4%	23	47	2.04
	Idaho	12	0.2%	9	3	0.33
	Montana	22	0.4%	2	20	10.00
	Utah	53	1.0%	34	19	0.56
	Wyoming	39	0.8%	12	25	2.08
Southwest		374	7.4%	121	248	2.05
	Arizona	54	1.1%	15	37	2.47
	New Mexico	38	0.7%	9	29	3.22
	Oklahoma	39	0.8%	13	25	1.92
	Texas	243	4.8%	84	157	1.87
West		519	10.2%	174	336	1.93
	American Samoa	4	0.1%	2	1	0.50
	California	465	9.2%	156	301	1.93
	Hawaii	27	0.5%	7	20	2.86
	Nevada	23	0.5%	9	14	1.56
Northwest		185	3.6%	64	119	1.86
	Alaska	29	0.6%	12	17	1.42
	Oregon	51	1.0%	20	31	1.55
	Washington	105	2.1%	32	71	2.22
Total		5,076	100.0%	1,731	3,280	1.89

Source questions: Q4 (state/territory); Q2 (gender)

Age

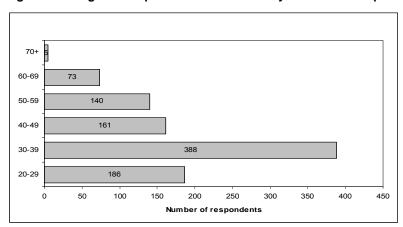
The Baby Boom generation is present in great numbers in the archival profession. Nearly half of all respondents were fifty years old or older (Figure 3.3.3). More than one-third were between the ages of forty-five and sixty. Many aspects of the profession will certainly be affected as this large cohort begins to retire in the next few years.





A survey of the archival profession conducted by Mabel Deutrich and Ben DeWhitt in 1979 (Figure 3.3.4) showed a similarly strong presence of Baby Boomers, who were then in their thirties, in the profession.

Figure 3.3.4. Ages of respondents to 1979 survey of the archival profession (Deutrich/DeWhitt)



The approximate mean age of all respondents to the A*CENSUS was 48.8 years (Table 3.3.5). The ages of men and women were related in ways that reflect the gender shift noted earlier (Figure 3.3.5). The proportion of women to men was far higher among younger respondents than among their Baby Boomer colleagues. Among those who were 25-29 years old, the female to male ratio was nearly 4:1; among those 55-59, it was closer to 3:2. This could be a function in part of the greater number of individuals who now come to the archival profession

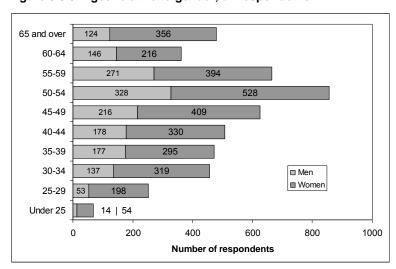
from library schools; in 2004, 80% of all Library and Information Science graduates were women. 7

Table 3.3.5. Approximate mean* ages of all respondents, men, and women, with ratios of women to men in each age group

Age groups	All respondents	ı	Men	W	omen	Ratio of
	Count	Count	Percent	Count	Percent	women to men
Under 25	69	14	20.3%	54	78.3%	3.86
25-29	252	53	21.0%	198	78.6%	3.74
30-34	457	137	30.0%	319	69.8%	2.33
35-39	475	177	37.3%	295	62.2%	1.67
40-44	514	178	34.6%	330	64.2%	1.85
45-49	632	216	34.2%	409	64.7%	1.89
50-54	860	328	38.1%	528	61.4%	1.61
55-59	666	271	40.7%	394	59.2%	1.45
60-64	363	146	40.2%	216	59.5%	1.48
65 and over	480	124	25.8%	356	74.2%	2.87
Rather not say	79	13	16.5%	27	34.2%	2.08
Total	4,855	1,657		3,126		1.89
Approximate mean	48.8	49.4		48.4		

Source questions: Q2 (gender); Agefinal.

Figure 3.3.5. Ages relative to gender, all respondents



⁷ Stephanie Maatta, "Closing the Gap: Placements and Salaries 2004," *Library Journal* (October 15, 2005). http://www.libraryjournal.com/article/CA6269428.html.

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

The gender shift noted above is even more remarkable when viewed by age and by year in which respondents began their first archival job. Although there were actually more men than women in the cohort that entered the field in the period 1970-1974, there were three times as many women as men among those who began their archival careers in the last five years (Figure 3.3.6).

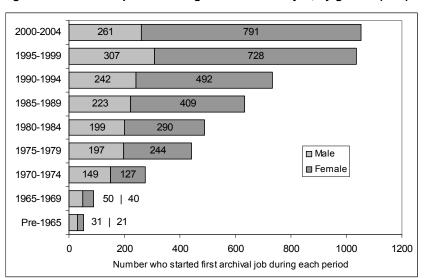


Figure 3.3.6. Year respondents began first archival job, by gender (Q30)

A surprising age-related pattern is that the mean age of SAA members (47.3 years) was lower than the age of respondents who were members of most of the regional archival associations (Tables 3.9.9, 3.9.10a–3.9.10d). For instance, the mean age of those identifying themselves as members of the Midwest Archives Conference was 49.3 years. When many of the regional and state associations were founded in the 1970s, their conferences offered an affordable and more convenient alternative to the SAA meetings and often provided a more welcoming and accessible entryway into professional participation for younger archivists. In 2004, it appeared that the new crop of professionals was as or more likely to join SAA. Some 60% of 25-29 year olds responding to the A*CENSUS were SAA members, while just 46% of 50-54 year-old respondents were members, and only 31% of those respondents over 65 were members. This might point to success in SAA's student chapters as feeders for the association. In addition, it is possible that retirees find SAA's dues to be more of a burden and drop that membership after they leave the workforce.

Age also differs significantly for those coming to archives as a second career. For all of the 965 individuals who entered the field during 2000-2004, the mean age was 44.3 years. Among those in this newest group of entrants for whom archives is a first career, the mean age was 29.8 years; for those coming to archives as a second career in the same period, the mean age was 47.6 years (Table 3.3.6).

Table 3.3.6. Approximate mean ages*, by year respondents began first archival job

	All respondents Count Mean age		Starte archiv 1995-	al job	Started first archival job 2000-2004			
Respondent sector			Count	Mean age	Count	Mean age		
All A*CENSUS respondents who supplied age	4,765	48.7	949	42.9	965	44.3		
Archivists and manuscript curators only	2,611	47.5	595	42.9	496	43.1		
Respondents for whom archives is their first career	1,737	43.1	310	34.2	221	29.8		
Respondents who came to archival work from another field	3,004	52.0	641	49.4	709	47.6		

Source questions: Agefinal; Q30 (year started first archival job); Q1 (current position = 1-archivist/manuscript curator); Q29 (was archives first career?)

Nonprofit employee respondents were somewhat older and for-profit employee respondents somewhat younger than their counterparts in other sectors (Tables 3.3.7, 3.3.8, 3.3.9).

Table 3.3.7. Approximate mean* ages, by employer type, all respondents and archivists and manuscript curators only

Employer type	All respondents	Archivists & manuscript curators only
Academic	48.0	46.4
Government	48.1	47.1
Nonprofit	50.0	49.1
For-profit	44.9	43.2
Self-employed	54.2	52.5
All respondents	48.7	46.4

Source questions: Agefinal; Q21 (employer type); Q1 (current position = 1-archivist/manuscript curator)

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

Table 3.3.8. Approximate mean* ages, by employer type, all respondents

	Acad	Academic		Government		rofit	For-p	rofit	Self-employed		
Age	Count	%	Count	%	Count	%	Count	%	Count	%	
Under 25	16	1.0%	11	0.8%	14	1.4%	4	1.8%	0	0.0%	
25-29	73	4.5%	41	2.9%	78	7.6%	16	7.2%	1	1.7%	
30-34	180	11.2%	113	8.1%	90	8.8%	28	12.7%	3	5.1%	
35-39	173	10.7%	156	11.1%	73	7.1%	36	16.3%	1	1.7%	
40-44	174	10.8%	179	12.8%	101	9.9%	25	11.3%	4	6.8%	
45-49	208	12.9%	214	15.3%	117	11.4%	28	12.7%	11	18.6%	
50-54	292	18.1%	302	21.6%	159	15.5%	34	15.4%	6	10.2%	
55-59	223	13.9%	221	15.8%	134	13.1%	22	10.0%	12	20.3%	
60-64	127	7.9%	99	7.1%	66	6.5%	15	6.8%	8	13.6%	
65 and over	112	7.0%	42	3.0%	182	17.8%	7	3.2%	9	15.3%	
Rather not say/no ans	32	2.0%	23	1.6%	9	0.9%	6	2.7%	4	6.8%	
Total	1,610	100%	1,401	100%	1,023	100%	221	100%	59	100%	
Mean age	48.0		48.1		50.0		44.9		54.2		

Source question: Q21 (employer type)

Table 3.3.9. Approximate mean* ages, by employer type, for archivists and manuscript curators only

	Acad	Academic		nment	Nonp	Nonprofit		rofit	Self-employed		
Age	Count	%	Count	%	Count	%	Count	%	Count	%	
Under 25	9	0.9%	3	0.4%	10	1.6%	0	0.0%	0	0.0%	
25-29	54	5.5%	27	3.8%	57	8.9%	9	8.7%	0	0.0%	
30-34	133	13.6%	58	8.1%	68	10.7%	18	17.3%	2	9.5%	
35-39	124	12.7%	98	13.6%	51	8.0%	17	16.3%	1	4.8%	
40-44	114	11.7%	101	14.0%	60	9.4%	12	11.5%	2	9.5%	
45-49	132	13.5%	121	16.8%	72	11.3%	17	16.3%	4	19.0%	
50-54	163	16.7%	140	19.5%	89	13.9%	15	14.4%	2	9.5%	
55-59	123	12.6%	103	14.3%	73	11.4%	8	7.7%	3	14.3%	
60-64	58	5.9%	45	6.3%	29	4.5%	2	1.9%	3	14.3%	
65 and over	52	5.3%	14	1.9%	124	19.4%	3	2.9%	3	14.3%	
Rather not say/no ans	13	1.3%	9	1.3%	5	0.8%	3	2.9%	1	4.8%	
Total	975	100%	719	100%	638	100%	104	100%	21	100%	
Mean age	46.4		47.1		49.1		43.2		52.5		

Source question: Q21 (employer type)

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

Race and Ethnicity

The special consultant report prepared by Brenda Banks explores the issues raised by the A*CENSUS in the area of racial and ethnic diversity.⁸ This overview section will focus on just a few core demographic characteristics.

The A*CENSUS asked about race and ethnicity in two separate questions: "Are you of Latino or Hispanic background?" (Q3) and "Please select the racial group(s) that best describe(s) your race/ethnicity" (Q3a). Respondents were encouraged to check as many of the following as applied to them: African-American, Alaska Native, Asian, White/Caucasian, Native American, Pacific Islander, and Other. They were also provided a "Rather not say" option.

When reviewing this data, it is important to remember that these categories are not mutually exclusive and that a number of individuals indicated mixed race by selecting more than one category. As a result, the percentages do not add up to 100%. For instance, 135 respondents identified themselves as both "White/Caucasian" and as a member of one or more minority ethnic or racial groups.

Although some progress has been made in the last quarter century, the archival profession has not made sufficient strides in diversifying its racial and ethnic mix. Only 7.0% of all A*CENSUS respondents reported belonging to one or more ethnic or racial groups other than Caucasian, up from 2.8% in Bearman's survey two decades ago (Table 3.3.10).

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⁸ Brenda Banks, "Special Section on A*CENSUS, Part 6, Diversity," American Archivist (Fall/Winter 2006): 396-406.

Table 3.3.10. Ethnicity and racial groups reported by all respondents to the A*CENSUS (2004) and to the Bearman survey of archivists (1982)

	A*CENS 2004		Bearn 198	-		
_	n = 51	33	n = 1717			
Ethnicity and Racial Groups	Count	Percent	Count	Percent		
Latino/Hispanic	108	2.1%				
African American	144	2.8%		1.8%		
Alaska Native	5	0.1%				
Asian	52	1.0%				
White/Caucasian	4,504	87.7%				
Native American	97	1.9%				
Pacific Islander	19	0.4%				
Other	147	2.9%				
Rather not say	259	5.0%				
Total number of individuals who indicated that they belong to one or more minority ethnic or racial groups	494	9.6%				
Total number of individuals who indicated that they belong to one or more minority ethnic or racial groups and are nonwhite	359	7.0%	48	2.8%		

Source questions: Q3 (Hispanic/Latino); Q3a_1-Q3a_6 (racial groups); Bearman (1982)

Members of minority racial and ethnic groups were much less likely to identify themselves as an archivist or manuscript curator than were other A*CENSUS respondents (Table 3.3.11). They were also much more likely to indicate that they were affiliated with another profession while working with archival collections. This was especially true among African-Americans and Native Americans—the proportion of allied professionals rose to nearly one-quarter of the respondents within these groups. The proportion of individuals working in technical or support staff positions was also more than double the average of all A*CENSUS respondents among all minority groups.

Table 3.3.11. Current position, all respondents, all minorities, African Americans, Latinos/Hispanics, and Native Americans

	All resp	ondents	All minorities			African American		Hispanic	Native American		
	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	
Working as an archivist or manuscript curator	2,890	52.6%	214	43.3%	59	41.0%	53	49.1%	30	30.9%	
Managing a program that employs archivists	443	8.1%	29	5.9%	6	4.2%	6	5.6%	7	7.2%	
Retired from employment as an archivist	120	2.2%	4	0.8%	-	-	_	_	1	1.0%	
Teaching in a graduate archival education program	38	0.7%	1	0.2%	1	0.7%	_	_	_	_	
Studying to be an archivist	147	2.7%	10	2.0%	3	2.1%	5	4.6%	_	_	
Working in another profession or occupation, but with archives-related											
responsibilities	748	13.6%	84	17.0%	34	23.6%	14	13.0%	23	23.7%	
Working as a technical or support staff member with archives-related responsibilities	309	5.6%	55	11.1%	20	13.9%	13	12.0%	14	14.4%	
Administering a program serving archival interests but not working directly with											
archival records	114	2.1%	17	3.4%	4	2.8%	2	1.9%	4	4.1%	
Other	635	11.6%	73	14.8%	16	11.1%	15	13.9%	14	14.4%	
Rather not say	48	0.9%	7	1.4%	1	0.7%	-	_	4	4.1%	
Total	5,492	100%	494	100%	144	100%	108	100%	97	100%	

Source questions: Q1 (current position); Q3 (Latino/Hispanic); Q3a_1-Q3a_6 (racial groups)

As with archivists in general, the newest minority entrants were much more likely to be female than male, especially among African-Americans (87% women) and Native Americans (84% women). Among the newest entrants, Latino/Hispanic respondents were more balanced in gender ratios with a ratio of about 2:1, women to men.

Most salaries of members of ethnic and racial groups were clustered between \$30,000 and \$50,000 just as they were for all A*CENSUS respondents (Table 3.3.12). However, minority group members were more likely to make less than \$30,000 and were generally less likely to make more than \$50,000. One exception was that slightly more African-Americans reported making between \$50,000 and \$80,000 (31.3%) than respondents as a whole (30.0%). The mean salaries reported by Native Americans were significantly lower than average.

Table 3.3.12. Total annual salary for 2003

	All resp	oondents	All minorities		African	African American		Latino/Hispanic		Native America	
Salary	Count	Percent	Count	Percent	Count	Percent		Count	Percent	Count	Percent
Less than \$20,000	110	2.6%	12	3.0%	3	2.3%		2	2.4%	5	6.5%
\$20,000- \$29,999	414	9.8%	49	12.3%	15	11.6%		9	11.0%	16	20.8%
\$30,000- \$39,999	946	22.5%	90	22.6%	29	22.5%		21	25.6%	19	24.7%
\$40,000- \$49,999	931	22.1%	101	25.3%	29	22.5%		22	26.8%	17	22.1%
\$50,000- \$59,999	603	14.3%	51	12.8%	22	17.1%		10	12.2%	4	5.2%
\$60,000- \$69,999	388	9.2%	32	8.0%	9	7.0%		5	6.1%	5	6.5%
\$70,000- \$79,999	275	6.5%	22	5.5%	9	7.0%		7	8.5%	2	2.6%
\$80,000- \$89,999	120	2.9%	10	2.5%	4	3.1%		2	2.4%	_	-
\$90,000- \$99,999	74	1.8%	2	0.5%	1	0.8%		_	_	1	1.3%
\$100,000 and over	118	2.8%	5	1.3%	2	1.6%		_	-	_	-
Rather not say/ no answer	225	5.4%	25	6.3%	6	4.7%		4	4.9%	8	8.2%
Total	4,204	100%	399	100%	129	100%		82	100%	97	100%
Mean* salary	lean* salary \$49,315 \$46,056		5,056	\$47,683			\$45,513		\$39,058		

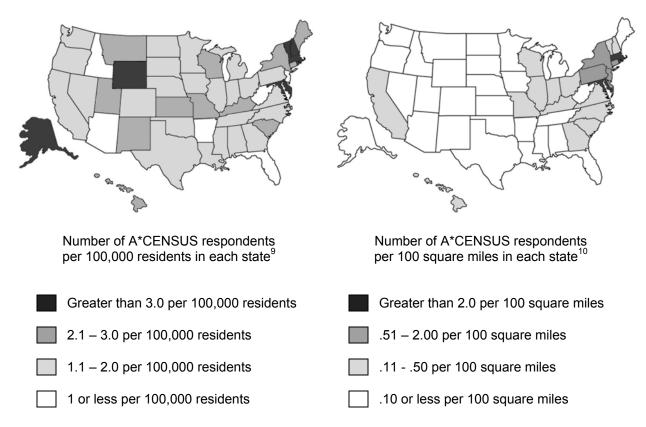
Source questions: Q34a (salaries); Q3 (Latino/Hispanic); Q3a_1-Q3a_6 (racial groups)

Geographical Distribution and Density

The geographical distribution of individuals working in the archival field is quite distinct (Figure 3.3.7).

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.





When comparing the number of archivists with the total number of people in each state, it is easy to see the impact of the National Archives on the District of Columbia (Table 3.3.15a-b). Washington, DC alone has more than 39 archivists per 100,000 residents, which is some 20 times the national average of 1.86 per 100,000. It is probably a surprise to most, however, to find Wyoming ranked number two, but several small states are near the top of the population density list because even a few archivists can make a big difference when there are relatively few residents. The states with large populations that are near the top include Maryland, which reflects the National Archives headquarters in College Park, and those which also have significant numbers of archival repositories, like Massachusetts, Missouri, and New York.

⁹ U.S. Bureau of the Census, Table 2: "Population 1960-2004," in *Statistical Abstract of the United States* (2006): 8. http://www.census.gov/prod/2005pubs/06statab/pop.pdf.

¹⁰Land area in each state derived from U.S. Bureau of the Census, "GCT-PH1: Population, Housing Units, Area, and Density: 2000." http://factfinder.census.gov/servlet/GCTTable? http://factfinder.census.gov/servlet/GCTTable? https://bm=y&-geo_id=D&-ds_name=D&-lang=en&-redoLog=false&-mt_name=DEC_2000_SF1_U_GCTPH1_US9&-format=ST-78.

Table 3.3.15a. "Density" of individual $A^*CENSUS$ respondents in each state, by population (i.e., individual per capita)

State	Population Estimates July 1, 2003	Population rank	Total # responding to A*CENSUS	A*CENSUS resp per 100,000 residents	Rank
Dist of Columbia	563,384	51	220	39.05	1
Wyoming	501,242	52	40	7.98	2
Maryland	5,508,909	19	290	5.26	3
Alaska	648,818	48	32	4.93	4
Massachusetts	6,433,422	13	301	4.68	5
Rhode Island	1,076,164	44	39	3.62	6
New Hampshire	1,287,687	42	43	3.34	7
Delaware	817,491	46	27	3.30	8
Vermont	619,107	50	19	3.07	9
Missouri	5,704,484	17	167	2.93	10
New York	19,190,115	3	551	2.87	11
Maine	1,305,728	41	33	2.53	12
Connecticut	3,483,372	30	88	2.53	13
South Carolina	4,147,152	25	104	2.51	14
Wisconsin	5,472,299	20	136	2.49	15
Utah	2,351,467	35	57	2.42	16
Montana	917,621	45	22	2.40	17
Hawaii	1,257,608	43	28	2.23	18
New Mexico	1,874,614	37	41	2.19	19
Kentucky	4,117,827	26	87	2.11	20
Kansas	2,723,507	34	55	2.02	21
Mississippi	2,881,281	32	56	1.94	22
Colorado	4,550,688	22	86	1.89	23
Washington	6,131,445	15	115	1.88	24
Pennsylvania	12,365,455	6	231	1.87	25
South Dakota	764,309	47	14	1.83	26
Ohio	11,435,798	7	200	1.75	27
Virginia	7,386,330	12	125	1.69	28
Illinois	12,653,544	5	207	1.64	29
Iowa	2,944,062	31	48	1.63	30
Louisiana	4,496,334	24	72	1.60	31
North Dakota	633,837	49	10	1.58	32
Minnesota	5,059,375	21	79	1.56	33
Oregon	3,559,596	28	55	1.55	34

Table 3.3.15b. "Density" of individual A*CENSUS respondents in each state, by population (i.e., individual per capita)

State	Population Estimates July 1, 2003	Population rank	Total # responding to A*CENSUS	A*CENSUS resp per 100,000 residents	Rank
Michigan	10,079,985	8	148	1.47	35
North Carolina	8,407,248	11	121	1.44	36
California	35,484,453	1	501	1.41	37
Alabama	4,500,752	23	63	1.40	38
Georgia	8,684,715	9	116	1.34	39
Tennessee	5,841,748	16	75	1.28	40
Indiana	6,195,643	14	79	1.28	41
Nevada	2,241,154	36	28	1.25	42
Nebraska	1,739,291	39	21	1.21	43
Oklahoma	3,511,532	29	42	1.20	44
Texas	22,118,509	2	250	1.13	45
Arizona	5,580,811	18	56	1.00	46
Idaho	1,366,332	40	13	0.95	47
New Jersey	8,638,396	10	82	0.95	48
Arkansas	2,725,714	33	23	0.84	49
West Virginia	1,810,354	38	14	0.77	50
Florida	17,019,068	4	103	0.61	51
TOTAL	290,809,777		5,413*	1.86	

Source question: Q4 (state/territory)

Total population estimates from U.S. Bureau of the Census.

Viewing the distribution by archivists per square mile, the District of Columbia still ranked first on top by far (322 archivists per 100 square miles compared to a national average of 0.14 per 100 square miles), but the nationwide proportions shifted dramatically to the Northeast and Mid-Atlantic, which showed modest numbers. In the rest of the country, the number of archivists fell to fewer than one per 1,000 square miles (Table 3.3.16a-b). This helps explain why distance education could offer so much promise to those working with archival records throughout the U.S. In most of the country, individual archivists must travel great distances simply to find another archivist, so it is less economically feasible to offer regular in-person educational programs in the regions where archivists are so sparsely distributed.

^{*207} A*CENSUS respondents did not report the state in which they were employed.

Table 3.3.16a. "Density" of individuals working with archival records in each state, by area (i.e., individuals per square mile)

State	Total Area square miles (land and water)	Area Rank	Total # responding to A*CENSUS	A*CENSUS resp per 100 sq miles	Rank
Dist of Columbia	68		220	321.92	1
Massachusetts	10,555	44	301	2.85	2
Rhode Island	1,545	50	39	2.52	3
Maryland	12,407	42	290	2.34	4
Connecticut	5,543	48	88	1.59	5
Delaware	2,489	49	27	1.08	6
New York	54,556	27	551	1.01	7
New Jersey	8,721	47	82	0.94	8
Pennsylvania	46,055	33	231	0.50	9
New Hampshire	9,350	46	43	0.46	10
Ohio	44,825	34	200	0.45	11
Illinois	57,914	25	207	0.36	12
South Carolina	32,020	40	104	0.32	13
California	163,696	3	501	0.31	14
Virginia	42,774	35	125	0.29	15
Hawaii	10,931	43	28	0.26	16
Missouri	69,704	21	167	0.24	17
North Carolina	53,819	28	121	0.22	18
Indiana	36,418	38	79	0.22	19
Kentucky	40,409	37	87	0.22	20
Wisconsin	65,498	23	136	0.21	21
Vermont	9,614	45	19	0.20	22
Georgia	59,425	24	116	0.20	23
Tennessee	42,143	36	75	0.18	24
Washington	71,300	18	115	0.16	25
Florida	65,755	22	103	0.16	26
Michigan	96,716	11	148	0.15	27
Louisiana	51,840	31	72	0.14	28
Alabama	52,419	30	63	0.12	29
Mississippi	48,430	32	56	0.12	30
Maine	35,385	39	33	0.09	31
Texas	268,581	2	250	0.09	32
Minnesota	86,939	12	79	0.09	33
Iowa	56,272	26	48	0.09	34

Table 3.3.16b. "Density" of individuals working with archival records in each state, by area (i.e., individuals per square mile)

	Total Area square miles (land and		Total # responding to	A*CENSUS resp per	
State	water)	Area Rank	A*CENSUS	100 sq miles	Rank
Colorado	104,094	8	86	0.08	35
Utah	84,899	13	57	0.07	36
Kansas	82,277	15	55	0.07	37
Oklahoma	69,898	20	42	0.06	38
West Virginia	24,230	41	14	0.06	39
Oregon	98,381	9	55	0.06	40
Arizona	113,998	6	56	0.05	41
Arkansas	53,179	29	23	0.04	42
Wyoming	97,814	10	40	0.04	43
New Mexico	121,589	5	41	0.03	44
Nebraska	77,354	16	21	0.03	45
Nevada	110,561	7	28	0.03	46
South Dakota	77,116	17	14	0.02	47
Idaho	83,570	14	13	0.02	48
Montana	147,042	4	22	0.01	49
North Dakota	70,700	19	10	0.01	50
Alaska	663,267	1	32	0.00	51
TOTAL	3,787,416		5,413*	0.14	

Source question: Q4 (state/territory)
Total population estimates from U.S. Bureau of the Census.

4: Credentials

Three of the special consultant reports address credentials for archival professionals, two of which focus on education. Elizabeth Yakel and Jeannette Bastian have analyzed the data related to graduate archival education;11 Nancy Zimmelman has examined what the A*CENSUS reveals about archival continuing education. 12 The third is Anne Diffendal's investigation of

^{*207} A*CENSUS respondents did not report the state in which they were employed.

¹¹ Elizabeth Yakel and Jeannette Bastian, "Special Section on A*CENSUS, Part 4, Graduate Education," American Archivist (Fall/Winter 2006): 349-366.

¹² Nancy Zimmelman, "Special Section on A*CENSUS, Part 5, Continuing Education," American Archivist (Fall/Winter 2006): 367-395.

archival certification.¹³ As was true in the section on Race and Ethnicity, above, this section will focus on just a few of the core demographic findings while directing readers to the much more comprehensive analyses in the special consultant reports.

Primary Sources of Education

When asked to identify their primary source of archival training or education, A*CENSUS respondents were presented with five choices: graduate school, continuing education, self-education, other, and don't know/no answer. The tables in this section and those developed by the special research consultants for their analyses are, for the most part, calculated using these five categories.

Graduate school was by far the most common source of training or education, selected by more than one-third of all respondents. About 21% said they had relied on self-education, and nearly 20% pointed to continuing education. However, nearly one-quarter indicated "other" for this question (Table 3.4.1).

Table 3.4.1. Primary source for the archival training or education you have received to date, all respondents and archivists/manuscript curators

	All A*CENSUS	respondents	Archivists and curat	
	Count Percent		Count	Percent
Graduate school	1,875	35.1%	1,108	39.0%
Continuing education	1,044	19.6%	555	19.5%
Self-education	1,127	21.1%	513	18.1%
Other	1,238	23.2%	650	22.9%
Don't know/no answer	55	1.0%	13	0.5%
Total	5,339	100.0%	2,839	100.0%

Source questions: Q9 (primary source of training and education); Q1 (current position)

Examining "Other" Types of Training and Education

The explanations offered for this choice indicated that the respondents had received a significant amount of on-the-job training. The "Other" responses also included a fair number of

¹³ Anne Diffendal, "Special Section on A*CENSUS, Part 8, Certification," American Archivist (Fall/Winter 2006): 419-438.

experiences that could have been assigned to continuing education (Table 3.4.2). It is significant that the number who chose the "Other" category was quite large, ranking second behind "Graduate school" (Table 3.4.1). Respondents choosing "Other" were offered the opportunity to specify or explain the nature of this other training or education. Of the 1,238 who selected "Other," 1,007 provided more information in an open-ended format. A*CENSUS staff examined these explanations and assigned codes to try to identify patterns among the responses for further analysis. When the explanations incorporated several concepts (e.g., "internships and on-the-job training"), codes were assigned for all of the relevant concepts. As a result, the 1,007 individual responses yielded 1,241 separately coded explanations (Table 3.4.2).

By far the largest number of these "Other" explanations cited some form of on-the-job training, including apprenticeships. Clearly, the initial question about primary sources of training and education should have provided this as a choice, and, if it had, the number of responses for this category might well have been even higher. It appears that many of these "on the job" responses came from those who work in institutions like the National Archives which for years provided internal training programs for its staff.

Table 3.4.2. Number of "Other" explanations assigned to various categories of training and education

and education		
Category	Count	Percent of "other" explanations
Total number of "Other" respondents providing explanations	1,007	100%
On the job training, apprenticeship	587	58.3%
Continuing education	241	23.9%
Work experience	93	9.2%
Conferences, professional activities, contact with colleagues	81	8.0%
Self-education	78	7.7%
Internship, work study, graduate assistantship	70	7.0%
Graduate school	57	5.7%

Source questions: Q9 = 4 (training and education = other); Q9os (open-ended explanation of "other")

A significant number of the people who chose "Other" probably should have chosen one of the categories offered in the original question. This was most common for those assigned by staff to the "continuing education" category and probably resulted from a lack of a common understanding about what constitutes continuing education. Many respondents offered archives

institutes and workshops as explanations, both of which A*CENSUS developers considered to fall under the definition of continuing education.

Some chose "Other" and then entered a combination of the original categories (e.g., graduate school and continuing education), defeating the purpose of asking respondents to identify their *primary* source of training or education.

Because of the variability of these open-ended responses and the uncertainty created when trying to interpret them after the fact, this analysis is based on the five original choices presented in the question. Future surveys should, however, consider the categories more carefully and, at the very least, offer respondents a choice for on-the-job training.

Analysis of the Responses within the Original Five Categories

More than one-third of A*CENSUS respondents cited graduate school as their primary source of archival training or education (Table 3.4.1). This percentage is even higher (39%) among those who identified themselves as archivists or manuscript curators in the survey's opening question.

There are some interesting regional differences regarding primary sources of training. Nancy Zimmelman indicates that graduate education is most commonly cited as primary in New England and in the Northwest, followed closely by the Northern Mid-Atlantic, Great Lakes, and Southwest states. These same regions are home to virtually all of the major archival graduate programs. The one exception is the Lower Mid-Atlantic where the University of Maryland has offered an archival concentration for many years. However, most of the archivists working in this region are employed by the federal government, which until 2006 had no provisions in its hiring practices that recognized coursework in archival science as valid preparation for archival positions.¹⁴

Continuing education has played a stronger role for those who have been in the field for a long time (Table 3.4.3). Among those who entered in the 1970s, more than one-quarter reported continuing education as a primary source of education, a much higher rate than among those

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¹⁴ See pages 54-55 for a discussion on recent changes to educational requirements for employment as an archivist in the federal government.

who have entered in the last decade. There clearly has been a strong shift to graduate education, but continuing education also remains essential. Those who have been in the field for many years are also more likely to have sought continuing education as a way to maintain and upgrade skills. We might have received a different picture if we had asked, "What was the primary source for any archival training or education you received prior to accepting your first archival position?" Designers of the next survey should keep this distinction in mind.

Table 3.4.3. Percentage of archivists and manuscript curators citing each type as the primary source of archival training or education they have received to date according to year started first archival job

Year started first archival job		Total	Graduate school	Continuing education	Self- education	Other	Don't know
	n =	2,771	1,085	549	493	636	8
Before 1970		54	20.4%	18.5%	27.8%	33.3%	0.0%
1970-1974		139	17.3%	30.2%	20.9%	31.7%	0.0%
1975-1979		234	23.5%	26.5%	17.5%	32.5%	0.0%
1980-1984		284	34.9%	25.4%	15.5%	23.6%	0.7%
1985-1989		407	34.2%	20.9%	19.7%	25.3%	0.0%
1990-1994		442	41.2%	19.7%	16.1%	22.4%	0.7%
1995-1999		663	50.7%	16.0%	15.5%	17.5%	0.3%
2000-2004		548	43.6%	15.5%	20.1%	20.6%	0.2%
Percent of all archivists and manuscript curator	-	100%	39.2%	19.8%	17.8%	23.0%	0.3%

Source questions: Q9 (primary source of training/education); Q30 (year started first archival job); Q1 (current position = 1-archivist/manuscript curator)

A similar pattern appears when the primary sources of education are examined by age (Table 3.4.4). The older the respondent, the higher was the reliance on continuing education. It is impossible to tell if continuing education was the only source for their archival training, however. It could be that some in the older age groups attended graduate school and even concentrated on archives while there. But in the intervening 20-30 years, these same individuals may have also taken workshops and seminars to retool and upgrade their skills, so that they now rank these continuing education experiences as more important in their current work life.

Table 3.4.4. Percentage of archivists and manuscript curators citing each type as the primary source of archival training or education they have received to date, by age

Age	Total	Graduate school	Continuing education	Self- education	Other	Don't know
	2,395	867	505	450	567	6
Under 25	24	41.7%	0.0%	29.2%	29.2%	0.0%
25-29	155	69.0%	9.0%	5.8%	15.5%	0.6%
30-34	287	65.2%	8.7%	9.1%	17.1%	0.0%
35-39	303	46.5%	17.5%	13.2%	22.8%	0.0%
40-44	300	39.3%	19.7%	20.7%	19.7%	0.7%
45-49	366	36.3%	22.1%	19.1%	21.9%	0.5%
50-54	431	33.6%	22.0%	16.5%	27.8%	0.0%
55-59	327	26.9%	26.3%	22.3%	24.2%	0.3%
60-64	149	17.4%	24.2%	26.2%	32.2%	0.0%
65 and over	232	12.5%	30.2%	29.7%	27.2%	0.4%
Total	100%	31.3%	18.2%	16.2%	20.5%	0.2%

Source questions: Q9 (Primary source of training/education); Agefinal; Q1 (Current position = 1-archivist/manuscript curator)

Graduate school ranked far ahead of all other sources of education and training in forprofit and academic settings (Table 3.4.5). College and university archivists primarily work in
libraries where an MLS or equivalent is often a prerequisite for advancement. While graduate
school was also the leading source of education and training in other employment sectors, it was
matched among government archivists by "Other." Many government archives, especially the
National Archives and Records Administration (NARA), have well-developed on-the-job training
programs for their staff members, a category cited frequently in the explanations provided for
choosing "Other" in this question. Virtually all professional staff members hired by NARA during
the 1970s, 1980s, and 1990s participated in these programs regardless of prior education or
experience.

Table 3.4.5. Percentage of archivists and manuscript curators citing each type as the primary source of archival training or education they have received to date, by employer type

	Total	Graduate school	Continuing education	Self- education	Other	Don't know
Total	2,733	1,079	532	491	620	11
Academic institution	1,048	45.2%	21.4%	16.4%	16.7%	0.3%
Government agency	789	32.8%	16.0%	17.7%	32.8%	0.6%
Nonprofit organization	695	38.1%	20.4%	20.6%	20.4%	0.4%
For-profit organization	116	45.7%	21.6%	15.5%	17.2%	0.0%
Self-employed	24	37.5%	4.2%	41.7%	16.7%	0.0%
Other, don't know	61	28.1%	24.6%	14.0%	33.3%	0.0%
Total	100%	39.5%	19.5%	18.0%	22.7%	0.4%

Source questions: Q9 (Primary source of training/education); Agefinal; Q1 (Current position = 1-archivist/manuscript curator)

Degrees Held

The master's degree has clearly become a basic credential for professional archival work, especially when the 2004 findings are compared with those in earlier surveys. However, when analyzing these data, it is important to remember that the questions about degrees were not framed in exactly the same ways in the 1956, 1982, and A*CENSUS surveys. The A*CENSUS asked respondents to indicate all of the degrees they held, while earlier surveys usually asked for the highest degree. Some of the A*CENSUS respondents apparently did not catch the distinction; either that, or there are a large number of people with master's degrees who never graduated from high school and many PhDs with no bachelor's degrees.

Among all A*CENSUS respondents, 71% reported holding at least one master's, with 15% of the total holding two (usually an MA and an MLS). Among all respondents, 46% reported holding an MA/MS/MFA and 39% reported holding an MLS/MLIS (Table 3.4.6). For those identifying themselves as an archivist or manuscript curator, the percentage of those holding any master's degree was close to 80% (Table 3.4.8). Only 8.4% of A*CENSUS respondents reported having a doctorate, down from 18% in 1956 and 16% in 1982.

Table 3.4.6. Degrees held by respondents to A*CENSUS compared with those in Bearman and Posner surveys

	A*CENSUS 2004		Bearman – 1982		Posner – 1956	
	All degre	es held	Highes	t degree	Highest degree	
Degrees held	Count	Percent	Count	Percent	Count	Percent
High school	3,471	61.8%				
Associate	454	8.1%				
BA/BS/BFA	4,287	76.3%		18.0%		23.0%
Master's degrees, any	*3,974	70.7%				
MA/MS/MFA	2,602	46.3%		29.0%		**27.00/
MLS/MLIS	2,214	39.4%		20.0%		**37.0%
MBA	48	0.9%				
PhD	473	8.4%		16.0%		18.0%
JD	38	0.7%				
Other	975	17.3%				22.0%
None of the above	6	0.1%				
Rather not say	39	0.7%				
Total	5,620		1,717		520	

^{* 864} individuals (15.4% of total) hold both an MA and an MLS/MLIS; 114 of these also hold a PhD.

Source questions: Q6 (degrees held); Bearman (1982); Posner (1956)

Among A*CENSUS respondents, more men reported holding a doctoral degree and more women reported holding an MLS (Table 3.4.7).

Table 3.4.7. Degrees held by gender, all respondents, and ratios of women to men for each degree type

Degrees held		Total	Men	Women	Ratio of women to men
	n =	5,134	1,747	3,314	1.90
BA/BS/BFA		4,287	1,406	2,682	1.91
MA/MS/MFA		2,602	978	1,503	1.53
MLS/MLIS		2,214	616	1,489	2.42
PhD		473	242	204	0.84

Source questions: Q6 (degrees held); Q2 (gender)

Notable is the drop in the proportion of respondents holding PhDs, down from 18% in 1956 to 8.4% today (Table 3.4.6). The 1970s saw a glut of history PhDs coming out of graduate

^{**} Posner's count of master's degrees included degrees from a major library school.

school. Many who were unable to find college teaching jobs accepted positions in archives, museums, and historic preservation, although at the time some saw a stigma attached with having to "settle" for jobs outside of academia.¹⁵ This trend was apparent in the spike of PhDs among those entering the field during the 1975-1984 decade (Table 3.4.13).

This pattern could repeat itself in the next decade if archival repositories have enough open positions suitable for historians who are now in graduate school. Today history departments produce more PhDs than any other discipline outside of education and engineering. ¹⁶ Recent surveys of history graduate programs show there are far more graduates than available teaching jobs. Although "the training of new PhDs concentrates primarily (and often exclusively) on a career producing monographic research . . . just 15.8% of the history PhDs find full-time employment at a history department in a doctoral or research university." Robert F. Townsend struck this hopeful note for those who might consider archives as a career choice: "The most recent federal survey of humanities PhDs found that historians who had found a job outside academia were better paid and generally enjoyed greater job satisfaction."

Some criticize history departments for continuing to draw in new graduate students while knowing that there will not be jobs waiting for them on the other end of their long graduate careers (the average time to complete a history PhD is now almost eight years, longer than in any other discipline). A similar concern is present among some in the library community. Despite the concern among librarians about recruiting sufficient numbers to replace retiring professionals, a study found that library schools are actually recruiting more people into their MLS programs than can be placed successfully upon graduation. The study noted that while some 5,000 MLS graduates are expected each year through 2010, an average of only 4,100 library jobs will open annually. Readers of the Archives and Archivists listsery regularly see messages expressing

1.0

¹⁵ Charles F. Bryan, "Am I a Historian?" *History News* (Summer 2002): 5.

¹⁶ Data from the federal "Survey of Earned Doctorates" conducted by the National Opinion Research Center (NORC), as reported in Robert B. Townsend, "Survey Shows Marked Drop in History PhDs," *AHA Perspectives* (February 2005). http://www.historians.org/perspectives/issues/2005/0502/0502new1.cfm. American History was the largest subject specialty in 2002-03 (44.1% of the total) with a total number roughly equivalent to the number of American History degrees awarded in the mid-1970s. Nearly half of the new PhDs were having difficulty finding employment following graduation, which was consistent with a January 2005 report, also by Townsend, that found a "declining number of jobs being advertised."

¹⁷ Robert B. Townsend, "AHA Job Market Report 2004," *AHA Perspectives* (January 2005). http://www.historians.org/Perspectives/issues/2005/0501/0501new1.cfm. Regarding career satisfaction, Townsend cites Linda Ingram and Prudence Brown, *Humanities Doctorates in the United States: 1995 Profile* (Washington, D.C.: National Academy Press, 1997).

¹⁸ Townsend, "AHA Job Market Report 2004."

frustration about lengthy job searches posted by recent recipients of archival graduate degrees. While we may all worry about filling the open jobs ten years down the road, the reality seems to be that there are not enough jobs in history, library science, or archives for all of the new graduates who want to work in these fields today.

Although the relative number of PhDs among archivists has dropped in the last twenty years, the proportion of those holding some kind of master's degree is significantly higher than it was in earlier years. ¹⁹ Most telling is that Ernst Posner did not distinguish between a master's degree in library science and other master's degrees in his 1956 survey because library school was not typically the way one became an archivist in the early years of the profession in the U.S. By 1982, 20% of the respondents held an MLS or equivalent and that proportion has now nearly doubled. Men hold a larger proportion of PhDs than women (Table 3.4.7), but women have received a much larger proportion of MLS/MLIS degrees. In the A*CENSUS, 864 individuals (15.4% of all respondents) reported holding both an MA and MLS (or equivalent degrees). This is about the same as the 15% who reported holding double master's degrees in 1982.

Managers are more likely to hold a PhD than the archivists and manuscript curators who work for them (Table 3.4.8), although this may reflect the seniority of the large number of history PhDs who entered the archival profession during the 1970s and have now reached the appropriate age to serve as managers.

The overall drop in the number of PhDs is a problem when we consider who will be educating the next generation of archival graduate students. Elizabeth Yakel and Jeannette Bastian have pointed out that the number of current, full-time graduate archival educators is very small and many are nearing retirement.²⁰ They urge the profession as a whole to pay attention to this issue and establish a succession plan to develop new archival faculty.

for students to pay back loans. Ildiko Pogany DeAngelis, "Graduate Training in Museum Studies: A Path for the Recruitment, Education, and Advancement of Museum Professionals," paper delivered at the "Choices and Challenges Symposium," Benson Ford Research Center (October 8-10, 2004).

 $\underline{http://www.thehenryford.org/research/publications/symposium 2004/papers/deangel is.pdf.}$

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¹⁹ The museum field has also seen a rise in the number of museum professionals who hold master's degrees. Museum studies programs are a relatively recent introduction into the college curriculum, most having been established since 1970. The challenges these programs and their students face are similar to those within archival graduate programs. Graduate education is quite expensive and few scholarships or fellowships exist. Alumni are generally not very wealthy, so schools cannot expect substantial donations to keep their programs afloat. Meager entry-level salaries make it hard

²⁰ Yakel and Bastian, pp. 358-359.

Table 3.4.8. Number and percentage of advanced degrees held, by current position

	All	Holding master	's degrees	Holding PhD degrees		
Current position	respondents	Count	Percent	Count	Percent	
Working as an archivist or manuscript curator	2,890	2,296	79.4%	210	7.3%	
Managing a program that employs archivists	443	347	78.3%	75	16.9%	
Retired from employment as an archivist	120	97	80.8%	17	14.2%	
Teaching in a graduate archival education program	38	30	78.9%	26	68.4%	
Studying to be an archivist	147	52	35.4%	4	2.7%	
Working in another profession or occupation, but with archives-related responsibilities	748	524	70.1%	57	7.6%	
Working as a technical or support staff member with archives-related responsibilities	309	112	36.2%	10	3.2%	
Administering a program serving archival interests but not working directly with archival records	114	77	67.5%	14	12.3%	
Other	635	423	66.6%	60	9.4%	
Rather not say, no answer	48	16	33.3%			
Total	5,492	3,974	72.4%	473	8.6%	

^{*}Master's category counts individuals who hold any one or more of the following: MA, MS, MFA, MLS, MLIS, MBA. Source questions: Q6 (degrees held); Q1 (position held)

Many graduate programs in library science schools and history departments make active use of adjunct faculty members to teach archives-related courses, although Yakel and Bastian noted that it was difficult to tease out much specific data on them from the A*CENSUS. Anecdotally we know that they are often working professionals who teach one or two courses in addition to holding a regular full-time job in a repository. Some teach evening or weekend classes while others work through distance education programs like the LEEP program offered by the University of Illinois at Urbana-Champaign.²¹

The shortage of available PhDs to teach graduate archival courses full-time means that many programs will continue to rely on these adjunct faculty members. There are advantages in the real-world experience they bring to their classrooms as well as the connections they can

²¹ LEEP program, Graduate School of Library and Information Science, University of Illinois, Urbana-Champaign. http://www.lis.uiuc.edu/programs/leep/.

provide between their students and potential future employers. However, the risk is that programs staffed largely or entirely by adjuncts are not likely to enjoy the same status on campus as other academic programs and may have more difficulty sustaining support and obtaining necessary resources from administrators.

We can and should encourage capable individuals to pursue PhDs in order to replace and expand the existing faculty base. However, doctoral programs will need to incorporate a significant body of experiential learning that allows candidates to work directly with archival collections, perhaps through internships or fellowships. The nursing profession is facing a similar shortage of nursing professors for similar reasons: most individuals are well equipped to be professional nurses with an RN degree, just as archivists are generally well-equipped with a master's degree. Neither sees a need for a PhD unless they want to teach. During a recent interview, faculty members from the University of Iowa College of Nursing were asked how recent PhDs could be expected to have enough direct practical knowledge to teach nursing students. They noted that nurses who train to be educators also receive extensive clinical experience during their education, not just the theory of nursing but also the real "how-to."²²

Archivists-in-training, of course, need and usually receive their own "clinical experiences" during graduate school whether they want to go on to teach or not. Yakel and Bastian note that internships are a "hallmark of most archival programs." The need for internship opportunities makes the quality of graduate archival education a responsibility of all archivists and their repositories, not just those teaching in graduate programs. Repositories must think creatively and welcome interns and other student workers so that they can experience a variety of archival responsibilities and graduate with the skills they need to be productive staff members. These

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²² Melanie Dreher, Dean, College of Nursing, and Geri Hall, Professor of Nursing, University of Iowa, interviewed during "Crisis in Nursing: The Shortage of Nurses and Nursing Professors," *Talk of Iowa* (WSUI: January 17, 2006). http://128.255.60.46:8080/ramgen/wsuiarc/IT01_17_06.rm.

Yakel and Bastian, p. 361. An article on library schools provides a cautionary tale, noting that accreditation standards maintained by the American Library Association expect graduate library education to "provide the theoretical underpinnings for an advanced library career" but do not expect "practical training in the routine aspects of librarianship." The authors characterize this as a "great disconnect between the kind of education [students] expected to receive and the kind of education ALA expects schools to provide." Rachel Holt and Adrienne L. Strock, "The Entry Level Gap," *Library Journal* (May 1, 2005). http://www.libraryjournal.com/article/CA527965.html. A more positive model comes from graduate museum education programs. The George Washington University curriculum "requires an on-the-job component, which is traditionally called internship training. . . . Students are required to spend 520 hours working in at least two museums on pre-approved internship projects." DeAngelis, "Graduate Training in Museum Studies."

same internships and work study programs also can serve as powerful recruiting tools, evidenced by the number of A*CENSUS respondents who identified these kinds of experiences as the reason for taking their first archival jobs (Tables 3.7.1-3.7.3).

Major Fields of Study

The A*CENSUS asked respondents to indicate the major fields for each of their undergraduate and graduate degrees. These were entered in an open-ended field that required A*CENSUS staff to review and assign them to categories. If the responses indicated a double major or an emphasis within a discipline, they were often assigned to more than one category.

Not surprisingly, 43% of A*CENSUS respondents with an MA, MS, or MFA who provided information on their major fields of study concentrated in history (Table 3.4.9). However, it is also worth noting that history and archives majors together account for just over half of the total who reported their major fields of study at the master's level.²⁴ Clearly people are coming to archives with diverse academic backgrounds beyond historical studies. As the shift to electronic recordkeeping continues, we will certainly have to increase the number of entrants trained in science and engineering from the current 2%.

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²⁴ Because the number of bachelor's degrees appears to be underreported (many respondents holding advanced degrees did not report holding a bachelor's, including 105 of the PhDs), we have not provided separate tables analyzing major fields of study for undergraduates.

Table 3.4.9. Major fields of study or concentrations identified by respondents holding a master of arts, master of science, or master of fine arts degree

	Total number who identified major	% of total reporting majors
Total reporting MA/MS/MFA degrees	2,602	
Total identifying major/concentration	2,293	100%
History	983	42.9%
Archives	202	8.8%
Literature	115	5.0%
Public history	87	3.8%
Education	84	3.7%
Museum studies	74	3.2%
Fine arts	68	3.0%
American studies	59	2.6%
Library and information science (not including MLS/MLIS)	57	2.5%
Religious studies	48	2.1%
Science and engineering	46	2.0%

Source questions: Q6a=4 (degree held = MA/MS/MFA); Q8d (major/concentration)

Although only about 9% of those with an MA had a concentration in archives (Table 3.4.9), more than half of those receiving a Masters of Library Science or a Masters of Library and Information Science degree reported a concentration in archives or an archives-related area (Table 3.4.10).

Table 3.4.10. Major fields of study or concentrations identified by respondents holding a master of arts, master of science, or master of fine arts degree

	Total number who identified major	% of total reporting majors
Total reporting MLS/MLIS degrees	2,214	_
Total identifying major/concentration	1,952	100%
Number whose concentration was "archives" or archives-related, including: Archives and records management Archives and preservation Archival enterprise Archival management Archival studies Manuscripts	984	50.4%

Source questions: Q6a=5 (degree held = MLS/MLIS); Q8e (major/concentration)

Only 473 A*CENSUS respondents reported holding PhD degrees in any field, but nearly two-thirds of those were in history (Table 3.4.11). A total of 33 respondents reported holding a PhD in archives, underscoring the concerns raised in Yakel and Bastian's special report on graduate education about an insufficient number of prospective faculty members to match the expanding demand for graduate archival education courses. ²⁵

Table 3.4.11. Major fields of study or concentrations identified by respondents holding a PhD degree

Major/concentration	Total number who identified major	% of total reporting majors
Total reporting PhD degrees	473	
Total identifying major/concentration	409	100%
History	251	61.4%
Archives	33	8.1%

Source questions: Q6a=7 (degree held = PhD); Q8f (major/concentration)

Of A*CENSUS respondents, men were more likely to have a background in history, while women were more likely to come from a library and information science program (Table 3.4.12).

Table 3.4.12. Concentrations for degrees held, by gender

	All respondents	Men	Women	Ratio of women to men
Degrees/concentrations	n = 5,061	n = 1,747	n = 3,314	1.90
Master's (all)	3,974	1296	2497	1.93
History	1,337	609	711	1.17
MLS/MLIS	1,817	526	1,270	2.41
Archives concentration*	1,063	327	720	2.20
PhD	473	242	204	0.84
History	229	150	75	0.50
LIS/archives	28	8	19	2.38

Source questions: Q6a (degrees held); Q8 (concentrations); Q2 (gender)

^{*} The counts reported for "archives concentration" under master's degree combine those that were part of a history or library degree, or both.

²⁵ The field of nursing is also imperiled because many nursing faculty members are retiring and there are not enough PhDs in training to replace them. The current and growing shortage of nurses in the U.S. is a result of the inability of nursing schools to find the faculty to teach them. Phil McPeck, "Big Shoes to Fill," *NurseWeek* (July 2, 2001), http://www.nurseweek.com/nursingstudents/part2.html.

Newer entrants to the field are much more likely to hold an MLS/MLIS than an MA. The figures in Table 3.4.13 further illustrate the growing strength of the MLS/MLIS in preparing for archival work. The MLS seems to have overtaken the MA in history with the cohort entering the field in the early 1990s. Of A*CENSUS respondents, more than one-third of newer entrants to the profession had a concentration in archives, either within a history degree, a library degree, or both.

Table 3.4.13. Concentrations for degrees held, by year started first archival job

	All respondents	Before 1975	1975-1984	1985-1994	1995-2004
Degrees/concentrations	n = 5,061	n = 433	n = 958	n = 1,419	n = 2,147
Master's (all)	3,974	320	757	1076	1580
History	1,337	162	386	426	442
MLS/MLIS	1,817	118	349	548	892
Archives concentration*	1,063	45	199	349	547
Not specified	1,681	_	_	_	_
PhD	473	79	142	103	108
History	229	53	91	52	45
LIS/archives	28	7	11	6	7
Not specified	64	-	-	-	

Source questions: Q6a (degrees held); Q8 (concentrations); Q30 (year started first archival job)

Individuals working in academic institutions are much more likely to hold a library-related master's degree than those in other employment settings (Table 3.4.14). In government agencies, MAs in history still predominate. The largest and best-paying archival repository in the United States is the National Archives. It is worth noting that, until recently, to qualify as a federal archivist in the 1420 occupational series, applicants were required to have college coursework that included at least 18 hours of American history or government but received no credit for coursework in archives, library, or information science, a provision that had been in place since 1965. These requirements obviously accommodated an MA in history better than an MLS. In 2006, however, the National Archives convinced the federal Office of Personnel Management to expand the education requirements to include archival science and other disciplines in the qualifying coursework. The education requirement now reads "Bachelor's

^{*} The counts reported for "archives concentration" under master's degree combine those that were part of a history or library degree, or both.

degree in archival science or bachelor's with a major that includes 18 semester hours in archival science, history and/or in political science or government, and 12 semester hours in one or any combination of the following: archival science, history, American civilization, economics, political science, public administration, or government."²⁶

Table 3.4.14. Concentrations for degrees held, by employer type

	All respondents	Academic institution	Government agency	Nonprofit organization	For-profit organization
	n = 5,008	n = 1,793	n = 1,576	n = 1,151	n = 270
Degrees held					
Master's (all)	3,696	1,507	1,043	841	156
History	1,337	501	508	287	49
MLS/MLIS	1,817	969	423	357	82
Archives concentration*	1,063	523	261	224	62
Not specified	1,681				
PhD	437	230	115	64	10
History	229	107	87	31	6

Source questions: Q21 (employer type); Q6a (degrees held); Q8 (concentrations)

Recruiting and Hiring Criteria

Managers were asked to rank the importance of various qualifications when seeking to hire both entry-level (Table 3.4.15) and mid-level/senior archivists (Table 3.4.16).

^{*} The counts reported for "archives concentration" under master's degree combine those that were part of a history or library degree, or both.

²⁶ NARA Notice 2006-144, "Change in Federal Educational Requirement for Archivist Positions" (April 7, 2006). The new requirements took effect on March 31, 2006.

Table 3.4.15. Managers' ranking of relative importance of certain qualifications when hiring full-time entry level archivists

	Mean Rating for Each Employer Type				
	1 = not at all effective <==> 7 = very effective				
Qualification	All respondents n = 650	Academic n = 251	Government n = 230	Nonprofit n = 123	For-profit n = 30
Other skills such as interpersonal and communications	6.14	6.20	6.01	6.19	6.45
References	5.92	6.01	5.75	6.03	5.79
Technical skills	5.63	5.68	5.47	5.83	5.72
Degrees held	5.16	5.37	4.95	5.05	5.41
Graduate archival courses	5.05	5.32	4.80	5.09	5.00
Postgraduate continuing education and training	4.52	4.67	4.50	4.25	4.66
Experience	4.51	4.58	4.31	4.83	4.38
Involvement in professional associations	3.70	3.88	3.66	3.64	3.21
Certification	2.47	2.37	2.41	2.69	3.24

Source questions: Q21 (employer type); M17 (entry level archivist qualifications)

The most important qualifications cited by all managers were "other skills" which include technical and interpersonal skills. Their responses suggested that degrees are more important in academic and for-profit settings than in government jobs. Graduate archival courses were also an important consideration for academic employment. Archival certification was not very strong in any sector, but was more important to for-profit employers, perhaps because many for-profit employees operate in environments that also have embraced the value of the Certified Records Manager credential.

For mid-level and senior archivists, experience was the most important qualification for all employers except nonprofits, but interpersonal/communication, technical skills, and references were close behind (Table 3.4.16).

Table 3.4.16. Managers' ranking of relative importance of certain qualifications when hiring full-time mid-level or senior archivists

	Mean Rating for Each Employer Type				
	1 = not at all effective <==> 7 = very effective				
Qualification	All respondents n = 654	Academic n = 252	Government n = 231	Nonprofit n = 123	For-profit n = 31
Experience	6.42	6.48	6.36	6.35	6.73
Other skills such as interpersonal and communications	6.38	6.46	6.25	6.39	6.71
Technical skills	5.97	5.93	5.94	6.03	6.30
References	5.92	5.96	4.84	4.98	4.80
Degrees held	5.15	5.25	4.91	5.28	5.47
Graduate archival courses	5.10	5.25	4.96	5.17	5.10
Postgraduate continuing education and training	5.04	5.25	4.87	4.83	5.27
Involvement in professional associations	4.47	4.89	4.13	4.46	3.90
Certification	3.00	2.69	3.08	3.45	3.60

Source questions: Q21 (employer type); M13 (mid-level or senior archivist qualifications)

5: Job Functions and Specializations

Job Functions

A*CENSUS respondents were asked to estimate the percentage of time they had spent on each of twelve functions during the previous year. The two dominant areas across all types of repositories were "arrangement and description" and "reference services and access" (Table 3.5.1). The amount of time for each of these functions was relatively lower in for-profit organizations, probably because most of them serve primarily in-house reference functions and usually do not have a lot of users from the general public.

Respondents also indicated that the "selection, appraisal, acquisition" functions command somewhat less time in governments and for-profits, but both of these are more likely to have strong records management tied to their archival programs so they do not have to continually deal with newly identified materials. Nearly one-quarter of for-profit employees were working on

"activities not directly related to archives," more than any of their counterparts in other settings, especially government employees who were diverted to other activities only 15% of the time.

Table 3.5.1. Mean percentage of time spent on each function, by employer

	All respondents	Academic institution	Govt agency	Nonprofit org	For-profit org
n =	4,741	1,729	1,492	1,086	258
Reference services and access	19.9%	18.9%	22.7%	18.9%	16.9%
Activities not directly related to archives	18.3%	18.8%	15.2%	20.2%	23.1%
Arrangement and description	17.6%	17.7%	16.5%	20.1%	13.9%
Managing archival programs	10.0%	9.2%	12.2%	8.9%	9.3%
Selection, appraisal, acquisition	8.5%	9.5%	7.3%	9.2%	7.1%
Preservation and protection	8.3%	7.1%	8.3%	8.9%	8.9%
Outreach, advocacy, or promotion	6.5%	7.4%	6.3%	6.1%	4.7%
Other archives-related activities	5.3%	4.2%	6.7%	5.1%	5.6%
Professional development	4.0%	4.7%	3.5%	3.8%	3.1%
Consulting	2.4%	1.5%	2.5%	1.9%	3.4%
Teaching archives-related courses	1.2%	1.9%	0.9%	0.7%	0.2%
Seeking degree	0.9%	1.1%	0.6%	0.9%	1.3%

Source questions: Q21 (employer type); Q24a-24L (functions)

The two core archival functions that occupy the largest proportion of archivists' time are "arrangement and description" (17.6%) and "reference services and access" (19.9%). Respondents also reported spending about the same amount of time (18.3%) on activities not directly related to archives (Table 3.5.1).

Job Specializations: With What Kinds of Records Do You Work?

Most of the A*CENSUS respondents worked with textual records (84%) and still images and graphic materials (71%) (Table 3.5.2). Only about one-third of the respondents worked with electronic records, although this varied by sector. Those working in for-profit settings were significantly more likely to work with electronic records and less likely to work with textual records than their counterparts elsewhere. It appears that government employees work with fewer nontextual records in general, but are about average for electronic records.

Table 3.5.2. Mean percentage of respondents who work with various types of records within each employer type

Shading indicates the rate is 50% or greater.

	All respondents	Academic institution	Govt agency	Nonprofit org	For-profit org
n =	4,633	1,671	1,455	1,075	230
Textual records	83.8%	86.6%	81.5%	87.5%	71.5%
Still images, graphic materials	71.3%	78.1%	58.9%	80.8%	64.4%
Moving images	40.3%	49.5%	26.9%	43.8%	50.0%
Sound recordings	48.6%	59.1%	35.5%	52.3%	47.8%
Electronic records	38.5%	40.4%	37.0%	35.8%	52.6%
Cartographic, architectural records	42.8%	42.9%	44.5%	45.4%	24.8%
Other	11.2%	11.3%	8.2%	13.1%	17.0%

Source questions: Q21 (employer type); Q25 (types of records)

Tables 3.5.3 and 3.5.4 show differences between men and women for the types of records with which they work in each employment sector. It seems that men are more likely in general to work with nontextual records and this is especially true for electronic records. With fewer men coming into the field than ever before, the newer record types that rely heavily on technology will present staffing challenges in many ways.

Table 3.5.3. Mean percentage of male employees only who work with various types of records within each employer type

Shading indicates that rate is greater than 50%.

	All respondents	Academic institution	Govt agency	Nonprofit org	For-profit org
n =	1,639	575	606	318	84
Textual records	84.4%	87.3%	82.3%	89.3%	72.6%
Still images, graphic materials	70.7%	80.9%	58.7%	81.4%	56.0%
Moving images	45.0%	56.9%	30.0%	52.8%	57.1%
Sound recordings	52.0%	64.3%	38.3%	57.5%	58.3%
Electronic records	44.2%	47.1%	41.7%	43.1%	53.6%
Cartographic, architectural records	46.9%	49.7%	47.4%	50.0%	23.8%
Other	9.7%	9.6%	7.9%	11.9%	17.9%

Source questions: Q21 (employer type); Q25 (types of records); Q2 (gender)

Table 3.5.4. Mean percentage of female employees only who work with various types of records within each employer type

Shading indicates that rate is greater than 50%.

	All respondents	Academic institution	Govt agency	Nonprofit org	For-profit org
n =	2994	1,096	849	757	146
Textual records	86.4%	89.3%	83.0%	88.8%	83.6%
Still images, graphic materials	74.4%	80.4%	60.7%	82.4%	79.5%
Moving images	39.1%	47.7%	25.1%	41.3%	51.4%
Sound recordings	48.5%	58.5%	34.5%	51.4%	49.3%
Electronic records	36.6%	37.7%	35.1%	34.1%	59.6%
Cartographic, architectural records	42.5%	41.2%	43.6%	45.4%	30.8%
Other	12.5%	12.7%	9.1%	14.1%	17.8%

Source questions: Q21 (employer type); Q25 (types of records); Q2 (gender)

See also the analysis of the time spent by archival managers on core archival functions, management activities, and other functions as reported in questions M2a, M2b, and M2c (Part 3, Section 10, pp. 120-122).

6: Salaries

A*CENSUS respondents were asked to report their total salaries for FY2003. A total of 3,979 individuals provided salary data, or about 92.7% of the 4,291 respondents who reported that they were employed full-time. Respondents who said they worked part-time were asked to report total annual income in a separate question.

The mean salary in FY2003 for all A*CENSUS respondents was \$49,329, up from an average of \$40,876 (in 2003 dollars) in 1982.²⁷ For those identifying themselves as archivists and manuscript curators, the mean salary was \$46,544. The mean salary for managers responding to the A*CENSUS was \$57,387 (Table 3.6.1).

²⁷ The salary data in the tables presented in this section were calculated using "approximate means" as described in the A*CENSUS Technical Notes (see Appendix D). Note that the approximate mean for "all respondents" varies somewhat from table to table. This is a result of combining salary responses with other questions that may have received more or fewer responses depending on where they fell in the survey instrument.

Table 3.6.1. Approximate mean salaries, all respondents

	All respondents	Men	Women
n =	3,817	1,408	2,372
Mean age	48.7	49.4	48.4
Mean year started first archival job	1990	1988	1991
Approx mean salary, all respondents	\$49,329	\$54,787	\$46,151
Approx mean salary, archivists/ms curators	\$46,544	\$50,665	\$43,947
Approx mean salary, managers	\$57,387	\$62,371	\$52,850

Source questions: Q1 (current position); Q2 (gender); Agefinal; Q30 (year started first archival job); Q34a (salary range); and combination of Q1=2 (current position); Q27=8 (current position); Q28=17 (current position, nonarchival); M1 (managers)

In May 2004, the U.S. Bureau of Labor Statistics (BLS) reported that archivists in the U.S. had an estimated mean wage of \$36,470.²⁸ The BLS estimate is significantly lower than the \$46,544 approximate mean calculated for the archivists and manuscript curators who responded to the A*CENSUS (Table 3.6.1). As noted in the discussion of Table 3.1.5, the relative number of entry-level archivists responding to the A*CENSUS may be low, so this may skew the figures higher than the actual national average for all archivists.

The approximate mean salary for all A*CENSUS respondents (\$49,329) was higher than that for archivists and manuscript curators alone because it included individuals in managerial positions and other occupations. Figure 3.6.1 shows the relative proportion of archivists to all respondents in each salary category.

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²⁸ U.S. Department of Labor, Bureau of Labor Statistics, "National Occupational Employment and Wage Estimates: Education, Training, and Library Occupations," SOC Code 25-4011 (May 2004). http://www.bls.gov/oes/current/oes 25Ed.htm.

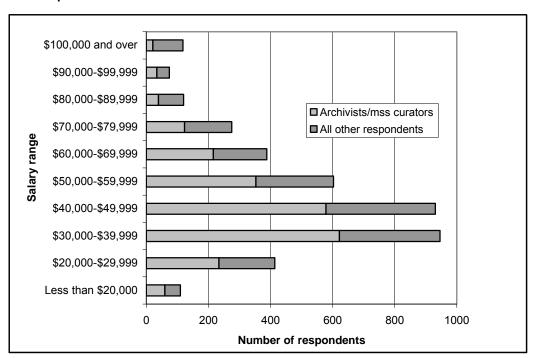


Figure 3.6.1. Salary ranges for all respondents and for individuals identifying themselves as archivists or manuscript curators

Source questions: Q1 (current position); Q34a (salary range)

A comparison of A*CENSUS salary data with data reported by David Bearman in 1982 shows overall progress (Table 3.6.2). Today's practitioners are making more than their 1982 counterparts even when adjusted for inflation. Bearman calculated the spread between men's and women's salaries and found that that men were making an average of 25% more than women in 1982; in 2003 that differential had dropped to 15%, still not equitable but moving toward balance.

Table 3.6.2. Comparison of mean salaries*, Bearman (1982) and A*CENSUS (2003)

	All	Men	Women	Ratio of men's to women's salaries
Mean salaries reported by Bearman, 1982 actual dollars	\$21,419	\$23,746	\$19,009	
1982 salaries in 2003 dollars ²⁹	\$40,876	\$45,317	\$36,277	1.25
A*CENSUS, all respondents*	\$49,315	\$54,787	\$46,151	1.18
A*CENSUS, archivists and manuscript curators only*	\$46,544	\$50,665	\$43,947	1.15

Source questions: Q1 (current position); Q2 (gender); Q34a (salary ranges); Bearman (1982)

The gender equity trend is heading in the right direction based on when respondents entered the field. Among those starting their first archival jobs within the last 5 years, men reported earning only 2% more than women (Table 3.6.3).

Table 3.6.3. Approximate mean salaries* by year in which respondents started first archival job, all respondents, men, and women

	All		М	Men		Women	
Year started first archival job	Count	Mean salary	Count	Mean salary	Count	Mean salary	men's to women's salaries
All respondents	3,948	\$49,206	1,425	\$54,574	2,378	\$46,084	1.18
Before 1970	89	\$70,647	53	\$77,941	34	\$60,152	1.30
1970-1974	227	\$66,849	128	\$70,285	89	\$62,784	1.12
1975-1979	386	\$63,260	179	\$68,663	195	\$58,486	1.17
1980-1984	428	\$56,884	189	\$60,027	223	\$54,455	1.10
1985-1989	548	\$51,376	193	\$54,462	331	\$49,828	1.09
1990-1994	634	\$47,155	221	\$50,478	390	\$45,214	1.12
1995-1999	873	\$42,033	265	\$43,834	571	\$41,171	1.06
2000-2004	763	\$38,179	196	\$38,533	545	\$37,889	1.02

Source questions: Q30 (year started first archival job); Q34a (salaries); Q2 (gender)

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

²⁹ Calculated using a conversion rate of 2003 dollars divided by 0.524 taken from "Consumer Price Index (CPI) Conversion Factors 1800 to estimated 2015 to Convert to Dollars of 2003" developed by Robert C. Sahr, Political Science Department, Oregon State University (revised February 2, 2005). http://oregonstate.edu/Dept/pol_sci/fac/sahr/cv2003.pdf.

Except among the very youngest respondents, salary equity between genders also was more balanced among younger workers, gradually growing more disparate with increasing age, with a big jump after age 60 (Table 3.6.4).

Table 3.6.4. Approximate mean* salaries, by age, all respondents, men, and women

	А	.II	М	Men		men	Ratio of
Age	Count	Mean salary	Count	Mean salary	Count	Mean salary	men's to women's salaries
All respondents	3,785	\$49,825	1,339	\$55,302	2232	\$46,604	1.19
65 and over	148	\$38,280	34	\$55,000	91	\$32,033	1.72
60-64	242	\$58,872	99	\$71,061	126	\$49,484	1.44
55-59	558	\$57,835	237	\$62,996	300	\$53,767	1.17
50-54	746	\$55,249	285	\$60,175	417	\$51,859	1.16
45-49	541	\$51,610	198	\$54,924	328	\$49,680	1.11
40-44	451	\$48,493	156	\$50,673	276	\$47,174	1.07
35-39	412	\$44,738	156	\$46,314	241	\$43,714	1.06
30-34	396	\$40,678	126	\$41,746	264	\$40,189	1.04
25-29	188	\$35,714	37	\$38,514	145	\$35,000	1.10
Under 25	39	\$25,789	6	\$18,333	31	\$26,935	0.68

The gender equity related to salaries was better among for-profit employees than in any other sector (Table 3.6.5), but the differences among the various employer types were not very great.

Source questions: Agefinal; Q34a (salaries); Q2 (gender)
*See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

Table 3.6.5. Approximate mean* salaries for all respondents and managers, by employer type

		All		Men		Women	
Employer type	Count	Mean salary	Count	Mean salary	Count	Mean salary	men's to women's salaries
All respondents	3,979	\$49,315	1,408	\$54,787	2,372	\$46,151	1.19
All managers	1,542	\$57,416	618	\$63,228	858	\$53,211	1.19
Academic, all	1,464	\$48,756	496	\$54,113	898	\$45,573	1.19
Academic, managers	580	\$57,233	234	\$62,842	323	\$53,111	1.18
Government, all	1,464	\$52,732	561	\$57,736	750	\$49,447	1.17
Govt, managers	484	\$61,860	223	\$67,220	239	\$57,552	1.17
Nonprofit, all	815	\$42,037	257	\$47,354	521	\$39,395	1.20
Nonprofit, managers	345	\$48,101	124	\$53,145	209	\$44,952	1.18
For-profit, all	203	\$61,256	65	\$65,077	119	\$58,487	1.11
For-profit, managers	97	\$69,742	30	\$75,500	59	\$65,763	1.15

Source questions: Q21 (employer type); Q34a (salaries); Q2 (gender); and combination of Q1=2 (current position); Q27=8 (current position); Q28=17 (current position, nonarchival); M1 (managers)

Mean Salaries among Regions by Gender

Archival salaries tend to mirror broad cost-of-living differences among various regions of the country. However, the highest approximate mean salaries were reported in the South Mid-Atlantic states, which include Maryland, Delaware, and the District of Columbia, because so many high paying federal jobs can be found in this region. Overall, archival salaries appear to be lower across the South than in other parts of the country (Table 3.6.6).

There is disparity from region-to-region regarding the equity of pay between men and women. In the A*CENSUS, the greatest spread was in the Midwest, especially the Plains states, where men reported earning an average of 29% more than women. In the Pacific and Southwest states, however, the spread was only 11% and in New England it was 12%.

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

Table 3.6.6. Approximate mean* salaries, by region and gender

	All res	pondents	М	en	Wo	men	Ratio of men's to
Region**	Count	Mean salary	Count	Mean salary	Count	Mean salary	men's to women's salaries
New England	349	\$49,556	107	\$53,318	238	\$47,731	1.12
Mid-Atlantic, all	979	\$56,517	391	\$63,043	578	\$52,215	1.15
North Mid-Atlantic	548	\$50,575	197	\$56,421	345	\$47,188	1.20
South Mid-Atlantic	431	\$64,072	194	\$69,768	233	\$59,657	1.17
South Atlantic	429	\$43,019	142	\$47,077	285	\$41,053	1.15
South Central	281	\$41,868	116	\$46,638	164	\$38,537	1.21
Midwest, all	818	\$46,296	292	\$52,979	518	\$42,587	1.24
Great Lakes	570	\$47,632	197	\$54,391	368	\$44,076	1.23
Plains	248	\$43,226	95	\$50,053	150	\$38,933	1.29
Mountain	168	\$46,815	73	\$53,082	91	\$42,308	1.25
Southwest	282	\$43,901	99	\$47,121	178	\$42,360	1.11
Pacific	360	\$55,403	131	\$59,046	226	\$53,186	1.11
Northwest	137	\$48,905	53	\$53,019	84	\$46,310	1.14
All respondents	3,803	\$49,329	1,408	\$54,787	2,372	\$46,151	1.19

Source questions: Q30 (year started first archival job); Q34a (salaries); Q2 (gender)

Mean Salaries among Regions by Position

The following four tables show approximate mean salaries within each region for each of the eight archival positions specified in Q27 (see Table 3.1.4).³⁰ The lowest starting salaries were reported in the Southwest and Plains states, but the cost of living differential was less apparent in the lowest level jobs (Tables 3.6.7a-3.6.7b).

By the time archivists reach the "senior level" the Plains is still lagging and the South Atlantic is close behind, while the salaries in the Southwest have improved a little relative to the other regions (Table 3.6.7c).

The impact of relatively high paying federal jobs in the Lower Mid-Atlantic is especially evident among senior-level archivists, supervisors, and managers (Table 3.6.7d).

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

^{**} See Tables 3.1.3a-3.1.3d for a breakdown of states assigned to each region.

³⁰ See Tables 3.1.3a-3.1.3d for a breakdown of states assigned to each region.

Table 3.6.7a. Approximate mean* salaries, by region and type of position

	All respondents		Assistant Archivists			Assistant Archivists – Technical	
Region**	Count	Mean salary	Count	Mean salary	Count	Mean salary	
New England	406	\$49,365	16	\$31,875	4	\$37,500	
Upper Mid-Atlantic	362	\$50,632	22	\$28,636	3	\$25,000	
Lower Mid-Atlantic	570	\$63,687	13	\$30,385	6	\$46,667	
South Atlantic	453	\$43,217	11	\$30,455	5	\$31,000	
Great Lakes	443	\$47,517	20	\$33,250	7	\$27,857	
Plains	592	\$43,392	2	\$25,000	1	\$45,000	
South Central	255	\$41,801	8	\$30,000	3	\$21,667	
Mountain	297	\$45,172	4	\$35,000	3	\$25,000	
Southwest	174	\$43,763	7	\$23,571	4	\$22,500	
West	291	\$69,629	22	\$35,000	3	\$28,333	
Northwest	142	\$57,958	4	\$32,500	1	\$45,000	
All respondents	3,979	\$49,315	130	\$31,038	40	\$31,250	

Table 3.6.7b. Approximate mean* salaries, by region and type of position

	All respondents		Associa	Associate Archivists		Associate Archivists – Technical	
Region**	Count	Mean salary	Count	Mean salary	Count	Mean salary	
New England	406	\$49,365	64	\$40,000	6	\$43,333	
Upper Mid-Atlantic	362	\$50,632	99	\$40,051	9	\$42,778	
Lower Mid-Atlantic	570	\$63,687	68	\$48,676	19	\$56,579	
South Atlantic	453	\$43,217	69	\$32,971	7	\$39,286	
Great Lakes	443	\$47,517	90	\$37,778	12	\$40,000	
Plains	592	\$43,392	50	\$33,400	4	\$47,500	
South Central	255	\$41,801	51	\$32,647	7	\$36,429	
Mountain	297	\$45,172	33	\$38,333	3	\$28,333	
Southwest	174	\$43,763	45	\$34,778	7	\$32,143	
West	291	\$69,629	67	\$44,701	8	\$41,250	
Northwest	142	\$57,958	19	\$48,158	2	\$55,000	
All respondents	3,979	\$49,315	658	\$38,860	84	\$43,452	

Source questions: Q4 (state in which employed); Q27 (archival positions); Q34a (salaries)

Source questions: Q4 (state in which employed); Q27 (archival positions); Q34a (salaries)
*See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.
** See Tables 3.1.3a-3.1.3d for a breakdown of states assigned to each region.

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.
** See Tables 3.1.3a-3.1.3d for a breakdown of states assigned to each region.

Table 3.6.7c. Approximate mean* salaries, by region and type of position

	All respondents		Senior Archivists			Senior Archivists – Technical	
Region**	Count	Count Mean salary		Mean salary	Count	Mean salary	
New England	406	\$49,365	76	\$46,053	31	\$49,839	
Upper Mid-Atlantic	362	\$50,632	119	\$47,479	32	\$53,125	
Lower Mid-Atlantic	570	\$63,687	122	\$65,041	54	\$69,444	
South Atlantic	453	\$43,217	88	\$38,295	33	\$38,636	
Great Lakes	443	\$47,517	109	\$43,532	48	\$46,667	
Plains	592	\$43,392	62	\$37,258	17	\$44,412	
South Central	255	\$41,801	51	\$41,863	19	\$36,053	
Mountain	297	\$45,172	33	\$47,424	10	\$39,000	
Southwest	174	\$43,763	51	\$41,078	20	\$43,500	
West	291	\$69,629	63	\$53,571	33	\$48,636	
Northwest	142	\$57,958	34	\$55,000	10	\$63,000	
All respondents	3,979	\$49,315	808	\$47,302	308	\$50,065	

Table 3.6.7d. Approximate mean* salaries, by region and type of position

	All res	pondents	Sup	Supervisors		Managers	
Region**	Count	Mean salary	Count	Mean salary	Count	Mean salary	
New England	406	\$49,365	13	\$55,769	100	\$59,950	
Upper Mid-Atlantic	362	\$50,632	36	\$53,611	163	\$61,626	
Lower Mid-Atlantic	570	\$63,687	16	\$75,313	98	\$77,551	
South Atlantic	453	\$43,217	24	\$46,458	139	\$52,698	
Great Lakes	443	\$47,517	21	\$50,714	193	\$55,777	
Plains	592	\$43,392	19	\$47,368	70	\$55,071	
South Central	255	\$41,801	30	\$45,000	86	\$50,349	
Mountain	297	\$45,172	11	\$45,909	55	\$53,369	
Southwest	174	\$43,763	13	\$45,000	101	\$52,376	
West	291	\$69,629	15	\$63,333	106	\$66,557	
Northwest	142	\$57,958	7	\$62,143	39	\$66,538	
All respondents	3,979	\$49,315	207	\$52,246	1157	\$58,734	

Source questions: Q4 (state in which employed); Q27 (archival positions); Q34a (salaries)
*See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.
** See Tables 3.1.3a-3.1.3d for a breakdown of states assigned to each region.

Source questions: Q4 (state in which employed); Q27 (archival positions); Q34a (salaries) *See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

^{**} See Tables 3.1.3a-3.1.3d for a breakdown of states assigned to each region.

Table 3.6.8. Overview, by state, of total number of respondents, ages, and approximate mean* salaries

		Mean*	Approx mean*
State	n =	age	salary
Alabama	55	49.7	\$44,545
Alaska	24	50.6	\$48,958
American Samoa	3	47.5	\$38,333
Arizona	48	47.3	\$43,021
Arkansas	17	52.6	\$46,765
California	333	46.3	\$56,381
Colorado	62	48.9	\$47,742
Connecticut	67	48.9	\$53,582
Delaware	26	47.8	\$47,500
District of Columbia	184	49.3	\$68,043
Florida	72	52.8	\$41,250
Georgia	100	46.3	\$48,800
Hawaii	20	53.2	\$50,500
Idaho	11	52.1	\$41,364
Illinois	155	49.1	\$48,613
Indiana	55	49.8	\$42,545
lowa	35	50.1	\$47,429
Kansas	42	51.5	\$45,595
Kentucky	66	50.0	\$41,591
Louisiana	55	49.7	\$44,091
Maine	16	55.8	\$37,500
Maryland	231	46.5	\$63,528
Massachusetts	214	47.3	\$49,977
Michigan	97	48.1	\$50,979
Minnesota	56	49.5	\$46,964
Mississippi	42	46.3	\$35,952
Missouri	139	49.3	\$41,978

State	n =	Mean* age	Approx mean* salary
Montana	15	52.7	\$37,000
	_		
Nebraska	18	48.4	\$39,444
Nevada	22	51.3	\$52,273
New Hampshire	21	51.7	\$44,048
New Jersey	60	47.6	\$53,750
New Mexico	28	48.9	\$40,179
New York	349	49.2	\$52,550
North Carolina	95	45.8	\$43,000
North Dakota	9	46.4	\$46,111
Ohio	140	49.7	\$47,857
Oklahoma	27	53.3	\$35,000
Oregon	37	48.1	\$43,108
Pennsylvania	161	48.1	\$45,311
Puerto Rico	3	30.9	\$35,000
Rhode Island	30	51.7	\$48,667
South Carolina	75	47.6	\$37,333
South Dakota	12	47.3	\$44,167
Tennessee	62	48.7	\$40,161
Texas	188	50.5	\$45,745
Utah	50	49.9	\$49,000
Vermont	14	48.4	\$42,857
Virginia	98	45.1	\$43,929
Washington	81	47.0	\$51,173
West Virginia	12	55.0	\$35,000
Wisconsin	89	51.3	\$44,719
Wyoming	36	46.6	\$40,000
Total	3,957	48.7	\$49,253

Source questions: Q4 (state in which employed); Agefinal; Q34a (salaries) *See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

 $\label{thm:continuous} \textbf{Table 3.6.9a. Overview, by state, of men, women, archivists/manuscript curators, and managers and their approximate mean* salaries$

	Men		Women		Archivists and manuscript curators		Managers	
State	Approx mean* salary	n =	Approx mean* salary	n =	Approx mean* salary	n =	Approx mean* salary	n =
Alabama	\$52,500	22	\$39,138	29	\$43,971	34	\$51,111	27
Alaska	\$62,500	10	\$39,286	15	\$45,714	14	\$63,333	9
Amer Samoa	\$25,000	1	\$25,000	1	N/A	0	\$25,000	2
Arizona	\$41,000	15	\$45,172	30	\$40,909	22	\$54,737	19
Arkansas	\$52,500	8	\$40,000	8	\$47,308	13	\$52,500	9
California	\$59,261	115	\$54,055	206	\$52,430	185	\$67,197	140
Colorado	\$46,000	20	\$47,647	34	\$45,000	34	\$55,370	28
Connecticut	\$62,778	18	\$49,778	49	\$53,404	50	\$65,870	24
Delaware	\$46,000	10	\$45,357	14	\$39,375	16	\$61,250	8
Dist of Columbia	\$75,985	66	\$64,722	113	\$64,910	117	\$79,052	62
Florida	\$44,091	22	\$39,898	51	\$38,143	36	\$48,333	31
Georgia	\$55,217	23	\$46,883	77	\$48,113	53	\$55,851	47
Hawaii	\$57,857	7	\$46,538	15	\$47,000	11	\$53,182	12
Idaho	\$42,143	7	\$38,333	3	\$40,714	7	\$46,667	6
Illinois	\$56,538	52	\$44,794	101	\$45,800	102	\$55,156	67
Indiana	\$51,739	23	\$36,379	30	\$42,667	31	\$47,857	21
Iowa	\$55,417	12	\$43,095	21	\$45,800	25	\$58,929	14
Kansas	\$49,474	19	\$41,190	21	\$42,727	22	\$55,250	20
Kentucky	\$45,893	28	\$36,875	35	\$37,927	45	\$51,852	31
Louisiana	\$48,000	20	\$42,576	37	\$39,615	30	\$51,923	28
Maine	\$41,000	5	\$35,909	13	\$37,222	11	\$37,000	5
Maryland	\$69,000	115	\$58,398	106	\$61,581	140	\$74,741	61
Massachusetts	\$53,148	54	\$49,252	151	\$47,878	140	\$59,805	79
Michigan	\$55,588	34	\$49,561	59	\$45,192	54	\$59,000	41
Minnesota	\$56,875	16	\$43,108	39	\$45,833	38	\$54,000	21
Mississippi	\$36,429	14	\$35,800	30	\$32,059	20	\$47,000	17
Missouri	\$48,617	47	\$38,103	92	\$37,632	80	\$51,875	50
Montana	\$55,000	1	\$35,714	14	\$38,333	6	\$40,000	6

Table 3.6.9b. Overview, by state, of men, women, archivists/manuscript curators, and managers and their approximate mean* salaries

	Men		Women		Archivists and manuscript curators		Managers	
State	Approx mean* salary	n =	Approx mean* salary	n =	Approx mean* salary	n =	Approx mean* salary	n =
Nebraska	\$43,000	5	\$38,333	12	\$39,286	7	\$47,000	5
Nevada	\$61,250	8	\$47,727	12	\$45,000	7	\$57,727	11
New Hampshire	\$48,077	13	\$37,500	10	\$43,750	9	\$55,000	9
New Jersey	\$58,750	24	\$49,853	36	\$55,667	32	\$66,731	27
New Mexico	\$54,000	5	\$37,857	23	\$32,692	14	\$47,917	13
New York	\$58,547	117	\$49,233	231	\$48,774	222	\$62,538	142
North Carolina	\$48,939	33	\$38,793	59	\$41,250	65	\$54,444	36
North Dakota	\$47,857	7	\$40,000	2	\$39,000	5	\$57,000	5
Ohio	\$54,167	42	\$44,076	99	\$41,772	83	\$55,089	58
Oklahoma	\$40,714	7	\$32,222	18	\$35,714	15	\$38,077	14
Oregon	\$45,625	16	\$41,500	21	\$40,455	22	\$45,000	13
Pennsylvania	\$50,982	56	\$41,667	102	\$41,893	109	\$51,642	74
Puerto Rico	\$30,000	2	N/A	0	\$25,000	1	\$35,000	1
Rhode Island	\$52,273	11	\$46,579	19	\$42,692	14	\$65,000	9
South Carolina	\$41,806	36	\$33,108	39	\$33,537	43	\$42,969	35
South Dakota	\$63,000	5	\$30,714	7	\$41,364	11	\$48,333	6
Tennessee	\$45,000	24	\$37,432	38	\$37,353	36	\$46,739	23
Texas	\$48,542	72	\$44,136	117	\$42,182	117	\$52,711	89
Utah	\$54,355	31	\$40,000	16	\$49,333	31	\$53,571	22
Vermont	\$50,000	6	\$37,500	8	\$42,778	9	\$48,333	6
Virginia	\$48,654	26	\$41,563	67	\$39,545	69	\$53,472	38
Washington	\$53,889	27	\$50,200	50	\$50,952	42	\$59,063	32
West Virginia	\$41,667	3	\$32,500	8	\$33,000	5	\$45,000	4
Wisconsin	\$50,333	30	\$41,875	59	\$39,889	49	\$53,056	36
Wyoming	\$48,000	10	\$37,609	24	\$37,500	18	\$48,333	17
Total	\$54,689	1,400	\$46,086	2,471	\$46,457	2,371	\$57,353	1,610

Source questions: Q4 (state in which employed); Q34a (salaries); Q2 (gender); A1 (position) *See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

Tables 3.6.10a-3.6.10e provide a more detailed breakdown of salary data by region and position in five broad regions of the United States.

Table 3.6.10a. Approximate mean* salaries according to position, employment sector, and region for New England (Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont)

		Which of the following best describes your current position?						
Employment Sector		All respon- dents	Assistant Archivist	Assistant Archivist - Technical	Associate Archivist	Associate Archivist - Technical	Senior Archivist	Senior Archivist - Technical
All respondents in New England	mean salary	\$49,365	\$31,875	\$37,500	\$40,000	\$43,333	\$46,053	\$49,839
	n =	362	16	4	64	6	76	31
Academic	mean salary	\$53,016	\$33,182	\$35,000	\$43,387	\$45,000	\$50,385	\$52,333
	n =	184	11	1	31	1	39	15
Government	mean salary	\$50,068	\$30,000	\$45,000	\$41,667	\$45,000	\$51,429	\$50,000
	n =	73	2	2	15	3	14	8
Nonprofit	mean salary	\$41,750	\$28,333	\$25,000	\$32,692	\$55,000	\$35,000	\$39,000
	n =	80	3	1	13	1	18	5
For-profit	mean salary	\$51,875			\$45,000		\$45,000	\$45,000
	n =	8	0	0	1	0	2	1

		Which of the following best describes your current position?						
Employment Sector		AII respon- dents	Super- visor	Manager	Archives Consul- tant	Some other archives-related position	Rather not say / no answer	
All respondents in New England	mean salary	\$49,365	\$55,769	\$59,950	\$45,000	\$50,667	\$52,500	
	n =	362	13	100	3	45	4	
Academic	mean salary	\$53,016	\$55,000	\$65,000		\$51,905	\$52,500	
	n =	184	5	56	0	21	4	
Government	mean salary	\$50,068	\$60,000	\$61,000		\$47,000		
	n =	73	4	15	0	10	0	
Nonprofit	mean salary	\$41,750	\$58,333	\$46,250		\$53,333		
	n =	80	3	24	0	12	0	
For-profit	mean salary	\$51,875	\$35,000	\$82,500		\$35,000		
	n =	8	1	2	0	1	0	

Source questions: Q4 (state in which employed); Q34a (salaries); Q27 (position)

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

Table 3.6.10b. Approximate mean* salaries according to position, employment sector, and region for the Mid-Atlantic (Delaware, District of Columbia, Maryland, New Jersey, New York, Pennsylvania, West Virginia)

		W	hich of the	following be	est describe	s your curr	ent position	1?
Employment Sector		All respon- dents	Assistant Archivist	Assistant Archivist - Technical	Associate Archivist	Associate Archivist - Technical	Senior Archivist	Senior Archivist - Technical
All respondents in the Mid- Atlantic	mean salary	\$56,413	\$29,286	\$39,444	\$43,563	\$52,143	\$56,369	\$63,372
	n =	1,023	35	9	167	28	241	86
Academic	mean salary	\$51,406	\$29,444	\$35,000	\$39,000	\$41,000	\$46,833	\$47,778
	n =	256	9	2	40	5	60	18
Government	mean salary	\$65,964	\$28,000	\$52,500	\$50,441	\$58,889	\$69,234	\$71,250
	n =	441	10	4	68	18	111	56
Nonprofit	mean salary	\$43,621	\$31,000	\$30,000	\$35,000	\$35,000	\$41,038	\$43,750
	n =	232	10	2	44	3	53	8
For-profit	mean salary	\$58,214	\$35,000	\$15,000	\$47,000	\$45,000	\$57,222	\$85,000
	n =	56	3	1	10	2	9	2

		Which o	of the follow	ing best de	scribes you	ır current po	osition?
Employment Sector		All respon- dents	Super- visor	Manager	Archives Consul- tant	Some other archives-related position	Rather not say / no answer
All respondents in the Mid- Atlantic	mean salary	\$56,413	\$60,288	\$67,605	\$58,214	\$53,458	\$54,130
	n =	1,023	52	261	14	107	23
Academic	mean salary	\$51,406	\$51,000	\$61,972	\$53,750	\$63,387	\$50,000
	n =	256	10	71	4	31	6
Government	mean salary	\$65,964	\$70,400	\$80,435	\$55,000	\$56,354	\$65,714
	n =	441	25	92	2	48	7
Nonprofit	mean salary	\$43,621	\$50,714	\$53,816	\$55,000	\$34,444	\$35,000
	n =	232	14	76	1	18	3
For-profit	mean salary	\$58,214	\$55,000	\$75,357	\$97,500	\$46,667	\$51,000
	n =	56	2	14	2	6	5

Source questions: Q4 (state in which employed); Q34a (salaries); Q27 (position) *See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

Table 3.6.10c. Approximate mean* salaries according to position, employment sector, and region for the South (Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, Tennessee, Virginia)

		w	hich of the	following be	est describe	s your curr	ent position	1?
Employment Sector		All respon- dents	Assistant Archivist	Assistant Archivist - Technical	Associate Archivist	Associate Archivist - Technical	Senior Archivist	Senior Archivist - Technical
Academic	mean salary	\$44,475	\$33,000	\$27,500	\$34,623	\$39,000	\$42,231	\$35,000
	n =	305	5	4	53	5	65	12
Government	mean salary	\$41,572	\$26,111	\$25,000	\$31,481	\$38,750	\$38,774	\$39,667
	n =	299	9	3	54	8	53	30
Nonprofit	mean salary	\$37,233	\$35,000	\$35,000	\$30,556	\$25,000	\$31,471	\$32,778
	n =	103	4	1	9	1	17	9
For-profit	mean salary	\$56,957	\$35,000		\$35,000		\$41,667	\$55,000
	n =	23	1	0	1	0	3	1
All respondents in the South	mean salary	\$42,649	\$30,263	\$27,500	\$32,833	\$37,857	\$39,604	\$37,692
	n =	740	19	8	120	14	139	52

		Which	Which of the following best describes your current position?						
Employment Sector		All respon- dents	Super- visor	Manager	Archives Consultant	Some other archives-related	Rather not say / no answer		
Academic	mean salary	\$44,475	\$43,636	\$53,297	\$95,000	\$45,263	\$52,222		
	n =	305	22	91	1	38	9		
Government	mean salary	\$41,572	\$45,741	\$52,716		\$41,429	\$33,333		
	n =	299	27	81	0	28	6		
Nonprofit	mean salary	\$37,233	\$40,000	\$42,297	\$35,000	\$39,706	\$31,667		
	n =	103	4	37	1	17	3		
For-profit	mean salary	\$56,957	\$110,000	\$66,667		\$37,500			
	n =	23	1	12	0	4	0		
All respondents in the South	mean salary	\$42,649	\$45,648	\$51,800	\$61,667	\$42,727	\$42,500		
	n =	740	54	225	3	88	18		

Source questions: Q4 (state in which employed); Q34a (salaries); Q27 (position) *See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

Table 3.6.10d. Approximate mean* salaries according to position, employment sector, and region for the **Midwest** (Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin)

		W	hich of the	following be	est describe	s your curr	ent position	1?
Employment Sector		All respon- dents	Assistant Archivist	Assistant Archivist - Technical	Associate Archivist	Associate Archivist - Technical	Senior Archivist	Senior Archivist - Technical
Academic	mean salary	\$46,563	\$32,778	\$30,000	\$33,621	\$45,000	\$44,420	\$50,000
	n =	336	9	2	58	5	69	14
Government	mean salary	\$47,512	\$25,000	\$35,000	\$38,415	\$43,571	\$43,333	\$47,667
	n =	213	4	2	41	7	36	30
Nonprofit	mean salary	\$40,023	\$35,556	\$21,667	\$34,706	\$28,333	\$31,939	\$41,000
	n =	222	9	3	34	3	49	15
For-profit	mean salary	\$65,370			\$53,000		\$51,667	\$48,333
	n =	54	0	0	5	0	15	3
All respondents in the Midwest	mean salary	\$46,275	\$32,500	\$30,000	\$36,214	\$41,875	\$41,257	\$46,077
	n =	847	22	8	140	16	171	65

		Which o	of the follow	ing best de	scribes you	r current po	sition?
Employment Sector		All respon- dents	Supervisor	Manager	Archives Consultant	Some other archives- related position	Rather not say / no answer
Academic	mean salary	\$46,563	\$49,667	\$55,321	\$25,000	\$49,048	\$42,273
	n =	336	15	109	2	42	11
Government	mean salary	\$47,512	\$50,938	\$58,039	\$35,000	\$50,000	\$60,000
	n =	213	16	51	1	23	2
Nonprofit	mean salary	\$40,023	\$46,250	\$48,194	\$35,000	\$41,667	\$47,000
	n =	222	8	72	3	21	5
For-profit	mean salary	\$65,370		\$75,208	\$85,000	\$71,250	
	n =	54	0	24	3	4	0
All respondents in the Midwest	mean salary	\$46,275	\$49,125	\$55,589	\$46,818	\$48,967	\$44,474
	n =	847	40	263	11	92	19

Source questions: Q4 (state in which employed); Q34a (salaries); Q27 (position) *See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

Table 3.6.10e. Approximate mean* salaries according to position, employment sector, and region for the West (Arizona, California, Colorado, Idaho, Montana, Nevada, New Mexico, Oklahoma, Oregon, Texas, Utah, Washington, Wyoming)

		w	hich of the	following be	est describe	s your curr	ent position	1?
Employment Sector		All respon- dents	Assistant Archivist	Assistant Archivist - Technical	Associate Archivist	Associate Archivist - Technical	Senior Archivist	Senior Archivist - Technical
Academic	mean salary	\$49,472	\$33,947	\$28,333	\$39,384	\$35,000	\$46,739	\$46,500
	n =	379	19	6	73	6	69	20
Government	mean salary	\$49,145	\$31,667	\$22,500	\$39,286	\$30,000	\$48,226	\$48,514
	n =	345	9	4	56	8	62	37
Nonprofit	mean salary	\$45,351	\$25,000	\$25,000	\$41,250	\$43,000	\$44,412	\$43,000
	n =	171	8	1	24	5	34	10
For-profit	mean salary	\$62,083			\$46,111	\$65,000	\$57,500	\$41,667
	n =	60	0	0	9	1	12	3
All respondents in the West	mean salary	\$49,299	\$31,757	\$25,909	\$39,939	\$36,500	\$47,376	\$46,507
	n =	985	37	11	164	20	181	73

		Which o	of the follow	ing best de	scribes you	ır current po	osition?
Employment Sector		All respon- dents	Supervisor	Manager	Archives Consultant	Some other archives-related position	Rather not say / no answer
Academic	mean salary	\$49,472	\$53,333	\$60,896	\$40,000	\$53,542	\$52,222
	n =	379	21	106	2	48	9
Government	mean salary	\$49,145	\$52,857	\$58,178		\$50,625	\$45,625
	n =	345	14	107	0	40	8
Nonprofit	mean salary	\$45,351	\$50,000	\$48,304		\$55,789	\$36,667
	n =	171	8	56	0	19	6
For-profit	mean salary	\$62,083	\$50,000	\$74,348	\$65,000	\$51,000	\$75,000
	n =	60	2	23	1	5	4
All respondents in the West	mean salary	\$49,299	\$52,283	\$58,372	\$57,500	\$51,891	\$50,185
	n =	985	46	301	6	119	27

Source questions: Q4 (state in which employed); Q34a (salaries); Q27 (position)

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

For-profit employees reported earning substantially more than those in other sectors (Table 3.6.11). The relative spread was even greater among those who identified themselves as archivists and curators in the survey's first question (Table 3.6.12).

Table 3.6.11. Approximate mean* salaries, by employer type

Salary range	All respondents	Academic employees	Government employees	Nonprofit employees	For-profit employees
	n = 4,185	n = 1,518	n = 1,440	n = 872	n = 226
Approx mean salaries	\$49,315	\$48,576	\$52,732	\$42,037	\$61,256

Source questions: Q21 (employer); Q34a (salaries)

Table 3.6.12. Approximate mean* salaries, by employer type, archivists and manuscript curators only

Salary range	All respondents	Academic employees	Government employees	Nonprofit employees	For-profit employees
	n = 2,224	n = 897	n = 728	n = 501	n = 98
Approx mean salaries	\$46,502	\$45,491	\$51,016	\$39,261	\$59,235

Source questions: Q1=1 (current position=archivist/manuscript curator); Q21 (employer); Q34a (salaries)

The most remarkable differences among salaries within the academic community were the very low compensation rates reported for those working in tribal institutions. However, with only six respondents, it is difficult to generalize from these data.

Table 3.6.13. Approximate mean* salaries, by type of academic employer

	All				Tribal school/	
Salary range	academic employees	College/univ employees	Seminary employees	K-12 employees	college/univ employees	Other academic
	n = 1,518	n = 1,418	n = 17	n = 25	n = 6	n = 52
Approx mean salaries	\$48,576	\$48,864	\$41,875	\$41,667	\$23,000	\$47,245

Source questions: Q21 (employer); Q22a2 (functional unit within academic institution); Q34a (salaries)

There were substantial differences in rates of pay among levels of government (Tables 3.6.14a-b). Federal employees averaged substantially higher salaries than other government employees. Respondents who reported the second highest average salary in the government sector were municipal employees, with tribal employees earning substantially less than the others. More than one-quarter of all federal employees reported salaries greater than \$80,000, more

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

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than double the rate among all A*CENSUS respondents of whom only 12.4% earned more than \$80,000.

Table 3.6.14a. Approximate mean* salaries, by level of government

Salary range	All government	Federal	State	County/parish
Salary range	n = 1,440	n = 529	n = 558	n = 118
Approx mean salaries	\$52,732	\$66,749	\$44,306	\$42,000

Source questions: Q21 (employer); Q22b1 (level of government); Q34a (salaries)

Table 3.6.14b. Approximate mean* salaries, by level of government

Salary range -	All government	Municipal	Tribal	Other govt
	n = 1,440	n = 307	n = 30	n = 13
Approx mean salaries	\$52,732	\$46,375	\$33,929	\$41,923

Source questions: Q21 (employer); Q22b1 (level of government); Q34a (salaries)

7: Career Paths

What Led to First Archival Job?

In an effort to determine why people choose to enter the archival field, A*CENSUS respondents were asked, "What led you to begin working in your first archives-related job?"

A significant number of people working in archives appears to be "accidental archivists." The most common reason cited for taking a first archival job among all age groups was that they had, essentially, stumbled into it, discovering an archival position while they were looking for work (Table 3.7.1). Older workers also reported that they had simply been assigned archives-related responsibilities by their employers. Younger respondents were more likely to cite an "archives-related class" or "work study" as the factor that led to their first archival job.

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

Table 3.7.1. What led to first archival job, by ageShaded areas indicate those factors most often cited within each age group.

						Age range	;				
	All	< 25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	65 +
n =	5,261	69	252	457	475	514	632	860	666	363	480
Learned about the value of archives from using them	12.2%	10.1%	11.5%	11.8%	13.7%	13.0%	15.2%	12.6%	12.0%	15.2%	13.1%
Knew someone who was an archivist	3.3%	1.4%	1.6%	3.3%	5.7%	3.3%	3.2%	3.7%	3.5%	2.8%	4.8%
Took an archives- related class in college or graduate school	11.8%	14.5%	17.9%	18.6%	14.1%	14.4%	16.8%	11.3%	11.0%	6.6%	2.9%
Held a work-study position in an archives while in college	8.7%	15.9%	19.0%	12.7%	13.3%	9.9%	10.8%	8.0%	7.5%	5.5%	0.8%
Volunteered in an archives	5.6%	14.5%	7.1%	9.6%	5.9%	4.7%	3.5%	4.7%	3.9%	6.9%	9.4%
Discovered that an archival job was available when I was looking for work	16.1%	15.9%	13.1%	11.8%	15.6%	18.9%	16.1%	18.7%	22.5%	18.5%	13.3%
Read about archival work and thought it sounded interesting	4.8%	7.2%	9.9%	10.7%	8.2%	7.0%	3.8%	4.1%	2.9%	1.4%	1.7%
Was assigned archives-related responsibilities by my employer	15.6%	8.7%	6.7%	8.8%	9.9%	12.3%	14.2%	19.5%	20.1%	24.2%	33.3%
Other	13.7%	8.7%	11.9%	11.8%	12.8%	15.2%	15.7%	15.6%	14.6%	15.2%	18.1%

Source questions: Agefinal; Q28x2 (prompt for first archival job)

A somewhat different pattern emerges when the reasons are aligned by year in which respondents started their first archival jobs (Table 3.7.2). "Assigned responsibilities by my employer" ranked first for the newest entrants. The accidental archivists who discovered archival positions while looking for work were first overall and second among the newest entrants to the field. The next most common reason cited was "took an archives-related class," presumably correlating to the larger number of individuals now coming into the field with an academic background that includes an archival concentration.

Table 3.7.2. What led to first archival job, by year started

Shaded areas indicate those factors most often cited within each 5-year time span.

						<i>J</i>				
	All	2000- 2004	1995- 1999	1990- 1994	1985- 1989	1980- 1984	1975- 1979	1970- 1974	1965- 1969	Pre- 1965
n =	5,231	1,073	1,073	760	659	504	454	288	93	52
Learned about the value of archives from using them	13.1%	12.5%	12.0%	12.2%	13.8%	13.9%	15.4%	12.2%	7.5%	21.2%
Knew someone who was an archivist	3.6%	1.9%	3.9%	4.9%	4.2%	3.4%	2.6%	4.9%	1.1%	3.8%
Took an archives- related class in college or graduate school	12.6%	13.4%	14.6%	13.8%	11.8%	15.3%	11.2%	8.0%	3.2%	7.7%
Held a work-study position in an archives while in college	9.3%	5.2%	9.6%	11.6%	10.3%	10.9%	12.1%	13.2%	14.0%	3.8%
Volunteered in an archives	6.0%	6.2%	9.3%	6.3%	4.2%	3.8%	5.3%	3.1%	3.2%	9.6%
Discovered that an archival job was available when I was looking for work	17.2%	16.6%	11.2%	17.5%	19.1%	19.8%	22.2%	31.3%	36.6%	1.9%
Read about archival work and thought it sounded interesting	5.1%	7.1%	6.6%	4.6%	4.4%	4.4%	2.6%	1.0%		26.9%
Was assigned archives-related responsibilities by my employer	16.6%	20.2%	18.7%	14.5%	16.4%	14.1%	13.9%	11.5%	17.2%	21.2%
Other	14.7%	15.6%	13.4%	14.1%	14.0%	13.7%	13.4%	14.2%	16.1%	1.9%

Source questions: Q30 (year started); Q28x2 (prompt for first archival job)

Respondents in academic settings were more likely to have made a deliberate choice to enter archives based on their own research experiences or academic preparation (Table 3.7.3). Government employees and the self-employed were much more likely than those in other sectors to have discovered an archival job while looking for work.

Table 3.7.3. What led to first archival job, by type of employer

Shaded areas indicate those factors most often cited within each employment sector.

	All	Academic	Government	Nonprofit	For-profit	Self- employed	Other
n =	5,231	1,728	1519	1111	245	63	124
Learned about the value of archives from using them	13.1%	13.7%	13.0%	11.4%	10.6%	17.5%	12.1%
Knew someone who was an archivist	3.6%	3.4%	4.3%	3.2%	2.4%	6.3%	5.6%
Took an archives-related class in college or graduate school	12.6%	15.1%	12.4%	11.2%	9.4%	7.9%	6.5%
Held a work-study position in an archives while in college	9.3%	11.1%	9.6%	8.9%	5.3%	3.2%	11.3%
Volunteered in an archives	6.0%	5.2%	4.5%	6.1%	4.9%	7.9%	4.8%
Discovered that an archival job was available when I was looking for work	17.2%	13.5%	24.0%	17.1%	19.2%	23.8%	16.1%
Read about archival work and thought it sounded interesting	5.1%	17.2%	4.3%	5.3%	7.8%	3.2%	4.0%
Was assigned archives-related responsibilities by my employer	16.6%	14.7%	13.6%	21.4%	20.0%	9.5%	20.2%
Other	14.7%	0.8%	12.3%	13.8%	15.9%	17.5%	17.7%
Don't know	1.4%	0.3%	1.4%	1.2%	4.5%	1.6%	1.6%

Source questions: Q21 (employer type); Q28x2 (prompt for first archival job)

First Career vs. Prior Career

Among all A*CENSUS respondents, the ratio of those coming to archives as a second career to those choosing it as a first career was 1.73 (Table 3.7.4). However, the most recent entrants to the field were much more likely to have come from another occupation. The second-to-first career ratio was 2.07 for those who started working in archives between 1995 and 1999, and 3.21 for those who started between 2000 and 2004. This could be a significant consideration when developing recruitment efforts, suggesting a need to reach out to practicing history teachers and librarians, among others (see prior careers in Table 3.7.5 for likely recruiting areas). However, it is important to note that many practicing librarians are already in their second career; a 2004 study found that 53% of graduates from LIS programs in that year were seeking second or third careers. This trend also indicates a need for strong continuing education programs to retrain and retool these individuals for their new work environments. It is also notable that the newest second career workers are coming into archives in their mid- to late-

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³¹ Maatta, "Closing the Gap."

forties. As a follow-up study, it would be interesting to conduct interviews to determine what prompted the transition at this relatively late point in their careers.

The mean age of entry for individuals who chose archives as their first career was in the late twenties (assuming that the people who started in 1995-1999 are naturally 5 years older than those who started in 2000-2004). Again, interviews would be helpful to determine what they were doing to support themselves up to that point. It is possible that many were in graduate school.

Table 3.7.4. Characteristics of those who report entering archival work from another field

	All respondents		archiva	Started 1st archival job 1995-1999		d 1st al job 2004
Respondent sector	Count	Mean* age	Count	Mean* age	Count	Mean* age
All A*CENSUS respondents who supplied age	4,765	48.7	949	42.9	965	44.3
Archivists and manuscript curators only	2,611	47.5	595	42.9	496	43.1
Respondents for whom archives is their first career	1,737	43.1	310	34.2	221	29.8
Respondents who came to archival work from another field	3,004	52.0	641	49.4	709	47.6
Ratio of second career to first career archivists	1.73	3	2.0)7	3.2	21

Source questions: Age final; Q1=1 (current position=archivist/manuscript curator; Q29 (first career)

Of the 3,004 individuals who reported that archives was not their first career, 2,293 provided information about their work prior to entering the archival field. Their open-ended responses are categorized in Table 3.7.5. Teaching at the primary, secondary, or college level was the most common prior career reported. A substantial number also came in from librarianship.

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

Table 3.7.5. Prior careers of those who report that archives was not their first career

First career (prior to archival work)	Count	First career (prior to archival work)	Count
Education (teachers, professors)	572	Law	41
Other academic (not teaching)	44	Military	41
Libraries	478	Archaeology	39
Fine arts	152	Business	39
Administration	132	Clergy	31
History	124	Government, other	31
Publishing	123	PR/advertising/ marketing	25
Museums	116	Industrial/manufacturing	24
Financial services	72	Broadcast media	22
Sales	72	Records management	21
Nursing	55	Nonprofit, other	11
Computers	50	Conservation/preservation	7
Sciences	43	Cultural management	5
Social work	42	Other	183

Source question: Q29a (explanation of prior career)

Although this trend was apparent among newest entrants to the field (Table 3.7.7), it was not as strong among younger respondents (Table 3.7.6). This may suggest either that archival work appeals to older individuals who no longer want to put up with the day-to-day stresses of classroom teaching, or it may simply reflect the large number of Baby Boomers in the teaching workforce who eventually became available to fill archival positions. It was a little surprising to see publishing cited more often than museums as a prior occupation, especially among the youngest entrants to the field (Table 3.7.6). This same table shows that the military also was a more prevalent precursor among the youngest workers; many with this background go on to work in government archives.

Table 3.7.8 shows prior careers by employment sector. According to the responses, former librarians more commonly found work in academic archives. Prior work in education was most common in nonprofit archives where it accounted for nearly one-third of all prior careers. Similarly, libraries were first employers for nearly one-third of the academic archivists who came to archives as a second career. Administration was more likely to be a prior career for employees of for-profit organizations than in other employment sectors.

Table 3.7.6. Prior careers of those who report that archives was not their first career, by age Darker shading indicates rates above 20% within each age group; lighter shading indicates 10-20%.

			Age	e		
	Total	Under 30	30-39	40-49	50-59	60 and over
Career prior to first archival job	n = 2,098	n = 59	n = 320	n = 505	n = 743	n = 444
Administration	5.5%	8.5%	3.4%	5.7%	5.4%	6.3%
Archaeology	1.7%	0.0%	3.1%	2.0%	1.9%	0.2%
Broadcast media	1.0%	1.7%	1.3%	1.8%	0.4%	0.5%
Business	1.5%	0.0%	0.6%	2.2%	1.5%	1.8%
Clergy	1.4%	1.7%	0.6%	0.8%	1.2%	3.2%
Computers	2.2%	3.4%	3.1%	2.6%	2.0%	1.6%
Education (teachers, professors)	25.5%	11.9%	16.6%	13.9%	21.5%	52.7%
Elementary *	2.5%	1.7%	0.6%	1.0%	2.2%	6.5%
Secondary *	3.2%	1.7%	2.5%	1.2%	2.6%	7.2%
College/university *	3.9%	0.0%	3.1%	2.0%	2.4%	9.0%
Other academic (not teaching)	2.0%	3.4%	2.8%	1.8%	2.6%	0.7%
Financial services	3.1%	1.7%	3.8%	3.4%	3.2%	2.3%
Fine arts	6.1%	5.1%	7.2%	7.9%	5.9%	3.8%
Government, other	1.2%	1.7%	1.3%	2.2%	0.9%	0.7%
History	5.3%	5.1%	5.0%	4.2%	5.9%	5.6%
Industrial/manufacturing	1.0%	0.0%	0.3%	1.2%	1.5%	0.9%
Law	1.8%	0.0%	2.8%	3.0%	1.5%	0.5%
Libraries	20.6%	16.9%	15.0%	20.6%	26.2%	15.5%
Military	6.7%	11.9%	10.9%	8.7%	5.7%	2.5%
Museums	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Nonprofit, other	0.4%	3.4%	0.3%	0.2%	0.7%	0.0%
Nursing	2.6%	1.7%	0.3%	0.8%	4.2%	3.8%
PR/advertising/marketing	1.0%	0.0%	2.5%	1.2%	0.7%	0.5%
Publishing	5.4%	10.2%	7.2%	6.1%	4.2%	4.7%
Records management	0.9%	0.0%	0.9%	1.8%	0.9%	0.0%
Sales	3.1%	5.1%	6.3%	5.1%	2.0%	0.2%
Social work	1.9%	0.0%	1.3%	1.6%	2.6%	1.8%
Sciences	1.9%	0.0%	1.3%	1.4%	1.5%	3.8%
Other	13.8%	23.7%	21.9%	16.2%	12.5%	6.1%

Source questions: Agefinal; Q29a (explanation of prior career) * Not all respondents indicated at which level their teaching took place.

Table 3.7.7. Prior careers of those who reported that archives was not their first career, by year started first archival position

Darker shading indicates rates above 20% within each decade; lighter shading indicates 10-20%.

	Year started first archival job								
Career prior to	Total	Before 1975	1975-1984	1985-1994	1995-2004				
first archival job	n = 2,098	n = 124	n = 331	n = 645	n = 1,182				
Administration	5.5%	3.2%	3.9%	6.0%	5.9%				
Archaeology	1.7%	0.8%	2.1%	1.7%	1.7%				
Broadcast media	1.0%	0.0%	0.9%	1.4%	0.8%				
Business	1.5%	0.8%	1.5%	1.7%	1.9%				
Clergy	1.4%	2.4%	1.2%	2.0%	0.9%				
Computers	2.2%	0.8%	0.9%	2.2%	2.7%				
Education (teachers, professors)	25.5%	45.2%	29.6%	24.0%	22.1%				
Elementary*	2.5%	3.2%	3.0%	2.2%	2.1%				
Secondary*	3.2%	8.1%	4.2%	3.6%	2.0%				
College/university*	3.9%	12.9%	5.4%	2.9%	2.5%				
Other academic (not teaching)	2.0%	1.6%	1.2%	2.6%	1.7%				
Financial services	3.1%	1.6%	1.8%	2.8%	3.9%				
Fine arts	6.1%	2.4%	5.4%	5.9%	6.9%				
Government, other	1.2%	0.8%	1.2%	1.9%	1.0%				
History	5.3%	7.3%	7.3%	4.7%	5.0%				
Industrial/manufacturing	1.0%	0.8%	1.8%	1.4%	0.7%				
Law	1.8%	1.6%	0.9%	1.6%	2.2%				
Libraries	20.6%	17.7%	24.5%	19.7%	20.6%				
Military	6.7%	8.1%	7.3%	6.8%	6.6%				
Museums	0.0%	0.0%	0.0%	0.0%	0.0%				
Nonprofit, other	0.4%	0.0%	0.3%	0.3%	0.5%				
Nursing	2.6%	0.0%	1.2%	2.5%	2.9%				
PR/advertising/ marketing	1.0%	0.0%	0.3%	1.2%	1.2%				
Publishing	5.4%	7.3%	4.5%	5.1%	5.6%				
Records management	0.9%	0.0%	0.9%	1.2%	0.8%				
Sales	3.1%	0.0%	2.4%	3.3%	3.6%				
Social work	1.9%	0.8%	3.0%	2.0%	1.4%				
Sciences	1.9%	0.8%	1.2%	2.0%	2.1%				
Other	13.8%	11.3%	12.7%	14.0%	14.5%				

Source questions: Q29a (explanation of prior career); Q30 (year started first archival job) * Not all respondents indicated at which level their teaching took place.

Table 3.7.8. Prior careers of those who report that archives was not their first career, by type of employer Darker shading indicates rates above 20% within each employment sector; lighter shading indicates 10-20%.

			Employer type		
Career prior to	Total	Academic institution	Government agency	Nonprofit organization	For-profit organization
first archival job	n = 2,098	n = 784	n = 623	n = 494	n = 119
Administration	5.5%	3.3%	6.3%	5.3%	10.1%
Archaeology	1.7%	1.4%	2.2%	0.6%	2.5%
Broadcast media	1.0%	0.5%	0.5%	1.2%	4.2%
Business	1.5%	1.4%	1.9%	1.2%	1.7%
Clergy	1.4%	1.0%	0.0%	3.8%	0.0%
Computers	2.2%	1.3%	3.2%	1.4%	1.7%
Education (teachers, professors)	25.5%	25.9%	20.9%	32.4%	11.8%
Elementary*	2.5%	1.3%	0.6%	5.5%	4.2%
Secondary*	3.2%	3.2%	1.9%	3.6%	0.8%
College/university*	3.9%	4.5%	4.5%	2.6%	0.0%
Other academic (not teaching)	2.0%	3.1%	1.4%	1.2%	1.7%
Financial services	3.1%	2.6%	3.5%	2.0%	9.2%
Fine arts	6.1%	6.4%	4.2%	7.1%	8.4%
Government, other	1.2%	0.5%	2.6%	0.6%	0.0%
History	5.3%	4.2%	7.2%	5.1%	2.5%
Industrial/manufacturing	1.0%	1.0%	1.6%	0.6%	0.8%
Law	1.8%	1.5%	2.2%	1.2%	2.5%
Libraries	20.6%	32.0%	17.3%	15.6%	15.1%
Military	6.7%	3.1%	11.7%	8.3%	4.2%
Museums	0.0%	0.0%	0.0%	0.0%	0.0%
Nonprofit, other	0.4%	0.5%	0.3%	0.6%	0.0%
Nursing	2.6%	2.7%	1.4%	2.8%	0.0%
PR/advertising/marketing	1.0%	1.1%	0.6%	0.8%	2.5%
Publishing	5.4%	4.8%	5.0%	5.9%	7.6%
Records management	0.9%	0.5%	1.4%	0.4%	2.5%
Sales	3.1%	2.7%	3.7%	4.0%	2.5%
Social work	1.9%	1.0%	2.1%	2.6%	2.5%
Sciences	1.9%	1.9%	1.0%	2.0%	0.8%
Other	13.8%	10.7%	15.9%	14.2%	20.2%

Source questions: Q4 (employer); Q29a (explanation of prior career)
* Not all respondents indicated at which level their teaching took place.

Retirement Plans

When asked "If you expect to end your career while still working in the archival field, when do you plan to do so?," more than one-quarter of all respondents and nearly one-third of all managers indicated that they had plans to retire before 2014 (Table 3.7.9).

Table 3.7.9. When expecting to end archival career, all respondents and managers

	All respon	dents	Managers		
When evereted to and	(n = 5256)		(n = 174	1)	
When expected to end archival career	Count	Percent	Count	Percent	
Within 3 years	420	8.0%	157	9.0%	
3 - 9 years	1,037	19.7%	417	24.0%	
10 - 19 years	1,205	22.9%	522	30.0%	
20 - 29 years	796	15.1%	257	14.8%	
30+ years	585	11.1%	139	8.0%	
Don't know/no answer	1,213	23.1%	249	14.3%	

Source questions: Q33 (end career); and combination of Q1=2 (current position); Q27=8 (current position); Q28=17 (current position, nonarchival); M1 (managers)

A higher percentage of those working in government positions indicated that they plan to retire in the next decade than did those working in other sectors (Table 3.7.10). More than one-third of government archivists reported that they expect to leave the archival field in the next nine years, while only about one-quarter of those in academic and nonprofit settings said they expect to do the same.

Table 3.7.10. When respondents expect to end archival career, by employer type

When expected to	All respondents	Academic employees	Government employees	Nonprofit employees	For-profit employees
end archival career	n = 4,805	n = 1,724	n = 1,518	n = 1,111	n = 245
Within 3 years	8.0%	7.1%	9.5%	7.3%	9.4%
3 - 9 years	20.3%	17.9%	24.0%	20.7%	15.5%
10 - 19 years	24.1%	26.3%	25.0%	21.3%	18.4%
20 - 29 years	15.5%	16.5%	16.8%	12.3%	18.4%
30+ years	10.7%	12.4%	8.0%	12.7%	12.2%
Don't know/no ans	21.4%	19.9%	16.7%	25.7%	26.1%

Source questions: Q21 (employer); Q33 (when expecting to leave archival work)

Although it is possible to project forward in time to a significant wave of retirements after 2014, fewer than 1,350 of all A*CENSUS respondents indicated an intention to leave the profession in the next 10 years. The same pool of A*CENSUS respondents also documented that at least 2,000 individuals have entered the field in the last decade (Figure 3.3.5). It is possible to conclude that finding sufficient numbers of workers to replace the current generation may not be as big an issue as ensuring that new entrants have the right skills to deal with the changing nature of recordkeeping and preservation technologies.

Table 3.7.11. When respondents expect to end archival career, by age

When expected to	All respondents	Under 30	30-39	40-49	50-59	60 and over
end archival career	n = 4,661	n = 319	n = 926	n = 1,126	n = 1,506	n = 784
Within 3 years	8.0%	6.3%	3.1%	3.1%	7.2%	23.1%
3 – 9 years	20.7%	3.4%	5.0%	9.5%	31.7%	40.9%
10 – 19 years	24.3%	1.6%	5.2%	32.6%	43.3%	7.5%
20 – 29 years	15.9%	10.0%	31.1%	31.6%	3.7%	1.3%
30+ years	10.8%	42.0%	32.1%	3.9%	1.2%	1.3%
Don't know/no ans	20.4%	36.7%	23.5%	19.3%	12.9%	25.9%

Source questions: Agefinal; Q33 (when expecting to leave archival work)

8: Issues

Respondents to the A*CENSUS were asked to identify the three most important issues that archival organizations should address in the next five years. In reply, 3,195 A*CENSUS respondents provided a total of 8,993 open-ended responses to the question. In order to analyze them, A*CENSUS staff reviewed each response and assigned topical categories to each whenever possible.

Many of these responses incorporated more than one concept, so a response like "working to increase the amount of federal funds available for digital preservation" was coded in at least four of the general concepts used: funding, advocacy, digitization, and preservation. Therefore, the total number of responses by category is significantly greater than the total number of actual responses received to this question. This process resulted in a total of 10,565 issues/topics being identified during the coding process.

Some comments also consisted solely of phrases like "not applicable" and "none." These cases were not coded nor were they included in the overall count provided here.

It appears that some respondents interpreted "organization" to be their employing institutions while others applied it to their professional associations. In most cases, the issues identified apply to the profession as a whole.

Several broad concepts emerged as issues of most significance to A*CENSUS respondents during this process.

- *Electronic records* is clearly the front-runner among issues of concern and is especially strong among government archivists.
- Access encompasses a number of concepts, including open access to government records, traditional arrangement and description activities, and providing remote and/or electronic access to holdings. It was ranked highly by respondents working in all employment sectors and all age groups.
- Advocacy and Outreach are similar, but when possible to differentiate the two, A*CENSUS staff defined advocacy as focusing on the need to educate the public, legislators, and other resource allocators about the importance of archives and to encourage them to provide additional support to these programs. Outreach was defined as seeking to broaden the user base for archival collections and assisting teachers and others in learning how to use archival holdings for their own work. Like access, these issues were ranked highly by respondents working in all employment sectors and all age groups.
- *Preservation* and *Conservation* together ranked fourth overall in significance among all respondents who often cited specific media, formats, or record types about which they had specific concerns, such as digital, video, or photographs.
- *Funding* is a perennial challenge for all archival institutions, so it is not a surprise to find a concentration of concern on this issue among A*CENSUS respondents.
- *Digitization* and *Digital Preservation* each received a significant number of citations but, except for a few cases, it was impossible to distinguish whether the

respondents were referring to (a) the preservation of "born digital" records, or (b) the conversion of records in paper or other media to digital form in order to preserve the content or facilitate access, or (c) both of these concepts.

• *Education* and *Training* were cited often in general terms and sometimes more specifically, as when respondents pointed to the need for graduate, continuing, or basic training opportunities. These issues were relatively more important for older workers than younger ones, perhaps reflecting the second career workers entering the field in their forties who require continuing education to adapt and upgrade existing skills to their new archival positions.

Table 3.8.1 provides an overview of issues ranked according to type of employer and shows some modest differences in the extent of concern for specific issues among employment sectors. Electronic access and EAD were ranked somewhat higher on average for government archivists, but lower among for-profit respondents. Copyright and intellectual property rights, along with standards issues, were of greater concern to academics, while ethics rose to an above average ranking in the nonprofit sector. Salaries and better pay were a great concern among for-profit archivists who, according to the A*CENSUS, are already as a group earning more than their archival colleagues who work in other settings (Table 3.6.5). Security was most important to government archivists, but was only a minor concern in for-profit organizations.

Notably, very few respondents cited disaster planning and prevention as an important issue. If we were to ask this question again today, in the wake of the 2005 hurricane season, we would certainly find concern about these issues to have risen within the archival profession. The low key responses in the A*CENSUS are a reminder that continued vigilance by individuals and institutions is important even when conditions are relatively calm for extended periods.

Table 3.8.1a. Number of respondents citing specific issues as among the three most important, by type of employer

The shaded cells indicate those issues/topics that more than 20% of respondents in that category cited.

The shaded cells indicate thos	All respondents	Academic institution	Government agency	Nonprofit org	For-profit org
	n = 3,195	n = 1,063	n = 871	n = 581	n = 137
[Archives and records functions]					
Access, arrangement & description	26.5%	29.0%	27.0%	23.4%	22.6%
Electronic access / EAD	12.1%	12.1%	14.6%	11.9%	6.6%
Metadata	1.6%	2.4%	0.9%	1.9%	1.5%
Appraisal	2.8%	2.9%	3.0%	3.3%	2.2%
Acquisition	2.6%	3.1%	2.5%	3.6%	1.5%
Facilities/space	2.6%	1.0%	3.1%	1.7%	0.7%
Records management	1.7%	0.9%	2.4%	2.4%	2.9%
[Professional issues]					
Certification	1.7%	1.7%	1.6%	2.6%	2.2%
Ethics	3.5%	3.2%	2.6%	5.2%	4.4%
Leadership	1.0%	1.0%	1.4%	0.7%	0.7%
Standards	7.7%	10.2%	6.2%	7.9%	6.6%
Collaboration	6.3%	6.6%	6.1%	6.4%	8.0%
Archivist of the US	1.2%	1.5%	1.4%	0.2%	2.2%
Staffing	1.2%	0.8%	1.8%	1.9%	2.9%
Diversity	3.1%	4.3%	3.0%	3.4%	1.5%
Recruitment	6.3%	6.5%	7.6%	5.5%	8.8%
Salaries, better pay	7.9%	8.7%	7.1%	9.1%	10.2%
Funding	22.8%	22.8%	23.5%	24.3%	11.7%
Advocacy	25.7%	28.0%	23.1%	26.2%	28.5%
Outreach	9.8%	9.3%	10.6%	7.7%	7.3%
Education/training	15.7%	17.3%	16.8%	14.3%	15.3%
Graduate	4.0%	5.0%	4.2%	4.0%	0.7%
Continuing	9.9%	10.1%	10.3%	10.2%	9.5%
Basic training	1.3%	1.8%	1.5%	0.3%	1.5%

Table 3.8.1b, Number of respondents citing specific issues as among the three most important, by type of employer

	All respondents	Academic institution	Government agency	Nonprofit org	For profit org
	n = 3,195	n = 1,063	n = 871	n = 581	n = 137
[Preservation/conservation/reformatting]					
Preservation	21.9%	23.0%	23.8%	21.5%	19.7%
Digital preservation	18.0%	20.4%	19.9%	13.6%	19.7%
Conservation	3.4%	2.7%	3.9%	5.0%	3.6%
Disaster prep, prevention	1.4%	0.9%	3.0%	2.8%	2.9%
Micrographics	0.5%	0.1%	1.1%	1.0%	0.0%
Security	3.1%	2.2%	4.4%	3.6%	0.7%
[Technology]					
Technological change	7.9%	8.1%	7.3%	9.8%	9.5%
Electronic records (including email)	39.0%	36.6%	45.2%	34.6%	37.2%
Digitization	16.9%	18.5%	13.8%	18.2%	21.9%
Legal issues	6.6%	8.9%	4.7%	5.9%	8.8%
Copyright/ intellectual property	8.0%	↑ 11.1%	5.1%	8.3%	10.2%
Privacy/ confidentiality	6.4%	7.2%	6.8%	7.4%	↓ 3.6%
Other	18.5%	17.1%	17.4%	21.2%	25.5%

Source questions: Q21 (employer type); Q51 (issues)

In Table 3.8.2, issues are tracked by the ages of respondents. Technological issues, in general, were of greater concern among younger archivists, and included both technological applications for managing collections (e.g., EAD, metadata) and those affecting the nature of the records themselves (e.g., electronic records and digitization). Concern about technological change increased with age. Salaries and better pay were naturally a bigger concern for the youngest workers, while education and training were more important for older workers.

Table 3.8.2a. Number of respondents citing specific issues as among the three most important, by age group
The lighter shaded cells indicate those issues/topics which more than 20% of respondents in that category cited; the darker shaded cells indicate values greater than 40%.

	All respondents	Under 30	30-39	40-49	50-59	60 and over
	n = 3,195	n = 202	n = 648	n = 750	n = 942	n = 401
[Archives and records functions]						
Access, arrangement and description	26.5%	31.7%	31.8%	27.2%	23.5%	23.9%
Electronic access / EAD	12.1%	17.3%	11.7%	11.6%	12.5%	9.7%
Metadata	1.6%	3.0%	1.7%	1.6%	0.8%	1.7%
Appraisal	2.8%	2.5%	2.2%	2.1%	3.6%	3.5%
Acquisition	2.6%	1.5%	1.9%	3.2%	2.5%	4.0%
Facilities/space	2.6%	1.5%	1.7%	1.7%	2.1%	1.7%
Records mgnt	1.7%	2.5%	1.2%	1.5%	2.1%	1.5%
[Professional issues]						
Certification	1.7%	1.0%	1.2%	1.7%	2.2%	1.2%
Ethics	3.5%	4.5%	2.2%	2.3%	3.7%	7.2%
Leadership	1.0%	1.0%	0.8%	0.8%	1.2%	1.0%
Standards	7.7%	12.9%	10.0%	9.9%	5.4%	3.2%
Collaboration	6.3%	5.9%	6.6%	7.6%	5.2%	6.2%
Archivist of the US	1.2%	1.5%	0.6%	1.3%	1.4%	1.7%
Staffing	1.2%	1.0%	1.1%	1.3%	1.5%	2.5%
Diversity	3.1%	5.0%	4.0%	4.1%	2.2%	1.7%
Recruitment	6.3%	5.9%	8.3%	4.0%	6.8%	5.7%
Salaries, better pay	7.9%	11.4%	10.8%	7.6%	6.6%	3.5%
Funding	22.8%	24.3%	21.9%	23.6%	23.9%	19.5%
Advocacy	25.7%	22.3%	27.8%	27.7%	25.7%	23.2%
Outreach	9.8%	12.9%	12.2%	7.9%	8.5%	9.7%
Education/training	15.7%	11.4%	13.9%	18.1%	17.0%	14.0%
Graduate	4.0%	5.9%	5.4%	3.2%	3.6%	3.5%
Continuing	9.9%	9.4%	11.4%	10.4%	10.4%	7.2%
Basic training	1.3%	0.5%	1.1%	1.6%	1.5%	1.5%

Table 3.8.2b. Number of respondents citing specific issues as among the three most important, by age group

	All respondents	Under 30	30-39	40-49	50-59	60 and over
	n = 3,195	n = 202	n = 648	n = 750	n = 942	n = 401
[Preservation/conservation/reformatting]						
Preservation	21.9%	17.3%	16.7%	20.5%	24.3%	30.7%
Digital preservation	18.0%	15.8%	19.3%	19.2%	18.0%	18.5%
Conservation	3.4%	1.0%	2.5%	4.3%	3.4%	3.0%
Disaster prep, prevention	1.4%	1.5%	1.4%	1.9%	2.4%	3.0%
Micrographics	0.5%	0.5%	0.2%	0.4%	0.5%	1.0%
Security	3.1%	4.0%	2.6%	3.3%	2.8%	4.5%
[Technology]						
Technological change	7.9%	7.4%	6.5%	8.0%	8.2%	10.7%
Electronic records (including email)	39.0%	37.6%	44.6%	40.9%	36.6%	31.9%
Digitization	16.9%	16.8%	16.2%	16.5%	17.4%	16.7%
Legal issues	6.6%	7.9%	7.7%	6.3%	5.8%	7.5%
Copyright/ intellectual property	8.0%	9.9%	8.3%	7.7%	8.5%	6.0%
Privacy/ confidentiality	6.4%	5.0%	6.5%	6.4%	7.1%	7.7%
Other	0.1%	0.0%	0.2%	0.3%	0.0%	0.0%

Source questions: Q21 (employer type); Q51 (issues); Agefinal

9: Professional Identity and Affiliation

A number of questions in the survey focused on archivists' professional identity and their affiliation with professional associations. With roots in the history profession and strong ties to librarianship, archivists in the United States have struggled for the last century to identify what makes the profession unique and different from these and other disciplines. Is it possible now to view archives as an entirely separate enterprise that shares interests, practices, and priorities with

these two groups? The questions raised by the first generation of American archivists more than a century ago are with us still.³²

While there is no one date that can be singled out as the start of the archival profession in this country, an historical overview by Richard Cox notes that American archivists first came together in the late 19th century under the aegis of the American Historical Association (AHA) which had sponsored the Historical Manuscript Commission in 1895 and the Public Archives Commission in 1899.³³

Out of this early activity came the creation of an AHA subgroup, the Conference of Archivists, which met for the first time in 1909. At that meeting, Waldo Gifford Leland foresaw a time in which "the archivist would emerge as an independent professional with standard methodologies and specialized education." When the Conference met for the last time in 1935, Theodore Blegan declared that the recent establishment of the National Archives "heralds a new era" for archivists and called for "an autonomous professional association." The first national association for archivists in the U.S., the Society of American Archivists, was established in 1936.³⁴

But the creation of a national profession association did not put to rest the question of professional identity. More than three decades later, Frank Evans and Robert Warner observed that "the boundaries of the profession still remain undefined and the professional identity of its members is uncertain."³⁵ In his 1973 SAA Presidential address, Wilfred Smith noted that archivists were "still not sure what a professional archivist is or what makes him [sic] so, or how he is distinct from a nonprofessional or unprofessional archivist."³⁶ By the early 1990s, however, a group of distinguished archivists examining the relationship between the historical and archival

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³² James O'Toole devotes an entire chapter to "The History of Archives and the Archives Profession," in *Understanding Archives and Manuscripts* (Chicago: Society of American Archivists, 1990), pp. 27-47.

³³ Richard Cox, "American Archival History: Its Development, Needs, and Opportunities," *American Archivist* 46 (Winter 1983): 31.

³⁴ Richard Cox, "Professionalism and Archivists in the United States," American Archivist 49 (Summer 1986): 230.

³⁵ Frank B. Evans and Robert M. Warner, "American Archivists and Their Society: A Composite View," *American Archivist* (April 1971): 172.

³⁶ Wilfred I. Smith, "Broad Horizons: Opportunities for Archivists," *American Archivist* 37 (January 1974): 11.

professions concluded "archives is no longer an historical sub-discipline, but rather an independent profession based upon a distinct professional perspective." ³⁷

The responses to the A*CENSUS confirm several things about the nature of archival profession in the United States at the beginning of the 21st century. First, the boundaries are still very fluid. Many people working with archival collections do not identify themselves primarily as archivists (see the analysis of Q1: current position, on pages 1-10).

Also present in the profession is a large number of "accidental archivists" who have stumbled into the field after training in another discipline, although the relative proportion of this group seems to be declining while those who made a deliberate decision to become an archivist by pursuing graduate archival education is on the rise. Among A*CENSUS respondents, the number of people who have come to archives as a second career (3,004) is nearly double the number who started their working lives as archivists (1,737) (Table 3.7.4).

Timothy Ericson has speculated on the reasons why so many "accidental archivists" exist. One factor is that the archival profession has "almost no meaningful presence among the precollege population," which means that those entering post-secondary education rarely consider archives as a career choice. He also cites the fact that, for many years, graduate archival education was delivered primarily as an add-on within history departments or library schools, often by adjunct instructors rather than full-time faculty. While full-time faculty who focus primarily on archives are more prevalent now, Yakel and Bastian warn in their special consultant report that there is a looming exodus of retirees among current faculty and insufficient numbers in training to take their places. Ericson also points to the lack of racial and ethnic diversity in the archival profession as a significant impediment for remaining "a credible presence during the coming century." 39

³⁷ F. Gerald Ham, Frank Boles, Gregory S. Hunter, James M. O'Toole, "Is the Past Still Prologue?: History and Archival Education," in *Historians and Archivists: Educating the Next Generation*, a report of the Joint Committee on Historians and Archivists (1993): 23. http://www.oah.org/pubs/archivists/historiansandarchivists.pdf.

³⁸ Yakel and Bastian, pp. 358-359.

³⁹ Timothy L. Ericson, "Still the 'Accidental Archivist?': Recruiting Professionals for the Twenty-first Century," presented at the Choices and Challenges Symposium, Henry Ford Museum and Greenfield Village (October 8-10, 2004). http://www.hfmgv.org/research/publications/symposium2004/papers/ericsm_precis.pdf.

Ties to Archival Profession

Whatever their paths into the field, however, another important truth is that, once archivists find themselves working in the profession, they become passionate about what they do. When given the opportunity to express any final thought at the conclusion of the A*CENSUS survey form, one of the A*CENSUS respondents wrote the following, which speaks for many in the archival field:

This is the single most entertaining profession I can imagine. It combines the past and future in the current moment. It ranges from minute detail to broadest perspective. It is personal and social. It spans human experience. It provides a way to know people who lived long before you and the chance to affect people who come after. I love what I do.

In fact, this passion for archival work seems to be universal, shared with other archivists worldwide. In analyzing a 1999 survey of the archival profession in Australia, Ann Pederson found that "archival work inspires great commitment from those in its service. In fact the words used by many respondents had an evangelical character."

Findings in the A*CENSUS are much the same. A*CENSUS respondents collectively expressed remarkably strong ties to the archival profession. On a seven-point scale where 1 is "not strong at all" and 7 is "very strong," the mean response regarding ties to the profession among all respondents was 5.00 (Table 3.9.1). Among those who identified themselves as archivists and manuscript curators, the mean rating rose to 5.34, and for graduate archival educators it was 6.06 (Table 3.9.3).

Respondents employed by academic institutions reported stronger ties to the profession than any other group (Table 3.9.1). For-profit employees and government employees, especially at the county/parish level, had slightly weaker ties, but individuals in these positions were more

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⁴⁰ Anne Pederson, "Understanding Ourselves and Others: Australian Archivists and Temperament." 1999 Australian Society of Archivists Conference. http://www.archivists.org.au/events/conf99/pederson.html. Pederson also noted that the Levy report on a study conducted for SAA in the 1980s "documented archivists' devotion to their work but cast it in a more negative light, asserting that chronic under-funding of archival programs was a result of resource allocators' recognition that archivists were willing to 'work diligently with meager resources.'"

likely to have responsibilities that involved both archival and records management competence, so they may feel equally connected to both fields.

Table 3.9.1. Strength of ties to the archival profession by type of employer

		Ranking 1 = not strong at all <==>
Respondent category	Count	7 = very strong
All respondents	5,055	5.00
Employer types		
Academic employees (all)	1,670	5.17
Government employees (all)	1,462	4.94
Federal	528	5.02
State	558	4.98
County/parish	121	4.74
Municipal	205	4.92
Nonprofit employees	1,073	4.98
For-profit employees	235	4.91
Self-employed	59	4.68

Source questions: Q51 (strength of ties); Q21 (current employer); Q22b1 (level of govt)

Overall, managers reported stronger ties than average within each employment sector, perhaps a reflection of their longer time in service than more junior employees (Table 3.9.2).

Table 3.9.2. Strength of ties to the archival profession, all managers and by sector

Respondent category	Count	1 = not strong at all <==> 7 = very strong
All managers	1,689	5.34
Academic managers	618	5.52
Government managers	504	5.20
Nonprofit managers	413	5.31
For-profit managers	102	5.20

Source questions: Q51 (strength of ties); Q21 (current employer); Q22b1 (level of govt); and combination of Q1=2 (current position); Q27=8 (current position); Q28=17 (current position, nonarchival); M1 (managers)

When viewed from the perspective of current position as posed in Q1, the strength of ties among those who self-identify as "archivists or manuscript curators" (Table 3.9.3) is essentially as strong as that of the managers (Table 3.9.2). It is not surprising that the large number of individuals included in the survey who identified themselves as being part of another profession or as technical/support staff did not report being as closely tied to the archival profession. Since these workers were included in the overall counts by employer in Table 3.9.1, their lower ties help explain why managers' rankings were stronger than their employees as a whole. Those serving as graduate educators showed the strongest ties among all of the types of positions held.

Table 3.9.3. Strength of ties to the archival profession by current position

		1 = not strong at all <==>
Respondent category	n =	7 = very strong
Current position		
Archivist/manuscript curator	2,726	5.34
Manager	408	5.39
Retired	102	4.72
Graduate educator	34	6.06
Studying to be an archivist	134	5.11
In another prof/occupation	678	4.19
Technical/support staff	277	4.40
Program w/ archival interests	98	4.82
Other	565	4.41

Source questions: Q1 (position); Q51 (ties to profession)

Those for whom archives was a first and only career reported significantly stronger ties to the profession than those who came to archives as a second career (Table 3.9.4).

Table 3.9.4. Mean strength of ties to the archival profession depending on whether or not archives is a first career

	1 = not strong at all <==>		7 = very strong
	First career	Not first career	Rather not say
N = (sample size used to calculate mean)	1,848	3,099	91
Mean strength of ties	5.45	4.77	4.09

Source questions: Q51 (ties to profession); Q29 (archives as first career). [A9-Q51Ties / Q29-1stcareer]

Strength of ties did not vary much between the ages of 25 and 60 (Table 3.9.5), but it generally increased with length of service in the field (Table 3.9.6).

Table 3.9.5. Mean strength of ties to the archival profession relative to age of respondents

Year started first archival job	Count	1 = not strong at all <==> 7 = very strong
All respondents	4865	5.07
Under 25	69	4.35
25-29	252	5.02
30-34	457	5.00
35-39	475	5.05
40-44	514	5.02
45-49	632	5.03
50-54	860	5.05
55-59	666	4.98
60-64	363	4.61
65 and over	480	4.45
Rather not say	79	4.53

Source questions: Q51 (ties to profession); Agefinal

Table 3.9.6. Mean strength of ties to the archival profession relative to when respondents started their first archival job

Year started first archival job	Count	1 = not strong at all <==> 7 = very strong
All respondents	4865	5.07
2000-2004	1035	4.66
1995-1999	1033	5.04
1990-1994	742	5.15
1985-1989	631	5.17
1980-1984	491	5.23
1975-1979	439	5.42
1970-1974	280	5.40
1965-1969	87	5.56
Pre-1965	49	5.08

Source questions: Q51 (ties to profession); Q30 (first job)

Affiliation with Archival Professional Associations

A major component of establishing professional identity is affiliation with professional associations. Susan Davis and Richard Cox have both pointed to the emergence of professional associations as hallmarks of professions.⁴¹ The A*CENSUS makes it evident that archivists in the U.S. affiliate with great frequency, so much so that there are now at least 85 separate professional associations in the U.S. serving archivists at the national, regional, state, and local levels.

During the compilation of the mailing list for the A*CENSUS, the staff found a good deal of overlap among the associations' memberships, with many people belonging to three, four, or more associations. Nearly 80% of all A*CENSUS respondents reported belonging to at least one association serving archivists, and more than half reported membership in an association serving another field (Table 3.9.7). Fewer than 9% did not belong to any professional associations at all.

Table 3.9.7. Membership in professional associations among all A*CENSUS respondents

	Count	Percent
All A*CENSUS respondents	5,256	100%
A professional assn serving archivists	4,176	79.5%
A professional assn serving another field	2,723	51.8%
A tribal assn	53	0.1%
I do not belong to any professional assns	470	8.9%

Source question: Q35 (association membership)

Of the 3,519 respondents who declared specific archival association memberships, 1,543 (43.8%) belonged to two organizations, 384 (10.9%) belonged to three, and 96 (2.7%) belonged to four or more. Patterns among these overlapping memberships are explored in more detail in the discussion of Tables 3.9.13a-3.9.13d, below.

⁴¹ Richard Cox, "Professionalism and Archivists in the United States," *American Archivist* 49 (Summer 1986): 229-247; Susan Davis, special consultant report on leadership in Part 7 of the A*CENSUS report.

While this high affiliation among survey respondents may have resulted in part from the process used to compile the A*CENSUS mailing list—most of the names were obtained from professional association membership lists—developers also made a concerted effort to reach beyond this core group through publicity and institutional contacts.

Susan Davis notes that archivists work in a "wide range of public and private institutions in which archives and records are not primary functions." She believes that this "relative isolation" in the work place leads archivists to a higher level of identity with the profession at large. ⁴² This is underscored by the reasons that A*CENSUS respondents gave to the question about why they decided to join professional associations (Table 3.9.8). Their responses reflected the strong ties reported earlier. The top two reasons were the relatively altruistic "commitment to the profession" and "networking with other professionals." The least important factor was the more self-serving "career advancement."

Table 3.9.8. Importance of factors leading to decision to join professional associations, all respondents and archivists/manuscript curators only

	1 = not at all important <==> 7 = extremely important			
Decision factors	All respondents n = 4,458	Archivists/ms curators only n = 2,460		
My commitment to the profession	5.83	5.83		
Networking with other professionals	5.82	5.84		
Keeping abreast of news in the field	5.76	5.69		
Conferences/meetings	5.56	5.62		
Continuing education	5.24	5.27		
Publications	4.85	4.71		
Career advancement	4.29	4.29		

Source questions: Q1 (position); Q40 (decision to join)

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⁴² Davis, pp. 408-409.

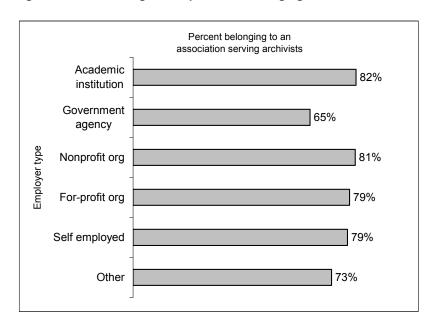


Figure 3.9.1. Percentage of respondents belonging to an association serving archivists by employer type

Source questions: Q21 (employer type); Q35 (association membership)

Table 3.9.9. Membership in professional associations, by type of employer

	All respondents	Academic institution	Government agency	Nonprofit org	For-profit org
	n = 5,256	n = 1,793	n = 1,576	n = 1,151	n = 270
A professional assn serving archivists	79.5%	81.7%	64.8%	81.4%	79.3%
A professional assn serving another field	51.8%	58.1%	45.2%	47.9%	48.1%
A tribal assn	0.1%	0.8%	1.2%	0.6%	0.4%
I do not belong to any professional assns	8.9%	4.5%	17.4%	6.3%	2.6%

Source questions: Q35 (association membership); Q21 (employer type)

Despite a strong tendency to join professional associations in general, it is important to understand that there are differences in membership based on where archivists work. Over the last 30 years, the proportion of college and university archivists among SAA members has grown while the relative number of government archivists has shrunk. In fact, government archivists are almost twice as likely not to belong to any associations at all. Among those who responded to the A*CENSUS, government employees comprised 21.5% of SAA's members (Table 3.2.1), and just 18.5% of the Midwest Archives Conference's members.

The government sector presents a challenge to the associations that want to draw in all sectors of the archival community. One factor that probably influences the professional involvement of state archives employees is that many state governments limit or ban out-of-state travel funding. Some have even placed restrictions on paid leave for conference attendance. Nancy Zimmelman's report indicates that government employees in general receive less support from their employers for professional development and continuing education. This can make it very difficult to participate in professional association meetings or other volunteer activities. Another factor is that there is rarely an employment-related reward or incentive for government employees who attend professional conferences, write for publication in journals, or serve in leadership positions. Academic archivists, on the other hand, are generally encouraged to do all of these and are rewarded with advancement for doing so. For those who are eligible for tenure, evidence of such participation becomes a critical consideration.

Characteristics of Members and Patterns of Affiliation

The A*CENSUS suggests some distinctive demographic patterns among members of specific associations. SAA's members (Table 3.9.10a) are slightly younger than the members of all of the regional associations (Table 3.9.10b) and even most of the state and local associations (Tables 3.9.10c and 3.9.10d). This was something of a surprise as it showed a deviation from agerelated patterns of membership from the early years of the regional associations in the 1970s. At that time, the regionals, with their less expensive dues and meetings in nearby cities, were often the starting point for new practitioners, giving them an introduction to participation and leadership that they then carried on to involvement in the national organization. Therelative affordability and proximity of regional associations now allow them to better accommodate individuals late in their careers or in retirement, so regional and local associations are retaining the oldest archivists longer than SAA does. SAA also has an active student chapter program which encourages early involvement by the youngest newly minted professionals, another factor that could be skewing the average age downward.

44 Zimmelman, p. 383.

⁴³ Some states are unwilling to assume the insurance liability involved in granting paid leave because they risk having to pay significant compensation if employees are injured or die while they are on "official" travel of any kind.

The members of the religious archival organizations are considerably older, probably because many have come to archives after long working lives in their ministries. The state archivists who comprise CoSA's members are also older than those in other associations and on average took their first archival job nine years before the typical A*CENSUS respondent, but this is certainly because they are, by virtue of their positions, all managers who can be expected to be older and to have more experience as a group. This managerial component probably also explains CoSA's collective higher-than-average score on ties to the profession, because managers and those with longer service have been shown to have stronger ties (Table 3.9.2 and 3.9.6).

Another characteristic that CoSA shares with NAGARA, the other all-government organization, is that they are the only two national organizations in which men outnumber women. Table 3.3.2 shows that the government sector served by these organizations has more women than men, although the spread is not as great as among academic or nonprofit employers. Still the number of women in CoSA represents a better balance than existed a decade earlier; in 1993 only seven of the states had female state archivists (a ratio of women to men of 0.14).⁴⁵

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⁴⁵ Victoria Irons Walch, Recognizing Leadership and Partnership: A Report on the Conditions of Historical Records in the States and Efforts to Ensure Their Preservation and Use. Council of State Historical Records Coordinators (April 1993). http://www.statearchivists.org/reports/1993rpt/1993report.pdf.

Table 3.9.10a. Characteristics of individuals identifying themselves as members of archival professional associations

	Total # members responding	Ratio Women to Men	Mean age*	Mean year started first archival job*	Mean ties to archival profession*	Approx mean salary*
All respondents	-	1.90	48.7	1990	5.00	\$49,315
National Associations						
Academy of Certified Archivists	593	1.40	49.8	1985	5.89	\$55,132
Archivists for Congregations of Women Religious	179	58.33	65.6	1994	5.22	\$24,357
Association of Catholic Diocesan Archivists	91	1.65	54.4	1991	5.20	\$39,831
Association of Moving Image Archivists (AMIA)	238	1.08	45.7	1991	5.72	\$55,476
Council of State Archivists	55	0.46	53.3	1981	6.21	\$65,926
National Association of Govt Archives and Records Administrators	191	0.92	50.5	1984	5.71	\$61,158
Rare Books and Manuscripts Section of American Library Association	343	2.33	47.1	1990	5.38	\$53,552
Society of American Archivists	2,409	2.08	47.1	1991	5.51	\$51,189

Source questions: Q36a-36f (association memberships); Q2 (gender); Agefinal; Q30 (year started first archival job); Q51 (ties); Q34a (salary)

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

Table 3.9.10b. Characteristics of individuals identifying themselves as members of archival professional associations

	Total # members responding	Ratio Women to Men	Mean age*	Mean year started first archival job*	Mean ties to archival profession*	Approx mean salary*
All respondents	-	1.90	48.7	1990	5.00	\$49,315
Regional Associations						
Conference of Inter-Mountain Archivists	84	0.55	49.9	1987	5.78	\$49,459
Mid-Atlantic Regional Archives Conference	748	1.85	48.5	1988	5.43	\$55,251
Midwest Archives Conference	695	1.88	49.2	1989	5.47	\$49,578
New England Archivists	399	2.86	48.0	1990	5.52	\$50,738
New England Archivists of Religious Institutions	49	7.17	59.7	1993	5.30	\$43,000
Northwest Archivists, Inc	133	1.69	48.5	1989	5.65	\$48,883
Society of Rocky Mountain Archivists	95	1.62	48.4	1989	5.48	\$45,676
Society of Southwest Archivists	377	1.62	49.5	1990	5.58	\$46,580

Source questions: Q36a-36f (association memberships); Q2 (gender); Agefinal; Q30 (year started first archival job); Q51 (ties); Q34a (salary)

*See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

Table 3.9.10c. Characteristics of individuals identifying themselves as members of archival professional associations

	Total # members responding	Ratio Women to Men	Mean age*	Mean year started first archival job*	Mean ties to archival profession*	Approx mean salary*
All respondents	-	1.90	48.7	1990	5.00	\$49,315
State Associations						
Arizona Paper and Photograph Conservation Group	13	0.54	46.3	1989	5.83	\$46,538
Association of Hawaii Archivists	24	0.79	52.1	1991	6.18	\$49,118
Consortium of Iowa Archivists	16	3.00	43.4	1990	6.13	\$45,714
Kentucky Council on Archives	66	1.33	50.6	1990	5.51	\$43,431
Louisiana Archives and Manuscripts Association	45	1.50	48.5	1991	5.89	\$45,263
Michigan Archival Association	102	2.38	49.2	1992	5.03	\$48,929
New Hampshire Archives Group	23	2.14	51.1	1986	4.77	\$47,727
Oklahoma Conservation Congress	14	2.50	60.1	1990	5.64	\$42,143
Palmetto Archives, Libraries and Museum Council on Preservation (PALMCOP)	22	2.14	51.2	1990	5.45	\$35,000
Society of Alabama Archivists	51	1.04	49.9	1988	5.41	\$45,556
Society of California Archivists	299	2.65	46.2	1992	5.39	\$55,721
Society of Florida Archivists	83	2.56	52.7	1992	5.20	\$42,288
Society of Georgia Archivists	121	2.10	47.2	1989	5.66	\$50,701
Society of Indiana Archivists	45	1.00	51.5	1991	4.95	\$42,941
Society of Mississippi Archivists	29	2.38	50.2	1989	5.73	\$44,130
Society of North Carolina Archivists	100	2.03	46.0	1990	5.72	\$43,780
Society of Ohio Archivists	100	2.70	46.9	1991	5.42	\$45,542
Society of Tennessee Archivists	60	1.86	49.7	1989	5.46	\$42,340
South Carolina Archival Association	76	1.74	48.0	1991	5.56	\$40,877

Source questions: Q36a-36f (association memberships); Q2 (gender); Agefinal; Q30 (year started first archival job); Q51 (ties); Q34a (salary)
*See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

Table 3.9.10d. Characteristics of individuals identifying themselves as members of archival professional associations

	Total # members responding	Ratio Women to Men	Mean age*	Mean year started first archival job*	Mean ties to archival profession*	Approx mean salary*
All respondents	_	1.90	48.7	1990	5.00	\$49,315
Local Associations						
Archivists of Religious Institutions	57	1.89	60.3	1993	5.70	\$45,192
Archivists of the Houston Area	24	1.67	51.6	1989	6.17	\$52,895
Archivists Round Table of Metropolitan New York	204	1.95	47.4	1991	5.36	\$55,728
Association of St. Louis Area Archivists	58	3.07	50.6	1992	5.17	\$40,106
Bay Area Archivists	61	5.44	42.4	1993	5.39	\$57,386
Capital Area Archivists (NY)	18	2.00	44.8	1990	5.72	\$52,941
Charleston Archives, Libraries and Museums Council (CALM)	15	2.50	52.0	1994	4.54	\$30,385
Chicago Area Archivists	93	1.60	47.5	1988	5.24	\$50,592
Cleveland Archival Roundtable	28	2.50	50.2	1988	4.89	\$53,750
Coalition of Archivists and Records Professionals in Western Pennsylvania	7	1.00	55.5	1991	6.17	\$63,750
Delaware Valley Archivists Group	98	1.88	47.2	1990	5.28	\$45,125
Greater New Orleans Archivists	20	1.22	51.8	1986	5.84	\$43,125
Kansas City Area Archivists	71	2.04	51.3	1987	5.29	\$41,250
Library Council of Southeastern Wisconsin, Archives Committee	15	0.88	50.8	1989	5.40	\$51,000
Metroplex Archivists	22	1.75	51.2	1989	6.05	\$48,824
Miami Valley Archives Roundtable	22	4.50	46.6	1991	5.95	\$45,625
New York Archives Conference (formerly the Lake Ontario Archives Conference)	45	1.65	50.5	1986	5.11	\$51,935
Seattle Area Archivists	44	3.10	47.5	1990	5.55	\$58,333
Twin Cities Archives Roundtable	44	1.53	50.2	1987	5.20	\$51,129

Source questions: Q36a-36f (association memberships); Q2 (gender); Agefinal; Q30 (year started first archival job); Q51 (ties); Q34a (salary)
*See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

Characteristics of Individuals Who Do Not Belong to Associations

While association membership is remarkably high among those working with archival records, 470 respondents to the A*CENSUS indicated that they do not belong to any professional associations (Table 3.9.11). Their characteristics were not very different from the overall profile of respondents who do belong to associations. The nonmembers were slightly younger on average and there were proportionally more men in this group than among the joiners. Most significant was their much lower score on "ties to the archival profession."

Table 3.9.11. Characteristics of individuals indicating that they do not belong to any professional associations, compared to selected national, regional, state, and local associations

	Total # responding	Ratio women to men	Mean age*	Mean year started first archival job*	Mean ties to archival profession*	Mean salary
Nonmembers	470	1.18	46.8	1991	4.04	\$45,381
Members of selected professional association	4,339	2.00	48.7	1990	5.12	\$49,793

Source questions: Q35 (member/nonmember); Q41 (why don't belong)

A breakdown of nonmembers by type of employer shows that cost is an issue of high concern across all employer types (Table 3.9.12). The data also underscores the relatively larger number of government employees who do not belong to associations than those from any other employment sector. They were also more likely than others, except for-profit employees, to cite "don't see a need" when asked why they do not belong. If Susan Davis is correct in asserting that "relative isolation" is a factor driving archivists to join associations, then that may explain the lower affiliation rate among government archivists. Most federal and many state archival employees work in settings with relatively large numbers of archival professionals.

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

Table 3.9.12. Reasons given by nonmembers for not belonging to any professional associations

			Reasons for not belonging						
	All respondents	Non- members	Cost	Time	Don't see a need	Other	Don't know		
n =	4,987	470	196	111	161	83	61		
Percentage of all nonmembers citing reason			41.7%	23.6%	34.3%	17.7%	13.0%		
Academic institution	1,793	80	58.8%	22.5%	20.0%	26.3%	7.5%		
Government agency	1,576	275	39.3%	27.6%	42.5%	13.1%	15.3%		
Nonprofit org	1,151	73	43.8%	20.5%	28.8%	27.4%	17.8%		
For-profit org	270	7	42.9%	14.3%	42.9%	42.9%	0.0%		
Self-employed	65	3	33.3%	0.0%	33.3%	33.3%	0.0%		
Other, no answer	132	32	3.8%	0.8%	2.3%	1.5%	0.0%		

Source questions: Q21 (employer type); Q35 (member/nonmember); Q41 (why don't belong)

In the A*CENSUS data, it is common to find individuals who belong to more than one archival association, and some intriguing patterns manifested themselves in the survey. Of those belonging to any archival association, 55% said they belong to at least two and 14% said they belong to three or more. An analysis of overlap among the membership rolls of national and regional archival associations shows that about two-thirds of the members of both the Midwest Archives Conference and the Mid-Atlantic Regional Archives Conference belong to SAA. Each conference's membership bloc constitutes about 20% of SAA's total membership. Some 79% of the membership of the Academy of Certified Archivists belongs to SAA, but only 20% of SAA members are Certified Archivists. Similarly, although 74% of the members of ALA's Rare Books and Manuscripts Section (RBMS) belong to SAA, only 11% of SAA members belong to RBMS. The Midwest Archives Conference has a larger overlap with other organizations than any of the other regional organizations, perhaps because active professionals want to receive a subscription to its journal, *Archival Issues* (Tables 3.9.13a, 3.9.13b, 3.9.13c, and 3.9.13d).

Table 3.9.13a. Membership overlap among national and regional archival associations

		Percentage of those who report being members of							
		Α	CA	A	CWR	ACDA		P	AMIA
		#	%	#	%	#	%	#	%
	ACA	593	100%	10	5.6%	12	13.2%	21	8.8%
	ACWR	10	1.7%	179	100%	15	16.5%	1	0.4%
	ACDA	12	2.0%	15	8.4%	91	100%	2	0.8%
	AMIA	21	3.5%	1	0.6%	2	2.2%	238	100%
	COSHRC	16	2.7%	1	0.6%	1	1.1%	3	1.3%
	NAGARA	56	9.4%	1	0.6%	2	2.2%	7	2.9%
Who also report belonging to:	RBMS	54	9.1%	1	0.6%	2	2.2%	10	4.2%
longi	SAA	469	79.1%	86	48.0%	53	58.2%	78	32.8%
rt be									
repo	CIMA	29	4.9%	1	0.6%	2	2.2%	4	1.7%
also	MARAC	132	22.3%	27	15.1%	14	15.4%	18	7.6%
Nho	MAC	134	22.6%	43	24.0%	25	27.5%	29	12.2%
	NEA	40	6.7%	9	5.0%	6	6.6%	12	5.0%
	NEARI	4	0.7%	17	9.5%	5	5.5%	2	0.8%
	NWA	38	6.4%	3	1.7%	3	3.3%	7	2.9%
	SCA	32	5.4%	4	2.2%	5	5.5%	12	5.0%
	SRMA	30	5.1%	1	0.6%	2	2.2%	4	1.7%
	SSA	120	20.2%	8	4.5%	10	11.0%	12	5.0%

Source questions: Q36a1-8 (national associations); Q36b1-8 (regional associations)

Table 3.9.13b. Membership overlap among national and regional archival associations

Percentage of those who report being members of COSHRC **RBMS NAGARA** SAA # % # % # % # % ACA 29.1% 56 29.3% 54 15.7% 469 19.5% 16 **ACWR** 1 1.8% 1 0.5% 1 0.3% 86 3.6% 2 **ACDA** 1 1.8% 1.0% 2 0.6% 53 2.2% 7 3.7% AMIA 3 5.5% 10 2.9% 78 3.2% COSHRC 55 100% 43 22.5% 2 0.6% 35 1.5% **NAGARA** 43 78.2% 191 100% 5 1.5% 115 4.8% Who also report belonging to RBMS 2 3.6% 5 2.6% 343 100% 254 10.5% SAA 35 63.6% 115 60.2% 254 74.1% 2,409 100% CIMA 6 10.9% 13 6.8% 6 1.7% 51 2.1% MARAC 10 18.2% 35 18.3% 67 19.5% 476 19.8% MAC 13 23.6% 39 20.4% 68 19.8% 467 19.4% NEA 5 9.1% 23 12.0% 46 13.4% 290 12.0% NEARI 0.5% 3 0.9% 23 1.0% 1 1.8% 1 NWA 7 12.7% 14 7.3% 9 2.6% 86 3.6% SCA 2 3.6% 8 4.2% 39 11.4% 182 7.6% SRMA 6 2.9% 57 4 7.3% 3.1% 10 2.4% SSA 4 7.3% 23 12.0% 38 11.1% 231 9.6%

Source questions: Q36a1-8 (national associations); Q36b1-8 (regional associations)

Table 3.9.13c. Membership overlap among national and regional archival associations

Percentage of those who report being members of CIMA MARAC MAC NEA **NEARI** % % # # # % # # % % ACA 34.5% 17.6% 134 19.3% 10.0% 8.2% 29 132 40 4 **ACWR** 6.2% 2.3% 34.7% 1 1.2% 27 3.6% 43 9 17 ACDA 2 2.4% 1.9% 25 3.6% 6 1.5% 5 10.2% 14 AMIA 4 4.8% 12 3.0% 2 18 2.4% 29 4.2% 4.1% **COSHRC** 6 7.1% 10 1.3% 13 1.9% 5 1.3% 1 2.0% Who also report belonging to: NAGARA 15.5% 4.7% 5.6% 23 5.8% 2.0% 13 35 39 1 RBMS 11.5% 6 7.1% 67 9.0% 68 9.8% 46 3 6.1% SAA 51 60.7% 476 63.6% 467 67.2% 290 72.7% 23 46.9% CIMA 84 100% 7 0.9% 10 1.4% 4 1.0% 2.0% 1 MARAC 7 8.3% 748 100% 54 7.8% 46 11.5% 10 20.4% MAC 10 11.9% 54 7.2% 695 100% 24 6.0% 3 6.1% NEA 4 4.8% 6.1% 24 3.5% 399 100% 16 32.7% 46 NEARI 1 1.2% 10 1.3% 3 0.4% 16 4.0% 49 100% NWA 7 8.3% 5 0.7% 8 1.2% 5 1.3% 2 4.1% SCA 7 8.3% 6 2.2% 1.5% 2.0% 0.8% 15 6 1 SRMA 8 9.5% 7 0.9% 22 3.2% 6 1.5% 2.0% 1 SSA 20 23.8% 24 3.2% 40 5.8% 10 2.5% 2.0%

Source questions: Q36a1-8 (national associations); Q36b1-8 (regional associations)

Table 3.9.13d. Membership overlap among national and regional archival associations

	Percentage of those who report being members of								
		N	WA	SCA		SRMA		SSA	
		#	%	#	%	#	%	#	%
	ACA	38	28.6%	32	10.7%	30	31.6%	120	31.8%
	ACWR	3	2.3%	4	1.3%	1	1.1%	8	2.1%
	ACDA	3	2.3%	5	1.7%	2	2.1%	10	2.7%
	AMIA	7	5.3%	12	4.0%	4	4.2%	12	3.2%
	COSHRC	7	5.3%	2	0.7%	4	4.2%	4	1.1%
Who also report belonging to:	NAGARA	14	10.5%	8	2.7%	6	6.3%	23	6.1%
ongir	RBMS	9	6.8%	39	13.0%	10	10.5%	38	10.1%
t bel	SAA	86	64.7%	182	60.9%	57	60.0%	231	61.3%
epor									
also r	CIMA	7	5.3%	7	2.3%	8	8.4%	20	5.3%
Vho	MARAC	5	3.8%	6	2.0%	7	7.4%	24	6.4%
>	MAC	8	6.0%	15	5.0%	22	23.2%	40	10.6%
	NEA	5	3.8%	6	2.0%	6	6.3%	10	2.7%
	NEARI	2	1.5%	1	0.3%	1	1.1%	1	0.3%
	NWA	133	100%	8	2.7%	7	7.4%	6	1.6%
	SCA	8	6.0%	299	100%	3	3.2%	9	2.4%
	SRMA	7	5.3%	3	1.0%	95	100%	10	2.7%
	SSA	6	4.5%	9	3.0%	10	10.5%	377	100%

Source questions: Q36a1-8 (national associations); Q36b1-8 (regional associations)

A*CENSUS respondents were asked to identify the organizations that they considered to be their two "primary" affiliations. SAA and the Association of Moving Image Archivists topped the list, with the Archivists for Congregations of Women Religious, a cluster of regional associations, and the Council of State Archivists following them (Table 3.9.14).

 $\begin{tabular}{ll} Table 3.9.14. Number of respondents who identified each archival association as one of their two "primary" affiliations \\ \end{tabular}$

	Total # members among respondents	Identified as primary organization	% of those who are members who said this was a "primary" org
Society of American Archivists	2,409	1,820	75.6%
Association of Moving Image Archivists	238	177	74.4%
New England Archivists	399	271	67.9%
Archivists for Congregations of Women Religious	179	115	64.2%
Mid-Atlantic Regional Archives Conference	748	476	63.6%
Northwest Archivists, Inc.	133	83	62.4%
Council of State Archivists	55	33	60.0%
Midwest Archives Conference	695	412	59.3%
Conference of Inter-Mountain Archivists	84	49	58.3%
Society of Rocky Mountain Archivists	95	52	54.7%
Miami Valley Archives Roundtable	22	12	54.5%
Society of Southwest Archivists	377	201	53.3%
Association of Catholic Diocesan Archivists	91	47	51.6%
Kansas City Area Archivists	71	36	50.7%
National Assn of Government Archives and Records Administrators (NAGARA)	191	92	48.2%
Association of St. Louis Area Archivists	58	25	43.1%
Society of Ohio Archivists	100	43	43.0%
Rare Books and Manuscripts Section, ACRL, ALA	343	129	37.6%
Consortium of Iowa Archivists	16	6	37.5%
Michigan Archival Association	102	37	36.3%
New England Archivists of Religious Institutions	49	17	34.7%
Academy of Certified Archivists	593	205	34.6%
Twin Cities Archives Roundtable	44	15	34.1%
Cleveland Archival Roundtable	28	8	28.6%
Society of Indiana Archivists	45	12	26.7%

Source question: Q37 (primary associations)

10: Archival Managers

The final section of the survey consisted of a series of questions directed at individuals who manage archival programs. The analysis of the data on managers will first examine the characteristics gathered in the main part of the survey and then turn to responses to the final set of questions.

For the purposes of this analysis, *managers* is defined as anyone who responded to any one (or more) of the following questions as indicated:

Table 3.10.1. Questions used to identify managers	
Question	Number who responded "yes" to each question
Q1. Please indicate if you currently are: Response 2: "Managing a program that employs archivists."	443
Q27. Please select which of the following best describes your current position. Response 8: "Manager. An archivist with additional responsibility for staffing (including hiring and firing), budgeting, planning, evaluation, policy making, and outside contacts. Represents the unit to others."	1,335
Q28. Please indicate your primary position below (only asked of those who indicated that they held "some other archives-related position" in Q27). Response 17: Manager/administrator, nonarchivist (supervises archivists but is not an archivist him/herself).	31
M1. Do your responsibilities include managing or supervising archivists (including hiring and firing)? Response 1: Yes.	1,297
Any combinations of the above. Because of overlapping responses, this constitutes the total number of individuals who responded positively to any one or more of the above four questions and who in the considered "managers" for many	4 707
of the calculations in this section.	1,787

There was, of course, a great deal of overlap among these responses, since many chose two or more of these categories. There were 1,787 individuals who responded positively to any one or more of the four management-related questions in Table 3.10.1. This comprises 32.5% of the 5,492 who answered any questions in the A*CENSUS survey. Most of the calculations in the first part of this section have been based on this composite group of 1,787. As with other sections in the survey, the "n" may be smaller than that for any given question on its own, especially those

falling later in the survey (like the "age" question in Table 3.10.3, below) because some respondents exited the survey before completing it.

Although the A*CENSUS indicates that nearly twice as many women as men work in the archival field (Table 3.3.1), men make up a larger proportion of managers (Table 3.10.2). The relative proportion of women to men among managers is closer to 3:2. This is probably a function of seniority, since the relative proportion of men to women shrinks almost to 1.00 among older managers. It is very likely that the proportion of female managers will grow as the large number of women now entering the field progress through their careers.

Table 3.10.2. Gender of managers compared to all respondents

	Number who provided information on gender	Men	Women	Ratio of women to men
All respondents	5,061	1,747	3,314	1.90
Managers	1,693	691	1,002	1.45

Source questions: Q2 (gender); and combination of Q1=2 (current position); Q27=8 (current position); Q28=17 (current position, nonarchival); M1 (managers)

The overall mean age of female managers (49.2 years) is only slightly lower than that of male managers (50.9 years). In fact, there is already a spike among women managers in their early forties (Table 3.10.3).

Table 3.10.3. Ages of individuals indicating that they are managers and ratios of women to men, by age

Age	All managers	Men managers	Women managers	Ratio of women to men
Under 25	5	0	5	N/A
25-29	27	7	20	2.86
30-34	105	36	69	1.92
35-39	137	51	86	1.69
40-44	171	54	116	2.15
45-49	264	105	156	1.49
50-54	365	159	204	1.28
55-59	290	141	149	1.06
60-64	142	76	66	0.87
65 and over	105	32	73	2.28
Rather not say	25	6	9	1.50
Total	1,636	667	953	1.43
Mean* age	49.6	50.9	49.2	

Source questions: Agefinal; Q2 (gender); and combination of Q1=2 (current position); Q27=8 (current position); Q28=17 (current position, nonarchival); M1 (managers)

The average male manager started his first archival job much earlier (1984) than the average female manager (1989). The mean starting year for all respondents was 1991 and the mean starting year for all managers was 1987 (Table 3.10.4). This helps explain the discrepancy between the proportion of women managers and women in the field at large. Because female managers typically began five years later than their male counterparts, they are less likely to have risen to leadership roles as of yet.

Table 3.10.4. Mean* year started first archival job for all archivists and manuscript curators, all managers, and managers by gender

Total	Mean year started first archival job
2,773	1991
1,696	1987
676	1984
977	1989
	2,773 1,696 676

Source questions: Q30 (year started first archival job); Q2 (gender); and combination of Q1=2 (current position); Q27=8 (current position); Q28=17 (current position, nonarchival); M1 (managers)

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

Questions Directed at Managers

The remaining analysis reflects responses only from the 1,297 who responded to the management-specific questions at the end of the survey. The last section of the A*CENSUS contained a series of 26 questions that were specifically targeted at archival managers. The first question in this section (M1), "Do your responsibilities include managing or supervising archivists (including hiring and firing)?" was asked of the 2,095 individuals who had responded "yes" to any of the first three management-related questions contained in the main body of the A*CENSUS which are listed in Table 3.10.1, above. Of these, 1,297 said "yes" (62%), 769 said "no" (37%), and 29 said "don't know" (1%).

The rest of the "M" questions were presented only to the 1,297 individuals who responded "yes" to question M1. Not all of those completed all of the management section.

We know from anecdotal evidence that some managers chose not to complete this section of the survey even though the nature of their responsibilities qualified them to respond "yes" to question M1. Two archival managers told A*CENSUS staff that they had answered "no" to M1 because they knew a positive answer would trigger more questions and they did not have more time to spend on the survey. We can assume that this was a common problem for archival managers who would have reached this point in the A*CENSUS after already devoting an average of 45 minutes to answering questions.

Tables 3.10.5-3.10.7 show, in broad strokes, how managers in different types of employment settings divide their time among core archival functions, management responsibilities, and other responsibilities. It appears that government managers are less likely to be performing core archival functions and more likely to be engaged in management than their peers, probably because they have larger staffs and budgets to oversee (see Tables 3.10.8 and 3.10.9). Larger staffs are also more likely to lead to greater differentiation among each individual's responsibilities. Archival managers in nongovernmental employment sectors are more likely to work alone or in settings with only a few other professionals and therefore must remain engaged in all related functions.

Table 3.10.5. Percentage of time spent personally performing core archival functions by managers working for each type of employer

	All managers	Academic institution	Government agency	Nonprofit org	For-profit org
	n = 1,293	n = 487	n = 397	n = 303	n = 72
Approx mean percentage of time spent, all managers*	32.2%	33.6%	27.7%	34.8%	37.1%
76-100%	8.4%	8.0%	6.0%	11.2%	12.5%
51-75%	15.2%	17.9%	10.3%	17.5%	15.3%
26-50%	22.3%	22.4%	22.4%	20.5%	30.6%
11-25%	27.8%	29.8%	27.7%	26.4%	19.4%
Less than 10%	24.4%	20.5%	30.2%	23.4%	20.8%
Don't have these responsibilities	1.8%	1.0%	3.3%	1.0%	1.4%

Table 3.10.6. Percentage of time spent on management responsibilities by managers working for each type of employer

	All managers	Academic institution	Government agency	Nonprofit org	For-profit org
	n = 1,293	n = 487	n = 397	n = 303	n = 72
Approx mean percentage of time spent, all managers*	45.3%	42.5%	52.3%	40.7%	45.1%
76-100%	17.2%	13.3%	24.7%	12.9%	16.7%
51-75%	23.8%	22.2%	28.7%	21.1%	23.6%
26-50%	27.5%	31.0%	23.9%	26.1%	27.8%
11-25%	25.4%	26.3%	18.9%	32.0%	27.8%
Less than 10%	5.9%	7.0%	3.5%	7.6%	4.2%
Don't have these responsibilities	0.1%	_	0.3%	_	_

Source questions: M2B (time spent personally on management responsibilities); M1 (managers)

Source questions: M2A (time spent personally on core archival functions); M1 (managers)
*See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

Nonprofit managers and government managers appear to spend somewhat more time on "other" responsibilities than those in other employment settings (Table 3.10.7). A typical government manager is responsible for overseeing the work of far more people (both employees and volunteers) than managers in other sectors (Table 3.10.8). It is also clear from these results that governments and nonprofit organizations rely more on volunteer labor than other types of archival repositories.

Table 3.10.7. Percentage of time spent on other responsibilities by managers working for each type of employer

	All managers	Academic institution	Government agency	Nonprofit org	For-profit org
	n = 1,293	n = 487	n = 397	n = 303	n = 72
Approx mean percentage of time spent, all managers*	24.1%	21.8%	21.0%	28.4%	30.4%
76-100%	5.3%	4.1%	3.8%	8.3%	12.5%
51-75%	5.9%	4.3%	5.0%	8.3%	8.3%
26-50%	14.8%	14.0%	13.1%	17.5%	16.7%
11-25%	34.6%	39.8%	30.5%	33.0%	30.6%
Less than 10%	32.0%	31.8%	37.8%	25.7%	29.2%
Don't have these responsibilities	4.0%	2.5%	6.0%	4.6%	1.4%

Source questions: M2C (time spent on other responsibilities); M1 (managers)

Table 3.10.8. Number of paid individuals and volunteers who report directly or indirectly to managers and number of full-time equivalents (FTEs) they constitute, by employer type

	All managers	Academic institution	Government agency	Nonprofit org	For-profit org
	n = 1,289	n = 484	n = 396	n = 303	n = 72
Total # of employees who report directly or indirectly to	10.040	5 570	0.004	0.000	500
managers	18,240	5,573	9,924	2,026	509
Mean # of employees	14.15	11.51	25.06	6.69	7.07
Total # of FTEs comprised by these employees	4,944	1,467	2,910	438	78
Mean # of FTEs	8.81	7.02	16.92	3.22	2.6
Total # of volunteers who report directly or indirectly to	5.050	750	0.000	0.070	50
managers	5,958	752	2,699	2,270	50
Mean # of volunteers	4.62	1.55	6.82	7.49	0.69

Source questions: M3 (# of employees reporting to manager); M4 (employee FTEs reporting to manager); M6 (volunteer FTEs reporting to manager), M1 (managers)

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

Government managers' budgets are typically much larger than in other types of repositories, while nonprofit managers' budgets are substantially less (Table 3.10.9).

Table 3.10.9. Total annual budget for which managers are responsible, by employer type

	All managers	Academic institution	Government agency	Nonprofit org	For-profit org
Total annual budget	n = 1,288	n = 484	n = 396	n = 302	n = 72
Less than \$1,000	12	5	3	4	0
\$1,001 - \$4,999	16	5	3	6	0
\$5,000 - \$9,999	24	8	2	12	1
\$10,000 - \$19,999	34	10	5	15	1
\$20,000 - \$49,999	55	17	14	19	3
\$50,000 - \$99,999	120	41	18	55	5
\$100,000 - \$249,999	287	129	63	79	9
\$250,000 - \$499,999	180	68	62	32	14
\$500,000 or more	269	71	131	41	20
Not sure	291	130	95	39	19
Approx mean budgets*	\$345,631	\$307,267	\$468,490	\$242,395	\$440,142

Source questions: M8a (total annual budget for which managers are responsible); M1 (managers)

Only 43% of all managers provided responses when asked to identify what percentage of their budgets were allocated to personnel or professional development for staff.

Table 3.10.10. Percentage of budget allocated to personnel and professional development

Mean percentages* of	All managers	Academic institution	Government agency	Nonprofit org	For-profit org
budget allocations to:	n = 559	n = 209	n = 171	n = 135	n = 30
Personnel	63.8%	67.4%	65.5%	58.6%	56.1%
Professional development for staff	6.3%	5.0%	6.3%	7.1%	8.8%

Source questions: M8b (percent of budget allocated to personnel); M8c (percent of budget allocated to professional development); M1 (managers)

It appears that government agencies have been the most active in hiring entry-level staff (59%), while academic institutions have been more active in hiring at the mid-level or senior levels (57%) than other types of employers during the last five years (Tables 3.10.11 and 3.10.12).

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

^{*}See Appendix D for process used to calculate approximate means for questions using ranges in the A*CENSUS.

Table 3.10.11. Number of managers responsible for hiring new archival employees, by employer type

	All managers	Academic institution	Government agency	Nonprofit org	For-profit org
	n = 1276	n = 480	n = 393	n = 301	n = 68
Number responsible for hiring	1,109	433	336	253	61
% of all in employer types	86.9%	90.2%	85.5%	84.1%	89.7%

Source questions: M9 (responsible for hiring); M1 (managers)

[A8-Managers.Indexed.xls / M9-11-12-16]

Table 3.10.12. Managers who have hired a full-time, entry-level, mid-level, or senior archivist in the last 5 years

	All managers	Academic institution	Government agency	Nonprofit org	For-profit org
	n = 651	n = 251	n = 230	n = 124	n = 32
Number who have hired entry-level archivists in last 5 years	651	251	230	124	32
% of all in employer types	51.3%	52.7%	58.8%	41.5%	47.1%
Number who have hired mid-level or senior archivists in last 5 years	309	102	132	55	14
% of all in employer types	40.6%	57.4%	44.4%	43.8%	40.6%

Source questions: M11 (hired entry-level archivist in last 5 years); M12 (hired mid-level or senior archivists in last 5 years); M1 (managers)

[A8-Managers.Indexed.xls / M9-11-12-16]

"Referral from a trusted colleague" was reported as the most effective method of finding new employees by managers in all sectors. Connections made through professional associations, including websites and interactions at conferences, also showed strong support (Table 3.10.13).

Table 3.10.13. Managers' ranking of the relative effectiveness of various methods used to find new archival employees (ranked from most to least effective)

	1 =	Mean Rating for Each Employer Type 1 = not at all effective <==> 7 = very effective				
	All	Academic	Govt	Nonprofit	For-profit	
Method to find new archival employees	n = 1109	n = 431	n = 335	n = 253	n = 61	
Referral from a trusted colleague	5.38	5.35	5.04	5.72	5.96	
Advertisement on professional association website	4.91	5.18	4.43	5.03	5.02	
Recruiting archival professionals with whom you are acquainted	4.84	4.88	4.60	5.00	5.13	
Recruiting candidates from graduate archival education programs	4.82	4.80	4.77	4.84	4.96	
Advertisement in professional publications	4.67	5.10	4.27	4.46	4.22	
Advertisement on listservs	4.62	4.92	4.33	4.60	4.47	
Meeting potential candidates at professional meetings and conferences	4.33	4.43	4.03	4.49	3.87	
Advertisement within your institution	3.64	3.70	4.05	3.15	2.95	
Referring to official list of eligible candidates provided by employer	3.43	2.91	4.43	2.59	2.89	
Advertisement in newspapers	2.78	2.64	2.93	2.83	2.73	
Advertisement on Internet job site (e.g., Monster.com)	2.84	2.67	2.90	3.03	3.16	

Source questions: M10a-10k (methods of finding new archival employees)

Most employers somewhat support professional development for their staff members, but academic institutions are more likely to provide such support than other types of employers, while government agencies lag the rest (Table 3.10.14).

Table 3.10.14. Percentage of employers that provide institutional support for staff participation in professional development activities, by employer type

	All managers	Academic institution	Government agency	Nonprofit org	For-profit org
	n = 1,262	n = 475	n = 390	n = 298	n = 65
Employer provides support	1,139	446	337	266	59
Percentage of all in employer types	90.3%	93.9%	86.4%	89.3%	90.8%

Source questions: M19 (employer supports professional development); M1 (managers)

Nearly 80% of all employers provide support for conference fees and travel expenses, with for-profit employees being more likely to receive these benefits than government employees (Table 3.10.15). Expenses for graduate education are most likely to be covered by for-profit and academic employers.

Table 3.10.15. Percentage of employers that provide specific types of institutional support for staff participation in professional development activities

	All managers	Academic institution	Government agency	Nonprofit org	For-profit org
Employer pays for:	n = 1,262	n = 475	n = 390	n = 298	n = 65
Travel expenses	77.3%	81.7%	72.6%	75.2%	86.2%
Conference fees	79.9%	80.8%	76.4%	81.5%	89.2%
Continuing education tuition	59.9%	63.6%	54.1%	59.4%	76.9%
Graduate school tuition	28.3%	32.8%	27.2%	20.5%	47.7%
Paid leave granted	49.0%	54.5%	55.6%	37.6%	24.6%
Unpaid leave granted	19.5%	22.9%	21.8%	11.1%	16.9%
Workshops/ seminars at workplace	46.1%	49.1%	54.1%	32.6%	35.4%
Other	6.6%	9.1%	5.9%	3.7%	4.6%

Source questions: M20 (ways employer supports professional development); M1 (managers)

Overall, funding was reported as the biggest barrier to obtaining professional development, especially among government and non-profit employees, although lack of staff coverage was also a concern among all employee sectors (Table 3.10.16). State employees cited inability to fund out-of-state travel as a barrier at a rate of 5.18 out of 7.00, significantly higher than other sectors. As noted earlier, many state governments have issued blanket rules that severely restrict out-of-state travel in an effort to address the enormous deficits experienced in the last decade.

Table 3.10.16. Barriers to obtaining professional development, all A*CENSUS respondents (ranked from larger to smaller barrier)

	1 :	Mean Rating for Each Employer Type 1 = not at all a barrier <==> 7 = very much a barrier						
Barrier	All respondents n = 1260	Academic n = 474	Government n = 387	Nonprofit n = 253	For-profit n = 61			
Unable to fund international travel	5.26	4.69	5.94	5.34	4.75			
Lack of funding	4.73	4.62	5.18	4.60	3.41			
Lack of staff coverage	4.26	4.25	4.44	4.05	4.08			
Unable to fund out-of- state travel	3.80	3.31	4.60	3.70	2.89			
Unable to fund any travel	3.48	3.08	4.13	3.37	2.65			
Lack of interest on part of staff	2.86	2.82	3.26	2.43	3.05			
Lack of support/ encouragement from upper management	2.75	2.65	3.01	2.57	2.79			

Source questions: M21a-g (barriers to obtaining professional development)

When asked about their own professional development plans, managers most often cited a desire to obtain specialty training in an archives-related function, like electronic records (Table 3.10.17). They were also interested in management-related training. Few expected to pursue additional graduate-level education.

Table 3.10.17. Managers' own personal professional development plans

		Percentage of all
Activity	Count	managers
Total, all managers responding to this question	1,253	100%
Specialized training in an archives-related function (e.g., electronic records)	607	12.1%
Continuing education courses targeted toward managing archives	421	8.4%
Specialized training toward a nontechnical function	301	6.0%
Continuing education courses targeted toward managing people	284	5.7%
Specialized training in records management	214	4.3%
No professional development plans	191	3.8%
Pursue a PhD in business or nonarchival field	108	2.2%
Other	142	2.8%
Pursue a master's degree in business or nonarchival field	101	2.0%
Don't know	94	1.9%

Source questions: M22 (managers' personal professional development plans)

Of the specific factors named, personnel management was the most important in preparing individuals to assume their managerial responsibilities (Table 3.10.18). It was especially strong among government managers who tend to have larger staffs to oversee (Table 3.10.8), but less so among those in nonprofits.

Table 3.10.18. Importance of various factors in preparing individuals to be archival managers

	Mean Rating for Each Employer Type 1 = not at all a barrier <==> 7 = very much a barrier					
Barrier	All respondents n = 1260	Academic n = 474	Government n = 387	Nonprofit n = 253	For-profit n = 61	
Personnel management experience/training	5.08	5.05	5.24	4.85	5.39	
Experience/training in a specialized archival topic	4.85	4.87	4.81	4.78	4.89	
Strategic planning experience/training	4.55	4.47	4.64	4.44	4.88	
Financial management experience/training	4.10	4.09	4.10	3.99	4.48	
Other experience/ training	5.25	5.17	5.30	5.26	5.42	

Source questions: M24a-e (factors in preparing to be archival manager)

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